# Annual Financial Statements for the year ended 30 June 2020

At Sasfin we contribute to society by going beyond a bank to enable growth in the businesses and global wealth of our clients.



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Indicates additional information available online or from the Company Secretary.

## **OUR REPORTS**



## **Annual Financial Statements 2020**

This report is Sasfin's Annual Financial Statements and includes risk and capital management disclosures.



## **Integrated Report 2020**

This is Sasfin's primary report which presents our strategy, performance and plans.

## Legal entity terminology used in this report

Group/Sasfin: Sasfin Holdings Limited and its subsidiaries

Banking Group: Sasfin Bank Limited and its subsidiaries

Bank: Sasfin Bank Limited

Wealth Group: Sasfin Wealth (Proprietary) Limited and its

subsidiaries

Capital: Sasfin Capital (Proprietary) Limited

Company: Sasfin Holdings Limited

# STATEMENT OF PREPARATION

In terms of section 29(1)(e)(ii) of the Companies Act 71 of 2008 as amended, we confirm that these Annual Financial Statements were prepared under the supervision of Angela Pillay CA(SA), Group Financial Director and have been audited in compliance with the requirements of sections 29(1)(e)(i) and 30(2)(a) of the Companies Act 71 of 2008 as amended.

## **DISCLAIMER**

The Group has, in good faith, made a reasonable effort to ensure the fair presentation, accuracy and completeness of the information contained in this document, including all information that may be regarded as "forward-looking statements". Forward-looking statements may be identified by words such as "believe", "anticipate", "expect", "plan", "estimate", "intend", "project", and "target".

Forward-looking statements are not statements of fact, but statements by the Board based on its current estimates, projections, expectations, beliefs and assumptions regarding the Group's future performance, and no assurance can be given to this effect.

The risks and uncertainties inherent in the forward-looking statements contained in this document include, but are not limited to, changes to IFRS and the interpretations, applications and practices subject thereto as they apply to past, present and future periods; domestic and international business and market conditions such as exchange rate and interest rate movements; changes in the domestic and international regulatory and legislative environments; changes to domestic and international operational, social, economic and political risks; and the effects of both current and future litigation.

The Group does not undertake to update any forward-looking statements contained in this document, and does not assume responsibility for any loss or damage, however arising, as a result of the reliance by any party thereon, including, but not limited to, loss of earnings, profits or consequential loss or damage.

# DIRECTORS' RESPONSIBILITY STATEMENT

The Board of Directors (the Board) of Sasfin Holdings Limited (the Company or the Group) is responsible for the preparation and fair presentation of the Directors' Report and the Consolidated and Separate Annual Financial Statements of the Company including significant accounting policies and other explanatory notes.

The Consolidated and Separate Annual Financial Statements are prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB), the South African Institute of Chartered Accountants (SAICA) Financial Reporting Guides as issued by the Accounting Practices Committee, Financial Reporting Pronouncements as issued by the Financial Reporting Standards Council, the JSE Listings Requirements, and the requirements of the Companies Act, No 71 of 2008, as amended (Companies Act).

The Board is also responsible for such internal controls as they deem necessary to enable the preparation of these Consolidated and Separate Annual Financial Statements and for maintaining adequate accounting records and an effective system of risk management.

Based on its own monitoring and oversight as well as assurance obtained from management, Group Risk, Compliance and Internal Audit, the Board is of the view that an effective internal financial control environment exists to support the integrity of the Consolidated and Separate Annual Financial Statements. The Board has a reasonable expectation that the Company and the Group will have adequate resources to continue in operational existence and as a going concern in the financial year ahead.

It is the responsibility of the independent auditors to report on the fair presentation of the Consolidated and Separate Annual Financial Statements.

The Consolidated and Separate Annual Financial Statements for the year ended 30 June 2020 were approved by the Board and are signed on its behalf by:

Roy Andersen Chair

30 September 2020

Michael Sassoon Chief Executive Officer Angela Pillay

Group Financial Director

# COMPANY SECRETARY'S CERTIFICATION

I hereby certify that, in terms of section 88(2)(e) of the Companies Act, Sasfin Holdings Limited has filed all returns and notices required by the Companies Act with the Companies and Intellectual Property Commission, for the financial year ended 30 June 2020, and that all such returns and notices as are required of a public company are true, correct and up to date.

Charissa de Jager Company Secretary

30 September 2020

# GROUP AUDIT AND COMPLIANCE COMMITTEE REPORT

## **INTRODUCTORY COMMENTS**

The Group Audit and Compliance Committee (GACC/the Committee) is pleased to present its report in respect of the 2020 Annual Financial Statements of Sasfin Holdings Limited (the Group or Sasfin), in compliance with section 94(7) of the Companies Act. The Committee's functions are further informed by the Companies Act, Banks Act, JSE Listings Requirements and King Report on Corporate Governance™ for South Africa, 2016 (King IV™)\* and are set out in its Charter which is approved by the Board.

## COMMITTEE COMPOSITION AND ASSESSMENT OF ITS PERFORMANCE

In terms of the Banks Act, which takes precedence over the Companies Act, members of the Committee are appointed by the Board and hence not by the shareholders. Only Independent Non-Executive Directors are eligible to serve on the Committee.

| Members                           |       | Appointed                    | Resigned          |
|-----------------------------------|-------|------------------------------|-------------------|
| Mark Thompson<br>Richard Buchholz | Chair | 21 June 2019<br>7 March 2018 |                   |
| Gugu Mtetwa                       |       | 28 August 2017               | 30 September 2019 |
| Linda de Beer                     |       | 1 July 2014                  | 30 September 2019 |
| Grant Dunnington                  |       | 29 July 2013                 |                   |
| Thabang Magare                    |       | 27 January 2020              |                   |
| Deon de Kock                      |       | 19 August 2020               |                   |

The Committee noted the resignation of Gugu Mtetwa and Linda de Beer with regret and is grateful for their many years of service on the Committee, and heartily welcomed the appointment of Thabang Magare and Deon de Kock.

The Committee holds private meetings with External Audit, the Chief Audit Executive, the Group Chief Risk Officer, and the Head: Group Compliance. The Chair of the Board, Executive Directors comprising the Chief Executive Officer, Group Financial Director, and executive management are invitees to meetings of the Committee, but are excluded from the private meetings of the Committee.

## **FUNCTIONS OF THE COMMITTEE**

The role of the Committee is to assist the Board to fulfil its oversight responsibilities in areas such as financial reporting, internal control practices, compliance, governance and the Internal and External Audit functions.

The functions of the Committee are outlined in its Charter, which was reviewed and updated during the year and is available on the Sasfin website.

## ANNUAL CONFIRMATIONS OF KEY FUNCTIONS FOR THE YEAR

During the year under review the Committee, among other matters, considered the following:

## Financial control, financial reporting and the Integrated Report

- Reviewed the Interim Results, Annual Financial Statements, Integrated Report, dividend declarations and trading updates of the Group, and recommend those to the Board for approval;
- Assessed the appropriateness of the going concern basis for the preparation of the Interim Results and Annual Financial Statements and the solvency and liquidity tests in support of financial assistance and distributions;
- Assessed the accounting policies and key assumptions applied in the preparation of the Annual Financial Statements, as well as dealing with technical reporting matters relating to significant exceptional transactions and accounting judgements, estimates and restatements;
- Oversaw compliance of the Interim Results and Annual Financial Statements with IFRS and the material JSE Listings Requirements;
- Considered the annual JSE Proactive Monitoring report to enhance the integrity of the financial information in the Annual Financial Statements; and
- Reviewed the adequacy and effectiveness of the internal financial controls and reporting processes. Where weaknesses were
  identified, specifically on system-related controls and processes, the adequacy and design of compensating controls
  instituted by management was considered. The Committee satisfied itself as to the overall adequacy and operating
  effectiveness of the internal financial control environment and noted the improvements planned for the year ahead.

The Committee noted the JSE amendments to the listing requirements (effective 2 December 2019) together with the JSE guidance note dated 17 July 2020, as it pertains specifically to the responsibility of the Chief Executive Officer and Group Financial Director to affirm the accuracy and completeness of the annual financial statements and the adequacy and efficacy of internal financial controls. This latter regulation is effective for the Group's year-end to June 2021 annual financial statements.

A key focus area for the Committee in the year ahead will be to oversee implementation of management's plans to further streamline and enhance the financial and regulatory reporting environment through the integration of a new financial reporting system that went live during the last quarter of this financial year.

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## **External Audit**

- Recommended for re-election PricewaterhouseCoopers Inc (PwC) as the audit firm, with Vincent Tshikhovhokhovho as the engagement partner, for shareholder approval;
- Ensured that the appointment of the auditor complied with all the legislation regarding the appointment of auditors;
- Reviewed and approved the list of non-audit services which the auditor may perform. There is a Board-approved non-audit services policy in place which places limits on non-audit services provided by the External Auditors;
- In consultation with the executive management, agreed to the engagement letter, terms, audit plan and budgeted fees for the 2020 financial year; and
- Promoted and enabled effective communication between the External and Internal Audit functions.

The Committee is satisfied that PwC is independent of the Group, and the partner who is responsible for signing the Group's Annual Financial Statements, as set out in section 94(8) of the Companies Act, has the requisite skills and expertise. This included consideration of:

- the representations by PwC to the Committee, including the auditor's suitability assessment in terms of the JSE Listing Requirements;
- the independence of PwC not being impaired as set out by IRBA, as well as other regulatory and internal processes within the audit firm; and
- policies and controls regarding non-assurance services provided by PwC.

## Internal Audit

- Reviewed and approved the Internal Audit Charter, the annual audit plan, and the Internal Audit budget for the upcoming financial year;
- Reviewed audit reports issued by Internal Audit, including considering any weaknesses in controls that were identified and the corrective actions proposed by management;
- Considered quarterly status update reports on the movements of internal and external audit findings; and
- Evaluated the independence, effectiveness and performance of the Group Internal Audit function and the Chief Audit Executive. The Committee concluded that the Chief Audit Executive and the function were independent and effective for the period under review.

The Chief Audit Executive reported to the Committee, had unrestricted access to the Committee Chair and is of the opinion that the material internal controls, including internal financial controls and reporting processes, were adequate and operated effectively to allow reliance to be placed on external reports issued by the Group.

- Reviewed and recommended the Compliance Charter and the annual compliance and monitoring plan;
- Reviewed the findings from the South African Reserve Bank (SARB) Prudential Authority's anti-money laundering compliance inspection conducted in 2018 together with the remedial action plan proposed by management. The Committee is satisfied with the progress made to date; and
- Evaluated the effectiveness and performance of the Compliance function and concluded that these were satisfactory.

## **Combined Assurance**

Reviewed the Group's Combined Assurance Framework, which aims to co-ordinate assurance activities across the business and provide reasonable assurance as to the integrity of the financial and regulatory reporting of the Group; also, that key risks are identified and managed appropriately and that the Group's main governance systems are suitably designed and operating effectively.

The activities coordinated via the Combined Assurance Framework include line functions which own and manage risk, compliance and control activities at that level; specialist functions that oversee risk and compliance; independent assurance activities such as those performed by Internal Audit, various oversight committees such as this Committee, the CLEC, ALCO, GRCMC and the CIC; independent external service providers including External Auditors, property valuators, and other specialists engaged for specific assurance purposes where appropriate; and the Group's regulators.

The Combined Assurance Framework now also incorporates an assurance map whereby key internal financial and reporting controls over key financial statement items are reported on. The assurance map will enhance assurance over the financial and regulatory reporting of the Group and will support the financial reporting attestations required from the Chief Executive Officer and Group Financial Director in terms of the JSE amendments to the listings requirements which become effective in the forthcoming financial year.

The Committee is of the view that the Group's Combined Assurance arrangements are suitably designed and operating effectively.

## Expertise and experience of the Finance function and the Group Financial Director

- Received regular reports from the Group Financial Director regarding the financial performance of the Group, the tracking and monitoring of key performance indicators and regulatory ratios, details of budgets, forecasts and long-term plans;
- Considered updates on the enhancement of the financial reporting controls and processes, and the adequacy and reliability of the management information used in the financial reporting process;
- Received feedback from both Internal and External Audit regarding the financial control environment;

# GROUP AUDIT AND COMPLIANCE **COMMITTEE REPORT CONTINUED**

- Considered the responsibilities of the Finance function and concluded on the appropriateness thereof;
- Considered the expertise, resources and experience of the Finance function and the senior management responsible for this function and encouraged management to bolster the resources in the Finance function in order to liberate the Group Financial Director from some of the more mundane responsibilities she has assumed; and
- Considered the appropriateness of the experience, effectiveness and expertise of the Group Financial Director and concluded that these were appropriate.

## KEY AUDIT MATTERS AS REPORTED BY THE EXTERNAL AUDITORS

The Committee considered the Key Audit Matters as reported by the External Auditors as part of the PwC audit report.

These matters are also key aspects considered by the Committee as part of the year-end reporting process in recommending the Annual Financial Statements, as well as the adequacy and effectiveness of internal controls, to the Board for approval and disclosure.

In respect of the Key Audit Matters reported in the current year, the Committee's oversight and monitoring processes included the following:

## Impact of COVID-19

The areas most impacted by COVID-19 include:

- Expected credit loss (ECL) assessment (IFRS 9 macro-economic scenarios, probabilities and staging);
- Fair value measurement; and
- Going concern and the viability statement, including liquidity.

Steps taken by the Committee to consider the above are referred to below.

## Expected credit losses on loans and advances and negotiable securities

This is an area that is also reviewed by the CLEC, before consideration by the Committee. The Committee considered the group's calculation of expected credit losses, with specific review and consideration given to the macro-economic scenarios used to calculate the COVID-19 ECL overlays and the staging applied for COVID-19 restructured positions (payment holidays). In addition, the Committee reviewed the appropriateness of the forward-looking macro-economic scenarios used in the measurement of ECL in South Africa. Finally, the Committee considered the appropriateness of the proposed ECL on the Land Bank Bills and other Government Backed Securities and noted the specific assertions made by management in support of the ECL.

It was important for the Committee that a conservative approach was followed in this regard, considering current strained economic conditions.

The Committee also paid specific attention to the IFRS 9 disclosure in the Annual Financial Statements and considered its appropriateness. The Committee also had explicit discussions with the External Auditors in order to satisfy itself in this regard.

## Valuation of investment securities

The Committee considered the oversight in this regard by the CIC of the Board, which reviews Private Equity and Property Equity valuations on a bi-annual basis. The assumptions, judgements and methodology were reviewed and discussed by the Committee to enable it to satisfy itself as to the reasonableness of the valuations. The Committee also had a specific discussion with the External Auditors in order to satisfy itself in this regard.

## Going concern assessment

The Committee assessed, on behalf of the Board, and recommended to the Board that it was appropriate for the financial statements to be prepared on a going concern basis. In this process, it considered reports on the Group's latest five-year budget plan, profitability, capital, liquidity and solvency, and the impact of legal proceedings. Together with the GRCMC and ALCO, considered the results of various stress tests based on different COVID-19 economic scenarios and the possible impact of COVID-19 on the ability of the Group to continue as a going concern.

## IN CONCLUSION

The Committee is satisfied that it has fulfilled its responsibilities and complied with its legal, regulatory and governance responsibilities as set out in its mandate.

Mark Thompson CA(SA)

Man Thy

Chair - Group Audit and Compliance Committee

30 September 2020

# DIRECTORS' REPORT

## **NATURE OF BUSINESS**

Sasfin Holdings Limited (the Group or Sasfin) is a bank-controlling company listed on the JSE Limited (JSE). Sasfin and its subsidiaries provide a comprehensive range of specialist financial products and services focused on the needs of asset suppliers, small and medium businesses and institutional and private clients.

## COVID-19

The outbreak of the COVID-19 pandemic had a severe impact on the ECL recognised on loans and advances, as well as negotiable securities, given its forward looking nature and the current uncertain economic outlook. It also had an overall negative impact on the fair value measurements of the Group's Private and Property Equity portfolios. The negative outlook further had an adverse impact on the estimated future cash flows from CGUs when assessing the recoverable amounts of the intangible assets, which led to a higher impairment loss on the non-financial assets. The Group continues to maintain a strong cash position and capital adequacy, and remains committed to its clients and employees.

## FINANCIAL RESULTS

The Group's headline earnings and headline earnings per share decreased by 130.14% to a loss of R48.617 million (2019: R161.305 million) and down 130.14% to a loss of 151.00 cents (2019:501.00 cents) respectively. This is due to significant increased credit impairment provisions and a decrease in private and property equity valuations, both of which are non-cash items. As result of these losses, a final ordinary and preference share dividend were not declared.

## DIRECTORATE AND CHANGES TO THE BOARD

Roland Sassoon rejoined the Sasfin Bank Limited and Sasfin Holdings Boards on 1 January 2020 as a Non-Independent, Non-Executive Director after serving a 12-month cooling off period.

Mark Thompson joined the Board in June 2019 and chairs the Group Audit and Compliance Committee. Eileen Wilton accepted a position on the Board on 6 August 2019 and chairs the IT Committee. Following the retirement of Shahied Rylands and Gloria Serobe (due to additional national commitments resulting from the COVID-19 pandemic), Thabang Magare joined the Board on 19 December 2019, with Deon de Kock and Nontobeko Ndhlazi joining the Board on 19 August 2020.

## **DIRECTORS AND COMPANY SECRETARY**

| Independent Non-Exec   | utive Directors   | Appointed   | Resigned   |
|--|---|---|--|
| Roy Andersen¹ Linda de Beer Grant Dunnington¹ Gugu Mtetwa Shahied Rylands Richard Buchholz Mark Thompson Eileen Wilton Thabang Magare Deon de Kock | Chair<br>Lead   | 14 February 2011<br>1 July 2014<br>25 February 2010<br>28 August 2017<br>21 May 2007<br>7 March 2018<br>21 June 2019<br>6 August 2019<br>19 December 2019<br>19 August 2020 | 30 September 2019<br>30 September 2019<br>26 November 2019 |
| Non-Independent, Non   | -Executive Directors                                      |   |  |
| Gloria Serobe<br>Gugu Dingaan<br>Nontobeko Ndhlazi<br>Roland Sassoon<br>Shaun Rosenthal  | Alternate   | 7 March 2018<br>7 March 2018<br>19 August 2020<br>1 January 2020<br>7 March 2018  | 14 May 2020  |
| Executive Directors  |   |   |  |
| Michael Sassoon<br>Angela Pillay   | Group Chief Executive Officer<br>Group Financial Director | 1 January 2018<br>1 March 2018  |  |
| Company Secretary  |   |   |  |
| Howard Brown<br>Charissa de Jager  |   | 28 August 2011<br>19 December 2019  | 18 December 2019   |
|  |   |   |  |

Despite their tenure exceeding nine years, the Prudential Authority approved Roy Andersen to be regarded as an Independent Non-Executive Director and Chair until March 2023 and Grant Dunnington to be regarded as an Independent Non-Executive Director until the Group's AGM in 2021.

# DIRECTORS' REPORT CONTINUED

## SHARE CAPITAL

## Ordinary share capital

There were no changes to the authorised ordinary share capital.

## Preference share capital

There were no changes in the authorised or issued preference share capital of the Company.

## Analysis of shareholders

The analysis of ordinary and preference shareholders is provided in the Shareholders' and Administrative Information Booklet included as part of the Integrated Report 2020.

## SPECIAL RESOLUTIONS PASSED

Special resolutions passed during the year are available for inspection.

## **EVENTS AFTER THE REPORTING DATE**

The Board is not aware of any material events which occurred after the reporting date and up to the date of this report, apart from those mentioned in note 49 to the Annual Financial Statements.

# INDEPENDENT AUDITOR'S REPORT

## TO THE SHAREHOLDERS OF SASFIN HOLDINGS LIMITED

Report on the audit of the consolidated and separate financial statements

## **OUR OPINION**

In our opinion, the consolidated and separate financial statements present fairly, in all material respects, the consolidated and separate financial position of Sasfin Holdings Limited (the Company) and its subsidiaries (together the Group) as at 30 June 2020, and its consolidated and separate financial performance and its consolidated and separate cash flows for the year then ended in accordance with International Financial Reporting Standards and the requirements of the Companies Act of South Africa.

## What we have audited

Sasfin Holdings Limited's consolidated and separate financial statements set out on pages 15 to 111 comprise:

- the consolidated and separate statements of financial position as at 30 June 2020;
- the consolidated and separate statements of comprehensive income for the year then ended;
- the consolidated and separate statements of changes in equity for the year then ended;
- the consolidated and separate statements of cash flows for the year then ended; and
- the notes to the financial statements, which include a summary of significant accounting policies, excluding the section marked as "unaudited" in note 46.

## **BASIS FOR OPINION**

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the consolidated and separate financial statements section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Independence

We are independent of the Group in accordance with the Independent Regulatory Board for Auditors' Code of Professional Conduct for Registered Auditors (IRBA Code) and other independence requirements applicable to performing audits of financial statements in South Africa. We have fulfilled our other ethical responsibilities in accordance with the IRBA Code and in accordance with other ethical requirements applicable to performing audits in South Africa. The IRBA Code is consistent with the corresponding sections of the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (including International Independence Standards).

## **OUR AUDIT APPROACH**



## Overview

## Overall group materiality

R21 million, which represents 1% of consolidated income. which comprise of interest and similar income, fee and commission income, gains on financial instruments and other income.

## Group audit scope

- The Group operates in two geographic regions namely Southern Africa (South Africa) and Asia-Pacific (Hong Kong).
- Full scope audits were performed for four components (a component represents a subsidiary) based on their financial significance.

## Key audit matters

- Expected credit losses on loans and advances; and
- Valuation of investment securities.

As part of designing our audit, we determined materiality and assessed the risks of material misstatement in the consolidated and separate financial statements. In particular, we considered where the directors made subjective judgements; for example, in respect of significant accounting estimates that involved making assumptions and considering future events that are inherently uncertain. As in all of our audits, we also addressed the risk of management override of internal controls, including among other matters, consideration of whether there was evidence of bias that represented a risk of material misstatement due to fraud.

# INDEPENDENT AUDITOR'S REPORT CONTINUED

## Materiality

The scope of our audit was influenced by our application of materiality. An audit is designed to obtain reasonable assurance whether the financial statements are free from material misstatement. Misstatements may arise due to fraud or error. They are considered material if individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the consolidated financial statements.

Based on our professional judgement, we determined certain quantitative thresholds for materiality, including the overall group materiality for the consolidated financial statements as a whole as set out in the table below. These, together with qualitative considerations, helped us to determine the scope of our audit and the nature, timing and extent of our audit procedures and to evaluate the effect of misstatements, both individually and in aggregate on the financial statements as a whole.

| Overall group materiality                          | R21 million.   |
|--|--|
| How we determined it                               | 1% of consolidated income, which comprise of interest and similar income, fee and commission income, gains on financial instruments and other income.  |
| Rationale for the materiality<br>benchmark applied | We chose consolidated income as the benchmark, because, in our view, it is the most suitable benchmark for the Group, due to the fact that the consolidated profit before tax for the Group is volatile year-on-year and the Group has a higher cost to income ratio than other commercial banks. Furthermore, consolidated income has remained consistent for the past three years. We chose 1% which is consistent with quantitative materiality thresholds used when using income as the benchmark. |

## How we tailored our group audit scope

We tailored the scope of our audit in order to perform sufficient work to enable us to provide an opinion on the consolidated financial statements as a whole, taking into account the structure of the Group, the accounting processes and controls, and the industry in which the Group operates.

We conducted full scope audits on four components of the Group, which operate in Southern Africa (South Africa), based on their financial significance. These components include Sasfin Bank Limited, Sasfin Securities (Proprietary) Limited, South African Securitisation Programme (RF) Limited and Sasfin Holdings Limited. Furthermore, Sasfin Private Equity Investment (Proprietary) Limited, Sasfin Asia Limited and Fintech Underwriting (Proprietary) Limited are financially insignificant, but because they contribute to a significant risk of the Group, the specific financial statement line item was scoped in for audit procedures. We performed analytical procedures over the remaining insignificant components.

In establishing the overall approach to the group audit, we determined the extent of the work that needed to be performed by us, as the group engagement team and by component auditors operating under our instruction, in order to issue our audit opinion on the consolidated financial statements of the Group. Where the work was performed by component auditors, we determined the level of involvement necessary in the audit work at those components to be able to conclude whether sufficient appropriate audit evidence has been obtained as a basis for our opinion on the consolidated financial statements as a whole.

Further audit procedures were performed by us as the group engagement team on the consolidation process. The work performed by component auditors, together with these additional procedures performed at the group level, provided us with sufficient evidence to express an opinion on the Group's consolidated financial statements as a whole.

## **KEY AUDIT MATTERS**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated and separate financial statements of the current period. These matters were addressed in the context of our audit of the consolidated and separate financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

We communicate the key audit matters that relate to the audit of the consolidated financial statements of the current period in the table below. We determined that there are no key audit matters with regard to the audit of the separate financial statements of the Company for the current period to communicate in our audit report.

Key audit matter

## How our audit addressed the key audit matter

## Expected credit losses on loans and advances

At 30 June 2020, gross loans and advances amounted to R6.9 billion, against which an expected credit loss (ECL) of R552 million was recognised.

Refer to the following accounting policies and notes to the consolidated financial statements for details:

- Note 1.12 (Financial instruments Policy under IFRS 9);
- Note 2.1 (Impact of the COVID-19 pandemic);
- Note 2.2.1 (Critical estimates, judgements and restatements – Credit impairment of loans and advances);
- Note 9 (Loans and advances); and
- Note 43 (Credit risk).

The computation of the allowance for ECL requires significant judgement and assumptions to be applied by management. The impact of COVID-19 across the Group and the South African sovereign downgrade resulted in additional judgements and assumptions being applied as at 30 June 2020.

In calculating the ECL in terms of the International Financial reporting Standards (IFRS) 9 – Financial Instruments ('IFRS 9'), the key areas of significant management judgement and assumptions included the following:

- Determining whether evidence exists that there has been a significant increase in credit risk (SICR) since initial recognition of loans and advances by considering whether the debtors are flagged as high care and the number of days in arrears, taking into account the impact of COVID-19.
- Determining the inputs to be used in the ECL model such as Probability of Default (PD), Loss given default (LGD), Exposure at default (EAD) and Time to default (TDD) that are used to estimate the ECL for each of Stage 1, Stage 2 and Stage 3.
- Determination of the write-off point. The Group considers that to be the point at which there is no reasonable expectation of recovering a financial asset in its entirety or a portion thereof. This is generally the case when the Group determines that there is no realistic prospect of recovering the monies owed.
- Determining the impact of the forward-looking information on the ECL. The forward-looking nature of the ECL model requires estimates about the macroeconomic outlook. In light of the changing economic environment brought about by the sovereign downgrade and the COVID-19 pandemic, the macroeconomic factors considered as part of the forwardlooking information included the Gross Domestic Product (GDP), Consumer Price Index (CPI), Gross Fixed Investment and Unemployment rates.

Our audit procedures addressed the key areas of significant judgement and assumptions in determining the ECL on loans and advances as follows:

Through e.g. the inspection of documentation, we obtained an understanding of the following management implemented controls over the credit systems and processes:

- Information technology controls supporting credit systems and processes.
- Relevant credit risk assessment controls that facilitate the identification and measurement of credit risk across lending products.
- Review of the high care clients, annual review of credit files, approval of external collateral valuation vendors and approval of significant individual impairments.

## **Evaluation of SICR**

Making use of our valuations expertise, we assessed the reasonableness of the SICR thresholds and assumptions applied in the ECL model by performing the following procedures:

- We recalculated the ageing for a sample of loans and advances.
- We selected a sample of Stage 1 and Stage 2
   exposures and assessed whether the stage classification
   of these exposures was appropriate in terms of the
   Group's accounting policy for SICR at reporting date
   since the origination date of these exposures.
- For payment holidays we tested whether the risk rating given to clients was purely due to COVID-19, or due to the fact that the client was experiencing financial difficulties prior to COVID-19.
- We tested the performance of SICR thresholds applied and the resultant transfer rate into Stage 2 for SICR. This included benchmarking of the volume of up to date accounts transferred to Stage 2 based on historical data.
- We evaluated management's processes for identifying Stage 3 exposures by selecting a sample of exposures not classified at Stage 3 to assess whether the stage classification was in line with the Group's accounting policy for the definition of default for Stage 3 exposures.

Based on the procedures described above, our audit evidence supported the inputs in the ECL which were found to be within an acceptable range in the context of IFRS 9.

## Evaluation of write-off point

Making use of our valuation expertise, we evaluated the reasonableness of the write-off point applied in the model by performing the following procedures:

- We assessed the point at which there was no reasonable expectation of further recovery against the requirements of IFRS 9.
- We tested the application of the IFRS 9 write-off principles, including the exclusion of post write-off recoveries from the LGD as determined by management and by obtaining the approved write-off schedules to inspect whether the write-offs were approved.

# INDEPENDENT AUDITOR'S REPORT CONTINUED

## Key audit matter

## How our audit addressed the key audit matter

## Expected credit losses on loans and advances continued

We considered the ECL on loans and advances to be a matter of most significance to our current year audit due to the following:

- The degree of judgement and estimation applied by management in determining the ECL;
- the uncertainty related to the unprecedented global and local economic stress due to the COVID-19 pandemic;
- the magnitude of the ECL recognised; and
- the effect that ECL has on loans and advances and on the Group's credit risk management processes.

Based on our work performed, we accepted the write-off point applied by management. Inclusion of forward-looking information and macro-economic variables in the ECL. Making use of our valuation expertise, we assessed the reasonableness of the forward looking information and macro-economic variables in the ECL by performing the following procedures:

- We inspected market and industry data, and assessed it for correlation with the loans and advances book. We then tested management's scenarios by making use of the macro-economic variables to recompute the ECL.
- We assessed the reasonableness of the economic stresses used by management in estimating the impact of COVID-19 on forward-looking information by considering historic LGD and PD sensitivity to the stress, and the historic correlation of PDs to lower income and lower GDP, as evidenced by changes in client behaviour.
- We independently recalculated the ECL taking into consideration our assessment of the expected impact of COVID-19 on PDs.
- We independently assessed the performance and sensitivity of the forward-looking model in order to evaluate whether the chosen macro-economic factors and model provide a reasonable representation of the impact of macro-economic changes on the ECL results.

Assessment of ECL raised for individual exposures Where ECL has been raised for individual exposures, we performed the following procedures to assess the reasonableness of management's assessment of the recoverability of the exposure, and the reasonableness of the valuation of the collateral held:

- For a sample of Stage 3 exposures, we independently recalculated the impairment losses based on our assessment of the expected cash flows and recoverability of collateral at an individual exposure level. Our assessment included evaluation of the assumptions against the industry in which the client operates, as well as the client's financial information.
- For collateral held, we inspected legal agreements and other underlying documentation to assess the existence and the Group's legal right to the collateral held, as well as the realisability thereof. We noted no material exceptions in this regard.
- The collateral valuation techniques applied by management were evaluated against the Group's valuation guidelines.

Based on our work performed, we accepted management's assessment of the recoverability of the exposure and collateral held.

## Key audit matter

## How our audit addressed the key audit matter

## Expected credit losses on loans and advances continued

## Calibrating of ECL statistical model components (PD, EAD, LGD)

We assessed the reasonableness of the PD, EAD and LGD used in the ECL model by performing the following procedures:

- We assessed the quality of the data used in the credit management, reporting and modelling process for completeness and accuracy through data analytics and substantive procedures, with specific focus on the appropriateness of assumptions made by management in determining the applicable macroeconomic inputs, credit ratings, EAD, PD, LGD and valuation of collateral in the current economic climate.
- Through discussions and inspection of relevant documentation, we obtained an understanding of the methodologies and assumptions used by management in the various ECL model components and how these were calibrated to use historical information to estimate future cash flows.
- We independently recalculated the ECL and derived a range of ECL values.

Based on our work performed, we accepted the PD, EAD and LGD used in the ECL model.

## Valuation of investment securities

As at 30 June 2020 the Group recognised private and property equity investments with a fair value of R529 million.

Refer to the following accounting policies and notes to the consolidated financial statements for details:

- Note 1.12 (Financial instruments Policy under IFRS 9);
- Note 2.1 (Impact of the COVID-19 pandemic);
- Note 2.3 (Critical estimates, judgements and restatements - Private Equity investment valuations);
- Note 2.4 (Critical estimates, judgements and restatements - Property investment valuations);
- Note 2.5 (Fair value);
- Note 10 (Investment Securities); and
- Note 41 (Classification of assets and liabilities Accounting classification and fair values).

We considered the valuation of the Group's investments in private and property equity to be a matter of most significance in the current year audit of the consolidated financial statements due to the judgement required in valuing these investments, which includes determining the appropriate inputs and model, and the magnitude of the balances recorded in the consolidated statement of financial position.

As part of our audit, we assessed the competence, objectivity and capabilities of the registered professional valuers appointed by the Group, by performing the following procedures:

- We inspected the registered professional valuers' valuation reports to form an assessment of their objectivity. We also made use of our valuations expertise in assessing the valuations for compliance with valuation standards.
- We confirmed the registered professional valuers' affiliation with the South African Council for the Property Valuers Profession.

Through inspection of documentation and attendance of certain meetings, we evaluated the design and implementation of the following controls which support the valuation of the investment securities:

- Detailed analysis by management of forecasts and trends are compared to actual results; and
- Group's Capital and Investment Committee approval of the valuations obtained.

# **INDEPENDENT AUDITOR'S REPORT CONTINUED**

## Key audit matter

## How our audit addressed the key audit matter

## Valuation of investment securities continued

The COVID-19 pandemic resulted in a decline in the fair value of the Group's private and property equity portfolios. The COVID-19 pandemic has increased the level of estimation uncertainty applied by management in determining the fair values of these portfolios.

The Group has adopted as its primary valuation model for private equity valuations, a discounted cash flow or earnings methodology, corroborated by a market multiple approach, where appropriate. For property valuations, the Group obtained third party valuations from registered professional valuers with experience relevant to the types of properties being valued, using the net income capitalised methodology. These valuation experts consider best practice market norms in arriving at the value of the underlying property assets.

Our audit included obtaining an understanding and testing of the relevant controls put in place over valuation model development and changes.

For a sample of private equity investments and property equity investments valuations we tested the calculations of the fair values by performing the following procedures:

## Property investments:

- Utilising our valuations expertise, we evaluated the appropriateness of the valuation methodology against industry available information and IFRS requirements.
- Making use of our valuation expertise, we independently sourced inputs and assessed the judgements and estimates applied in relation to our knowledge of current market practice and conditions.
- We compared the cash flows, market rental growth, vacancy factors and exit capitalisation rates against market related data.
- We independently recalculated the valuations utilising the inputs and assumptions referred to above, in accordance with the income capitalisation approach, and compared our results with that of management. Management's results were found to be within acceptable ranges.

## Private equity investments:

- Utilising our valuations expertise we evaluated the appropriateness of the valuation methodology against industry available information and IFRS requirements.
- We recalculated the discounted cash flow underlying management's valuation for each significant investment. Making use of our valuation expertise, we evaluated the significant assumptions used in determining the discounted cash flow, which included an independent comparison to industry norms and evaluation of the discount rates applied.
- We independently recalculated the valuations utilising the inputs and assumptions referred to above, in accordance with the discounted cash flow approach, and compared management's valuations to the amounts we calculated. Management's results were found to be within acceptable ranges.

We evaluated the reasonableness of the terminal growth rates and valuation adjustments applied to the forecasted cash flows with reference to the best available independent market information, taking into account financial services industry benchmarks and inflationary prospects within the country.

We inspected the cash flow forecasts to consider whether it reflects the most recently approved management budgets and represent management's best estimate of future performance taking into account the significant impact of the restrictions as a result of COVID-19. In addition, the current and previous years' forecasts were compared to actual performance, and our testing did not identify any material differences in this regard.

## OTHER INFORMATION

The directors are responsible for the other information. The other information comprises the information included in the document titled "Sasfin Holdings Limited Annual Financial Statements for the year ended 30 June 2020", which includes the Directors' Report, the Group Audit and Compliance Committee Report and the Company Secretary's Certification as required by the Companies Act of South Africa, which we obtained prior to the date of this auditor's report, and the document titled "Sasfin Holdings Limited Integrated Report for the year ended 30 June 2020", which is expected to be made available to us after that date. The other information does not include the consolidated or the separate financial statements and our auditor's report thereon.

Our opinion on the consolidated and separate financial statements does not cover the other information and we do not and will not express an audit opinion or any form of assurance conclusion thereon.

In connection with our audit of the consolidated and separate financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the consolidated and separate financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## RESPONSIBILITIES OF THE DIRECTORS FOR THE CONSOLIDATED AND SEPARATE FINANCIAL **STATEMENTS**

The directors are responsible for the preparation and fair presentation of the consolidated and separate financial statements in accordance with International Financial Reporting Standards and the requirements of the Companies Act of South Africa, and for such internal control as the directors determine is necessary to enable the preparation of consolidated and separate financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated and separate financial statements, the directors are responsible for assessing the Group and the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group and/or the Company or to cease operations, or have no realistic alternative but to do so.

## AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated and separate financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated and separate financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated and separate financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated and separate financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and/or Company to cease to continue as a going concern.

# INDEPENDENT AUDITOR'S REPORT CONTINUED

- Evaluate the overall presentation, structure and content of the consolidated and separate financial statements, including the disclosures, and whether the consolidated and separate financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the consolidated and separate financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

## REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

In terms of the IRBA Rule published in Government Gazette Number 39475 dated 4 December 2015, we report that PricewaterhouseCoopers Inc. has been the auditor of Sasfin Holdings Limited for three years.

Prilewaterhouse Coopers Enc.

PricewaterhouseCoopers Inc. Director: Vincent Tshikhovhokhovho

Registered Auditor Johannesburg

30 September 2020

# **CONSOLIDATED STATEMENT** OF FINANCIAL POSITION

AT 30 JUNE 2020

|  | Accounting policy   | Note   | 2020<br>R'000  | 2019 <sup>1</sup><br>R'000<br>Restated <sup>2</sup>   |
|--|---|--|--|---|
| ASSETS   |   |  |  |   |
| Cash and cash balances   | 1.10  | 4  | 1 731 243  | 1 312 786   |
| Negotiable securities  | 1.12  | 5  | 3 126 595  | 3 077 519   |
| Trading assets   | 1.12  | 6.2  | 1 060 342  | 1 187 523   |
| Trade and other receivables  | 1.12  | 7  | 436 644  | 410 776   |
| Non-current assets held for sale   |   | 8  | 6 700  | _   |
| Loans and advances <sup>1</sup>  | 1.12  | 9  | 6 609 328  | 7 499 508   |
| Current taxation asset   | 1.15  |  | 21 035   | 23 799  |
| Investment securities  | 1.12  | 10   | 654 966  | 735 411   |
| Investments at fair value through profit or loss <sup>1</sup>  | 1.12  | 10   | 528 771  | 622 995   |
| Equity accounted associates  |   | 10   | 126 195  | 112 416   |
| Property, equipment and right-of-use assets <sup>2</sup>   | 1.5   | 12   | 103 550  | 75 245  |
| Investment property  | 1.3   | 13   | 13 123   | 8 900   |
| Intangible assets and goodwill   | 1.4   | 14   | 205 206  | 235 028   |
| Deferred tax asset   | 1.15  | 11   | 36 808   | 34 907  |
| Total assets   |   |  | 14 005 540   | 14 601 402  |
| LIABILITIES Funding under repurchase agreements and interbank Trading liabilities Current taxation liability Trade and other payables Bank overdraft Provisions Lease liabilities <sup>2</sup> Deposits from customers Debt securities issued Long-term loans Deferred tax liability | 1.12<br>1.15<br>1.15<br>1.10<br>1.8<br>1.12<br>1.12<br>1.12<br>1.15 | 15<br>6.3<br>16<br>4<br>17<br>18<br>19<br>20<br>21 | 1 882 806<br>999 842<br>3 963<br>783 786<br>151 462<br>41 629<br>70 266<br>5 138 778<br>2 743 823<br>371 649<br>94 531 | 2 271 610<br>1 175 828<br>4 526<br>899 119<br>46 008<br>57 695<br>-<br>4 981 067<br>2 753 521<br>495 715<br>138 929 |
| Total liabilities  |   |  | 12 282 535   | 12 824 018  |
| EQUITY Ordinary share capital Ordinary share premium Reserves Preference share capital Preference share premium Non-controlling interest   | 1.9<br>1.9<br>1.9<br>1.9  | 22<br>23<br>24<br>25                               | 321<br>166 945<br>1 367 653<br>18<br>188 068   | 321<br>166 945<br>1 418 360<br>18<br>188 068<br>3 672   |
|  |   |  | 1 722 005  |   |
| Total equity   |   |  | 1 723 005  | 1 777 384   |
| Total liabilities and equity   |   |  | 14 005 540   | 14 601 402  |

<sup>&</sup>lt;sup>1</sup> Refer to note 2.11 for information on the restatements.

<sup>&</sup>lt;sup>2</sup> Comparative information has not been restated for the adoption of IFRS 16. Therefore comparability may not necessarily be achieved. Refer to note 1.1.1.

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

|  | Accounting policy | Note           | 2020<br>R'000                      | 2019<br>R'000<br>Restated <sup>1</sup> |
|--|-------------------|----------------|------------------------------------|--|
| Interest and similar income  | 1.13              | 27             | 1 285 549                          | 1 330 151                              |
| Interest and similar income calculated using the effective interest rate method<br>Other interest income   |                   |                | 1 250 375<br>35 174                | 1 292 269<br>37 882                    |
| Interest and similar expense   |                   | 28             | (779 234)                          | (830 879)                              |
| Interest expense calculated using the effective interest method<br>Other interest expense  | 1.13<br>1.13      |                | (733 312)<br>(45 922)              | (779 507)<br>(51 372)                  |
| Net interest income<br>Non-interest income   |                   |                | 506 315<br>640 180                 | 499 272<br>727 588                     |
| Net fee and commission income  | 1.13              | 29             | 429 445                            | 427 022                                |
| Fee and commission income<br>Fee and commission expense  | 1.13              |                | 638 402<br>(208 957)               | 673 280<br>(246 258)                   |
| Gains and losses on financial instruments  |                   |                | 85 674                             | 187 400                                |
| Net gains or losses on the derecognition of financial instruments at amortised cost Other gains or losses on financial instruments   | 1.13              | 30<br>30       | 28 297<br>57 377                   | 50 337<br>137 063                      |
| Other income   |                   | 31             | 125 061                            | 113 166                                |
| Total income Credit impairment charges   | 1.12.4 & 2.1.1    | 43.3.5         | 1 146 495<br>(252 618)             | 1 226 860<br>(80 358)                  |
| Net income after impairments Total operating costs   |                   |                | 893 877<br>(959 040)               | 1 146 502<br>(954 366)                 |
| Staff costs Other operating expenses Impairments on non-financial assets   | 1.14<br>11        | 32<br>33<br>34 | (517 605)<br>(424 784)<br>(16 651) | (504 421)<br>(437 895)<br>(12 050)     |
| (Loss)/profit from operations<br>Share of associate income   | 1.2.4             |                | (65 163)<br>20 161                 | 192 136<br>19 149                      |
| (Loss)/profit before income tax  |                   |                | (45 002)                           | 211 285                                |
| Total income tax   | 1.5               | 35             | 1 848                              | (48 832)                               |
| (Loss)/profit for the year Other comprehensive income for the year net of tax effects Items that may subsequently be re-classified to profit or loss Foreign exchange differences on translation of foreign operations |                   |                | (43 154)<br>41 313                 | 162 453<br>4 877                       |
| Total comprehensive (loss)/income for the year   |                   |                | (1 841)                            | 167 330                                |
| (Loss)/profit attributable to:   |                   |                | (43 154)                           | 162 453                                |
| Non-controlling interest Preference shareholders Equity holders of the Group   |                   |                | 1 993<br>15 029<br>(60 176)        | (562)<br>14 955<br>148 060             |
| Total comprehensive (loss)/income attributable to:   |                   |                | (1 841)                            | 167 330                                |
| Non-controlling interest<br>Preference shareholders<br>Equity holders of the Group   |                   |                | 1 993<br>15 029<br>(18 863)        | (562)<br>14 955<br>152 937             |
| Earnings per share:<br>Basic and diluted earnings per share (cents)  |                   | 38             | (186.90)                           | 459.86                                 |

<sup>&</sup>lt;sup>1</sup> Refer to note 2.11 for information on the restatements.

# **CONSOLIDATED STATEMENT** OF CHANGES IN EQUITY

| 2020  | and<br>premium<br>R'000 | R'000                           | reserve<br>R'000               | Hedging<br>reserve<br>R'000 | Total<br>ordinary<br>share-<br>holders'<br>equity<br>R'000 | Preference<br>share<br>capital<br>and<br>premium<br>R'000 | R'000      | Total<br>share-<br>holders'<br>equity<br>R'000 |
|---|-------------------------|---------------------------------|--------------------------------|-----------------------------|--|---|------------|--|
| Opening balance at 1 July 2019 Transfers Total comprehensive (loss)/                                | 167 266<br>–            | 1 442 018<br>8 025 <sup>1</sup> | 83 441<br>(8 025) <sup>1</sup> |                             | 1 585 626  | 188 086   | 3 672<br>- | 1 777 384<br>–                                 |
| income for the year   | _                       | (60 176)                        | 41 313                         | _                           | (18 863)   | 15 029  | 1 993      | (1 841)  |
| (Loss)/profit for the year<br>Other comprehensive income<br>net of income tax for the year          | _                       | (60 176)                        | 41 313                         | -                           | (60 176)<br>41 313   | 15 029  | 1 993      | (43 154)<br>41 313                             |
| Foreign exchange differences on translation of foreign operations                                   | _                       | _                               | 41 313                         | _                           | 41 313   | _   | _          | 41 313   |
| Transactions with owners recorded directly in equity Disposal of controlling interest in subsidiary |                         |                                 |                                |                             |  |   | (5 665)    | (5 665)  |
| Dividends to preference shareholders  | -                       | _                               | _                              | _                           | _  | (15 029)  | (5 005)    | (15 029)                                       |
| Dividends to ordinary shareholders  | _                       | (31 844)                        | _                              | _                           | (31 844)   | _   | _          | (31 844)                                       |
| Balance at 30 June 2020   | 167 266                 | 1 358 023                       | 116 729                        | (107 099)                   | 1 534 919  | 188 086   | _          | 1 723 005                                      |
| 2019 Opening balance at 1 July 2018 Changes on initial application of IFRS 9                        | 167 266<br>-            | 1 410 720<br>(66 103)           | 78 564<br>–                    | (107 099)                   | 1 549 451  | 188 086   | 4 234      | 1 741 771                                      |
| Restated balance at 1 July 2018   | 167 266                 | 1 344 617                       | 78 564                         | (107 099)                   | 1 483 348  | 188 086   | 4 234      | 1 675 668                                      |
| Transfers  Total comprehensive income for the year  | _                       | 148 060                         | 4 877                          | _                           | 152 937  | 14 955  | (562)      | 167 330  |
| Profit for the year   | _                       | 148 060                         | _                              | _                           | 148 060  | 14 955  | (562)      | 162 453  |
| Other comprehensive income net of income tax for the year   | _                       | _                               | 4 877                          | _                           | 4 877  | _   | _          | 4 877  |
| Foreign exchange differences on translation of foreign operations                                   | _                       | -                               | 4 877                          | _                           | 4 877  | _   | _          | 4 877  |
| Transactions with owners recorded directly in equity Dividends to preference                        |                         |                                 |                                |                             |  |   |            |  |
| shareholders<br>Dividends to ordinary   | -                       | -                               | _                              | -                           | _  | (14 955)  | -          | (14 955)                                       |
| shareholders  | 1/7.0//                 | (50 659)                        | - 02 444                       | (107,000)                   | (50 659)   | 100.007   | 2 /70      | (50 659)                                       |
| Balance at 30 June 2019   | 16/ 266                 | 1 442 018                       | 83 441                         | (107 099)                   | 1 585 626  | 188 086   | 3 672      | 1 777 384                                      |

<sup>&</sup>lt;sup>1</sup> Sascred (Proprietary) Limited, a wholly owned foreign subsidiary of Sasfin Asia Limited, was deregistered on 14 March 2018, at which point the foreign currency translation reserve (FCTR) relating to that foreign subsidiary should have been reclassified to profit or loss. The adjustment is done retrospectively and hence the FCTR is reduced and the distributable reserves increased.

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY CONTINUED

|  | 2020<br>Cents<br>per share | 2019<br>Cents<br>per share |
|--|----------------------------|----------------------------|
| Ordinary shares Interim dividend Final dividend                | 48.89                      | 49.89<br>50.01             |
| Preference shares Dividend no 29 Dividend no 30 Dividend no 31 | -<br>-<br>416.91           | 418.09<br>419.34<br>–      |

# **CONSOLIDATED STATEMENT** OF CASH FLOWS

|  | Note                 | 2020<br>R'000   | 2019<br>R'000<br>Restated <sup>1</sup>   |
|--|----------------------|---|--|
| Cash flows from operating activities Interest received Interest paid Fee and commission income received Fee and commission expense paid Net trading and other income/(expenses) Cash payments to employees and suppliers   |                      | 1 285 549<br>(779 234)<br>638 402<br>(208 957)<br>157 407<br>(885 923)  | 1 330 151<br>(830 879)<br>673 280<br>(246 258)<br>(45 596)<br>(684 601)  |
| Cash inflow from operating activities Dividends received Taxation paid Dividends paid  | 39.1<br>39.2<br>39.3 | 207 244<br>23 845<br>(43 140)<br>(46 872)   | 196 097<br>18 014<br>(57 121)<br>(65 614)  |
| Cash flows from operating activities before changes in operating assets and liabilities  |                      | 141 077   | 91 376   |
| Changes in operating assets and liabilities  |                      | 154 604   | (589 533)  |
| Decrease/(Increase) in loans and advances Decrease in trading assets Increase in negotiable securities Increase in trade and other receivables Increase in deposits Decrease in long-term funding (Decrease)/Increase in funding under repurchase agreements and interbank Decrease in trading liabilities Decrease in debt securities (Decrease)/Increase in trade and other payables |                      | 717 316<br>165 804<br>(77 060)<br>(26 048)<br>157 711<br>(124 066)<br>(388 804)<br>(175 986)<br>(9 698)<br>(52 455) | (33 754)<br>357 612<br>(1 102 112)<br>(35 396)<br>531 723<br>(178 901)<br>346 635<br>(273 375)<br>(361 911)<br>139 956 |
| (Decrease)/Increase in provisions  |                      | (32 110)  | 19 990   |
| Net cash from operating activities   |                      | 295 681   | (498 157)  |
| Cash flows from investing activities  Proceeds from the disposal of property and equipment Proceeds from the disposal of investment securities Proceeds from the disposal of a subsidiary Acquisition of property and equipment Acquisition of intangible assets Acquisition of investment securities Repayments/(Advance) of investment securities                                    |                      | 48 374<br>-<br>270<br>(12 712)<br>(29 595)<br>(11 176)<br>101 587   | (123 709)<br>568<br>37 721<br>-<br>(22 751)<br>(61 083)<br>(47 672)<br>(30 492)  |
| Net cash flows from financing activities   |                      | (31 052)  | _  |
| Repayment of lease liabilities   |                      | (31 052)  | _  |
| Net increase/(decrease) in cash and cash balances Cash and cash balances at beginning of the year Effect of exchange rate movements on cash and cash balances  | 4                    | 313 003<br>1 266 778<br>-   | (621 866)<br>1 892 167<br>(3 523)  |
| Cash and cash balances at the end of the year  | 4                    | 1 579 781   | 1 266 778  |

<sup>&</sup>lt;sup>1</sup> Refer to note 2.11.3.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 30 JUNE 2020

#### **ACCOUNTING POLICIES** 1.

The principal accounting policies adopted in the preparation of these Consolidated and Separate Annual Financial Statements are set out below.

#### 1.1 Basis of preparation

The Consolidated and Separate Annual Financial Statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB) and IFRS Interpretations Committee, the SAICA Financial Reporting Guides as issued by the Accounting Practices Committee, Financial Pronouncements as issued by the Financial Reporting Standards Council, the requirements of the Companies Act, No 71 of 2008, as amended, and the JSE Listings Requirements.

The directors assess the Group's and Company's future performance and financial position on a continuous basis and have no reason to believe that the Group and Company will not be a going concern in the reporting period ahead. Consequently the Consolidated and Separate Annual Financial Statements have been prepared on the going concern basis.

The Group has, in the preparation of these Consolidated and Separate Annual Financial Statements, consistently applied the accounting policies with those applied in the previous financial year, unless otherwise stated.

#### 1.1.1 Adoption of new and amended standards for the first time in the current financial year

The following standards, interpretations and amendments have been adopted without affecting the Group's previously reported financial results, disclosures or accounting policies and did not impact the Group's results upon transition:

- Amendments to IFRS 9 Prepayment Features with Negative Compensation In terms of IFRS 9, debt instruments can be measured at amortised cost or at fair value through other comprehensive income, subject to the contractual cash flows being "solely payments of principle and interest" (SPPI) on the principal amount outstanding and the instrument is held in an appropriate business model for that classification. This amendment to IFRS 9 clarifies that a financial asset passes the SPPI criteria irrespective of the event or circumstances that resulted in the early termination of the contracts and regardless of which party pays or receives the reasonable compensation for the early termination of the contract.
- IFRIC 23 Uncertainty over Income Tax Treatments

This interpretation clarifies the accounting for income tax treatments that have yet to be accepted by tax authorities. Specifically, IFRIC 23 provides clarity on how to incorporate this uncertainty into the measurement of tax as reported in the Annual Financial Statements.

IFRIC 23 does not introduce any new disclosures but reinforces the need to comply with existing disclosure requirements about:

- judgements made;
- assumptions and other estimates used; and
- the potential impact of uncertainties that are not reflected.
- Amendments to IAS 19 Plan Amendment, Curtailment or Settlement

This amendment addresses the accounting for defined benefit plans when a plan amendment, curtailment or settlement occurs during a reporting period.

 Amendments to IAS 28 – Long-term Interests in Associates and Joint Ventures This amendment clarifies that an entity should apply IFRS 9 to long-term interests in an associate or joint venture that form part of the net investment in the associate or joint venture, to which the equity method is not applied. It therefore implies that the expected credit loss model in IFRS 9 applies to such longterm interests.

## Impact of adoption of IFRS 16 Leases

IFRS 16 sets out the principles for the recognition, measurement and presentation of leases for both parties to a contract – the lessee and the lessor. It provides a single lessee accounting model, requiring lessees to recognise right-of-use assets and lease liabilities for all leases, unless the lease term is 12 months or less or the underlying asset is a low-value asset.

#### 1. **ACCOUNTING POLICIES** continued

#### 1.1 Basis of preparation continued

#### 1.1.1 Adoption of new and amended standards for the first time in the current financial year continued Impact of adoption of IFRS 16 Leases continued

For annual reporting periods commencing on or after 1 January 2019, IFRS 16 replaced IAS 17 as well as the related interpretations. The core principle of this standard is that the lessee and lessor should recognise the rights and obligations arising from leasing arrangements on the balance sheet. The most significant change pertaining to accounting for operating leases is from the lessee's perspective. IFRS 16 eliminates the classification of leases for lessees as either operating or finance leases, as was required by IAS 17, and introduces a single lease accounting model. According to this model a right-of-use asset, together with a lease liability for the future payments, are recognised for all leases with a term of more than 12 months, unless the underlying asset is of low value. IFRS 16 did not introduce significant changes for lessors. As a result, the accounting policies applicable to the Group as a lessor are not significantly different from those under IAS 17.

As allowed by IFRS 16, the Group has elected to adopt IFRS 16 without restating comparative numbers, by following the simplified approach. Consequently, the comparative information (as previously reported for the year ended 30 June 2019) is presented in accordance with the requirements of IAS 17, with current and future periods presented in terms of IFRS 16. For Regulatory Capital purposes the right-of-use assets are risk weighted in line with the nature of the underlying assets.

In accordance with the allowed simplified approach, the Group applied IFRS 16 only to contracts that were previously identified as leases, and to use a single discount rate to a portfolio of leases with similar characteristics. Judgement was applied in determining the appropriate incremental borrowing rate used. The rate used considers six factors for the individual leases including the tenor of lease, currency of the lease, lessee entity in the Group, asset type, level of indebtedness and the economic environment.

In the application of the simplified approach the Group has recognised the following at the date of initial application (unless the lease term is shorter than 12 months or the underlying asset is of low value):

- A lease liability for all leases previously classified as operating leases, measured at the present value of the remaining lease payments, discounted using the applicable entity's incremental borrowing rate at the date of initial application;
- A right-of-use asset, measured at an amount equal to the lease liability, adjusted for any existing prepaid or accrued rentals; and
- The change had no impact on deferred tax or opening retained earnings.

|   | 30 June 2019<br>R'000 | IFRS 16<br>transition<br>adjustment<br>R'000 | 1 July 2019<br>R'000 |
|---|-----------------------|--|----------------------|
| Assets  |                       |  |                      |
| Property, equipment and right-of-use asset <sup>1</sup>                       | 75 245                | 83 007                                       | 158 252              |
| Deferred tax raised on right-of-use asset                                     | _                     | (22 379)                                     | (22 379)             |
|   | 75 245                | 60 628                                       | 135 873              |
| Liabilities   |                       |  |                      |
| Trade and other payables Lease liability (net of accruals/prepayments already | 899 119               | (18 311)                                     | 808 808              |
| recognised) <sup>2</sup>  | _                     | 101 318                                      | 101 318              |
| Deferred tax raised on lease smoothing provision                              | 4 980                 | (4 980)                                      | _                    |
| Deferred tax raised on lease liability  | _                     | 27 359                                       | 27 359               |
|   | 4 980                 | 105 386                                      | 1 009 485            |

<sup>1</sup> The right-of-use asset, included in property, equipment and right-of-use asset, is depreciated over the shorter of the remaining lease term and its useful life.

<sup>&</sup>lt;sup>2</sup> The lease liability is subsequently adjusted for the accrual of interest and lease payments made.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

## FOR THE YEAR ENDED 30 JUNE 2020

## **ACCOUNTING POLICIES** continued

#### 1.1 Basis of preparation continued

## 1.1.2 Accounting policy elections

The following accounting policy elections have been made by the Group and Company:

| Asset/liability  | Options                                    | Election and implication   | Accounting policy |
|--|--|--|-------------------|
| Property and equipment, including right-of-use leased assets | Cost/revaluation<br>model                  | <ul> <li>Group</li> <li>Buildings are stated at cost less accumulated depreciation</li> <li>Computer equipment, furniture and fittings and vehicles are carried at cost less accumulated depreciation</li> <li>Depreciation rates applied: <ul> <li>Buildings: 20 years</li> <li>Computer equipment: 2 to 5 years</li> <li>Furniture and fittings: 6 to 10 years</li> <li>Motor vehicles: 5 years</li> <li>Buildings and leasehold improvements: 5 to 10 years</li> <li>Right-of-use assets: shorter of the lease term and the asset's useful life (as per the above)</li> </ul> </li> </ul> | 1.5               |
| Investment properties  | Cost/fair value<br>model                   | Group Investment properties are carried at fair value with changes in fair value recognised in profit or loss  | 1.3               |
| Investments in subsidiaries                                  | Cost/financial instrument                  | Company  Cost less accumulated impairments  Group  Subsidiaries are consolidated   | 1.2               |
| Investments in associate companies                           | Cost/financial instrument/equity accounted | Strategic investments Company  Cost less accumulated impairments Group  Equity accounted Private and property equity investments Company and Group  Financial asset at fair value through profit or loss   | 1.2               |

#### **ACCOUNTING POLICIES** continued 1.

#### 1.2 Basis of consolidation

#### 1.2.1 **Business combinations**

The Group accounts for business combinations using the acquisition method at the acquisition date - the date at which control over an investee transfers to the Group.

The Group controls an investee if it is exposed to, or has rights to, variable returns from its relationship with the investee and has the ability to affect those returns through its control over the investee.

The acquisition consideration is measured at fair value and does not include amounts related to the settlement of pre-existing relationships, which are recognised in profit or loss. Identifiable net assets acquired are measured at fair value at the acquisition date.

Contingent considerations payable are measured at fair value at the acquisition date.

## 1.2.2

Subsidiaries are investees controlled by the Group and Company. The financial statements of subsidiaries are consolidated into the Consolidated Annual Financial Statements from the date on which control commences until the date on which control ceases.

Investments in subsidiaries are reflected at cost less accumulated impairment in the Company's Separate Annual Financial Statements.

#### 1.2.3 Structured entities

Structured entities are formed to accomplish a narrow and well-defined objective such as the securitisation of particular assets, or the execution of a specific borrowing, lending or other transaction.

The Group, in substance, controls a structured entity where the Group:

- controls the activities of the structured entity according to the Group's specific needs;
- has the decision-making powers to control the activities of the structured entity;
- has delegated decision-making powers by setting up an 'autopilot' mechanism;
- has rights to obtain the majority of the benefits of the structured entity;
- is exposed to risks incidental to the activities of the structured entity; and
- retains the majority of the residual ownership risks related to the structured entity or its assets.

The assessment of whether the Group has control over a structured entity is carried out at inception. There is normally no further reassessment of control unless:

- there are changes to the structure of the relationship between the Group and the structured entity;
- there are additional transactions between the Group and the structured entity;
- changes in market conditions alter the substance of the relationship between the Group and the structured entity; and
- the Group's voluntary actions, such as lending amounts in excess of existing liquidity facilities or extending terms beyond those established originally, change the relationship between the Group and the structured entity.

The structured entities consolidated are:

- South African Securitisation Programme (RF) Limited (SASP), controlled by Sasfin Bank Limited;
- Fintech Receivables 2 (RF) Limited (FR2), controlled by Fintech (Proprietary) Limited (Fintech), a subsidiary of Sasfin Bank Limited; and
- Sunlyn (Proprietary) Limited, controlled by Sasfin Bank Limited.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

## FOR THE YEAR ENDED 30 JUNE 2020

#### **ACCOUNTING POLICIES** continued 1.

#### 1.2 Basis of consolidation continued

#### 1.2.4 Associates

An associate is an investee over which the Group has significant influence, but not control, over its financial and operating activities.

Investments in associate companies are initially accounted for at cost from the date that significant influence is effective.

Subsequent to initial recognition, investments in associates are equity-accounted. The Group's proportionate share of associate income (or loss) is accounted for in profit or loss and as part of the investment in associate. Dividend income from associates is not recognised in profit or loss, but against the investment in associate. Should the dividend income exceed the carrying amount of the investment in the associate, the excess is recognised in profit or loss.

When the Group's share of losses in an associate exceeds its carrying amount, the investment in that associate is written down to zero and recognition of further losses is discontinued except to the extent that the Group has guaranteed obligations in respect of the associate.

Impairments to investments in associates are written down in profit or loss when they are impaired and are reflected at cost less accumulated impairment losses in the statement of financial position in the separate financial statements.

## Associate companies held by Private Equity and Property Equity business units

Investments in associates held by the Private Equity and Property Equity businesses of the Group are classified at fair value through profit or loss as these investments are managed on a fair value basis in accordance with a business model to realise these investments through sale.

Changes in the fair value of these investments are recognised in non-interest income in the statement of profit or loss and other comprehensive income in the period in which they occur.

#### 1.3 Investment property

Investment properties are held to earn rental income or for capital appreciation, or both. Investment properties are initially recognised at cost.

Subsequent to initial recognition, investment properties are accounted for at fair value.

Fair value is determined annually either by independent professional valuators or by the directors of the Group with the relevant experience. Where fair value cannot be reliably determined, the Group uses alternative valuation methods such as discounted cash flow projections or recent prices in active markets.

Fair value adjustments on investment properties are reflected in profit or loss as part of non-interest income in the Group in the period in which these gains or losses arise.

When the use of a property changes such that it is re-classified to or from investment property, its fair value at the date of re-classification becomes its new cost. A change in use only occurs when a property meets or ceases to meet the definition of investment property and there is evidence of such a change in use.

#### 1.4 Intangible assets

#### 1.4.1 Goodwill

Goodwill that arises upon the acquisition of subsidiaries in the Group is recognised as an intangible asset and is measured at cost.

Subsequent to initial recognition, goodwill is tested annually for impairment and is reflected at cost less any accumulated impairment losses. Refer to note 2.6 for further information.

#### **ACCOUNTING POLICIES** continued 1.

#### 1.4 Intangible assets continued

#### 1.4.2 Software and distributor relationships

The Group capitalises its own unique and identifiable software (internally developed software) when it can reliably measure the cost to develop, is able to demonstrate its ability and intention to complete development and is satisfied that the internally developed software will generate future economic benefits.

Subsequent expenditure is only capitalised to the internally developed software asset when the Group determines that the expenditure will increase future economic benefits beyond those initially envisaged.

Distributor relationships are capitalised when acquired as part of a business combination and the Group is satisfied that the relationship will generate future economic benefits. These relationships are amortised over their expected useful lives and assessed for impairment annually.

Purchased and internally developed software are amortised in profit or loss on the straight-line basis over the expected useful lives of the assets. Refer to note 2.6 for further information.

Capitalised computer software is reflected at cost less accumulated amortisation and accumulated impairment losses.

Capitalised computer software and distributor relationships are amortised on the straight-line basis over their useful lives at rates which will reduce the assets to their anticipated residual values.

Amortisation methods, residual values and useful lives are reviewed and adjusted annually where appropriate. Amortisation expense is recognised in profit or loss.

The estimated useful lives of software (including internally developed software) are two to five years and for distributor relationships are five to 10 years, for the current and comparative years.

#### 1.5 Property and Equipment and Right-of-use assets

#### 1.5.1 Owned assets

Property and equipment in the Group are initially measured at cost, including any expenditure directly attributable to the acquisition or bringing the asset into use.

Property and equipment are reflected at their carrying amount being cost less accumulated depreciation and impairment losses.

Repairs and maintenance on property and equipment are recognised directly in profit or loss.

#### 1.5.2 Right-of-use assets

Refer to note 1.8.2.

## 1.5.3

Assets are depreciated on the straight-line basis over their useful lives at rates which will reduce the assets to their anticipated residual values.

Depreciation methods, residual values and useful lives are reviewed and adjusted annually where appropriate. The estimated useful lives of property and equipment for the current and comparative years are two to 10 years.

#### 1.5.4 Profit or loss on disposal

A profit or loss on the sale/disposal of an item of property and equipment is calculated as the difference between the carrying amount and the net proceeds received. This profit or loss is recognised within noninterest income in the statement of profit or loss and other comprehensive income.

#### 1.6 Currencies

#### 1.6.1 Functional and presentation currency

The Consolidated and Separate Annual Financial Statements are presented in ZAR and all amounts, unless otherwise indicated, are stated in thousands of ZAR (R'000).

All entities in the Group, with the exception of Sasfin Asia Limited, operate in the Republic of South Africa with a functional currency of ZAR.

Sasfin Asia Limited operates in Hong Kong, with a functional currency of USD. On consolidation, exchange differences arising from the translation of the Group's net investment in Sasfin Asia Limited are recognised in other comprehensive income and accumulated in the foreign currency translation reserve in equity.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

## FOR THE YEAR ENDED 30 JUNE 2020

#### **ACCOUNTING POLICIES** continued 1.

#### 1.6 **Currencies** continued

#### 1.6.2 Transactions and balances

Foreign currency transactions in the Group are translated into the presentation currency at exchange rates at the date of the transaction.

Foreign exchange gains and losses resulting from the settlement of foreign exchange assets or liabilities or the translation of monetary assets and liabilities are recognised in profit or loss except for qualifying net investment hedges which are recognised in other comprehensive income.

Non-monetary assets and liabilities denominated in foreign currencies are translated into the functional currency at the:

- exchange rate at the transaction date if measured at historical cost; or
- exchange rate at the date the fair value was determined if measured at fair value.

Foreign exchange gains and losses on non-monetary assets and liabilities are accounted for based on the classification of the underlying items.

#### 1.7 **Provisions**

A provision is recognised when the Group has a present, legal or constructive obligation, as a result of a past event, from which it is probable that an outflow of economic benefits will be required to settle the obligation, and a reliable estimate of the amount of the obligation can be made.

Where the effects of the time value of money are material, provisions are recognised at the present value of the expected obligation.

## 1.8

#### 1.8.1 Group as the lessor (IFRS 16 and IAS 17)

Rental, lease and instalment sale contracts are financing transactions, with rentals and instalments receivable, less unearned finance charges, being reflected as loans and advances in the statement of financial position.

Finance income is recognised over the term of the lease using the effective interest method.

#### 1.8.2 Group as the lessee (IFRS 16)

The Group recognises a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentives received.

The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term. The estimated useful lives of right-of-use assets are determined on the same basis as those of property and equipment. In addition, the right-of-use asset is reduced by impairment losses (refer to note 1.11), if any, and adjusted for certain remeasurements of the lease liability.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the lessee's incremental borrowing rate. The Group mostly uses the lessee's incremental borrowing rate as the discount rate.

In determining the incremental borrowing rate, the Group considers six factors which include the tenor of lease, currency of the lease, lessee entity in the Group, asset type, level of indebtedness and the economic environment.

Lease payments included in the measurement of the lease liability comprise the following:

- fixed payments, including in-substance fixed payments;
- variable lease payments that depend on an index or a rate, initially measured using the index or rate at the commencement date;
- amounts expected to be payable under a residual value guarantee; and
- the exercise price under a purchase option that the Group is reasonably certain to exercise, lease payments in an optional renewal period if the Group is reasonably certain to exercise an extension option, and penalties for early termination of a lease unless the Group is reasonably certain not to terminate early.

#### **ACCOUNTING POLICIES** continued 1.

#### 1.8 Leases continued

#### 1.8.2 Group as the lessee (IFRS 16) continued

The lease liability is measured at amortised cost using the effective interest method. It is remeasured when there is a change in future lease payments arising from a change in an index or rate, if there is a change in the Group's estimate of the amount expected to be payable under a residual value guarantee, or if the Group changes its assessment of whether it will exercise a purchase, extension or termination option.

When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to nil.

Extension and termination options are included in a number of the property leases across the Group. These are used to maximise operational flexibility in terms of managing the assets used in the Group's operations. In most instances the extension and termination options held are exercisable only by the Group and not by the respective lessor.

The Group presents right-of-use assets in property and equipment and lease liabilities as such in the statement of financial position.

## Short-term leases and leases of low-value assets

The Group has elected not to recognise right-of-use assets and lease liabilities for short-term leases that have a lease term of 12 months or less and leases of low value assets. The Group regards items such as tablets, personal computers, mobile phones and small items of office furniture to be low value assets. The Group recognises the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

#### 1.8.3 Group as the lessee – operating leases (IAS 17)

Payments under operating leases are expensed on a straight-line basis over the term of the lease in profit or loss. Penalties for early termination of operating lease contracts are recognised in profit or loss in the period in which the termination takes place.

#### 1.9 Share capital

#### 1.9.1 Ordinary share capital

Ordinary shares are classified as equity.

Incremental costs directly attributable to the issue of ordinary shares are recognised as a deduction from equity, net of tax.

Dividends are accounted for as distributions from equity in the period in which they are payable to shareholders.

Ordinary share capital of the Company purchased by the Company or its subsidiaries, is recognised as a reduction in equity at the amount of consideration paid, including directly attributable costs, net of tax.

#### 1.9.2 Preference share capital as equity

Preference share capital is classified as equity if it is non-redeemable, or it is redeemable only at the Company's option or if dividends payable are discretionary at the option of the Company.

Incremental costs directly attributable to the issue of preference shares are recognised as a deduction from equity, net of tax.

Preference dividends are accounted for as distributions from equity when they become payable to shareholders.

Preference share capital of the Company, purchased by the Company or its subsidiaries, is recognised as a reduction to equity at the amount of the consideration paid, including directly attributable costs, net of tax. Preference shares repurchased by the Company are cancelled.

#### Cash and cash balances 1.10

Cash and cash balances as reflected on the statement of cash flows comprise:

- cash and cash balances on hand;
- balances with the SARB; and
- bank overdrafts that are repayable on demand.

Cash and cash balances are available for use by the Group unless otherwise stated and are accounted for at amortised cost in the Annual Financial Statements.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

## FOR THE YEAR ENDED 30 JUNE 2020

#### **ACCOUNTING POLICIES** continued 1.

#### 1.11 Impairment of non-financial assets

The Group annually assesses all non-financial assets for impairment. Impairment occurs where there is evidence that the carrying amount of the non-financial asset exceeds its recoverable amount.

Impairment losses are recognised in profit or loss when the carrying amount of the non-financial asset or cash-generating unit exceeds its recoverable amount.

Impairment losses recognised in respect of cash-generating units are allocated first to reduce the carrying amount of any goodwill allocated to the cash-generating units, and then to reduce the carrying amount of the other assets in the unit on a pro rata basis.

## Calculation of recoverable amount

The recoverable amount of a non-financial asset is the greater of its fair value less costs to dispose, and its value in use. In determining value in use, estimated future cash flows to be generated from the non-financial asset are discounted to their present value using a pre-tax market-related risk-adjusted discount rate specific to the asset.

The recoverable amount of non-financial assets that do not generate largely independent cash inflows is determined for the cash-generating unit to which the asset belongs.

## Impairment reversals

Impairment losses on non-financial assets are reversed where there have been changes to the recoverable amount. Impairment losses are reversed to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined net of depreciation or amortisation, if no impairment loss had been recognised. Reversal of impairment losses is not recognised for goodwill that has been impaired.

## 1.12

Financial instruments, as reflected on the statement of financial position, include all financial assets, financial liabilities, derivative instruments and financial quarantee contracts issued, excluding investments in subsidiaries and associated companies (refer to note 1.2).

Financial assets are recognised on the date on which the Group commits to purchase the asset. Financial liabilities are recognised on the date on which the Group becomes party to the contractual provisions of the financial liability.

Financial instruments are initially recognised at fair value.

Transaction costs directly attributable to the acquisition of a financial asset or financial liability are recognised in profit or loss for financial instruments measured at fair value through profit or loss and, for all other financial instruments, against the financial instrument.

Subsequent to initial measurement, financial instruments are either measured at fair value through profit or loss, or amortised cost, based on the business model in terms of which the financial instruments are acquired and managed, as well as the contractual cash flow characteristics thereof.

## Classification and measurement of financial assets

Financial assets are classified and measured based on the Group's business model for managing them and the contractual cash flow characteristics of the financial assets.

Financial assets held by the Group in a business model that has the objective of holding the financial assets to collect contractual cash flows, and the contractual terms of the financial assets lead to cash flows that are solely payments of principal and interest on the principal amount outstanding (SPPI), are classified and measured as 'measured at amortised cost'.

Financial assets held by the Group in a business model that has the objective of realising cash flows through the sale of the assets and/or that is managed on a fair value basis, including those held for trading, are classified and measured as fair value through profit or loss (FVTPL).

#### **ACCOUNTING POLICIES** continued 1.

#### 1.12 Financial instruments continued

## Business model assessment

Sasfin makes an assessment of the objective of a business model in which an asset is held at a portfolio level since this best reflects the way the business is managed and information is provided to management. The following information is considered:

- The stated policies and objectives for the portfolio and the practical implementation of those policies. Specifically, whether management's strategy focuses on earning contractual interest revenue, matching the duration of the financial assets to the duration of the liabilities that are funding those assets or realising profits and cash flows through the sale of the assets;
- How the performance of the portfolio is evaluated and reported to Sasfin's management;
- The risks that affect the performance of each portfolio and the strategy for how those risks are managed;
- · How managers of the business are compensated (e.g. whether compensation is based on the fair value of the assets managed or the contractual cash flows collected); and
- The frequency, volume and timing of sales in prior periods, the reasons for such sales and its expectations about future sales activity. Information about sales activity is considered as part of the overall assessment of how Sasfin's stated objective for managing the financial assets is achieved and how cash flows are realised.

Financial assets that are held for trading (i.e. acquired for the purpose of selling in the short-term) and those that the Group has elected to designate as at FVTPL are measured at FVTPL because they are neither held to collect contractual cash flows nor held both to collect contractual cash flows and to sell financial assets.

## Reclassifications

Financial assets are not reclassified subsequent to their initial recognition, except in the period after the Group changes its business model for managing those financial assets.

## **Impairment**

The Group recognises loss allowances for ECL on the following financial instruments that are not measured at FVTPL:

- financial assets that are debt instruments;
- lease receivables;
- financial quarantee contracts issued; and
- loan commitments issued.

No impairment loss is recognised on equity investments.

The Group measures loss allowances at an amount equal to lifetime ECL, except for those financial instruments on which credit risk has not increased significantly since their initial recognition which are measured as 12-month ECL (see note 43).

For lease receivables, the Group has elected, in accordance with the allowed accounting policy choice in IFRS 9, to apply the general model for measuring loss allowance, as explained above.

12-month ECL are the portion of ECL that result from default events on a financial instrument that are possible within the 12 months after the reporting date. Financial instruments for which a 12-month ECL is recognised are referred to as 'Stage 1 financial instruments'.

Life-time ECL are the ECL that result from all possible default events over the expected life of the financial instrument. Financial instruments for which a lifetime ECL is recognised but which are not credit-impaired are referred to as 'Stage 2 financial instruments'. Financial instruments for which a lifetime ECL is recognised and which are credit-impaired, are referred to as 'Stage 3 financial instruments'.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

## FOR THE YEAR ENDED 30 JUNE 2020

#### **ACCOUNTING POLICIES** continued 1.

#### 1.12 Financial instruments continued

Measurement of ECL

ECL are a probability-weighted estimate of credit losses. They are measured as follows:

- Financial assets that are not credit-impaired at the reporting date: as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that the Group expects to receive);
- Financial assets that are credit-impaired at the reporting date: as the difference between the gross carrying amount and the present value of estimated future cash flows; and
- Financial guarantee contracts: the expected payments to reimburse the holder less any amounts that the Group expects to recover. Refer to note 43.

The key inputs for the measurement of ECL are the following variables:

- Probability of Default (PD);
- Loss Given Default (LGD);
- Exposure at Default (EAD);
- Time to Default (TTD); or
- Expert judgement referred to below.

ECL is a "three stage" model for calculating impairment losses, based on changes in credit quality since initial recognition namely:

- Stage 1 includes exposures that have not had a Significant Increase in Credit Risk (SICR) since initial recognition. For these financial instruments, ECL is calculated based on the relevant 12-month PD, TTD
- Stage 2 includes exposures that had a SICR since initial recognition, but do not have objective evidence of impairment. For these financial instruments, ECL is calculated based on the relevant lifetime PD, TTD and EAD; and
- Stage 3 includes exposures for which there are objective evidence of impairment at the reporting date. For these financial instruments, ECL is calculated based on a lifetime PD, TTD and EAD. The financial instrument must be classified as in "Stage 3", when it is credit-impaired.

An expert judgement approach is used to determine the LGD for the Capital Equipment Finance, Trade and Debtor Finance and Other Term Loan portfolios. This approach determines the expected loss for Stage 3 exposures based on an anticipated salvage calculation. The value of the anticipated salvage used in the determination of the ECL of credit impaired financial instruments is calculated taking the following factors into account:

- Realisable market value of security (e.g. stock, equipment, property) after taking account of costs associated with such sale;
- Stage and nature of legal process;
- Wherewithal of debtor to pay based on available credit data (e.g. financial statements, cash flows, third party credit bureau reports);
- Any supporting suretyships or guarantees;
- Financial standing/reputation of the client group and or related parties;
- Any recourse/warranty claim against a supplier or any other third party;
- Any applicable insurance claim;
- Any negotiated settlement agreements; and
- Timing of expected recoveries.

#### **ACCOUNTING POLICIES** continued 1.

#### 1.12 Financial instruments continued

Significant Increase in Credit Risk (SICR)

The Group defines a SICR as follows:

- Rental and Capital Equipment
  - when a debtor is flagged as High Care; or
  - once an account becomes past due/arrears for more than seven days and up to and including 30 days.
- - when a debtor is flagged as High Care;
  - when no extensions have been granted in excess of the maximum tenor contractually agreed with the debtor and the debtor then becomes past due/arrears up to and including 30 days; or
  - when extensions have been granted in excess of the maximum tenor contractually agreed with the debtor and the account has been extended more than 30 days. Any one or more extensions will be counted from the first invoice's original payment date.
- Debtor Finance
  - when a debtor is flagged as High Care; or
  - margin excess Once an account is in margin excess for longer than seven days and up to and including 30 days.
- Other Term Loans

  - when a debtor is flagged as High Care; oronce an account becomes past due/arrears for more than seven days and up to and including 30 days.

Clients in High Care are those that have shown signs of pressure because of changes in operating environment, industry sector, and adverse financial health. These have, however, not defaulted.

- Negotiable Securities and Intercompany Loans
  - Government and intercompany exposures are evaluated for SICR by comparing the credit risk grade at the reporting date to the origination credit risk grade. Where the relative change in the credit risk grade exceeds certain pre-defined criteria or, when a contractual payment becomes more than 30 days overdue, the exposure is classified within Stage 2. These pre-defined criteria thresholds have been determined based on historic default experience which indicates that higher-rated risk exposures are more sensitive to SICR than lower-risk exposures.

## Impact of COVID-19 on SICR

The assessment on whether a SICR had occurred, specifically included an assessment of the impact of the global COVID-19 pandemic and subsequent lockdown on PD's and LGD's of businesses. This assessment was done in both the consideration of client risk profiles during the granting of payment holidays, as well as in the final calculation of expected credit losses.

Client requests for payment relief due to COVID-19 related factors, were considered on a case by case basis taking into account (inter alia) the industry within which it operates, and its own financial strength. Once payment relief had been granted, these loans and advances were then classified as Covid Restructured Exposures in accordance with the SARB's Directive 3 of 2020.

Each client was classified as either Stage 1 where our assessment indicated that the relief was expected to be of a temporary nature and the client should be able to meet its obligations once the relief period had expired (thereby indicating no SICR had occurred), or Stage 2 where we believed that the distress would likely be of a longer or more permanent nature, indicating a SICR had occurred. Clients indicating a more permanent financial distress would be classified as Distressed Restructures in line with Directive 7 of 2015.

Determining whether the relief is temporary or a distressed, restructure is based on the product-specific definitions incorporating various factors. The sensitivity analysis performed indicates an additional ECL charge of circa R66 million to the income statement if, in a severe event, all the exposures relating to payment relief in stage 1 moved to stage 2 and those in stage 2 deteriorated to stage 3 as at 30 June 2020.

## Restructured financial assets (Trade and Debtor finance)

If the terms of a financial asset are renegotiated or modified or an existing financial asset is replaced with a new one due to financial difficulties of the borrower, then an assessment is made of whether the financial asset should be derecognised and an ECL is measured as follows:

- Where the expected restructuring will not result in derecognition of the existing asset, then the expected cash flows arising from the modified financial asset are included in calculating the cash shortfalls from the existing asset; and
- Where the expected restructuring will result in derecognition of the existing asset, then the expected fair value of the new asset is treated as the final cash flow from the existing financial asset at the time of its derecognition. This amount is included in calculating the cash shortfalls from the existing financial asset that are discounted from the expected date of derecognition to the reporting date, using the original effective interest rate of the existing financial asset.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

## FOR THE YEAR ENDED 30 JUNE 2020

#### **ACCOUNTING POLICIES** continued 1.

#### 1.12 Financial instruments continued

## Default and curing

For purposes of calculating the ECL, the Group views a financial asset as in default and hence in Stage 3 (i.e. credit impaired), when the borrower becomes 90 days overdue on its contractual payments. In addition, the following qualitative factors are also considered to determine whether a debtor is in default:

- the debtor's business is subject to labour disputes or unresolved management problems that may affect its business, production or profitability;
- the debtor is experiencing delays or other unplanned adverse events resulting in cost overruns likely to require loan restructuring;
- the increase in the debtor's borrowings is not in proportion to the growth of the debtor's business;
- the debtor is experiencing difficulty with repaying obligations with other creditors; and
- indications that a debtor would enter into provisional or final liquidation or business rescue.

When a debtor has been classified as credit-impaired (Stage 3), it can be cured to Stage 1 subject to the debt being:

- up to date; and
- three consecutive payments paid on or before due date.

Should the debtor be defined as a "High Care" account, it will cure to Stage 2 and not Stage 1. Also, should the client still represent a SICR, curing may only take place to Stage 2. For distressed restructured loans that were in default, there must be at least six consecutive monthly payments under the revised terms, in order to cure.

Loans and advances as well as debt securities are written off (either partially or in full) when there is no reasonable expectation of recovering a financial asset in its entirety or a portion thereof. This is generally the case when the Group determines that there is no realistic prospect of recovering the monies owed. This assessment is carried out at the individual asset level.

Recoveries of amounts previously written off are included in 'credit impairment charges' in the statement of profit or loss and other comprehensive income.

Financial assets that are written off could still be subject to enforcement activities in order to comply with the Group's procedures for recovery of amounts due.

## Presentation of allowance for ECL in the statement of financial position

Loss allowances for ECL are presented in the statement of financial position as follows:

- financial assets measured at amortised cost: as a deduction from the gross carrying amount of the assets;
- financial guarantee contracts: as a deduction from loans and advances; and
- where a financial instrument includes both a drawn and an undrawn component, the Group presents a combined loss allowance for both components. The combined amount is presented as a deduction from the gross carrying amount of the drawn component.

Classification and measurement of financial liabilities, including financial guarantee contracts issued The Group classifies its financial liabilities, other than financial guarantees and loan commitments, as measured at amortised cost or FVTPL.

## Derecognition of financial assets and financial liabilities

The Group derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire, or when it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred or in which the Group neither transfers nor retains substantially all of the risks and rewards of ownership and it does not retain control of the financial asset.

On derecognition of a financial asset, the difference between the carrying amount of the asset (or the carrying amount allocated to the portion of the asset derecognised) and the sum of the consideration received (including any new asset obtained less any new liability assumed) is recognised in profit or loss. Any interest in transferred financial assets that qualify for derecognition that is created or retained by the Group is recognised as a separate asset or liability.

The Group enters into transactions whereby it transfers assets recognised on its statement of financial position, but retains either all or substantially all of the risks and rewards of the transferred assets or a portion of them. In such cases, the transferred assets are not derecognised. Refer to notes 1.2.3 and 35 for more details.

The Group derecognises a financial liability when its contractual obligations are discharged, cancelled, or expire.

#### **ACCOUNTING POLICIES** continued 1.

#### 1.12 Financial instruments continued

## Amortised cost

Amortised cost financial assets and financial liabilities are measured at the amount determined on initial recognition, less principal repayments and cumulative amortisation using the effective interest method adjusted for any ECL allowance.

## Financial instruments at fair value through profit or loss (FVTPL)

The Group has designated financial assets and financial liabilities at fair value through profit or loss where it eliminates or significantly reduces an accounting mismatch which would otherwise arise. The Group further classifies financial assets and financial liabilities at fair value through profit or loss when the business model is such that these financial assets and financial liabilities are managed and measured on a fair value basis, since realisation of these are anticipated to be through sale.

Financial assets and financial liabilities at fair value through profit or loss are measured at fair value, with fair value gains and losses reported in non-interest income, apart from those related to interest rate swaps.

The fair value gains and losses on interest rate swaps are included in net interest income. Interest income and interest expense on debt instruments classified as at fair value through profit or loss are reported as such in profit or loss.

## 1.12.1 Repurchase agreements

The Group enters into the sale of securities with a simultaneous agreement to repurchase the same securities, called repurchase agreements. Repurchase agreements are entered into as part of the Group's Fixed Income unit or to obtain short-term liquidity for the Group.

For repurchase agreements, the cash received, including accrued interest, is recognised in the statement of financial position together with a corresponding liability representing the Group's obligation to return the cash and interest.

Interest incurred on repurchase agreements is recognised over the life of each agreement using the effective interest method and recognised as interest expense in profit or loss.

## 1.12.2 Reverse repurchase agreements

The Group enters into the purchase of securities with a simultaneous agreement to resell the same securities, called reverse repurchase agreements. Reverse repurchase agreements are entered into as part of the Group's Fixed Income unit.

For reverse repurchase agreements, the cash paid, including accrued interest, is recognised in the statement of financial position together with a corresponding asset representing the Group's right to receive the cash and interest.

Interest earned on reverse repurchase agreements is recognised over the life of each agreement using the effective interest method and recognised as interest income in profit or loss.

## 1.12.3 Derivative financial instruments and hedge accounting

A derivative is a financial instrument that changes value in response to an underlying variable, requires little or no initial net investment, and is settled at a future date. Derivatives are initially recognised at fair value on the date on which the derivatives are entered into and subsequently remeasured at fair value.

Gains and losses from changes in the fair value of derivatives that are classified as held for trading are recognised in profit or loss.

## Hedge accounting - net investment hedge

The Group previously hedged a net investment in a foreign operation, which was discontinued on 1 July 2016. Upon transition to IFRS 9 Financial Instruments (IFRS 9) in 2018, the Group has elected to continue to apply the hedge accounting requirements of IAS 39 Financial Instruments: Recognition and Measurement (IAS 39) with regards to this specific hedge (for which Sasfin still owns the underlying foreign subsidiary), as permitted by IFRS 9.

Derivatives designated in a hedging relationship comprise a hedge of a net investment in a foreign operation.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

## FOR THE YEAR ENDED 30 JUNE 2020

#### **ACCOUNTING POLICIES** continued 1.

#### 1.12 Financial instruments continued

## 1.12.3 Derivative financial instruments and hedge accounting continued

Hedge accounting - net investment hedge continued

Hedge accounting is applied to derivatives designated in a hedging relationship where:

- the Group formally documents, at the inception of the hedge, the relationship between the hedged item and hedging instruments, as well as its risk management objective and strategy for undertaking various hedging relationships; and
- the Group documents its assessment, both at the inception of the hedge and on an ongoing basis, of whether the derivatives that are used in hedging relationships are highly effective in offsetting changes in fair values or cash flows of hedged items during the period for which the hedge is designated, and whether the results of the hedge are within a range of 80% to 125%.

The Group hedges net investments in foreign operations using derivative instruments. For such hedges, the designated component of the hedging instrument that relates to the effective portion of the hedge is recognised directly in the statement of profit or loss and other comprehensive income and consolidated statement of changes in equity in the hedging reserve. Any ineffective portion is immediately recognised in profit or loss. On the partial disposal of a foreign operation, the proportionate share of those deferred gains and losses is recognised in profit or loss.

On disposal of a foreign operation, all remaining deferred gains and losses are recognised in profit or loss.

## Derivatives that do not qualify for hedge accounting

All gains and losses from changes in the fair values of derivatives that do not qualify for hedge accounting are recognised in profit or loss.

#### 1.13 Revenue

## 1.13.1 Net interest income

Net interest income comprises interest income less interest expense as well as the fair value gains and losses on interest rate swaps.

Interest income and interest expense on financial instruments and finance lease receivables are recognised using the effective interest method.

The effective interest rate is the rate that discounts future cash payments or receipts over the expected life of the financial instrument to the carrying amount of the financial instrument and finance lease receivables.

In calculating the effective interest rate, the Group estimates expected cash flows considering all contractual terms of the financial instrument and finance lease receivables, excluding future credit losses but including all fees paid or received, transaction costs and all other premiums or discounts between parties to the

For financial assets that have become credit-impaired subsequent to initial recognition, interest income is calculated by applying the effective interest rate to the amortised cost of the financial asset. If the asset is no longer credit-impaired, then the calculation of interest income reverts to the gross basis. The reversal of interest income relating to credit impaired financial assets that have been cured, is recognised as reduction of the impairment changes on loans and advances.

The effective interest rate is established on initial recognition of the financial instrument and finance lease receivables and not subsequently revised.

#### **ACCOUNTING POLICIES** continued 1.

#### 1.13 Revenue continued

# 1.13.2 Non-interest income

Non-interest income comprises fees and commissions, agency revenue, net brokerage commission, asset management fees, fair value gains and losses (apart from those fair value gains and losses on interest rate swaps that are recognised as part of net interest income), dividend income, foreign exchange gains and losses, and other income.

Fee and commission income from contracts with customers is measured based on the consideration specified in a contract with a customer. The Group recognises revenue when it transfers control over a service to a customer.

Fee and commission income includes administration fees, advisory fees and forex service fees as well as fees for providing banking and financial services activities. Fee and commission income is recognised net of any trade discounts, volume rebates and amounts received on behalf of third parties such as Value Added Tax. Furthermore, when the Group is acting as an agent amounts collected on behalf of the principal are not recognised as revenue.

The Group provides banking services to retail and corporate customers. Fees for ongoing account management are charged to the customer's account on a monthly basis. Transaction-based fees for interchange and foreign currency transactions are charged to the customer's account when the transaction takes place. Servicing fees are charged on a monthly basis and are based on fixed rates reviewed annually by the Group. Revenue from account service and servicing fees is recognised over time as the services are provided. Revenue related to transactions is recognised at the point in time when the transaction takes place.

Asset management fees include management fees on assets under management and administration fees. These are recognised over the period for which the services are rendered.

Dividend income is received from equity investments in entities that the Group does not control and those investments in associates that are recognised at FVTPL (refer note 1.2.4). Dividend income is recognised when the Group's right to receive payment is established, it is probable that the economic benefits associated with the dividend will flow to the Group and the amount of the dividend can be measured reliably.

## **Employee benefits**

# 1.14.1 Short-term benefits

Short-term benefits comprise salaries, incentive bonuses, accumulated leave pay, provident fund contributions, medical aid contributions, group life contributions and company car benefits.

Short-term benefits are recognised in profit or loss as they become due.

A provision is recognised for employees' leave entitlement when the Group has a present legal obligation to settle with the employee in cash or by leave to be taken.

# 1.14.2 Defined contribution plan

The Group pays fixed contributions as part of a defined contribution provident fund plan for the benefit of its employees to a separate entity. The Group has no further legal or constructive obligation in terms of the defined contribution benefit plan beyond these contributions.

Defined contributions are recognised in profit or loss as they become due.

# FOR THE YEAR ENDED 30 JUNE 2020

#### **ACCOUNTING POLICIES** continued 1.

#### 1.15 **Taxation**

Income and capital gains tax comprise current and deferred taxation and are recognised in profit or loss.

## 1.15.1 Current tax

Current tax, comprising income tax and capital gains tax, is calculated on taxable income for the year based on current tax legislation.

## 1.15.2 Deferred tax

Deferred tax comprising deferred income tax and deferred capital gains tax is calculated using the statement of financial position method against which existing tax legislation is applied to temporary differences between the tax and accounting bases of assets and liabilities.

The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of the asset or liability and is not discounted.

Deferred tax assets are reviewed for recoverability at each reporting date.

Deferred tax resulting on items accounted for directly in the statement of changes in equity or statement of profit or loss and other comprehensive income is recognised in the statement of changes in equity and statement of profit or loss and other comprehensive income respectively.

Deferred tax is not recognised on:

- the initial recognition of goodwill;
- the initial recognition of assets and liabilities in a transaction that is not a business combination, which affects neither accounting nor taxable profits and losses; and
- investments in subsidiaries where the Group controls the timing of the reversal of temporary differences and it is probable that these differences will not reverse in the foreseeable future.

Deferred tax assets are recognised on tax losses to the extent that it is probable that future taxable profits will be earned.

#### 1.16 Earnings per share (EPS)

Basic EPS represents profit or loss attributable to ordinary shareholders of the Group divided by the weighted average number of ordinary shares outstanding during the period.

Diluted EPS represents the profit or loss attributable to ordinary shareholders of the Group divided by the weighted average number of shares outstanding taking into account the dilutive effects of potential ordinary shares.

#### 1.17 Commitments and contingent liabilities

Commitments represent the Group's commitment to future transactions.

Contingent liabilities are provisions of the Group with an uncertain timing or amount. Contingent liabilities principally consist of third-party obligations underwritten by the Group, guarantees other than financial guarantees and letters of credit.

Commitments and contingent liabilities are not recognised but disclosed in the Consolidated and Separate Annual Financial Statements.

#### 1 18 Funds under administration, advisement and management

The Group holds and manages funds and acts as trustee in a fiduciary capacity on behalf of its clients.

The resulting assets and liabilities are not those of the Group, but of the Group's clients, and are not accounted for in the Consolidated and Separate Annual Financial Statements.

Income relating to these activities is recognised in profit or loss in terms of the Group's policy on revenue.

#### **ACCOUNTING POLICIES** continued 1.

#### 1.19 Segment reporting

The Group is divided into three operating segments, each of which engages in business activities from which they earn revenue and incur expenses, including revenue and expenses between operating segments.

The operating segments represent the Group's three pillars, i.e. Banking, Wealth and Capital, according to which its business is aligned. The Banking Pillar includes Business Banking as well as Transactional Banking and Treasury. The Wealth Pillar incorporates all divisions related to wealth management, including Asset Management, Portfolio Management and Stockbroking as well as Wealth Advisory and Asset Consulting. The Capital Pillar comprises Private Equity and Property Equity investments as well as Specialised Lending.

The operating results of the three pillars are regularly reviewed by the Group's Board of Directors, Chief Executive Officer, and senior management, who assess the performance of the divisions, and make decisions as to the appropriate resources to be allocated between divisions. Divisions are further segmented into business units as part of the Group's management and internal reporting structure.

Corporate Services represent the Group's central functions, and these costs are allocated to the operating segments using an internal model of cost allocation.

## Geographical

The Group operates in two geographic regions being:

- Southern Africa (South Africa); and
- Asia-Pacific (Hong Kong).

#### 2. CRITICAL ESTIMATES, JUDGEMENTS AND RESTATEMENTS

The preparation of these Consolidated and Separate Annual Financial Statements in accordance with IFRS requires management to make certain judgements, estimates and assumptions in its calculation of the carrying value of assets and liabilities and the reported amounts of profit or loss.

The assumptions, judgements and estimates used are based on historical experience and other factors that are believed to be reasonable.

Assumptions, judgements and estimates are reviewed on an ongoing basis, with revisions recognised in the period in which the revision was made, or in future periods if applicable.

#### Impact of the COVID-19 pandemic 2.1

The economic impact of the outbreak of the COVID-19 pandemic significantly increased the overall level or estimation uncertainty and judgement applied by management. The unprecedented nature of this global pandemic renders it challenging to accurately predict the full extent and duration of its economic effect.

Although the areas of judgement and estimation applied remained largely the same as in the prior years, greater judgment had to be applied in the following areas:

- Credit impairment of loans and advances, which resulted in a significant increase, with credit impairment recognised for the first time on negotiable securities (refer to notes 1.12, 2.2, 5, 9 and 43);
- Determining the fair value of the private equity and property equity portfolios, which declined considerably (refer notes 2.3, 2.4, 2.5, 10 and 41.1 to 41.5); and
- Determining the expected cash flows from cash generating units in determining the impairment of non-financial assets such as goodwill and software, resulting in higher impairments of non-financial assets (refer to notes 1.4, 14 and 34).

# FOR THE YEAR ENDED 30 JUNE 2020

#### CRITICAL ESTIMATES, JUDGEMENTS AND RESTATEMENTS continued 2.

#### 2.2 **Credit** impairment

#### 2.2.1 Credit impairment of loans and advances (refer to notes 9 and 43)

The Group assesses its loans and advances portfolio for impairment on a monthly basis using the expected loss model.

The Group applies judgement in the manner in which it defines and applies SICR, which is the driver in dividing the loans and advances portfolios between Stage 1, Stage 2 and Stage 3, with:

- Stage 1: 12-month ECL for those financial assets where there has not been a significant increase in credit risk since initial recognition;
- Stage 2: Lifetime ECL for those financial assets where there has been a significant increase in credit risk on a collective basis; and
- Stage 3: Lifetime ECL for all credit impaired financial assets.

Refer to accounting policy note 1.12 for more information on SICR.

The Group further applies judgement in determining the inputs used in the ECL model, i.e. the PD, LGD, EAD and TTD that are used to determine the ECL for each of Stage 1, Stage 2 and Stage 3.

Given the forward-looking nature of the ECL model, estimates are also made and included in the ECL model for the Group's macro-economic outlook. In 2019 one of the key macro-economic elements was changes to the prime interest rate. For the scenarios listed below for 2019 (refer next page), the average values of the prime interest rate over the then next 12 months, and over the remaining forecast period are provided.

In response to the deteriorating economic environment, which has been exacerbated by the COVID-19 pandemic, the Group adopted a multi-variate macro-economic forward looking model. This was to ensure that the PDs sufficiently capture the Group's lending book drivers as well as the negative impact of COVID-19. The previously applied prime lending rate was considered unsuitable given its use as an economic stimulatory tool by the monetary authorities. The Group therefore used Gross Domestic Product (GDP), Consumer Price Index (CPI), Gross Fixed Investment (indicator of the level of investment from the private sector) and Unemployment as proxies of economic output, demand, business confidence and labour respectively. For each of the scenarios listed below for 2020, the average values of the factors over the next 12 months have been provided at the most conservative horizon as well as the average GDP over the remaining forecast period, from 2021 to 2025.

|                            | Be                | st                | Expec             | ted               | Wor               | st                | Blenc             | led                |
|----------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|
|                            | 12<br>months<br>% | Life<br>time<br>% | 12<br>months<br>% | Life<br>time<br>% | 12<br>months<br>% | Life<br>time<br>% | 12<br>months<br>% | Life<br>time<br>%  |
| 2020                       |                   |                   |                   |                   |                   |                   |                   |                    |
| Factors                    |                   |                   |                   |                   |                   |                   |                   |                    |
| Gross Domestic Product     | (1.92)            | 1.65              | (6.24)            | 0.27              | (12.12)           | (1.53)            | (7.71)            | (0.18)             |
| Consumer Price Index       | 3.07              |                   | 3.47              |                   | 4.30              |                   | 3.68              |                    |
| Gross Fixed Investment     | (2.86)            |                   | (9.66)            |                   | (22.29)           |                   | (12.81)           |                    |
| Unemployment               | 8.79              |                   | 15.57             |                   | 25.18             |                   | 17.97             |                    |
| Scenario probability       |                   | _                 | 75                |                   | 25                |                   | Combin            | ation <sup>1</sup> |
|                            |                   | R'000             |                   | R'000             |                   | R'000             |                   | R'000              |
| Impact on ECL <sup>2</sup> |                   | (46 365)          | (                 | 13 242)           |                   | 19 350            |                   | _                  |

<sup>&</sup>lt;sup>1</sup> Combination of the expected scenario (75% weighting) and the worst case scenario (25% weighting).

<sup>&</sup>lt;sup>2</sup> The impact of forward looking information on the IFRS 9 provision is R76 million. The percentage change of the total IFRS 9 provision is 8% downward adjustment in a 100% best case scenario, 2% downward adjustment in a 100% expected scenario and 4% upward adjustment in a 100% worst case scenario.

#### CRITICAL ESTIMATES, JUDGEMENTS AND RESTATEMENTS continued 2.

#### 2.2 Credit impairment continued

#### 2.2.1 Credit impairment of loans and advances (refer to notes 9 and 43) continued

|                 | Up     | case    | Ехре   | ected   | Lite o | down   | Severe | down   | Probability | weighted |
|-----------------|--------|---------|--------|---------|--------|--------|--------|--------|-------------|----------|
|                 | 12     | Life    | 12     | Life    | 12     | Life   | 12     | Life   | 12          | Life     |
|                 | months | time    | months | time    | months | time   | months | time   | months      | time     |
|                 | %      | %       | %      | %       | %      | %      | %      | %      | %           | %        |
| 2019            |        |         |        |         |        |        |        |        |             |          |
| Factors         |        |         |        |         |        |        |        |        |             |          |
| Change in prime |        |         |        |         |        |        |        |        |             |          |
| interest rate   | (0.75) | (0.75)  | (0.25) | (0.25)  | (0.50) | (0.50) | (0.75) | (0.75) | (0.2725)    | (0.2725) |
| PD              | 1.60.  | 23.48   | 1.68   | 27.13   | 1.83   | 28.05  | 2.26   | 28.96  | 1.79        | 27.21    |
|                 | R'000  |         | R'000  |         | R'000  |        | R'000  |        | R'000       |          |
| Impact on ECL   |        | (5 331) |        | (2 676) |        | 1 240  |        | 11 546 |             | _        |

In addition, the Group applies expert judgement, as referred to in accounting policy 1.12, to further refine the credit loss allowance. The adjustments based on expert judgement are subject to CLEC review and oversight.

The Group further applies judgement when determining whether a specific loan and/or advances should be written off due to it not being recoverable.

#### Credit impairment of negotiable securities (refer to notes 5 and 43) 2.2.2

Following the sovereign downgrade in March 2020, the Group has re-considered its assessment regarding expected credit losses from investments in local government bonds and government-backed bonds. This assessment was further influenced by announcements on SENS and in other media reports regarding Landbank's ability to service its debt obligations. Consequently, in line with the requirements of IFRS 9, ECL is also recognised in respect of negotiable securities.

Similar to the credit impairment on loans and advances, the Group applies judgement in the manner in which it defines and applies SICR, which is the driver in dividing the negotiable security portfolio between Stage 1, Stage 2 and Stage 3, with:

- Stage 1: 12-month ECL for those financial assets where there has not been a significant increase in credit risk since initial recognition;
- Stage 2: Lifetime ECL for those financial assets where there has been a significant increase in credit risk on a collective basis; and
- Stage 3: Lifetime ECL for all credit-impaired financial assets.

Refer to accounting policy note 1.12 for more information on SICR.

The Group further applies judgement in determining the inputs used in the ECL model, i.e. the PD, LGD, EAD and TTD that are used to determine the ECL for each of Stage 1, Stage 2 and Stage 3. Similar to the credit impairment on loans and advances, the Group applies expert judgement in the manner in which it defines and applies SICR, which is the driver in segmenting the negotiable security portfolio between stages 1, 2 and 3. The move from 12-month expected credit loss to lifetime expected credit loss can result in a substantial increase in ECL. The sensitivity analysis performed indicates an additional ECL charge of circa R22 million to the income statement if 40% of the gross carrying amount of negotiable securities held at amortised cost suffered a SICR and moved from stage 1 to stage 2 as at 30 June 2020. A 40% increase in financial instruments held at amortised cost categorised as stage 2 can be viewed as a severe possible alternative based on the nature of the instrument and current economic conditions.

# FOR THE YEAR ENDED 30 JUNE 2020

#### CRITICAL ESTIMATES, JUDGEMENTS AND RESTATEMENTS continued 2.

#### 2.3 Private Equity investment valuations (refer to note 10)

The Group aims to adopt best practice valuation techniques as incorporated in the South African Venture Capital and Private Equity Association guidelines. It mainly follows a discounted cash flow or earnings methodology, corroborated by a market multiples approach, where appropriate.

These valuations are subject to various assumptions and professional judgement including, but not limited to:

- marketability and minority discounts
- weighted average cost of capital
- estimates of local and global macro-economic performance, including factors such as expected interest and exchange rates;
- estimates of future operating cash flows of investees' businesses, among others revenue growth;
- estimates of long-term underlying operational performance of investees' businesses;
- expected capital expenditure and working capital needs of investees' businesses;
- assessment of long-term viability of investees' business models; and
- the inherent risks specific to the investees' businesses and the industries and countries in which these entities operate.

The valuations are reviewed and approved by the CIC and are recommended to the Board for approval.

#### 2.4 Property Equity investment valuations (refer to note 10)

In relation to investments held by the Group where the primary underlying assets are property, the Group obtains third-party valuations from registered professional valuers with experience relevant to the types of properties being valued, using the net income capitalised methodology.

These valuation experts use best practice market norms in arriving at the value of the underlying property assets. Once the Group has received these valuations, relevant adjustments are made to take into account financial assets and/or obligations associated with these investments.

These valuations are subject to various assumptions and professional judgement including, but not limited to:

- · selection of capitalisation rates appropriate for the property considering its location, condition, nature of tenant(s), lease term etc;
- estimated operating factors such as operating costs, expected occupancy and tenant turnover; and
- comparisons to market-related rental yields and/or sold prices property achieved for similar properties.

The valuations are reviewed and approved by the CIC and recommend to the Board for approval.

#### 25 Fair value (refer to note 41)

The valuation techniques for fair value measurement of the investment securities have been assessed by the respective valuation committees to determine the impact that the market volatility introduced by COVID-19 has had on the fair value measurements of these instruments. When assessing the fair value measurement of financial instruments for this period, the valuation models have been built to take into consideration inputs that are reflective of market participants.

The assessment specifically included an assessment of the impact of the global COVID-19 pandemic and subsequent lockdown on forecasted cash flows and other critical assumptions of businesses i.e. capitalisation rates, weighted average cost of capital (WACC) and vacancy rates of properties, specific and other risk premiums added to the discount rates. This assessment was considered on a company by company basis taking into account (inter alia) the industry within which it operates, and its own financial strength.

Fair value is the price that would be realised on the sale of an asset or paid to transfer a liability on an arm's-length basis to an unrelated party.

The Group measures the fair value of a financial instrument using its quoted price in an active market. A market is regarded as active if transactions for the financial instrument take place with sufficient frequency and volume to provide pricing information on an ongoing basis.

The most accurate fair value of a financial instrument at initial recognition is normally the transaction price less the fair value of the consideration given or received. If the Group determines that the fair value of a financial instrument (measured at amortised cost) at initial recognition differs from the transaction price, and the fair value is evidenced neither by a quoted price in an active market for an identical financial instrument nor based on a valuation technique that uses only data from observable markets, then the financial instrument is initially measured at fair value with the difference between the fair value at initial recognition and the transaction price recognised in profit or loss over the life of the instrument, but no later than when the valuation is wholly supported by observable market data or the transaction is closed out.

'Bid' prices in an active market are used to measure financial assets held at fair value, while 'ask' prices in an active market are used to measure financial liabilities held at fair value.

# 2. CRITICAL ESTIMATES, JUDGEMENTS AND RESTATEMENTS continued

## 2.5 Fair value (refer to note 41) continued

Financial asset portfolios that are exposed to market risk and credit risk are measured on the basis of a price that would be received when selling a net long position for a particular risk exposure. Financial liability portfolios, that are exposed to market risk and credit risk, are measured on the basis of a price that would be paid to transfer a short position for a particular risk exposure. Market risk and credit risk portfolio level adjustments are allocated to the individual assets and liabilities on the basis of the relative risk adjustment of each of the individual instruments in the portfolio.

The fair value of a demand deposit will not be less than the amount payable by the Group on demand, discounted from the first date on which the amount could be required to be paid.

The fair value of financial instruments that are not quoted in active markets or trade infrequently with little price transparency, requires varying degrees of judgement depending on liquidity, concentration, uncertainty of market factors, pricing assumptions, and other risks affecting the specific instrument, and is determined by using valuation techniques which are validated and independently reviewed by qualified and experienced senior personnel within and external to the Group.

The Group's valuation methodologies comprise:

- price: earnings multiple valuation methodology;
- recent transaction prices and comparison with similar instruments;
- net asset value;
- discounted cash flow or earnings; and
- Black Scholes Option Pricing.

Assumptions and inputs used in the valuation methodologies comprise:

- risk-free interest rates;
- benchmark interest rates;
- credit spreads; and
- liquidity and other *premia* used in estimating discount rates, bond and equity prices, foreign currency exchange rates, equity and equity index prices, and expected price volatilities and correlations.

Fair value estimates obtained from models are adjusted for factors such as liquidity risk or model uncertainties that the Group believes an independent market participant would take into account when pricing a valuation.

# Fair value hierarchy

# Valuation models

The Group measures fair values using the following fair value hierarchy, which reflects the significance of the inputs used in making the measurements:

Level 1: Inputs that are quoted market prices (unadjusted) in active markets for identical instruments.

Level 2: Inputs other than quoted prices included within Level 1 that are observable either directly (i.e. as prices) or indirectly (i.e. derived from prices). This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for identical or similar instruments in markets that are considered less than active; or other valuation techniques in which all significant inputs are directly or indirectly observable from market data.

Level 3: Inputs that are unobservable. This category includes all instruments for which the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation. This category includes instruments that are valued based on quoted prices for similar instruments for which significant unobservable adjustments or assumptions are required to reflect differences between the instruments.

Transfers between levels are recognised at the end of the reporting period during which the change has occurred.

# 2.6 Intangible assets and goodwill (refer to note 14)

# 2.6.1 Intangible assets

Intangible assets comprise internally generated and purchased information technology software as well as distributor relationships acquired as part of the business combinations.

The costs associated with internally developed software are only capitalised once the research phase has been concluded and the requirements for the development phase have been met, namely:

- it is technically feasible to complete the software for use;
- the Group is committed to complete the software for use;
- it will be possible to use the software and the Group intends to use the software to increase efficiencies and/or support the business;
- there are sufficient resources available to complete the software; and
- the costs can be reliably measured.

# FOR THE YEAR ENDED 30 JUNE 2020

#### 2. CRITICAL ESTIMATES, JUDGEMENTS AND RESTATEMENTS continued

#### 2.6 Intangible assets and goodwill (refer to note 14) continued

#### 2.6.1 Intangible assets continued

It requires judgement from management to determine when the above requirements have been met for capitalisation.

On an annual basis, the Group assesses impairment indicators relating to purchased information technology software such as technology advancement and the ability of the asset to continue to generate future economic benefit. Should an impairment indicator be triggered, the related software is assessed for impairment.

Internally developed software, that is still in the development phase, is assessed annually for impairment.

Changes in estimates of related cash flow benefits from customers would give rise to impairment indicators relating to distributor relationships.

The individual carrying amounts of the respective intangible assets are compared to their estimated recoverable amounts in order to compute the impairment. Determining the estimated recoverable amount (being the greater of the asset's discounted cash flows to determine its value in use and fair value less costs to sell) and future cash flows of the relevant Cash-Generating Units (where applicable), as well as the impairment assessment requires management judgement.

## 2.6.2

On an annual basis the Group assesses recognised goodwill for impairment. Management judgement is required in both the assessment for impairment and the impairment test. The impairment tests comprise comparing the carrying amount of the cash-generating unit (CGU) being assessed to the estimated CGU value in use. If the carrying amount is less than the value in use in a CGU then a goodwill impairment is recognised. The CGU comprises separate elements of the business to which the goodwill is allocated. The assessment of the value in use requires management judgement of future performance. The assumptions applied in determining the value-in-use match those applied in the preparation of the Group's budgets and forecasts which cover a five-year period. The related pre-tax expected future cash flows used to determine the forecasts in the calculation are discounted at an appropriate risk-adjusted rate which is referenced against the Group's historical long-term cost of funding rate.

#### 2.7 Current and deferred taxation (refer to notes 11 and 35)

The Group is subject to direct and indirect taxation charges. There are elements of uncertainty and resultant judgement involved in the ultimate determination of these tax balances and charges. Should the final outcome differ to that initially calculated, the impact is accounted for in the period in which this outcome

Deferred tax assets are recognised to the extent that it is probable that future taxable income will be available against which the unused tax losses can be utilised. Deferred tax assets are reviewed at each reporting date for recoverability. These assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised. Management's judgement surrounding the probability and sufficiency of future taxable profits, future reversals of existing taxable differences and ongoing developments will determine the recognition of deferred tax. The most significant management assumption in determining the deferred tax asset to be recognised is the forecasts used to support the probability assessment that sufficient taxable profits will be generated by the entities in the Group in order to utilise the deferred tax assets in the medium term.

#### 2.8 Assessment of significant influence and control of entities (refer to note 40.1)

The Group controls and consolidates an entity after having regard to whether the Group has power over the investee, exposure or rights to the variable returns and its ability to affect the amount of the returns in the investee. The Group assesses each entity's core activities and exercises judgement to determine whether the Group has any control over those activities and the variable returns they give rise to. Regard is given to both current and potential voting rights, de facto control and any other contractual rights.

2.9 Statement of cash flows - allocation of funding between operating and financing activities Management applies significant judgement to determine which position, if any, of changes in long-term funding relates to the operating activities of the Group, i.e. granting funding to clients, and which to funding the investment activities of the Group.

# CRITICAL ESTIMATES, JUDGEMENTS AND RESTATEMENTS continued

#### 2.10 Classification as a non-current asset held for sale (refer to note 40.5)

During the year under review, the Group received an unsolicited offer for its associate investment in Efficient Group Limited at R5.60 per share, which equates to a total value of R146.3 million. Management had to apply significant judgement to determine whether or not, based on this specific offer under consideration, it should classify this associate investment as a non-current asset held for sale. At year-end it was not yet certain whether this specific offer would become unconditional. Management was further not actively engaging in finding an alternative buyer. In the latter instance, Sasfin will continue as an active investor in Efficient Group Limited exercising its significant influence. Had the associate investment in Efficient Group Limited been classified as a non-current asset held for sale, it would have ceased equity accounting at the end of May 2020 in accordance with the requirements of IFRS 5 Non-current Assets Held for Sale and Discontinued Operations.

#### 2.11 Restatements

These transactions are to correct the disclosure and presentation of our Statements of Financial Position, Comprehensive Income and Cash Flows and did not have an impact on the earnings, balance sheet or ratios of the Group for either the prior year or the current year.

# 2.11.1 Correction of prior period presentation: presentation of fair value changes on financial instruments at fair value through profit or loss

We further identified that R23.611m of fair value changes on the trading assets and trading liabilities relating to the Fixed Income trading business was previously included as part of net fee and commission income: other fee and commission income, rather than as part of gains and losses on financial instruments: fair value adjustments on financial instruments held at fair value through profit or loss. The total non-interest income remains unchanged after this change in presentation. This adjustment had no impact on the carrying amounts of the trading assets and trading liabilities and consequently the statement of financial position at 30 June 2019 and 30 June 2018 is not restated. The impact of this adjustment on the statement of comprehensive income is set out below.

# 2.11.2. Correction of prior year error: classification of specialised lending product

During 2020 it was identified that upon transition to IFRS9, the Group continued to recognise certain specialised lending products as a bi-furcated financial instruments in accordance with IAS 39 Financial Instruments: Recognition and Measurement, i.e. a portion as loans and receivables (i.e. at amortised cost) in loans and advances and the other portion as a financial asset at fair value through profit or loss as part of investment securities. In terms of IFRS 9, the classification and measurement of the instrument has to be considered as one instrument and bi-furcation is not allowed for this specific instrument. In terms of IFRS 9, the correct classification for this specific specialised lending product is a financial asset at fair value through profit or loss, since the instrument as a whole does not meet the SPPI criteria. The combined carrying amount of the specialised lending products together with the bi-furcated embedded derivative approximated its fair value and accordingly did not impact the Group's total assets, profit for the year, credit impairment charges, statement of cashflow or earnings per share. Since the classification and measurement of the specialised lending product adhered to the requirements of IAS 39, the statement of financial position at 30 June 2018 is not restated. The impact of this correction in classification on the statement of financial position and statement of comprehensive income is set out in the table below, under section 4.

# 2.11.3 Correction of prior year presentation: presentation of gains/losses on derecognition of financial assets recognised at amortised cost

IAS 1 requires gains and losses arising from the derecognition of financial assets measured at amortised cost to be presented as a separate line item in the statement of comprehensive income. Previously settlement profits (representing gains/losses on the derecognition of loans and advances) of R42.488 million were included as part of other income. The gains on other financial assets at amortised cost of R7.849 million was previously included as part of gains and losses on financial instruments. The statement of comprehensive income was restated to disclose the gains/losses separately. This correction in presentation had no impact the Group's total non-interest revenue, profit for the year or earnings per share. The correction in presentation had no impact on the statement of financial position and consequently the statement of financial position at 30 June 2018 and 30 June 2019 is not restated for this error. The correction in presentation also had no impact on the statement of cash flows. The impact of this correction on the statement of comprehensive income is set out in the table below.

FOR THE YEAR ENDED 30 JUNE 2020

|  |                  |                    | Restated<br>R'000                                    |                                   |  |                     |                     |                               |  |  |             |   | 586 497<br>7 533 809                               | 7 518 894<br>14 915                                 |
|--|------------------|--------------------|--|-----------------------------------|--|---------------------|---------------------|-------------------------------|--|--|-------------|---|--|---|
|  |                  | 1 July 2018<br>Re- | statement 2<br>increase/<br>(decrease)<br>R'000      |                                   |  |                     |                     |                               |  |  |             |   | l 1 <sup>2</sup>                                   | (14 915)<br>14 915                                  |
|  | Cash Flows       |                    | As s<br>previously<br>reported <sup>1</sup><br>R'000 |                                   |  |                     |                     |                               |  |  |             |   | 586 497<br>7 533 809                               | 7 533 809   |
|  | atement of (     |                    | Restated<br>R'000                                    | 1 330 151                         | 1 292 269  | 499 272             | 727 588             | 427 022                       | 6/3 280<br>187 400   | 50 337   | 137 063     | 113 166   | 622 995<br>7 499 508                               | 7 470 038<br>29 470                                 |
|  | ncome and St     | Re                 | statement 3<br>increase/<br>(decrease)<br>R'000      | 1                                 | 1 1  | 1                   | 1                   |                               | 42 488   | 42 488   | I           | (42 488)  |  | 1 1   |
| ntinued  | nprehensive I    | 2019<br>Re-        | statement 2<br>increase/<br>(decrease)<br>R'000      | 1                                 | (4 477)  | ı                   | I                   | I                             | 1 1  | I  | I           | I   | (12 303)<br>12 303                                 | (17 167) 29 470                                     |
| EMENTS co  | tement of Cor    | Re-                | statement 1<br>increase/<br>(decrease)<br>R'000      | I                                 | 1 1  | 1                   | I                   | (23 611)                      | (23 611)<br>23 611   | I  | 23 611      | I   |  | 1 1   |
| AND RESTAT   | al Position, Sta |                    | As<br>previously<br>reported<br>R'000                | 1 330 151                         | 1 296 746 33 405   | 499 272             | 727 588             | 450 633                       | 121 301  | 7 849  | 113 452     | 155 654   | 635 298<br>7 487 205                               | 7 487 205   |
| CRITICAL ESTIMATES, JUDGEMENTS AND RESTATEMENTS continued Restatements continued |                  |                    |  | Statement of comprehensive income | Interest and similar income<br>Interest income calculated using the effective<br>interest method<br>Other interest | Net interest income | Non-interest income | Net fee and commission income | ree and commission income<br>Gains and losses on financial instruments | Net gains or losses on the derecognition of financial instruments at amortised cost Other gains or losses on financial | instruments | Other income  Statement of financial position Investment securities – Investments at fair | value through profit or loss<br>Loans and advances | Amortised cost<br>Fair value through profit or loss |
| 2.11   | 2.11.4           |                    |  |                                   |  |                     |                     |                               |  |  |             |   |  |   |

<sup>1</sup> These are the balances previously reported upon transition to IFRS 9 on 1 July 2018.

The portion of the specialised lending product at fair value through profit or loss had no value on 1 July 2018.

#### 3. STANDARDS/INTERPRETATIONS ISSUED BUT NOT YET EFFECTIVE

There are new or revised accounting standards and interpretations in issue that are not yet effective for the year ended 30 June 2020, and have not been applied in preparing these Consolidated and Separate Annual Financial Statements. The Group does not plan to adopt these standards early. These will be adopted in the period that they become mandatory unless otherwise indicated. These include the following standards and interpretations that have been issued, with an indication of the estimated impact on the future financial statements of the Group:

| Pronouncement   | Title and details   | Effective date   |
|---|---|--|
| IFRS 17   | Insurance Contracts IFRS 17 replaces the current standard on insurance contracts, IFRS 4. It creates one accounting model for all insurance contracts in all jurisdictions that apply IFRS. Among others, IFRS 17 requires an entity to measure insurance contracts using updated estimates and assumptions that reflect the timing of cash flows, taking into account any uncertainty relating to insurance contracts. The financial statements of an entity will reflect the time value of money in estimated payments required to settle incurred claims. Insurance contracts are further required to be measured based only on the obligations created by the contracts. An entity will also be required to recognise profits as an insurance service is delivered, rather than on receipt of premiums. | Annual periods beginning on or after 1 January 2023.   |
|   | These amendments are not expected to have an impact on the Group.   |  |
| IFRS 10 and<br>IAS 28                                   | Sale or contribution of assets between an investor and its associate or joint venture The amendments require the full gain to be recognised when assets transferred between an investor and its associate or joint venture meet the definition of a 'business' under IFRS 3 Business Combinations. Where the assets transferred do not meet the definition of a business, a partial gain to the extent of unrelated investors' interests in the associate or joint venture is recognised. The definition of business is key to determining the extent of the gain to be recognised.   | The effective date is deferred by the IASB pending the outcome of its research project on the equity method of accounting.                                   |
|   | These amendments are not expected to have an impact on the Group.   |  |
| IFRS 3<br>amendments                                    | Definition of a Business The amendment elaborates on the definition of a business and is aimed at providing further guidance to better distinguish between the acquisition of a business or a group of assets.  This amendment is not expected to have an impact on the Group.  | Business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after 1 January 2020. |
| Updated<br>references to the<br>Conceptual<br>Framework | Changes to the references to the Conceptual Framework When the IASB published the revised 'Conceptual Framework' in March 2018, it also issued 'Amendments to References to the Conceptual Framework in IFRS Standards'.  These amendments are not expected to have an impact   | Annual periods beginning on or after 1 January 2020.   |
|   | on the Group.   |  |
| IAS 1 and IAS 8<br>amendments                           | Updated materiality definition The definition of "material" has been clarified and aligned with the definition used in the Conceptual Framework and in the various standards.   | Annual periods beginning on or after 1 January 2020.   |
|   | This amendment is not expected to have an impact on the Group.  |  |

# FOR THE YEAR ENDED 30 JUNE 2020

#### 3. STANDARDS/INTERPRETATIONS ISSUED BUT NOT YET EFFECTIVE CONTINUED

| Pronouncement  | Title and details   | Effective date  |
|--|---|---|
| IFRS 9, IAS 39 and<br>IFRS 7 – Phase 1<br>Amendments | Interest Rate Benchmark Reform These amendments address the potential effects from IBOR reform on financial reporting.  | Annual periods beginning on or after 1 January 2020.    |
|  | These amendments are not expected to have a significant impact on the Group.  |   |
| IFRS 16<br>Amendment                                 | COVID-19-Related Rent Concessions Lessees are provided with an exemption from assessing whether a COVID-19-related rent concession is a lease modification.   | Annual periods beginning on or after 1 June 2020.       |
|  | This amendment is not expected to have an impact on the Group.  |   |
| IFRS 3<br>amendments                                 | Updating a reference to the Conceptual Framework An outdated reference in IFRS 3 to the Conceptual Framework has been updated without any significant changes to its requirements.  | Annual periods beginning on or after 1 January 2022.    |
|  | This amendment is not expected to have an impact on the Group.  |   |
| IAS 37<br>amendments                                 | Onerous Contracts – Cost of Fulfilling a Contract This amendment indicates which costs an entity should include as the costs of fulfilling a contract when assessing whether a contract is onerous.   | Annual periods beginning on or after 1 January 2022.    |
|  | This amendment is not expected to have an impact on the Group.  |   |
| 2018 – 2020<br>annual<br>improvements<br>cycle       | Amendments to IFRS 1, IFRS 9, IFRS 16 and IAS 41<br>Changes were made to IFRS 1 First-time adoption of<br>International Financial Reporting Standards and IAS 41,<br>Agriculture, which will have no impact on the Group.   | Annual periods beginning on or after 1 January 2022.    |
|  | An illustrative example has been removed from IFRS 16 to prevent potential confusion regarding the treatment of lease incentives. This amendment is not expected to have an impact on the Group.  |   |
|  | IFRS 9 has been amended to clarify the fees that an entity includes when determining whether the terms of a new or modified financial liability are substantially different from the terms of the original financial liability. This amendment is not expected to have an impact on the Group.  |   |
| IAS 16<br>amendments                                 | Proceeds before intended use This amendment prohibits an entity from reducing the cost of an item of property, plant and equipment through deducting the proceeds from the sale of items produced whilst bringing that asset to the location and condition necessary for it to be capable of operating in the manner intended by management. The proceeds from selling such items and the costs of producing them are to be recognised in profit or loss. | Annual periods beginning<br>on or after 1 January 2022. |
|  | This amendment is not expected to have an impact on the Group.  |   |

|    |                                    | 2020<br>R'000 | 2019<br>R'000 |
|----|------------------------------------|---------------|---------------|
| 4. | CASH AND CASH BALANCES             |               |               |
|    | Funds on call <sup>1</sup>         | 1 304 330     | 1 030 447     |
|    | Notice deposits                    | 34 114        | 21            |
|    | Balance with the SARB <sup>2</sup> | 140 065       | 129 706       |
|    | Fixed deposits <sup>1</sup>        | 252 713       | 152 599       |
|    | Cash on hand                       | 21            | 13            |
|    |                                    | 1 731 243     | 1 312 786     |
|    | Less: Bank overdraft               | (151 462)     | (46 008)      |
|    |                                    | 1 579 781     | 1 266 778     |

In 2019 fixed deposits of R152.599 million were included as part of funds on call. Since fixed deposits have an agreed duration, these are now separately disclosed in their own sub-category.
 The balance with the SARB is for minimum reserve requirements and not available for use in the Group.

|    |  |               | 2020      | 2019      |
|----|--|---------------|-----------|-----------|
|    |  | Note          | R'000     | R'000     |
| 5. | NEGOTIABLE SECURITIES                                  |               |           |           |
|    | Treasury bills   |               | 2 681 579 | 2 335 045 |
|    | Land Bank bills  | 43.1 & 43.3.3 | 473 000   | 463 964   |
|    | Promissory notes                                       |               | _         | 278 510   |
|    | Negotiable securities before impairments               |               | 3 154 579 | 3 077 519 |
|    | Credit loss allowance (refer to notes 43.1 and 43.3.3) |               | (27 984)  | _         |
|    | Net negotiable securities                              |               | 3 126 595 | 3 077 519 |

Treasury bills and promissory notes to the value of R1.617 billion (2019: R2.286 billion) have been pledged for the SARB refinancing auction.

|   | Financia                               | al assets                              | Financial                    | liabilities                 |
|---|--|--|------------------------------|-----------------------------|
|   | 2020<br>R'000                          | 2019<br>R'000                          | 2020<br>R'000                | 2019<br>R'000               |
| 6. TRADING ASSETS AND LIABILITIES Financial assets and liabilities held for trade facilitation relate to the Fixed Income trading business in Sasfin Securities (Proprietary) Limited. Long and short bond positions are not set off. Financial assets held for trade facilitation are economically hedged by financial liabilities held for trade facilitation, minimising the Group's exposure to interest rate risk. Financial assets held for trade facilitation comprise the following categories of rated bond positions all of which are traded through the JSE: |  |  |                              |                             |
| Government bonds Government-owned entities Corporate bonds Derivatives  | 19 040<br>251 582<br>262 780<br>85 174 | 16 985<br>260 099<br>351 736<br>39 007 | 447 731<br>-<br>-<br>101 438 | 541 489<br>-<br>-<br>40 436 |
|   | 618 576                                | 667 827                                | 549 169                      | 581 925                     |

# FOR THE YEAR ENDED 30 JUNE 2020

#### TRADING ASSETS AND LIABILITIES continued 6.

#### 6.1 Reverse repurchase and repurchase agreements

The Group holds proprietary bond positions for trade facilitation related to the Fixed Income business in Sasfin Securities (Proprietary) Limited. This book consists of rated bond positions all traded through the JSE. In the normal course of business, the Group enters into repurchase (repo) and reverse repurchase (reverse repo) agreements to facilitate these trades. Repurchase and reverse repurchase agreements are not set off.

|     |  | 2020<br>R'000 | 2019<br>R'000 |
|-----|--|---------------|---------------|
|     | Reverse repurchase agreements (assets) | 441 767       | 519 696       |
|     | Repurchase agreements (liabilities)    | 450 673       | 593 903       |
| 6.2 | Total trading assets                   | 1 060 342     | 1 187 523     |
|     | Financial assets                       | 618 575       | 667 827       |
|     | Reverse repurchase agreements (assets) | 441 767       | 519 696       |
| 6.3 | Total trading liabilities              | 999 842       | 1 175 828     |
|     | Financial liabilities                  | 549 169       | 581 925       |
|     | Repurchase agreements (liabilities)    | 450 673       | 593 903       |

2010

|                                      |         | 2019     |
|--------------------------------------|---------|----------|
|                                      | 2020    | R'000    |
|                                      | R′000   | Restated |
| TRADE AND OTHER RECEIVABLES          |         |          |
| Stockbroking receivable              | 71 907  | 107 078  |
| Insurance asset                      | 49 495  | 52 596   |
| Value added taxation                 | 13 410  | 35 153   |
| Prepaid expenses <sup>1</sup>        | 31 497  | 20 063   |
| Dividend receivable <sup>2</sup>     | 8 400   | 8 064    |
| Trade receivables <sup>3</sup>       | 87 351  | 97 269   |
| Sundry receivables <sup>2, 3</sup>   | 174 955 | 90 553   |
| Other receivables before impairments | 437 015 | 410 776  |
| Credit loss allowance                | (371)   | _        |
| Net trade and other receivables      | 436 644 | 410 776  |

An amount of R38.403 million, relating to margin accounts, has been re-classified from Prepaid expenses to trade receivables in 2019 as it relates to specific underlying client accounts.

The Stockbroking receivable represents unsettled transactions in terms of the trading rules applicable to the specific exchange where the deal was booked.

| 8. | NON-CURRENT ASSETS HELD FOR SALE<br>Investment property                       | 6 700            | _ |
|----|---|------------------|---|
|    | Fair value prior to classification as held for sale<br>Fair value adjustments | 8 900<br>(2 200) |   |
|    | Total non-current assets held for sale  | 6 700            | _ |

Dividends receivable of R4.032 million were previously included as part of sundry receivables and have now been re-classified to be shown as part of dividends receivable.

Trade receivables of R58.866 million, relating to specific client accounts, were previously included as part of sundry receivables and have now been re-classified to be shown as part of trade receivables.

|  |                         |                        |  |   |                     |                    | More than        |
|--|-------------------------|------------------------|--|---|---------------------|--------------------|------------------|
|  | Total<br>R'000          | Year 1<br>R'000        | Year 2<br>R'000  | Year 3<br>R'000                         | Year 4<br>R'000     | Year 5<br>R'000    | 5 year:<br>R'000 |
| LOANS AND ADVANCES<br>2020   |                         |                        |  |   |                     |                    |                  |
| Loans and advances at amortised cost   |                         |                        |  |   |                     |                    |                  |
| Gross investment in leases   | 7 199 485               | 3 211 396              | 1 964 542  | 1 196 330                               | 635 043             | 185 105            | 7 06             |
| Equipment Finance<br>Capital Equipment Finance   | 5 646 631<br>1 552 854  | 2 381 258<br>830 138   | 1 594 012<br>370 530   | 991 469<br>204 861                      | 527 250<br>107 793  | 147 819<br>37 286  | 4 82<br>2 24     |
| Less: Unearned finance income  | (1 185 948)             | (626 019)              | (338 824)  | (161 445)                               | (55 047)            | (4 164)            |                  |
| Equipment Finance<br>Capital Equipment Finance   | (958 396)<br>(227 552)  | (499 384)<br>(126 635) | (276 778)<br>(62 046)  | (134 164)<br>(27 281)                   | (45 332)<br>(9 715) | (2 529)<br>(1 635) |                  |
| Net investment in leases <sup>1</sup>  | 6 013 537               | 2 585 377              | 1 625 718  | 1 034 885                               | 579 996             | 180 941            | 6 62             |
| Equipment Finance Capital Equipment Finance  | 4 688 235<br>1 325 302  | 1 881 874<br>703 503   | 1 317 234<br>308 484   | 857 305<br>177 580                      | 481 918<br>98 078   | 145 290<br>35 651  | 4 61<br>2 00     |
| Trade and Debtor Finance<br>Term Loans   | 718 014<br>207 171      |                        |  |   |                     |                    |                  |
| Secured Loans<br>Unsecured Loans   | 191 568<br>15 603       |                        |  |   |                     |                    |                  |
| Loans and advances before expected credit losses   | 6 938 722               |                        |  |   |                     |                    |                  |
| Credit loss allowance (refer to note 43)   | (552 405)               |                        |  |   |                     |                    |                  |
| Total loans and advances at amortised cost   | 6 386 317               |                        |  |   |                     |                    |                  |
| Loans and advances at FVTPL  | 223 011                 |                        |  |   |                     |                    |                  |
| Specialised lending  | 223 011                 |                        |  |   |                     |                    |                  |
| Total loans and advances   | 6 609 328               |                        |  |   |                     |                    |                  |
|  |                         |                        |  | Less th                                 |                     | tween<br>2 and     | More tha         |
|  |                         |                        | Tota   |   |                     | years              | 5 yea            |
|  |                         |                        | R'000  |   |                     | Ř′000              | Ř'00             |
| 2019 Loans and advances at amore   | tised sost              |                        |  |   |                     |                    |                  |
| Gross investment in leases   | tised cost              |                        | 7 724 095  | 3 360 2                                 | 253 43              | 50 102             | 13 74            |
| Equipment Finance<br>Capital Equipment Finance   |                         |                        | 6 207 083<br>1 517 012   |   |                     | 97 443<br>52 659   | 9 45<br>4 28     |
| Less: Unearned finance inco  | ome                     |                        | (1 240 417   | , ,                                     |                     | 65 751)            | (2 16            |
| Equipment Finance<br>Capital Equipment Finance   |                         |                        | (993 051<br>(247 366   |   |                     | 14 512)<br>51 239) | (49<br>(1 66     |
| Net investment in leases <sup>1</sup>  |                         |                        | 6 483 678  |   | 48 34               | 84 351             | 11 57            |
| Equipment Finance<br>Capital Equipment Finance   |                         |                        | 5 214 032<br>1 269 646   |   |                     | 82 931<br>01 420   | 8 96<br>2 61     |
|  |                         |                        |  |   |                     |                    |                  |
| Trade and Debtor Finance<br>Term Loans   |                         |                        | 1 207 514<br>180 588   |   |                     |                    |                  |
|  |                         |                        |  | 3                                       |                     |                    |                  |
| Term Loans   |                         | edit losses            | 180 588  | 3                                       |                     |                    |                  |
| Term Loans Secured Loans <sup>2</sup> Loans and advances before  | o note 43)              |                        | 180 588<br>180 588<br>7 871 780                                    | 3                                       |                     |                    |                  |
| Term Loans Secured Loans <sup>2</sup> Loans and advances before of Credit loss allowance (refer the Total loans and advances at Loans and advances at FVTP   | o note 43)<br>amortised |                        | 180 588<br>180 588<br>7 871 780<br>(401 742<br>7 470 038<br>29 470 | 3 |                     |                    |                  |
| Term Loans Secured Loans <sup>2</sup> <b>Loans and advances before</b> Credit loss allowance (refer the Total loans and advances at the Total loans at | o note 43)<br>amortised |                        | 180 588<br>180 588<br>7 871 780<br>(401 742<br>7 470 038           | 3 |                     |                    |                  |

Loans and advances with a carrying amount of R2.968 billion (2019: R2.995 billion) have been ceded as security for the debt securities issued. Refer to note 20.

Refer to note 2.11.1.

# FOR THE YEAR ENDED 30 JUNE 2020

|     |  | 2020<br>R'000  | 2019<br>R'000<br>Restated <sup>1</sup> |
|-----|--|----------------|--|
| 10. | INVESTMENT SECURITIES Investments at fair value through profit or loss         | 528 771        | 622 995                                |
|     | Listed equity investments Private and Property Equity investments <sup>1</sup> | 150<br>528 621 | 221<br>622 774                         |
|     | Equity-accounted associates  | 126 195        | 112 416                                |
|     |  | 654 966        | 735 411                                |

<sup>&</sup>lt;sup>1</sup> Refer to note 2.11.1.

The associates of the Group that are classified and measured at fair value through profit or loss, are involved in a variety of businesses. The shareholdings in these investments range between 20% and 50%.

All associates are incorporated in South Africa. A full list of associates is available, on request, at the registered address of the Group.

|  | 2020<br>R'000 | 2019<br>R'000 |
|--|---------------|---------------|
| Summarised financial information for associates that have been equity accounted: |               |               |
| Post-tax profit from continuing operations                                       | 66 607        | 51 671        |
| Other comprehensive income   | _             | _             |
| Total comprehensive income   | 66 607        | 51 671        |
| Total assets   | 6 338 451     | 4 157 158     |
| Total liabilities  | 6 054 497     | 3 965 705     |
| 11. DEFERRED TAX ASSETS AND LIABILITIES  |               |               |
| Deferred tax assets  | 36 808        | 34 907        |
| Deferred tax liability   | (94 531)      | (138 929)     |

# Recognised deferred tax assets and liabilities

Deferred tax assets and liabilities are attributable to the following:

|  |          | 2020        |           |          | 2019        |           |
|--|----------|-------------|-----------|----------|-------------|-----------|
|  | Assets   | Liabilities | Net       | Assets   | Liabilities | Net       |
|  | R'000    | R'000       | R'000     | R'000    | R'000       | R'000     |
| Equipment finance                        | _        | (238 613)   | (238 613) | 17       | (271 544)   | (271 527) |
| Tax losses <sup>1</sup>                  | 45 903   | 36 729      | 82 632    | 21 959   | 66 456      | 88 415    |
| Fair value adjustment                    | (9 317)  | (61 383)    | (70 700)  | (13 640) | (46 898)    | (60 538)  |
| Prepayments                              | (337)    | (1 367)     | (1 704)   | (541)    | (1 690)     | (2 231)   |
| Impairments                              | _        | 32 073      | 32 073    | 12 405   | 19 264      | 31 669    |
| Provisions                               | 13 846   | 142 027     | 155 873   | 14 664   | 101 486     | 116 150   |
| Investment property                      | (202)    | (1 539)     | (1 741)   | _        | (2 035)     | (2 035)   |
| Intangible assets                        | _        | (6 080)     | (6 080)   | _        | (7 415)     | (7 415)   |
| Property, equipment and                  |          |             |           |          |             |           |
| right-of-use assets                      | (1 225)  | (12 957)    | (14 182)  | (253)    | _           | (253)     |
| Lease liabilities                        | 1 395    | 17 557      | 18 952    | _        | _           | _         |
| Other temporary differences <sup>2</sup> | (13 255) | (978)       | (14 233)  | 296      | 3 447       | 3 743     |
| Net tax assets/(liabilities)             | 36 808   | (94 531)    | (57 723)  | 34 907   | (138 929)   | (104 022) |

<sup>&</sup>lt;sup>1</sup> Management is of the view that the deferred tax asset relating to the assessed tax losses will reverse in the future periods and therefore the asset will be recovered through future taxable income.

<sup>&</sup>lt;sup>2</sup> Other relates primarily to a portion of the deferred tax asset raised in prior years on assessed tax losses being derecognised and no further deferred tax asset being raised on tax losses in Sasfin Capital (Proprietary) Limited for the current year.

### **DEFERRED TAX ASSETS AND LIABILITIES** continued 11. Movements in temporary differences during the year

|   | Balance<br>at 1 July<br>R'000 | IFRS 16<br>transition<br>– day 1<br>R'000 | Recognised<br>in profit<br>or loss<br>R'000 | Balance at<br>30 June<br>R'000 |
|---|-------------------------------|---|---|--------------------------------|
| 2020  |                               |   |   |                                |
| Equipment finance                           | (271 527)                     | _   | 32 914                                      | (238 613)                      |
| Tax losses                                  | 88 415                        | _   | (5 783)                                     | 82 632                         |
| Fair value adjustment                       | (60 538)                      | _   | (10 162)                                    | (70 700)                       |
| Prepayments                                 | (2 231)                       | _   | 527   | (1 704)                        |
| Impairments                                 | 31 669                        | _   | 404   | 32 073                         |
| Provisions                                  | 116 150                       | -   | 39 723                                      | 155 873                        |
| Investment property                         | (2 035)                       | _   | 294   | (1 741)                        |
| Intangible assets                           | (7 415)                       | -   | 1 335                                       | (6 080)                        |
| Property, equipment and right-of-use assets | (253)                         | (22 379)                                  | 8 450                                       | (14 182)                       |
| Lease liabilities <sup>1</sup>              | - 2742                        | 27 359                                    | (8 407)                                     | 18 952                         |
| Other temporary differences <sup>2</sup>    | 3 743                         | (4 980)                                   | (12 996)                                    | (14 233)                       |
|   | (104 022)                     | _   | 46 299                                      | (57 723)                       |
|   |                               | IFRS 9                                    | Recognised                                  |                                |
|   | Balance at                    | transition                                | in profit                                   | Balance at                     |
|   | 1 July                        | – day 1                                   | or loss                                     | 30 June                        |
|   | R'000                         | R'000                                     | R'000                                       | R'000                          |
| 2019 <sup>3</sup>                           |                               |   |   |                                |
| Equipment finance <sup>4</sup>              | (193 324)                     | _   | (78 203)                                    | (271 527)                      |
| Tax losses <sup>4</sup>                     | 59 167                        | _   | 29 248                                      | 88 415                         |
| Fair value adjustment <sup>4</sup>          | (57 033)                      | _   | (3 505)                                     | (60 538)                       |
| Prepayments                                 | (1 237)                       | _   | (994)                                       | (2 231)                        |
| Impairments <sup>4</sup>                    | 31 669                        | _   | _   | 31 669                         |
| Provisions                                  | 58 760                        | 18 583                                    | 38 807                                      | 116 150                        |
| Investment property                         | (1 162)                       | _   | (873)                                       | (2 035)                        |
| Intangible assets                           | (8 750)                       | _   | 1 335                                       | (7 415)                        |
| Property and equipment <sup>4</sup>         | _                             | _   | (253)                                       | (253)                          |
| Other temporary differences <sup>4</sup>    | 2 299                         | _   | 1 444                                       | 3 743                          |
|   | (109 611)                     | 18 583                                    | (12 994)                                    | (104 022)                      |

Comparative information has not been restated for the adoption of IFRS 16. Therefore comparability may not necessarily be achieved. Refer to note 1.1.1.

Other relates primarily to a portion of the deferred tax asset recognised in prior years on assessed tax losses and other deductible temporary differences, which are being derecognised. No further deferred tax asset is being recognised on the tax losses and other deductible temporary differences in Sasfin Capital (Proprietary) Limited for the current year.

The 2019 analysis of movements in temporary difference has been updated to improve accuracy of the numbers.

Balances in these line items have been reallocated to better present the movements.

# FOR THE YEAR ENDED 30 JUNE 2020

#### 12. PROPERTY, EQUIPMENT AND RIGHT-OF-USE ASSETS

|   | Computer<br>equipment<br>R'000                 | Furniture<br>and<br>fittings<br>R'000   | Motor<br>vehicles<br>R'000             | Land and<br>buildings<br>R'000          | Right-of-<br>use assets<br>buildings <sup>1</sup><br>R'000 | Total<br>R'000                                  |
|---|--|---|--|---|--|---|
| 2020<br>Cost at the beginning of<br>the year<br>IFRS 16 transition – day 1 <sup>1</sup>   | 136 023<br>-                                   | 40 613<br>-                             | 3 085<br>-                             | 54 791<br>-                             | -<br>83 007  | 234 512<br>83 007                               |
| Cost at the beginning of the<br>year – inclusive of IFRS 16<br>Loss of control of<br>a subsidiary<br>Additions<br>Disposals<br>Transfers                  | 136 023<br>(334)<br>11 156<br>(192)<br>(251)   | 40 613<br>(451)<br>976<br>(62)<br>(258) | 3 085<br>(49)<br>274<br>(339)<br>338   | 54 791<br>-<br>271<br>(174)<br>(18 947) | 83 007<br>-<br>-<br>-<br>-                                 | 317 519<br>(834)<br>12 677<br>(767)<br>(19 118) |
| Cost at the end of the year   | 146 402  | 40 818                                  | 3 309                                  | 35 941                                  | 83 007   | 309 477   |
| Accumulated depreciation and impairment at the beginning of the year Depreciation charge for the year Loss of control of a subsidiary Disposals Transfers | (107 660)<br>(14 194)<br>111<br>364<br>(2 294) | (29 786)<br>(3 821)<br>86<br>104<br>868 | (2 585)<br>(291)<br>15<br>340<br>(188) | (19 236)<br>(5 655)<br>-<br>42<br>7 600 | -<br>(30 190)<br>443<br>-<br>-                             | (159 267)<br>(54 151)<br>655<br>850<br>5 986    |
| Accumulated depreciation and impairment at the end of the year  | (123 673)                                      | (32 549)                                | (2 709)                                | (17 249)                                | (29 747)   | (205 927)                                       |
| Carrying amount at the beginning of the year  | 28 363   | 10 827                                  | 500                                    | 35 555                                  | 83 007   | 158 252   |
| Carrying amount at the end of the year  | 22 729   | 8 269                                   | 600                                    | 18 692                                  | 53 260   | 103 550   |

<sup>1</sup> Comparative information has not been restated for the adoption of IFRS 16. Therefore comparability may not necessarily be achieved. Refer to note 1.1.1.

2020

2019

#### 12. PROPERTY, EQUIPMENT AND RIGHT-OF-USE ASSETS continued

|                             |           | Furniture |          |           | Right-of-use           |           |
|-----------------------------|-----------|-----------|----------|-----------|------------------------|-----------|
|                             | Computer  | and       | Motor    | Land and  | assets –               |           |
|                             | equipment | fittings  | vehicles | buildings | buildings <sup>1</sup> | Total     |
|                             | R'000     | R'000     | R'000    | R'000     | R'000                  | R'000     |
| 2019                        |           | '         |          |           |                        |           |
| Cost at the beginning       |           |           |          |           |                        |           |
| of the year                 | 155 406   | 38 483    | 3 237    | 49 614    | _                      | 246 740   |
| Additions                   | 14 868    | 2 657     | 49       | 5 177     | _                      | 22 751    |
| Disposals                   | _         | (609)     | _        | _         | _                      | (609)     |
| Transfers                   | (34 251)  | 82        | (201)    | _         | _                      | (34 370)  |
| Cost at the end of the year | 136 023   | 40 613    | 3 085    | 54 791    | _                      | 234 512   |
| Accumulated depreciation    |           |           |          |           |                        |           |
| and impairment at the       |           |           |          |           |                        |           |
| beginning of the year       | (120 651) | (28 320)  | (2 368)  | (6 714)   | _                      | (158 053) |
| Depreciation charge for     |           |           |          |           |                        |           |
| the year                    | (16 959)  | (3 974)   | (429)    | (6 527)   | _                      | (27 889)  |
| Disposals                   | _         | 46        | _        |           | _                      | 46        |
| Transfers                   | 29 950    | 2 462     | 212      | _         | _                      | 32 624    |
| Impairments                 | _         | _         | _        | (5 995)   | _                      | (5 995)   |
| Accumulated depreciation    |           |           |          |           |                        |           |
| and impairment at the       |           |           |          |           |                        |           |
| end of the year             | (107 660) | (29 786)  | (2 585)  | (19 236)  | _                      | (159 267) |
| Carrying amount at the      |           |           |          |           |                        |           |
| beginning of the year       | 34 755    | 10 163    | 869      | 42 900    | _                      | 88 687    |
| Carrying amount at the      |           |           |          |           |                        |           |
| end of the year             | 28 363    | 10 827    | 500      | 35 555    |                        | 75 245    |

Land and buildings (56 Mangold Street, Newton Park, Port Elizabeth) which is valued at R18.1 million (2019: R18.1million) have been ceded as security to Absa Bank Limited in respect of a R5.454 million (2019: R8.24 million) Access Bond facility.

<sup>1</sup> Comparative information has not been restated for the adoption of IFRS 16. Therefore comparability may not necessarily be achieved. Refer to note 1.1.1.

|     |  | R'000   | R'000   |
|-----|--|---------|---------|
| 13. | INVESTMENT PROPERTY  |         |         |
|     | Fair value at the beginning of the year                        | 8 900   | 12 600  |
|     | Transfer to non-current assets held for sale (refer to note 8) | (8 900) | _       |
|     | Transfer from Land and buildings                               | 13 123  | _       |
|     | Fair value adjustment during the year                          | _       | (3 700) |
|     | Fair value at the end of the year                              | 13 123  | 8 900   |

Management has performed a valuation assessment in 2020. An offer to purchase was subsequently signed on 14 May 2020 and the investment property was therefore transferred to non-current assets held for sale (refer to note 8).

# FOR THE YEAR ENDED 30 JUNE 2020

#### INTANGIBLE ASSETS AND GOODWILL 14.

|  | Distributor<br>relationships<br>R'000 | Software <sup>1</sup><br>R'000 | Goodwill³<br>R'000 | Total<br>R'000 |
|--|---------------------------------------|--------------------------------|--------------------|----------------|
| 2020   |                                       |                                |                    |                |
| Carrying amount at the beginning of the year | 29 381                                | 169 601                        | 36 046             | 235 028        |
| Transfers                                    | 1 434                                 | (1 434)                        | -                  | _              |
| Additions <sup>2</sup>                       | _                                     | 29 595                         | _                  | 29 595         |
| Disposals                                    | _                                     | (306)                          | _                  | (306)          |
| Loss of control of subsidiary                | _                                     | (11)                           | (2 960)            | (2 971)        |
| Amortisation                                 | (5 562)                               | (33 927)                       | -                  | (39 489)       |
| Impairment                                   | _                                     | (15 816)                       | (835)              | (16 651)       |
| Carrying amount at the end of the year       | 25 253                                | 147 702                        | 32 251             | 205 206        |
| 2019   |                                       |                                |                    |                |
| Carrying amount at the beginning of the year | 18 376                                | 147 072                        | 36 835             | 202 283        |
| Transfers                                    | 15 892                                | (12 328)                       | (789)              | 2 775          |
| Additions <sup>2</sup>                       | _                                     | 61 083                         | _                  | 61 083         |
| Amortisation                                 | (4 887)                               | (20 171)                       | _                  | (25 058)       |
| Impairment <sup>4, 5</sup>                   | _                                     | (6 055)                        | _                  | (6 055)        |
| Carrying amount at the end of the year       | 29 381                                | 169 601                        | 36 046             | 235 028        |

<sup>1</sup> Software consists of capitalised development costs, being an internally generated intangible asset, as well as ready-to-use

Value-in-use was applied to determine the recoverable amount of goodwill. The goodwill related to the acquisition of Absa Technology Finance Solutions (Proprietary) Limited (ATFS). The underlying book acquired is running off, as was expected, and hence the recoverable amount of the CGU is declining, resulting in the impairment of the goodwill.

|  | 2020<br>R'000   | 2019<br>R'000   |
|--|-----------------|-----------------|
| Allocation of goodwill Goodwill relating to the Banking Pillar (Rental equipment) Goodwill relating to the Wealth Pillar | 28 496<br>3 755 | 32 269<br>3 777 |
|  | 32 251          | 36 046          |
| FUNDING UNDER REPURCHASE AGREEMENTS AND INTERBANK  |                 |                 |
| Short-term interbank loans   | 79 094          | 74 580          |
| Funding under repurchase agreement   | 1 803 712       | 2 197 030       |
|  | 1 882 806       | 2 271 610       |

The Bank participates in the SARB refinancing auction by tendering for cash against eligible collateral. Cash received from the tender is borrowed for one week at the repo rate.

Interbank facilities are overnight facilities utilised by the bank to manage its daily liquidity requirements.

<sup>100% (2019: 93%)</sup> of the software additions relate to the capitalisation of internally developed software.

The Group assesses the recoverable amount of the CGU to which the goodwill relates, taking into account the current and estimated future profitability of the CGU, to determine whether it is at least equal to the carrying amount of the related goodwill. Should the carrying amount exceed the recoverable amount, an impairment is recognised. The CGU is in most cases the subsidiary to which the goodwill relates. The Group's weighted average cost of capital of 19% (2019: 16%) terminal growth rate of 1% and a 5 year cash flow forecast is used to discount expected future cash flows.

Value-in-use was applied to determine the recoverable amount of software. Certain of the previously capitalised software items have become obsolete, as interrelated systems were retired from use, which necessitated replacement with next generation software.

|     |   | 2020    | 2019    |
|-----|---|---------|---------|
|     |   | R′000   | R'000   |
| 16. | TRADE AND OTHER PAYABLES                                  |         |         |
|     | Value-Added Taxation                                      | 13 119  | 14 698  |
|     | Stockbroking payables                                     | 21 184  | 70 074  |
|     | Audit fees and other services                             | 17 196  | 14 368  |
|     | Accounts payable  | 479 728 | 438 941 |
|     | Other payables  | 81 426  | 80 693  |
|     | Accruals  | 38 689  | 170 602 |
|     | Income received in advance                                | 2 327   | 1 095   |
|     | Borrowings from related parties to the Group <sup>1</sup> | 130 117 | 108 648 |
|     |   | 783 786 | 899 119 |

These borrowings are unsecured, interest bearing and are repayable on demand subject to 30 days' written notice. The borrowings are not subject to a fixed repayment date. Interest is payable at 3 month Libor plus 1.5%. Refer to note 40.2.

| 17. | PROVISIONS          |        |        |
|-----|---------------------|--------|--------|
|     | Leave pay provision | 31 326 | 18 456 |
|     | Bonus provision     | 10 303 | 39 239 |
|     |                     | 41 629 | 57 695 |

| Movements in each class of provision:   | Leave pay<br>provision<br>R'000 | Bonus<br>provision<br>R'000 | Total<br>R'000 |
|---|---------------------------------|-----------------------------|----------------|
| <b>2020</b> Carrying amount at the beginning of the year Movement recognised in profit or loss: | 18 456                          | 39 239                      | 57 695         |
|   | 12 544                          | 7 938                       | 20 482         |
| Additional provisions recognised Unused amounts reversed  | 11 964                          | 18 836                      | 30 800         |
|   | 580                             | (10 898)                    | (10 318)       |
| Amounts used during the year Loss of control of subsidiary Other movement                       | (559)                           | (31 551)                    | (32 110)       |
|   | (890)                           | (981)                       | (1 871)        |
|   | 1 775                           | (4 342)                     | (2 567)        |
| Carrying amount at the end of the year  | 31 326                          | 10 303                      | 41 629         |

The Leave pay provision is the amount payable to employees in respect of the annual leave days accumulated by them. Employees are allowed to accumulate leave for a maximum period of 12 months, whereafter any untaken leave days are forfeited.

The Bonus provision is the amount payable to employees based on the achievement of their agreed Key Performance Indicators, subject to satisfactory performance of the Group and continued employment by the Group.

|     |  | 2020<br>R'000 | 2019 <sup>1</sup><br>R'000 |
|-----|--|---------------|----------------------------|
| 18. | LEASE LIABILITIES                            |               |                            |
|     | Reconciliation of lease liabilities          |               |                            |
|     | Adjustment on initial application of IFRS 16 | 101 318       | _                          |
|     | Finance costs (note 28)                      | 7 338         | _                          |
|     | Capital repayments                           | (31 052)      | _                          |
|     | Interest repayments                          | (7 338)       | _                          |
|     | Total capitalised lease liability            | 70 266        | _                          |

Given the implementation of IFRS 16 without restating the 2019 numbers (i.e. using the simplified approach), the information is not comparable in all respects. Refer to note 1.1.1 for the impact of the IFRS 16 transition.

#### 18. **LEASE LIABILITIES** continued

The total cash outflow for leases included in the lease liability in 2020 was R37.7 million. Refer to note 44 for the maturity analysis of the undiscounted contractual cash flows.

The Group leases various office buildings in which to conduct its operations. These rental contracts are typically made for a fixed period of 5 years, with some having renewal options. The lease terms are negotiated on an individual basis and contain a range or different terms and conditions. The lease contracts may contain both lease and non-lease components. The Group allocates the consideration in the contract to the lease and non-lease components based on their relative stand-alone prices.

|   |           | 2020<br>R'000       |
|---|-----------|---------------------|
| Reconciliation of operating lease commitments to IFRS 16 liability recognised on 1 July 2019  |           |                     |
| Operating lease commitments at 30 June 2019 Discounted using the incremental borrowing rate at 1 July 2019 Recognition exemption for: |           | 116 354<br>(13 952) |
| Short-term leases   |           | (1 084)             |
| Lease liabilities recognised on 1 July 2019   |           | 101 318             |
|   |           |                     |
|   | 2020      | 2019                |
|   | R'000     | R'000               |
| DEPOSITS FROM CUSTOMERS   |           |                     |
| Call deposits   | 2 484 262 | 2 057 254           |
| Notice deposits   | 803 473   | 884 124             |
| Fixed deposits  | 1 815 525 | 1 868 188           |
| Negotiable certificates of deposits   | 35 518    | 171 501             |
|   | 5 138 778 | 4 981 067           |
| DEBT SECURITIES ISSUED Category analysis  |           |                     |
|   |           |                     |

Floating rate notes are secured by a cession of rentals and equipment, underlying instalment finance assets and bank accounts in the name of SASP. All notes are placed with South African investors. The debt securities in issuance are rated by Global Credit Ratings Co. These ratings are available, on request, at the registered address of the Group. Refer to note 36. These notes bear interest at between three-month JIBAR+ 1.3000% and three-month JIBAR+ 3.1500%.

2 743 823

2020

2 753 521

2019

|  |  | R'000        | R'000            |
|--|--|--------------|------------------|
| LONG-TERM LOANS Represented by: European DFI loan facility IFC – Cleantech funding | Repayment date:<br>August 2018 – May 2021<br>September 2014 – September 2019 | 116 360<br>- | 232 720<br>7 495 |
| Absa Bank Limited –<br>Redeemable preference shares¹                               | 30 August 2022   | 250 000      | 250 000          |
| Other  |  | 5 289        | 5 500            |
| Total  |  | 371 649      | 495 715          |
| Long-term loans are interest bearin  | ng and the interest rates are individually                                   | negotiated.  |                  |

The Group's shareholding in its wholly owned subsidiary Sasfin Private Equity Investment Holdings (Proprietary) Limited is pledged as security for these redeemable preference shares.

Rated

188 068

188 068

|     |  | 2020<br>R'000                      | 2019<br>R'000                      |
|-----|--|------------------------------------|------------------------------------|
| 22. | ORDINARY SHARE CAPITAL Authorised 100 000 000 (2019: 100 000 000) ordinary shares with a par value of 1 cent each  | 1 000                              | 1 000                              |
|     | <b>Issued</b> 32 196 882 (2019: 32 196 882) ordinary shares with a par value of 1 cent each Balance at the beginning of the year   | 321<br>321                         | 321<br>321                         |
|     | Balance at the end of the year   | 321                                | 321                                |
|     | Reconciliation of the number of shares issued Total shares in issue (number) Less: Treasury shares held by the Sasfin Share Incentive Trust (number) Less: Treasury shares held by SasSec (number) | 32 301 441<br>(12 017)<br>(92 542) | 32 301 441<br>(12 017)<br>(92 542) |
|     |  | 32 196 882                         | 32 196 882                         |
| 23. | ORDINARY SHARE PREMIUM Balance at the beginning of the year  | 166 945                            | 166 945                            |
|     | Balance at the end of the year   | 166 945                            | 166 945                            |
| 24. | PREFERENCE SHARE CAPITAL Authorised 5 000 000 (2019: 5 000 000) non-redeemable, non-cumulative, non-participating, variable rate preference shares with a par value of 1 cent each                 | 50                                 | 50                                 |
|     | Issued 1 179 722 (2019: 1 179 722) non-redeemable, non-cumulative, non-participating, variable rate preference shares with a par value of 1 cent each  | 18                                 | 18                                 |
|     | Preference shares are listed under the 'Specialist Securities – Preference S are paid semi-annually at a rate of 82.5% of the ruling prime rate when de  |                                    | ne JSE. Dividends                  |
| 25. | PREFERENCE SHARE PREMIUM Balance at the beginning of the year  | 188 068                            | 188 068                            |

Balance at the end of the year

# FOR THE YEAR ENDED 30 JUNE 2020

|     |  | 2020<br>R'000 | 2019<br>R'000 |
|-----|--|---------------|---------------|
| 26. | COMMITMENTS AND CONTINGENT LIABILITIES                                       |               |               |
|     | Letters of credit  | 39 960        | 73 685        |
|     | Financial guarantees   | 53 939        | 17 038        |
|     | Carry facilities   | _             | 11 952        |
|     | Capital expenditure  | _             | 2 721         |
|     | Non-cancellable short-term/operating lease rentals for premises <sup>1</sup> | 547           | 116 354       |
|     | – One year   | 547           | 39 594        |
|     | – One to five years  | -             | 76 760        |
|     |  | 94 446        | 221 750       |

<sup>1</sup> Comparative information has not been restated for the adoption of IFRS 16. Therefore comparability may not necessarily be achieved. Refer to note 1.1.1.

Funds to meet these commitments will be provided from internal Group resources or external funding arrangements as deemed necessary. Guarantees have been issued by the Group on behalf of customers.

## Short-term leases - IFRS 16

The Group leases a number of premises with a remaining lease term of 12 months or less, as at the date of the first-time adoption of IFRS16.

# Operating leases - IAS 17

The Group leases a number of premises under operating leases. The lease terms are generally between one to five years, with an option to renew after the lease termination date. If a lease is renewed, the lease payments are renegotiated to reflect market rentals.

## Taxation

The South African Revenue Authority, in the ordinary course of its business, commenced a tax audit on the Bank in August 2017. Similarly, during the year under review, the South African Revenue Authority commenced a review on the Capital Gains Tax calculation of the Bank for 2018 and 2019. These processes are yet to be concluded and the outcomes are therefore not yet known. Having regard that there are elements of uncertainty and resultant judgement included in the determination of the taxes, should the final outcome differ to that initially calculated, a provision will be recognised if it becomes probable that further taxes will be raised. The appropriate carrying amount of any resulting provisions will be informed by the manner in which they are expected to be resolved.

# Legal proceedings

In the ordinary course of business, the Group and Company are involved as both plaintiff and defendant in litigation, lawsuits and other proceedings. Management recognises the inherent difficulty of predicting the outcome of defended legal proceedings. Nevertheless, based on management's knowledge from investigation, analysis and after consulting with legal counsel, management believes that there are no individual legal proceedings that are currently assessed as being "likely to succeed and material". There are two matters in which the Group is involved which are considered to be "unlikely to succeed but material should they succeed" but these matters are not expected to be enrolled for trial in the forthcoming year. The Group and Company are also the defendant in some legal cases for which the Group and Company are fully indemnified by external third parties, none of which are individually material. Management is accordingly satisfied that the legal proceedings currently pending against the Group and Company should not have a material adverse effect on the Group's and Company's consolidated financial position and the directors are satisfied that the Group and Company have adequate insurance programmes and, where required in terms of IFRS for claims that are probable, provisions are in place to meet claims that may succeed.

Based on information presently available and an assessment of the probability of these claims, the directors are satisfied that the Group has adequate provisions and/or insurance cover to meet such claims. As such, management it is not expecting any of these to have a material adverse effect on the Group.

# Financial support

Should the need arise the Company has agreed to provide financial support to one of its wholly owned subsidiaries, Sasfin Capital (Proprietary) Limited, to enable it to carry on business as a going concern. The undertaking to support Sasfin Capital (Proprietary) Limited shall not in any way affect the Company's solvency

## Guarantee for overdraft facility

The Company has issued a guarantee in relation to the overdraft facility which Sasfin Securities (Proprietary) Limited has with Nedbank. The facility is used daily to enable prompt settlement with clients and hence there is no outstanding amount on the facility at the end of each day. The undertaking to support Sasfin Securities (Proprietary) Limited shall not in any way affect the Company's solvency or liquidity.

|   | 2020<br>R'000  | 2019<br>R'000<br>Restated <sup>1</sup>  |
|---|--|---|
| INTEREST INCOME Interest income calculated using the effective interest method  | 1 250 375  | 1 292 269   |
| Interest income Deposits with banks Negotiable securities Equipment finance Capital Equipment finance Trade and Debtor finance Other secured loans <sup>1</sup> Unsecured loans                     | 1 354<br>55 993<br>214 556<br>676 308<br>164 874<br>95 020<br>41 325<br>945    | 98 855<br>155 934<br>741 966<br>165 654<br>91 762<br>38 098                         |
| Other interest income   | 35 174   | 37 882  |
| Specialised lending <sup>1</sup> Trading assets and other Fixed income  | 15 104<br>(12 760)<br>32 830   | 4 477<br>(6 815)<br>40 220  |
|   | 1 285 549  | 1 330 151   |
| <b>Total interest income</b> Interest income on items measured at amortised cost  | 1 285 549<br>1 250 375   | 1 330 151<br>1 292 269  |
| <ul> <li>Performing financial assets<sup>1</sup></li> <li>Credit impaired financial assets</li> </ul>   | 1 226 728<br>23 647  | 1 275 035<br>17 234   |
| Interest income on items measured at fair value through profit or loss <sup>1</sup>   | 35 174   | 37 882  |
| <sup>1</sup> Refer to note 2.11.1.  | 2020<br>R'000  | 2019<br>R'000   |
| INTEREST EXPENSE Interest expense calculated using the effective interest method  | 733 312  | 779 507   |
| Interbank funding Call deposits Notice deposits Fixed deposits Lease liabilities <sup>1</sup> Bank overdraft Debt securities Long-term borrowings Current accounts Other deposits and loan accounts | 104 162<br>118 365<br>53 819<br>167 085<br>7 338<br>5 672<br>223 885<br>49 015 | 138 110<br>111 325<br>79 623<br>131 640<br>—<br>246 087<br>64 080<br>1 945<br>6 697 |
| Other interest expense  Trading liabilities and other   | 45 922<br>1 344  | 51 372<br>926   |
| Fixed income  | 44 578   | 50 446  |
|   | 779 234  | 830 879   |

Comparative information has not been restated for the adoption of IFRS 16. Therefore comparability may not necessarily be achieved. Refer to note 1.1.1.

# FOR THE YEAR ENDED 30 JUNE 2020

|  | 2020<br>R′000   | 2019<br>R'000<br>Restated*                                 |
|--|---|--|
| NET FEE AND COMMISSION INCOME  |   |  |
| Fee and commission income  | 638 402   | 673 280  |
| Brokerage income and asset management fees Confirming fees Binder fees Commission income <sup>1</sup> Administration fees <sup>3</sup> Other fee and commission income <sup>2</sup>  | 283 059<br>45 407<br>2 706<br>38 853<br>33 114<br>235 263 | 272 248<br>48 468<br>3 883<br>131 307<br>74 531<br>142 843 |
| Fee and commission expense   | 208 957   | 246 258  |
| Brokerage and Asset Management fee – expense<br>Other fee and commission expense<br>Commission expense <sup>3</sup><br>Administration fee expense <sup>3</sup>   | 47 315<br>1 379<br>154 265<br>5 998                       | 121 383<br>910<br>76 004<br>47 961                         |
| Net fee and commission income  | 429 445   | 427 022  |
| <ul> <li>Certain sundry fee and commission items for 2019 of R26.495 million have been re-allocated from commission income to other fee and commission income given their sundry nature.</li> <li>Refer to note 2.11.3.</li> <li>Administration fees of R3.7 million and R7.7 million have now been reclassified, these were previously included as part of sundry income and operating expenses.</li> </ul> | 1   |  |
| GAINS AND LOSSES ON FINANCIAL INSTRUMENTS  |   |  |
| Net gains or losses on the derecognition of financial instruments at amortised cost  Net gains on the derecognition of financial assets  | 28 297  | 50 337   |
| measured at amortised cost   | 28 297  | 50 337   |
| Settlement profits <sup>1</sup> Realised foreign exchange losses Other <sup>4</sup>  | 28 631<br>(334)<br>–                                      | 42 488<br>-<br>7 849                                       |
| Other gains or losses on financial instruments   | 57 377  | 137 063  |
| Dividend income Fair value adjustments on financial instruments held at fair value through profit or loss <sup>2</sup> Net gains on derivative instruments <sup>3</sup> Unrealised foreign exchange gains and (losses) <sup>3</sup>  | 24 181<br>(3 979)<br>38 623<br>(1 448)                    | 18 014<br>74 036<br>42 760<br>2 253                        |
| Total gains and losses on financial instruments  | 85 674  | 187 400  |

<sup>&</sup>lt;sup>1</sup> Refer to note 2.11.2.\*

<sup>&</sup>lt;sup>2</sup> Refer to note 2.11.3.\*

<sup>&</sup>lt;sup>3</sup> Fair value changes on foreign exchange contracts amounting to R44.6 million were previously included as part of foreign exchange gains and losses. Foreign exchange contracts are derivative instruments and hence fair value changes on these are better reflected as

part of gains or losses on derivative instruments.

The impact of disclosing the gain of R7.849 million as part of the net gain/loss on derecognition of amortised cost has no impact on the overall gain or loss on financial instruments.

<sup>&</sup>lt;sup>1</sup> Comparative information has not been restated for the adoption of IFRS 16. Therefore comparability may not necessarily be achieved. Refer to note 1.1.1.

# FOR THE YEAR ENDED 30 JUNE 2020

|   | 2020<br>R'000  | 2019<br>R'000  |
|---|----------------|----------------|
| IMPAIRMENTS ON NON-FINANCIAL ASSETS Software          | 15 816         | 6 055          |
| oo iii aa            |                |                |
| Internally developed software                         | 15 816         | 6 055          |
| Goodwill  | 835            | _              |
| Property, equipment and right-of-use assets           | -              | 5 995          |
|   | 16 651         | 12 050         |
| INCOME TAX EXPENSE                                    |                |                |
| Current tax expense                                   | 44 903         | 35 838         |
| Current year  | 43 725         | 35 156         |
| Under/(over) provision in prior years                 | 1 178          | 682            |
| Deferred tax expense                                  | (46 751)       | 12 994         |
| Current year  | (46 738)       | 12 555         |
| Under/(over) provision in prior years                 | (13)           | 439            |
|   | (1 848)        | 48 832         |
| Reconciliation of taxation rate                       | %              | %              |
| South African normal tax rate                         | 28.00          | 28.00          |
| Adjusted for:   | (23.92)        | (4.89)         |
| Exempt income   | 27.67          | (10.62)        |
| Non-deductible expenses <sup>1</sup>                  | (27.45)        | 4.79           |
| Additional deductible tax allowances <sup>2</sup>     | 1.66           | _              |
| Effect of tax rates in foreign entity                 | 5.56           | 2.13           |
| Underprovision in prior years³ Fair value adjustments | 1.03<br>(2.55) | 0.64           |
| Other comprehensive income adjustments                | (0.56)         | (1.73)<br>0.04 |
| Other <sup>4</sup>                                    | (29.28)        | (0.14)         |
| Effective rate  | 4.08           | 23.11          |

<sup>&</sup>lt;sup>1</sup> Non-deductible expenditure comprises of interest paid on the preference shares in SPEIH (deemed dividends for tax purposes), legal fees incurred on the acquisition of capital investments, as well as all donations being non-deductible due to the Bank being in an assessed tax loss position.

Other relates primarily to a portion of the deferred tax asset raised in prior years on assessed tax losses being derecognised and no further deferred tax asset being raised on tax losses in Sasfin Capital (Proprietary) Limited for the current year.

| Losses, balances of allowances and credits for which a deferred |         |         |
|---|---------|---------|
| tax asset has been raised:                                      |         |         |
| Estimated tax losses available to offset future taxable income  | 295 118 | 213 858 |

 $<sup>^{2}</sup>$  The additional deductible tax allowances mostly relate to the section 12H learnership allowances.

The underprovision of taxes in 2018 relates primarily to the increase in the deferred tax liability, given a change in the anticipated manner of realisation of a specific equity investment. The tax rate increased from a blended rate to the Capital Gains tax rate.

|     |   | 2020<br>R'000            | 2019<br>R'000            |
|-----|---|--------------------------|--------------------------|
| 36. | <b>SECURITISATION</b> In the ordinary course of business, the Group transfers financial assets to structured entities. The information below sets out the extent of such transfers and the Group's retained interest in transferred assets. |                          |                          |
|     | Carrying and fair value of transferred assets Carrying and fair value of associated liabilities   | 2 970 301<br>(2 743 823) | 2 978 262<br>(2 753 521) |
|     | Net carrying amount and fair value  | 226 478                  | 224 741                  |

The Group has sold rental agreements to SASP but has retained residual ownership of SASP and continues to recognise these assets within loans and advances. The Group refinanced a further R1.038 million (2019: R559 million) worth of rental agreements during the year (refer to note 20).

| 37. | FUNDS UNDER ADVISEMENT AND MANAGEMENT The Group administers client funds in a fiduciary capacity which comprise: |                                       |                                       |
|-----|--|---------------------------------------|---------------------------------------|
|     | Assets under management Assets under advisement Assets under administration                                      | 39 329 123<br>9 275 902<br>49 345 219 | 33 137 478<br>7 981 219<br>53 808 534 |
|     |  | 97 950 244                            | 94 927 231                            |

# FOR THE YEAR ENDED 30 JUNE 2020

#### 38. **EARNINGS PER SHARE**

#### 38.1 Reconciliation between basic and headline earnings

|  | Gross<br>R′000     | Direct tax<br>R'000 | Non-controlling<br>and preference<br>shareholders<br>R'000 | Profit<br>attributable to<br>ordinary<br>shareholders<br>R'000 |
|--|--------------------|---------------------|--|--|
| 2020   | (45.000)           | 4.040               | (47.000)   | //O.47/\   |
| Basic earnings Headline adjustable items:  | (45 002)<br>12 052 | 1 848<br>(493)      | (17 022)<br>–  | (60 176)<br>11 559   |
| Profit on loss of control of subsidiary<br>Investment property – fair value loss | (4 674)            | -                   | -  | (4 674)  |
| on non-current assets held for sale  | 2 200              | (493)               | -  | 1 707  |
| Goodwill and intangible impairments  Net gain on dilution of interest            | 16 651             | _                   | _  | 16 651   |
| in associate   | (2 125)            | _                   | _  | (2 125)  |
|  | (32 950)           | 1 355               | (17 022)   | (48 617)   |
| 2019   |                    |                     |  |  |
| Basic earnings   | 211 285            | (48 832)            | (14 393)   | 148 060  |
| Headline adjustable items:   | 15 750             | (2 505)             | _  | 13 245   |
| Investment property – fair value loss<br>Property and equipment and right-of-    | 3 700              | (826)               | _  | 2 874  |
| use-assets impairment  | 5 995              | (1 679)             | _  | 4 316  |
| Goodwill and intangible impairments  | 6 055              |                     | _  | 6 055  |
|  | 227 035            | (51 337)            | (14 393)   | 161 305  |
|  |                    |                     |  |  |

# 38.2 Summary of earnings and headline earnings per share

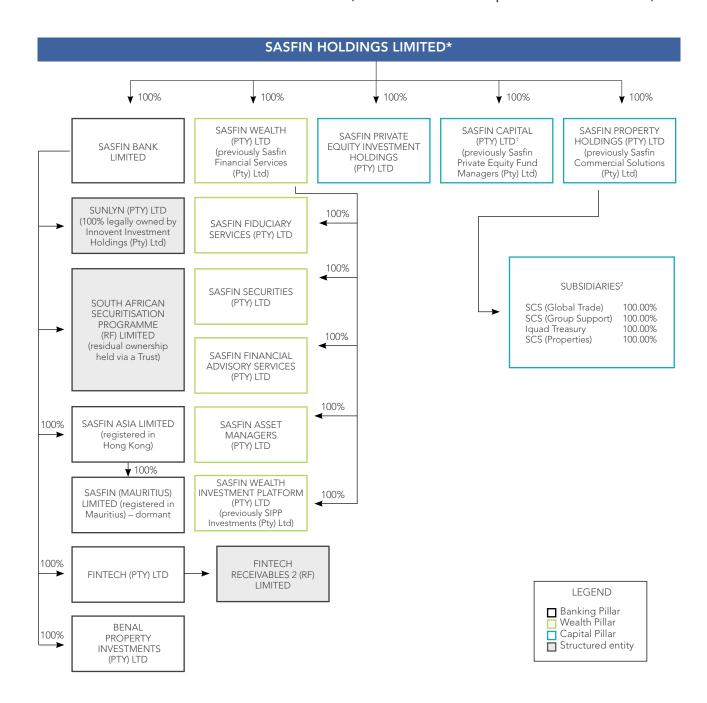
| Weighted average                                    |                       |               |                  |            |                 |        |  |
|---|-----------------------|---------------|------------------|------------|-----------------|--------|--|
|   | Earnings attributable |               | number of shares |            | Cents per share |        |  |
|   | 2020<br>R'000         | 2019<br>R'000 | 2020             | 2019       | 2020            | 2019   |  |
| Earnings per ordinary share<br>Diluted earnings per | (60 177)              | 148 060       | 32 196 882       | 32 196 882 | (186.90)        | 459.86 |  |
| ordinary share<br>Headline earnings per             | (60 177)              | 148 060       | 32 196 882       | 32 196 882 | (186.90)        | 459.86 |  |
| ordinary share Diluted headline earnings            | (48 617)              | 161 305       | 32 196 882       | 32 196 882 | (151.00)        | 501.00 |  |
| per ordinary share                                  | (48 617)              | 161 305       | 32 196 882       | 32 196 882 | (151.00)        | 501.00 |  |

|      |   | 2020<br>R′000        | 2019<br>R'000<br>Restated |
|------|---|----------------------|---------------------------|
| 39.  | NOTES TO THE STATEMENT OF CASH FLOWS  |                      |                           |
| 39.1 | Cash inflow from operating activities   |                      |                           |
|      | Reconciliation of operating profit to cash flows from operating activities  Profit before income tax  | (45 002)             | 211 285                   |
|      | Loss/(Profit) on disposal of property and equipment and right-of-use assets                           | (48)                 | (5)                       |
|      | Loss/(Profit) on disposal of subsidiary   | (4 674)              | _                         |
|      | Dividend received   | (24 181)             | (18 014)                  |
|      | Impairment charges on loans and advances  | 252 618              | 80 358                    |
|      | Exchange rate fluctuations on cash held   | _                    | 3 523                     |
|      | Foreign exchange differences  | 1 448                | (45 013)                  |
|      | Net gains or losses on derivative instruments   | (38 623)             | (7 849)                   |
|      | Gains on derecognition of financial assets measured at amortised cost<br>Share of profit of associate | (28 297)<br>(20 161) | (42 488)<br>(19 149)      |
|      | Gain on the dilution of interest in an associate  | (2 307)              | (17 147)                  |
|      | Fair value adjustments on financial instruments   | 3 979                | (31 548)                  |
|      | Fair value loss/(profit) on investment property   | _                    | 3 700                     |
|      | Fair value loss/(profit) on investment property classified as non-current                             |                      |                           |
|      | asset held-for-sale   | 2 200                | _                         |
|      | Impairment of goodwill/intangible assets/property, equipment and                                      |                      |                           |
|      | right-of-use assets   | 16 651               | 12 050                    |
|      | Depreciation  | 54 151<br>39 490     | 27 889<br>25 058          |
|      | Amortisation of intangible assets   |                      |                           |
|      |   | 207 244              | 196 097                   |
| 39.2 | Taxation paid   |                      |                           |
|      | Unpaid at the beginning of the year   | (19 273)             | 2 010                     |
|      | Loss of control of a subsidiary   | 438                  | _<br>2F 020               |
|      | Charge to the income statement Unpaid at the end of the year  | 44 903<br>17 072     | 35 838<br>19 273          |
|      | onpaid at the end of the year   |                      |                           |
|      |   | 43 140               | 57 121                    |
| 39.3 | Dividends paid  |                      | .=                        |
|      | Charge to distributable reserves  | 46 873               | 65 614                    |
|      | Total dividends paid  | 46 873               | 65 614                    |

# FOR THE YEAR ENDED 30 JUNE 2020

#### **RELATED-PARTY TRANSACTIONS** 40.

40.1 Subsidiaries and controlled structured entities (Refer to note 4 of the separate financial statements)



Sasfin Capital (Proprietary) Limited was unbundled to Sasfin Holdings Limited on 1 July 2017.

All entities are incorporated in South Africa unless otherwise indicated.

<sup>&</sup>lt;sup>2</sup> HRS Administrators (Proprietary) Limited was previously a subsidiary (51% owned) and became an associate on 1 April 2020. Refer to note 40.5.1.

<sup>\*</sup> Shareholders of Sasfin Holdings Limited

<sup>-</sup> Unitas Enterprises Limited (2020: 43.05%; 2019: 42.36%), a wholly owned company of The Erwin Discretionary Settlement Trust, of which Roland Sassoon and Michael Sassoon are beneficiaries.

<sup>-</sup> Wipfin Investments (Proprietary) Limited (2020 and 2019: 25.1%), a wholly owned subsidiary of Women Investment Portfolio Holdings Limited (WIPHOLD).

<sup>-</sup> Public (2020: 31.85%; 2019:32.54%).

#### 40. **RELATED-PARTY TRANSACTIONS** continued

#### 40.2 Balances and transactions with related parties

The Group's Key management personnel, and persons connected with them, are also considered to be related parties for disclosure purposes. Key management personnel are defined as those persons having authority and responsibility for planning, directing and controlling the activities of Sasfin Holdings Limited (directly or indirectly) and comprise of the Board of Directors and the heads of the major business units and functions. Transactions are made on terms equivalent to those on an arm's-length basis as offered to the Group's clients. Key management personnel and their immediate relatives have balances with the Group at year end as follows:

|  | 2020<br>R'000              | 2019<br>R'000           |
|--|----------------------------|-------------------------|
| Balances Deposits Short term borrowings included in Trade and other payables (refer note 16) <sup>1</sup>  | 7 007<br>130 117           | 964<br>108 648          |
| Direct shareholders in Sasfin Holdings Limited<br>Indirect beneficial shareholders in Sasfin Holdings Limited<br>Director of a subsidiary in the Group | 38 193<br>25 697<br>66 227 | 587<br>66 289<br>41 771 |
| Funds under management Funds under administration Transactions   | 248 907                    | 1 149<br>701 382        |
| Management fees paid to WIPHOLD<br>Consultancy fees paid to Roland Sassoon <sup>2</sup>  | 5 859<br>1 000             | 5 626<br>1 000          |

<sup>&</sup>lt;sup>1</sup> These borrowings are unsecured, interest bearing and are repayable on demand subject to 30 days' written notice. The borrowings are not subject to a fixed repayment date. Interest is payable at 3-month Libor plus 1.5%.

#### 40.3 Key management personnel and related remuneration

Directors' and Prescribed Officers' remuneration

|   | Services as<br>Directors<br>R   | Cash<br>package <sup>1</sup><br>R   | Other<br>benefits²<br>R       | Incentive<br>bonus³<br>R      | Total<br>2020<br>R                  | Incentive<br>bonus⁴<br>payable in<br>future<br>R |
|---|---------------------------------|-------------------------------------|-------------------------------|-------------------------------|-------------------------------------|--|
| <b>2020</b> Executive directors Michael Sassoon   | -                               | 3 641 471                           | 630 865                       | 915 000                       | 5 187 336                           | 71 250   |
| Angela Pillay Independent non- executive directors  | -                               | 2 780 927                           | 563 915                       | 705 500                       | 4 050 342                           | 48 750   |
| Grant Dunnington<br>Roy Andersen<br>Richard Buchholz                                      | 876 766<br>1 100 000<br>711 490 | -                                   | -<br>-                        | -                             | 876 766<br>1 100 000<br>711 490     | _<br>_   |
| Mark Thompson<br>Eileen Wilton <sup>a</sup>   | 660 187<br>502 622              | -<br>-<br>-                         | -<br>-<br>-                   | -<br>-<br>-                   | 660 187<br>502 622                  | -<br>-<br>-                                      |
| Thabang Magare <sup>b</sup><br>Shahied Rylands <sup>c</sup><br>Linda de Beer <sup>d</sup> | 222 420<br>405 568<br>141 211   | -<br>-<br>-                         | -<br>-<br>-                   | -<br>-<br>-                   | 222 420<br>405 568<br>141 211       | -<br>-<br>-                                      |
| Gugu Mtetwa <sup>d</sup> Non-independent,   | 131 674                         | -                                   | -                             | -                             | 131 674                             | _  |
| Non-executive directors<br>Roland Sassoon <sup>e</sup><br>Prescribed officers             | 241 848                         | -                                   | -                             | -                             | 241 848                             | -  |
| Linda Fröhlich<br>Maston Lane   | -                               | 2 805 933<br>2 644 855              | 377 693<br>668 556            | 637 500<br>635 000            | 3 821 126<br>3 948 411              | 41 250<br>41 250                                 |
| Francois Otto<br>Stewart Tomlinson<br>Erol Zeki   | -<br>-<br>-                     | 2 296 319<br>1 719 970<br>2 828 793 | 343 632<br>587 258<br>228 349 | 495 000<br>383 000<br>635 000 | 3 134 951<br>2 690 228<br>3 692 142 | 26 250<br>14 250<br>1 945 008                    |
|   | 4 993 786                       | 18 718 268                          | 3 400 268                     | 4 406 000                     | 31 518 322                          | 2 188 008  |

Appointed on 6 August 2019.

Roland Sassoon was a consultant to Sasfin Holdings from 1 January 2019 to 31 December 2019.

Appointed on 19 December 2019.

Retired on 26 November 2019.

Retired on 30 September 2019.

Appointed on 1 January 2020.

The remuneration of the Executive Directors are paid by subsidiaries of the Company.

Other benefits comprise: provident fund, medical aid, group life, company car, cash-settled share options and sign-on bonuses.

Relate to the Group's and individual's performance in the 2019 financial year.

Relate to the Group's and individual's performance in the 2020 financial year.

# FOR THE YEAR ENDED 30 JUNE 2020

#### 40. **RELATED-PARTY TRANSACTIONS** continued

40.3 Key management personnel and related remuneration continued Directors' and Prescribed Officers' remuneration continued

|   | Services as<br>Directors<br>R | Cash<br>package <sup>1</sup><br>R | Other<br>benefits²<br>R | Incentive<br>bonus³<br>R | Total<br>2019<br>R | bonus <sup>4</sup> Payable in Sept 2019 |
|---|-------------------------------|-----------------------------------|-------------------------|--------------------------|--------------------|---|
| 2019                                      |                               |                                   |                         |                          |                    |   |
| Executive directors                       |                               |                                   |                         |                          |                    |   |
| Roland Sassoon <sup>a</sup>               | _                             | 1 805 706                         | 192 466                 | 643 333                  | 2 641 505          | -                                       |
| Angela Pillay                             | _                             | 2 342 997                         | 473 356                 | _                        | 2 816 353          | 900 000                                 |
| Michael Sassoon                           | _                             | 3 577 649                         | 422 657                 | 643 333                  | 4 643 639          | 1 200 000                               |
| Alternate executive directors             |                               |                                   |                         |                          |                    |   |
| Linda Fröhlich                            | _                             | 2 677 412                         | 369 378                 | 490 980                  | 3 537 770          | 800 000                                 |
| Maston Lane                               | _                             | 2 653 021                         | 503 146                 | 504 370                  | 3 660 537          | 800 000                                 |
| Independent<br>non-executive<br>directors |                               |                                   |                         |                          |                    |   |
| Roy Andersen                              | 996 200                       | _                                 | _                       | _                        | 996 200            | -                                       |
| Richard Buchholz                          | 631 638                       | _                                 | _                       | _                        | 631 638            | _                                       |
| Linda de Beer                             | 539 000                       | _                                 | _                       | _                        | 539 000            | _                                       |
| Grant Dunnington                          | 866 913                       | _                                 | _                       | _                        | 866 913            | _                                       |
| Gugu Mtetwa                               | 451 100                       | _                                 | _                       | _                        | 451 100            | _                                       |
| Shahied Rylands                           | 773 950                       | _                                 | _                       | _                        | 773 950            | _                                       |
| Mark Thompson <sup>b</sup>                | _                             | _                                 | _                       | _                        | -                  | _                                       |
| Prescribed officers                       |                               |                                   |                         |                          |                    |   |
| Howard Brown                              | _                             | 2 197 651                         | 252 381                 | 378 667                  | 2 828 699          | 450 000                                 |
| Francois Otto                             | -                             | 2 149 557                         | 261 890                 | 842 000                  | 3 253 447          | 600 000                                 |
| Andrew (Josh)                             |                               |                                   |                         |                          |                    |   |
| Souchon                                   | _                             | 2 308 197                         | 292 156                 | 417 600                  | 3 017 953          | 450 000                                 |
| Stewart Tomlinson                         | _                             | 1 663 255                         | 420 014                 | 111 111                  | 2 194 380          | 440 000                                 |
| Erol Zeki                                 |                               | 2 396 383                         | 535 168                 | 500 000                  | 3 431 551          | 800 000                                 |
|   | 4 258 801                     | 23 771 828                        | 3 722 612               | 4 531 394                | 36 284 635         | 6 440 000                               |
|   |                               |                                   |                         |                          |                    |   |

Incentive

<sup>1</sup> The remuneration of the Executive Directors are paid by subsidiaries of the Company.

<sup>2</sup> Other benefits comprise: provident fund, medical aid, group life, company car, cash-settled share options and sign-on bonuses.

<sup>3</sup> Relate to the Group's and individual's performance in the 2019 financial year.

<sup>4</sup> Relate to the Group's and individual's performance in the 2018 financial year.

a Retired on 31 December 2018

b Appointed on 21 June 2019

#### 40. **RELATED-PARTY TRANSACTIONS** continued

#### 40.4 Directors' interest in shares

Directors' interest in the Company's issued ordinary share capital at 30 June 2020 were:

|                                    | 2020       | 2019       |
|------------------------------------|------------|------------|
|                                    | Indirect   | Indirect   |
| Director                           | beneficial | beneficial |
| Michael Sassoon and Roland Sassoon | 13 904 923 | 13 681 636 |

No director dealt in the shares of Sasfin Holdings Limited in the period after the financial year-end until the results were issued to the public.

#### 40.5 **Associates**

# 40.5.1 List of significant associates

|   |  | % owr  | nership   |
|---|--|--|---|
| Name  | Nature of business   | 2020   | 2019  |
| Equity-accounted associates Efficient Group Ltd Axo Holdings (Pty) Ltd (acquired on 1 June 2018)  | Integrated financial services<br>Developer of trading and<br>investment platforms  | 21.10<br>49.00                                     | 28.96<br>49.00  |
| Associates recognised at fair value<br>through profit or loss<br>Innovent Investment Holdings (Pty) Ltd<br>MCG Industries<br>Refractory and Metallurgical Solution<br>(Pty) Ltd   | Financial services holding company<br>Rigid and flexible plastic supplier<br>Refractory and metallurgical<br>solutions supplier  | 33.60<br>45.63<br>49.52                            | 33.60<br>45.63<br>48.80                                     |
| Elroflo (Pty) Ltd<br>The Smart Idea Company (Pty) Ltd<br>Strutfast (Pty) Ltd<br>Payabill (Pty) Ltd  | Holding company of a corporate clothing manufacturer Office equipment supplier Mining industry Electronic payment management   | 49.16<br>25.00<br>49.51<br>35.00                   | 49.16<br>25.00<br>49.51<br>35.00                            |
| Goldmead (Pty) Ltd Joytone Trading (Pty) Ltd Kerisys (Pty) Ltd Kygotrix (Pty) Ltd Alvinet (Pty) Ltd HRS Administrators (Pty) Ltd <sup>1</sup> Imperial Sasfin Logistics (Pty) Ltd | Investment property holding Short-term insurance broker Freight-forwarding | 49.90<br>50.00<br>49.90<br>46.25<br>45.00<br>49.90 | 49.90<br>50.00<br>49.90<br>46.25<br>45.00<br>51.00<br>30.00 |

HRS Administrators (Proprietary) Limited was previously a subsidiary and became an associate on 1 April 2020. Refer to note 40.1.

# 40.5.2 Transactions and balances with associates

The Group provides shareholder loans to some of its associates. The Group further provides Equipment Finance, Capital Equipment Finance as well as Trade and Debtor Finance to some of its associates. These transactions are generally conducted on the same terms as third-party transactions.

Associates in this context include both those that are equity accounted and those that are designated as at fair value through profit or loss. The collective amounts included in the Group's consolidated financial statements relating to these transactions, are as follows:

|   | 2020<br>R'000                | 2019<br>R'000          |
|---|------------------------------|------------------------|
| Statement of financial position Loans and advances  | 277 091                      | 295 567                |
| Gross carrying amount Expected credit losses  | 301 856<br>(24 765)          | 307 561<br>(11 994)    |
| Statement of profit or loss and other comprehensive income<br>Interest income<br>Non-interest income<br>Credit losses | 25 229<br>(13 380)<br>11 923 | 46 923<br>(3 125)<br>1 |

# FOR THE YEAR ENDED 30 JUNE 2020

# 41. CLASSIFICATION OF ASSETS AND LIABILITIES

# Accounting classification and fair values

The table below sets out the Group's classification of each class of financial assets and liabilities, their fair values and carrying amounts.

|  | Fair value           | through<br>Profit  |                |                    |            |
|--|----------------------|--------------------|----------------|--------------------|------------|
|  | Profit               | or loss            |                | Outside            |            |
|  | or loss<br>(default) | (held for trading) | Amortised cost | scope<br>of IFRS 9 | Total      |
| Assets                                     | R'000                | R'000              | R'000          | R'000              | R'000      |
| 2020                                       |                      |                    |                |                    |            |
| Cash and cash balances                     | _                    | _                  | 1 731 243      | _                  | 1 731 243  |
| Trading assets                             | 85 173               | 975 169            | _              | _                  | 1 060 342  |
| Negotiable securities                      | _                    | _                  | 3 126 595      | _                  | 3 126 595  |
| Trade and other receivables                | _                    | _                  | 391 737        | 44 907             | 436 644    |
| Non-current assets held for sale           | _                    | _                  | _              | 6 700              | 6 700      |
| Loans and advances                         | 223 011              | _                  | 6 386 317      | _                  | 6 609 328  |
| Current taxation asset                     | _                    | _                  | _              | 21 035             | 21 035     |
| Investment securities                      | 528 771              | _                  | _              | 126 195            | 654 966    |
| – Investments at fair value through profit |                      |                    |                |                    |            |
| or loss                                    | 528 771              | _                  | _              | _                  | 528 771    |
| - Equity accounted associates              | _                    | _                  | _              | 126 195            | 126 195    |
| Deferred tax asset                         | _                    |                    |                | 36 808             | 36 808     |
| Property and equipment and right-to-       | _                    | _                  | _              | 30 000             | 30 000     |
| use-assets                                 | _                    | _                  | _              | 103 550            | 103 550    |
| Investment property                        |                      |                    |                | 13 123             | 13 123     |
| Intangible assets and goodwill             |                      |                    |                | 205 206            | 205 206    |
| Total assets                               | 836 955              | 975 169            | 11 635 892     | 557 524            | 14 005 540 |
| Total assets                               |                      |                    | 11 033 072     | 337 324            | 14 003 340 |
|  | Fair value           | through            |                |                    |            |
|  |                      | Profit             |                |                    |            |
|  | Profit               | or loss            |                | Outside            |            |
|  | or loss              | (held for          | Amortised      | scope              |            |
|  | (default)            | trading)           | cost           | of IFRS 9          | Total      |
| Liabilities                                | R'000                | R'000              | R'000          | R'000              | R′000      |
| 2020                                       |                      |                    |                |                    |            |
| Funding under repurchase agreements        |                      |                    |                |                    |            |
| and interbank                              | _                    | _                  | 1 882 806      | -                  | 1 882 806  |
| Trading liabilities                        | 101 438              | 898 404            | -              | -                  | 999 842    |
| Current taxation liability                 | _                    | _                  | _              | 3 963              | 3 963      |
| Trade and other payables                   | -                    | -                  | 729 651        | 54 135             | 783 786    |
| Bank overdraft                             | _                    | _                  | 151 462        | _                  | 151 462    |
| Provisions                                 | _                    | -                  | _              | 41 629             | 41 629     |
| Deposits from customers                    | _                    | _                  | 5 138 778      | _                  | 5 138 778  |
| Lease liabilities                          | _                    | _                  | 70 266         | _                  | 70 266     |
| Debt securities issued                     | _                    | _                  | 2 743 823      | _                  | 2 743 823  |
| Long term loans                            | _                    | -                  | 371 649        | -                  | 371 649    |
| Deferred tax liability                     | _                    | -                  | _              | 94 531             | 94 531     |
| Total liabilities                          | 101 438              | 898 404            | 11 088 435     | 194 258            | 12 282 535 |

## 41. CLASSIFICATION OF ASSETS AND LIABILITIES continued Accounting classification and fair values continued

|  | Fair value                              |   |   |  |   |
|--|---|---|---|--|---|
| Assets   | Profit<br>or loss<br>(default)<br>R'000 | Profit<br>or loss<br>(held for<br>trading)<br>R'000 | Amortised cost R'000                                | Outside<br>scope<br>of IFRS 9<br>R'000 | Total<br>R'000  |
| 2019   |   |   |   |  |   |
| Cash and cash balances Trading assets Negotiable securities Trade and other receivables Loans and advances | -<br>-<br>-<br>-<br>29 470              | 1 187 523<br>-<br>-                                 | 1 312 786<br>-<br>3 077 519<br>410 776<br>7 871 780 | -<br>-<br>-<br>(401 742)               | 1 312 786<br>1 187 523<br>3 077 519<br>410 776<br>7 499 509 |
| Current taxation asset   |   | _   | _   | 23 799                                 | 23 799  |
| Investment securities  | 622 995                                 | _   | _   | 112 416                                | 735 411   |
| <ul><li>Investments at fair value through profit<br/>or loss</li><li>Equity accounted associates</li></ul> | 622 995<br>–                            | -   | -   | -<br>112 416                           | 622 995<br>112 416  |
| Deferred tax asset Property, equipment   | _                                       | _   | _   | 34 907                                 | 34 907  |
| and right-of-use assets  | _                                       | _   | _   | 75 245                                 | 75 245  |
| Investment property  | _                                       | _   | _   | 8 900                                  | 8 900   |
| Intangible assets and goodwill   | _                                       | _   | _   | 235 028                                | 235 028   |
| Total assets   | 652 465                                 | 1 187 523   | 12 672 861  | 88 553                                 | 14 601 402  |
|  | Fair value                              | through<br>Profit                                   |   |  |   |
|  | Profit                                  | or loss   |   | Outside                                |   |
|  | or loss<br>(default)                    | (held for trading)                                  | Amortised cost                                      | scope<br>of IFRS 9                     | Total   |
| Liabilities  | R'000                                   | R'000   | R'000   | R'000                                  | R'000   |
| <b>2019</b> Funding under repurchase agreements  |   |   |   |  |   |
| and interbank  | _                                       | _   | 2 271 610   | _                                      | 2 271 610   |
| Trading liabilities  | _                                       | 1 175 828   | _   | -                                      | 1 175 828   |
| Current taxation liability   | _                                       | _   | -   | 4 526                                  | 4 526   |
| Trade and other payables   | _                                       | _   | 899 119   | _                                      | 899 119   |
| Bank overdraft<br>Provisions   | _                                       | _   | 46 008  | -<br>57 695                            | 46 008<br>57 405  |
| Deposits from customers  | _                                       | _   | -<br>4 981 067                                      | 37 073                                 | 57 695<br>4 981 067   |
| Debt securities issued   | <del>-</del>                            | _   | 2 753 521   | _                                      | 2 753 521   |
| Long-term loans  | _                                       | _   | 495 715   | _                                      | 495 715   |
| Deferred tax liability   | _                                       | _   | -   | 138 929                                | 138 929   |
| Total liabilities  | _                                       | 1 175 828   | 11 447 040  | 201 150                                | 12 824 018  |
|  |   |   |   |  |   |

## FOR THE YEAR ENDED 30 JUNE 2020

## 41. CLASSIFICATION OF ASSETS AND LIABILITIES continued

### 41.1 Financial assets and liabilities measured at fair value

|  |                  | 2020             |                  |                  | 2019             |                  |
|--|------------------|------------------|------------------|------------------|------------------|------------------|
|  | Level 1<br>R'000 | Level 2<br>R'000 | Level 3<br>R'000 | Level 1<br>R'000 | Level 2<br>R'000 | Level 3<br>R'000 |
| Recurring fair value measurements<br>Financial assets  | 975 320          | 85 174           | 751 782          | 1 148 737        | 39 007           | 635 077          |
| Loans and advances at fair value through<br>profit or loss<br>Investment securities – excluding equity | -                | -                | 223 011          | -                | _                | -                |
| accounted associates Trading assets  | 150<br>975 170   | -<br>85 174      | 528 771<br>-     | 221<br>1 148 516 | -<br>39 007      | 635 077          |
| Trading liabilities  | 898 404          | 101 438          | -                | 1 135 392        | 40 436           | _                |
| Trading liabilities  | 898 404          | 101 438          | _                | 1 135 392        | 40 436           | _                |
| Non-financial assets   | _                | _                | 19 823           | _                | _                | 8 900            |
| Investment property – continuing operations Investment property – non-current assets                   | -                | -                | 13 123           | _                | _                | 8 900            |
| held for sale  | -                | -                | 6 700            | _                | _                | _                |

### 41.2 Movement in Level 3 instruments

The following table shows a reconciliation from the beginning balances to the ending balances for fair value measurements in Level 3 of the fair value hierarchy.

|   |   | 20      | 20  |   | 2019  |  |   |   |
|---|---|---------|---|---|---|--|---|---|
|   | Investment<br>securities –<br>excluding<br>equity<br>accounted<br>associates<br>R'000 |         | Investment<br>property –<br>non-current<br>assets held<br>for sale<br>R'000 | Investment<br>property –<br>continuing<br>operations<br>R'000 | Investment<br>securities –<br>excluding<br>equity<br>accounted<br>associates<br>R'000 | Loans and<br>advances<br>at fair value<br>through<br>profit or<br>loss¹<br>R'000 | Investment<br>property –<br>non-current<br>assets held<br>for sale<br>R'000 | Investment<br>property –<br>continuing<br>operations<br>R'000 |
| Balance at the beginning of                             |   |         |   |   |   |  |   |   |
| the year  | 622 774   | 29 470  | _   | 8 900   | 586 190   | 17 167   | _   | 12 600  |
| Additions   | _   | -       | _   | _   | _   | _  | _   | _   |
| Total gains or losses in profit and loss Acquisition of | (12 431)  | 8 462   | (2 200)   | -   | 48 276  | 12 303   | _   | (3 700)   |
| investments   | _   | _       | _   | _   | _   | _  | _   | _   |
| Disposal of investments Advances/                       | (92 898)  | -       | -   | -   | (37 721)  | _  | _   | _   |
| (repayments)  | 11 176  | 185 079 | _   | _   | 30 185  | _  | _   | _   |
| Transfer from Land<br>and buildings<br>Transfers        |   | -<br>-  | -<br>8 900  | 13 123<br>(8 900)   | -<br>(4 156)  | -<br>-   | <br>_   |   |
| Balance at the end of the year                          | 528 621   | 223 011 | 6 700   | 13 123  | 622 774   | 29 470   | _   | 8 900   |

### 41.3 Gains and losses from fair value measurements

Total unrealised gains and losses for the reporting period on Level 3 positions held at the reporting date are set out below:

|   | 2020                 | 2019   |
|---|----------------------|--------|
|   | R'000                | R'000  |
| Total gains/(losses) in profit and loss | (6 169) <sup>1</sup> | 56 879 |

<sup>&</sup>lt;sup>1</sup> Refer to note 2.11

#### 41. **CLASSIFICATION OF ASSETS AND LIABILITIES** continued

#### 41.4 Sensitivity analysis of valuations using unobservable inputs

As part of the groups risk management processes, stress tests are applied on the significant unobservable parameters to generate a range of potentially possible alternative valuations. The assets that are most impacted by this sensitivity analysis are Level 3 investment securities. The stress tests are applied independently and do not take into account any cross-correlation between separate asset classes that would reduce the overall effect on the valuations.

A significant parameter has been deemed to be one which may result in a change to profit or loss, or a change in the fair value asset of more than 1%.

Pango inpute

The following tables reflect how the unobservable parameters were changed in order to evaluate the sensitivities of Level 3 financial assets:

|                                    |                                  |                                |                | Range             | inputs         | Relationship of unobservable                                 |                             |  |
|------------------------------------|----------------------------------|--------------------------------|----------------|-------------------|----------------|--|-----------------------------|--|
|                                    |                                  | Unobservable                   | inputs         | 2020              | 2019           | inputs to fair   |                             |  |
| Investment<br>Investment<br>Equity |                                  | Capitalisatio                  | on rate        | 10% – 13%         | 10% – 12%      | The higher the capitalisation expected vacues lower the fair | rate and<br>cancy rate, the |  |
|                                    |                                  | Weighted av                    | -              | 17% – 23%         | 17% –23%       | The higher the lower the fair                                | ne WACC, the value.         |  |
| Investment<br>Investment           | securities:<br>in Private Equity | Marketability<br>minority disc |                | 10% – 16%         | 13% – 18%      | The higher the   |                             |  |
| vostonc                            |                                  | Revenue gro                    | owth           | 0% – 12.7%        | 3% – 23%       | The higher the revenue growth, the higher the                |                             |  |
|                                    |                                  |                                |                |                   |                |  |                             |  |
|                                    |                                  |                                |                | 2020<br>Potential | 2019           | 2020<br>Potential  | 2019                        |  |
|                                    |                                  |                                |                | effect            | Potential      | effect   | Potential                   |  |
|                                    |                                  | Positive/                      |                | recorded          | effect         | recorded   | effect                      |  |
|                                    |                                  | (negative)                     |                | in profit         | recorded in    | in profit  | recorded in                 |  |
|                                    |                                  | variance                       |                | or loss           | profit or loss | or loss  | profit or loss              |  |
| Financial                          |                                  | applied to                     | Equity         | favourable        | favourable     | (unfavourable)   | (unfavourable)              |  |
| instrument                         | Parameter                        | parameters                     | type           | R'm               | R'm            | R'm  | R'm                         |  |
| Investment                         | Weighted                         |                                |                |                   |                |  |                             |  |
| securities                         | Average Cost                     |                                |                |                   |                |  |                             |  |
|                                    | of Capital                       |                                | Private        |                   |                |  |                             |  |
|                                    | (WACC)                           | 100/(100) bps                  | equity         | 21.485            | 18.809         | (25.115)   | (15.318)                    |  |
| Investment                         | Marketability                    |                                |                |                   |                |  |                             |  |
| securities                         | and minority                     |                                | Private        |                   |                |  |                             |  |
|                                    | discounts                        | 100/(100) bps                  | . ,            | 4.129             | 5.409          | (4.174)  | (4.618)                     |  |
| Investment                         | Revenue                          |                                | Private        |                   |                |  |                             |  |
| securities                         | growth                           | 100/(100) bps                  |                | 26.382            | 11.435         | (26.249)   | (10.279)                    |  |
| Investment                         | Capitalisation                   | E0 //E0\ I                     | Property<br>·. | 44.770            | 10.100         | (40 (40)   | (44.705)                    |  |
| securities                         | rate                             | 50/(50) bps                    | equity         | 11.669            | 10.102         | (12.613)   | (11.725)                    |  |

## FOR THE YEAR ENDED 30 JUNE 2020

#### **CLASSIFICATION OF ASSETS AND LIABILITIES** continued 41.

#### 41.5 Market risk sensitivity on investment securities

The table below illustrates the market risk sensitivity for all investment securities held by the Group assuming a 10% shift in the share price or proxy share price.

|   |                                     | 2020                   |                                    |                                     | 2019                   |                                    |
|---|-------------------------------------|------------------------|------------------------------------|-------------------------------------|------------------------|------------------------------------|
|   | 10%                                 |                        | 10%                                | 10%                                 |                        | 10%                                |
|   | reduction<br>in fair value<br>R'000 | Fair<br>value<br>R'000 | increase in<br>fair value<br>R'000 | reduction<br>in fair value<br>R'000 | Fair<br>value<br>R'000 | increase in<br>fair value<br>R'000 |
| Listed  |                                     |                        |                                    |                                     |                        |                                    |
| Equity securities at fair value Impact on gains and                               | 135                                 | 150                    | 165                                | 199                                 | 221                    | 243                                |
| losses recognised in profit or loss for the year                                  | (64)                                | (71)                   | (78)                               | 20                                  | 22                     | 24                                 |
| Unlisted Equity securities at fair value Impact on gains and losses recognised in | 475 895                             | 528 772                | 581 649                            | 571 569                             | 635 077                | 698 585                            |
| profit or loss for the year   | 21 392                              | 23 769                 | 26 146                             | 54 521                              | 60 579                 | 66 637                             |

#### 41.6 Financial assets and financial liabilities not measured at fair value

|   |                               | 2020<br>Fair value                                    |   |  |  |  |  |
|---|-------------------------------|---|---|--|--|--|--|
|   | Level 1<br>R'000              | Level 2<br>R'000                                      | Level 3<br>R'000                            | Total<br>fair value<br>R'000   | Amortised<br>cost<br>R'000   |  |  |
| Financial assets  | -                             | 4 857 838   | 6 822 961                                   | 11 680 799   | 11 680 799   |  |  |
| Cash and cash balances<br>Negotiable securities<br>Trade and other receivables<br>Loans and advances <sup>1</sup>   | -<br>-<br>-                   | 1 731 243<br>3 126 595<br>-                           | -<br>436 644<br>6 386 317                   | 1 731 243<br>3 126 595<br>436 644<br>6 386 317                                 | 1 731 243<br>3 126 595<br>436 644<br>6 386 317                                 |  |  |
| Financial liabilities   | 2 743 823                     | 7 173 046   | 1 225 701                                   | 11 142 570   | 11 142 570   |  |  |
| Funding under repurchase agreements<br>and interbank<br>Trade and other payables<br>Bank overdraft<br>Deposits from customers<br>Lease liabilities<br>Debt securities issued<br>Long-term loans | -<br>-<br>-<br>-<br>2 743 823 | 1 882 806<br>-<br>151 462<br>5 138 778<br>-<br>-<br>- | 783 786<br>-<br>-<br>70 266<br>-<br>371 649 | 1 882 806<br>783 786<br>151 462<br>5 138 778<br>70 266<br>2 743 823<br>371 649 | 1 882 806<br>783 786<br>151 462<br>5 138 778<br>70 266<br>2 743 823<br>371 649 |  |  |

<sup>&</sup>lt;sup>1</sup> Only includes Loans and advances measured at amortised cost.

#### 41. **CLASSIFICATION OF ASSETS AND LIABILITIES** continued

#### 41.6 Financial assets and financial liabilities not measured at fair value continued

|   |                               | Fair value                                       | 2019   | Total  | Amortised  |
|---|-------------------------------|--|--|--|--|
|   | Level 1<br>R'000              | Level 2<br>R'000                                 | Level 3<br>R'000                                 | fair value<br>R'000  | cost<br>R'000  |
| Financial assets  | _                             | 4 390 305  | 7 880 814  | 12 271 119   | 12 271 119   |
| Cash and cash balances<br>Negotiable securities<br>Trade and other receivables<br>Loans and advances <sup>1</sup>   | -<br>-<br>-                   | 1 312 786<br>3 077 519<br>-<br>-                 | -<br>410 776<br>7 470 038                        | 1 312 786<br>3 077 519<br>410 776<br>7 470 038                                 | 1 312 786<br>3 077 519<br>410 776<br>7 470 038                                 |
| Financial liabilities   | 2 753 521                     | 7 404 139  | 1 434 954  | 11 592 614   | 11 592 614   |
| Funding under repurchase agreements and interbank Trade and other payables Bank overdraft Provisions Deposits from customers Debt securities issued Long-term loans | -<br>-<br>-<br>-<br>2 753 521 | 2 271 610<br>-<br>151 462<br>-<br>4 981 067<br>- | -<br>899 119<br>-<br>57 695<br>-<br>-<br>478 140 | 2 271 610<br>899 119<br>151 462<br>57 695<br>4 981 067<br>2 753 521<br>478 140 | 2 271 610<br>899 119<br>151 462<br>57 695<br>4 981 067<br>2 753 521<br>478 140 |

<sup>&</sup>lt;sup>1</sup> Only includes Loans and advances measured at amortised cost.

The carrying amount of financial assets and financial liabilities, recognised at amortised cost, is considered a reasonable approximation of fair value, unless otherwise indicated above.

#### 42. FINANCIAL RISK MANAGEMENT

Risk management is an essential component of value creation and the protection of that value. Implemented effectively, it improves performance, encourages innovation and supports the achievement of the Group's strategic objectives. The Group's well-established integrated risk management philosophy aims to ensure that the diverse risks and opportunities across the Group are identified and proactively addressed within acceptable parameters through appropriate governance structures, processes, policies and frameworks, while supporting business growth. The Group's risk management procedures include, but are not limited to, credit risk, liquidity risk, interest rate risk and market risk. The Group's approach to managing risk and capital is set out in the Group's enterprise risk governance framework approved by the GRCMC.

The areas most impacted by COVID-19 include:

- Expected credit loss (ECL) assessment (IFRS 9 macro-economic scenarios, probabilities and staging);
- Fair value assessments; and
- Going concern and the viability statement, including liquidity.

This is disclosed elsewhere in the financials.

#### 42.1 Capital management

The Group's capital management function is designed to ensure that regulatory requirements are met at all times and that the Group entities are capitalised in line with the Group's risk appetite and target ranges, both of which are approved by the board. Capital adequacy is actively managed and forms a key component of the budget and forecasting process. The capital plan is tested under a range of stress scenarios and takes into consideration the Group's ICAAP model which has been revised during the current financial year. The capital management function is governed primarily by management level subcommittees that oversee the risks associated with capital management, as well as the ALCO and GRCMC which are Board sub-committees.

### FOR THE YEAR ENDED 30 JUNE 2020

#### 43. **CREDIT RISK**

Credit risk is the risk of a financial loss stemming from a borrower's failure to repay a loan or otherwise failure to meet a contractual obligation.

Credit risk arises principally from the Group's loans and advances, deposits placed with other banks, negotiable securities, financial guarantees issued, carry facilities granted and letters of credit issued. For risk management reporting purposes, the Group considers and consolidates all elements of credit risk exposure (individual obligor default risk as well as country and sector risk).

## Management of credit risk

The Board of Directors has delegated responsibility for the management of credit risk to the CLEC and CIC. The Group credit department, which reports to the Chief Operating Officer of Sasfin Bank Limited, is responsible for oversight of the Group's credit risk, including:

- · Formulating credit policies in consultation with business units, and the legal department, covering collateral requirements, credit assessment, risk grading and reporting, documentary and legal procedures, impairments, and compliance with regulatory and statutory requirements;
- Establishing the authorisation structure for the approval and renewal of credit facilities. Authorisation limits, as approved and reviewed regularly by the Board, are allocated to business unit credit officers and credit committees. Larger facilities may require approval by the Executive Credit Committee, and CLEC;
- Reviewing and assessing credit risk. Group Credit assesses all credit exposures, prior to facilities being committed to customers by the business unit concerned;
- Managing post implementation credit risk in line with the Group's credit policies and Board Risk Appetite;
- Limiting concentrations of exposure to counterparties, geographies and industries for loans and advances, deposits with banks and investment securities (refer note 42.1);
- Developing and maintaining the Group's risk indicators in order to categorise exposures according to the degree of risk of financial loss faced, and to focus management on the attendant risks. The risk system is used in determining where impairment provisions (i.e. provisions for credit losses) may be required against specific credit exposures. The current risk framework consists of four grades reflecting varying degrees of risk of default, availability of collateral or other credit risk mitigation. The responsibility for setting risk grades lies with the final approving executive/committee. Risk grades are subject to regular reviews by Group Risk;
- Reviewing compliance of business units with agreed exposure limits, including those for selected industries, country risk and product types. Regular reports are provided to Group Credit on the credit quality of local portfolios and appropriate corrective action is taken;
- Providing advice, guidance and specialist skills to business units to promote best practice throughout the Group in the management of credit risk;
- · Managing, together with the relevant business unit and legal department (where appropriate) the underperforming and non-performing exposures;
- Ensuring that appropriate expected credit losses are raised in line with accounting standards.

Each business unit is required to implement Group credit policies and procedures, with credit approval authorities delegated from the CLEC or CIC. Each business unit is also responsible for the quality and performance of its credit portfolio, and for monitoring and controlling all credit risks in its portfolios, including those subject to Group approval.

Regular audits of business units and Group Credit processes are undertaken annually by GIA.

### Securitisation

The Group uses securitisation primarily as a source of funding for its lending operations, by adding flexibility to structural liquidity risk and diversifying its funding base. All securitisable assets are subject to the Group's credit risk policies and procedures.

The Group fulfils a number of roles in the process of securitising these assets, including that of originator, sponsor, hedge counterparty and administrator, and applies its Group credit risk policies and procedures to these functions

#### 43. **CREDIT RISK** continued

### Management of credit risk continued

### Deposits with other banks and money market funds

The Group places funds on a daily basis with other banks or money market funds. These deposits are generally held on overnight call or on a short-term tenor, and are available on demand or at maturity. The deposits are made in accordance with the mandates and directives provided by ALCO and GRCMC. In terms of these policies, deposits can only be made with banking institutions or money market funds that are rated as investment grade by accredited global rating agencies, and may not exceed internal risk limits. Deposits with other banks or money market funds are reported to executive management on a daily basis, and to ALCO on a quarterly basis. Collateral is not held for deposits with other banks or money market funds.

At the reporting date the Group does not expect any losses from non-performance by the counterparties for these deposits and money market funds.

### Financial assets held for trade facilitation and reverse repurchase agreements

The Group, through its subsidiary SasSec, holds exchange-traded bonds for the purposes of trading with other market participants.

### Credit impairment

The Group determines an allowance for credit losses that represents its estimate of expected credit losses on its loan portfolio in line with IFRS 9. Refer to accounting policy note 1.12 and note 2.2 for more information.

Loans and security balances (and any related allowances for impairment losses) are written off when (either partially or in full) when there is no reasonable expectation of recovering a financial asset in its entirety or a portion thereof. This determination is reached after considering information such as the occurrence of significant changes in the borrower's or issuer's financial position resulting in the borrower/issuer no longer being in a position to pay the obligation, or that proceeds from collateral will not be sufficient to pay back the entire exposure.

### Credit risk measurement and determination

The Group uses internally developed models and practices to measure and manage credit risk, by utilising skilled resources to ensure it is properly managed and controlled. The Group has adopted the standardised approach in terms of Basel III to measure credit risk, and uses the regulatory risk buckets per the SARB as measurement criteria for assessing performing counterparties as follows:

| SARB risk bucket/ Credit risk grade | Categorisation of counterparty (IFRS 9) |
|-------------------------------------|---|
| A Good Book                         | Stage 1 and Stage 2                     |
| B Special Mention                   | Stage 2                                 |
| C Sub Standard                      | Stage 3                                 |
| D Doubtful                          | Stage 3                                 |
| E Loss                              | Stage 3                                 |

## Collateral for loans and advances

The Group holds collateral against loans and advances in order to reduce credit risk. Although collateral is held, the Group's policy is to grant loans and advances on the basis that they are within the customer's capacity to repay the amount, rather than to rely on the collateral held against them. Estimates of the fair value of collateral are based on the value at the time of borrowing and are updated annually if an account is assessed for impairment. Collateral includes general and special notarial bonds over the client's stock, cash, cession of debtor books as well as continuous covering mortgage bonds over property. Insurance taken out by the lender on loans and advances is also viewed as collateral.

This is the risk of a material exposure by the Group to a small number of depositors, lenders, financial instruments, individuals, corporates, institutions or geographies.

## FOR THE YEAR ENDED 30 JUNE 2020

#### 43. **CREDIT RISK** continued

#### 43.1 Credit risk exposure analysis

The following table contains an analysis of the credit risk exposure of financial instruments for which an ECL allowance is recognised. The gross carrying amount of financial assets below also represents the Group's maximum exposure to credit risk on these assets, by credit quality.

|                |   | Α  | Α  | В                                      | Default<br>(C, D and E)                           | Securities  |
|----------------|---|--|--|--|---|---|
| ECL<br>staging | Total<br>R'000  | Stage 1<br>12-month<br>ECL<br>R'000  | Stage 2<br>Lifetime<br>ECL<br>R'000              | Stage 2<br>Lifetime<br>ECL<br>R'000    | Stage 3<br>Lifetime<br>ECL<br>R'000               | and<br>expected<br>recoveries<br>on default<br>exposures<br>R'000 |
|                | 1 731 243<br>3 154 579  | -<br>2 681 579   | <u>-</u>   | -<br>-                                 | -<br>473 000²                                     | <u>-</u>  |
|                | 6 938 723<br>4 688 234<br>1 325 303<br>718 014<br>191 569<br>15 603 | 5 667 618<br>4 036 177<br>1 188 385<br>361 700<br>65 753<br>15 603   | 367 582<br>91 978<br>12 428<br>168 457<br>94 719 | 191 485<br>137 676<br>53 809<br>-<br>- | 712 038<br>422 403<br>70 681<br>187 857<br>31 097 | 26 206<br>-<br>26 206<br>-<br>-                                   |
|                | 437 015   | _  | 437 015  | _                                      | -   | _   |
|                |   |  | 804 597<br>(21 562)                              | 191 485<br>(17 077)                    | 1 185 038   | 26 206  |
|                |   |  | 783 035  | 174 408                                | 761 902   | 26 206  |
|                | 39 960<br>-<br>-<br>53 939  |  |  |  |   |   |
|                | 93 899  |  |  |  |   |   |
|                | 4 328   |  |  |  |   |   |
|                | 223 011<br>618 576<br>683 928<br>1 525 515                          |  |  |  |   |   |
|                |   | Total R'000  1 731 243 3 154 579 6 938 723 4 688 234 1 325 303 718 014 191 569 15 603 437 015 12 261 556 (580 760) 11 680 796  39 960 53 939 93 899  4 328  223 011 618 576 683 928 1 525 515 13 304 538 | 1 731 243  | Total R'000                            | Total R'000                                       | 1731 243  |

<sup>1</sup> Management has assessed these as high-quality liquid assets held with institutions with a low risk of default and hence no ECL allowance has been recognised for these, as it is immaterial.

<sup>&</sup>lt;sup>2</sup> These relate to the Land Bank bills held refer to note 5.

#### 43. **CREDIT RISK** continued

#### Credit risk exposure analysis continued 43.1

The following table contains an analysis of the credit risk exposure of financial instruments for which an ECL allowance is recognised. The gross carrying amount of financial assets below also represents the Group's maximum exposure to credit risk on these assets, by credit quality.

|   | Credit risk<br>grading |  | А  | А                                      | В                                   | Default<br>(C, D and E)                 | Securities<br>and  |
|---|------------------------|--|--|--|-------------------------------------|---|--|
|   | ECL<br>staging         | Total<br>R'000                                 | Stage 1<br>12-month<br>ECL<br>R'000          | Stage 2<br>Lifetime<br>ECL<br>R'000    | Stage 2<br>Lifetime<br>ECL<br>R'000 | Stage 3<br>Lifetime<br>ECL<br>R'000     | expected<br>recoveries<br>on default<br>exposures<br>R'000 |
| 2019 Maximum credit exposures of financial assets at amortised cost   |                        |  |  |  |                                     |   |  |
| Cash and cash balances <sup>1</sup><br>Negotiable securities <sup>1</sup><br>Loans and advances               |                        | 1 312 786<br>3 077 519<br>7 871 780            | -<br>6 503 263                               | -<br>535 159                           | -<br>107 254                        | -<br>726 104                            | -<br>228 586   |
| Equipment finance<br>Capital equipment finance<br>Trade and debtor finance<br>Other secured loans             |                        | 5 214 032<br>1 269 646<br>1 207 514<br>180 588 | 4 582 909<br>1 083 472<br>712 519<br>124 363 | 182 000<br>48 552<br>276 447<br>28 160 | 94 663<br>12 591<br>-<br>-          | 354 460<br>125 031<br>218 548<br>28 065 | -<br>228 586<br>-  |
| Other receivables <sup>2</sup>  |                        | 410 776  | _  | -                                      | _                                   | -                                       | -  |
| Gross carrying amount<br>Less: Credit loss allowance  |                        | 12 672 861<br>(401 742)                        | 6 503 263<br>(57 163)                        | 535 159<br>(6 310)                     | 107 254<br>(16 588)                 | 726 104<br>(321 681)                    | 228 586<br>-   |
| Net carrying amount   |                        | 12 271 119                                     | 6 446 100                                    | 528 849                                | 90 666                              | 404 423                                 | 228 586  |
| 2019 Off-balance sheet exposure to credit risk Letters of credit Carry facilities Financial guarantees issued |                        | 73 816<br>11 952<br>43 326                     |  |  |                                     |   |  |
| Total exposure to off-balance sheet credit risk   |                        | 129 094  |  |  |                                     |   |  |
| Credit loss allowance on off-balance sheet credit risk recognised   |                        | 449  |  |  |                                     |   |  |
| 2019 Maximum credit exposures on financial assets at FVTPL  |                        |  |  |  |                                     |   |  |
| Loans and advances Trading assets Investment securities   |                        | 29 470<br>667 827<br>366 090                   |  |  |                                     |   |  |
|   |                        | 1 063 387                                      |  |  |                                     |   |  |
| Total exposure to credit risk   |                        | 13 464 049                                     |  |  |                                     |   |  |

<sup>1</sup> Management has assessed these as high-quality liquid assets held with institutions with a low risk of default and hence no ECL allowance has been recognised for these, as it is immaterial.

<sup>2</sup> Given the short-term nature, no ECL allowance has been recognised.

## FOR THE YEAR ENDED 30 JUNE 2020

#### **CREDIT RISK** continued 43.

#### 43.1 Credit risk exposure analysis continued

|   | 2020<br>R'000                                | 2019<br>R'000                                  |
|---|--|--|
| Concentration risk of advances Sectoral analysis Agriculture  | 69 400                                       | 89 855   |
| Community, social and personal services Construction Electricity and water  | 1 554 365<br>300 676<br>24 248               | 1 601 352<br>468 122<br>32 109                 |
| Finance, real estate and business services  Manufacturing  Mining  Trade, repairs of vehicles and goods as well as hotels and restaurants | 2 076 066<br>968 780<br>224 424<br>1 344 546 | 1 841 912<br>1 097 170<br>254 569<br>1 259 547 |
| Transport and communication  Total  | 599 228<br>7 161 733                         | 1 256 614<br>7 901 250                         |

#### 43.1 Credit risk exposure analysis continued

Financial assets attract credit risk in the form of counterparty credit risk and concentration risk.

|   | 2020<br>%                            | 2019<br>%                      |
|---|--------------------------------------|--------------------------------|
| Issuer ratings (international scale) relating to the portfolio of bond assets were as follows |                                      |                                |
| Aaa/AAA/AAA<br>Aa1/AA+/AA+<br>Aa2/AA/AA<br>Aa3/AA-/AA-<br>A1/A+/A+                            | 0.52<br>3.86<br>3.14<br>0.83<br>2.98 | 52.12<br>13.71<br>1.68<br>0.65 |
| A2/A/A<br>A3/A-/A-<br>Ba2/BB/BB<br>Ba3/BB-/BB-  | 0.11<br>68.61<br>19.95               | 31.84                          |
|   | 100.00                               | 100.00                         |

## 43.2 Collateral and other security enhancements

## 43.2.1 Description of collateral for loans and advances

| Loans and advances        | Security   |
|---------------------------|--|
| Equipment finance         | The Group retains full ownership of the assets and equipment financed throughout the duration of the contract.   |
| Capital equipment finance | The primary collateral for Capital Equipment Finance is the plant/equipment being financed. However, other security such as general notarial bonds over other assets and continuous covering mortgage bonds over property are sometimes taken to increase the collateral cover.  |
| Trade finance             | The primary collateral for Trade Finance is the equipment being financed. However, other security such as general notarial bonds over other assets and continuous covering mortgage bonds over property are sometimes taken to increase the collateral cover.  |
| Debtor finance            | The Group's Debtor Finance division does not allow an advance which exceeds the debtors book of the counterparty. The Group has control over the debtors' books and is therefore covered regarding its exposure, using primarily the counterparty's receivables as its security. Depending on the credit rating and the industry, the Group also holds a margin of 15% to 30% of the fundable debtors book of the counterparty as an extra buffer for security. Additional securities may also be held as further collateral against these advances. |
| Other secured loans       | The primary collateral held for commercial property finance comprises first and second covering mortgage bonds and, in some instances, suretyships. The collateral is measured in terms of market-related property valuations.   |

#### 43. **CREDIT RISK** continued

#### 43.2 Collateral and other security enhancements continued

## 43.2.2 An estimate of the fair value of collateral and other security enhancements held against loans

An estimate of the fair value of collateral and other security enhancements held is shown below

|                                | Gross<br>exposure<br>R'000 | Stock<br>R'000 | Fixed<br>assets<br>R'000 | Receiv- | Property<br>R'000 | Pledges/<br>deposits<br>R'000 | Total<br>R'000 | Un-<br>secured<br>R'000 |
|--------------------------------|----------------------------|----------------|--------------------------|---------|-------------------|-------------------------------|----------------|-------------------------|
| 2020                           |                            |                |                          |         |                   |                               |                |                         |
| Loans and advances             |                            |                |                          |         |                   |                               |                |                         |
| Equipment Finance <sup>1</sup> | 4 688 234                  | _              | 3 987 041                | -       | -                 | -                             | 3 987 041      | 701 193                 |
| Capital Equipment              | 4 205 202                  |                | 4 400 /70                |         |                   |                               | 4 400 (70      | 045 (04                 |
| Finance <sup>1</sup>           | 1 325 303                  | _              | 1 109 672                | -       | -                 | -                             | 1 109 672      | 215 631                 |
| Trade and Debtor Finance       | 719 01/                    | 248 240        | 41 343                   | 275 920 | 140 977           | 11 534                        | 718 014        |                         |
| Term loans: secured            | 191 569                    | 240 240        | 41 343                   | 2/3 720 | 140 7//           | 132 456                       | 132 456        | 59 113                  |
| Specialised lending            | 223 011                    | _              | _                        | 6 905   | 69 000            | 132 406                       | 208 311        | 14 700                  |
| 1 3                            | 7 146 131                  | 248 240        | 5 138 056                | 282 825 | 209 977           | 276 396                       | 6 155 494      | 990 637                 |
| 2019                           |                            |                |                          |         |                   |                               |                |                         |
| Loans and advances             |                            |                |                          |         |                   |                               |                |                         |
| Equipment Finance <sup>1</sup> | 5 214 032                  | _              | 3 657 914                | _       | _                 | _                             | 3 657 914      | 1 556 118               |
| Capital Equipment              |                            |                |                          |         |                   |                               |                |                         |
| Finance <sup>1</sup>           | 1 269 646                  | _              | 953 167                  | _       | _                 | _                             | 953 167        | 316 479                 |
| Trade and Debtor               |                            |                |                          |         |                   |                               |                |                         |
| Finance                        | 1 207 514                  | 265 269        | 100 156                  | 275 259 | 66 260            | 103 081                       | 810 025        | 397 489                 |
| Other secured loans            | 210 058                    | _              | _                        | _       | _                 | 150 801                       | 150 801        | 59 257                  |
|                                | 7 901 250                  | 265 269        | 4 711 237                | 275 259 | 66 260            | 253 882                       | 5 571 907      | 2 329 343               |

<sup>&</sup>lt;sup>1</sup> Given the nature of the finance lease rental agreement, whereby the underlying assets are legally owned by the Group, management is comfortable that at inception of the agreement, the value of the underlying asset equates to the amount due. The value of the asset is not subsequently reassessed unless there is default.

## 43.2.3 Collateral held against individually impaired assets

|                     | Gross             |                | Fixed           | Sec<br>Receiv- | urity             | Pledges/          |                | Un-              |
|---------------------|-------------------|----------------|-----------------|----------------|-------------------|-------------------|----------------|------------------|
|                     | exposure<br>R'000 | Stock<br>R'000 | assets<br>R'000 |                | Property<br>R'000 | deposits<br>R'000 | Total<br>R'000 | secured<br>R'000 |
| 2020                |                   |                |                 |                |                   |                   |                |                  |
| Loans and advances  |                   |                |                 |                |                   |                   |                |                  |
| Equipment Finance   | 422 403           | -              | 196 857         | _              | -                 | _                 | 196 857        | 225 546          |
| Capital Equipment   |                   |                |                 |                |                   |                   |                |                  |
| Finance             | 70 681            | -              | 16 393          | 47 832         | -                 | _                 | 64 225         | 6 456            |
| Trade and Debtor    |                   |                |                 |                |                   |                   |                |                  |
| Finance             | 187 857           | 32 546         | 19 121          | 33 694         | 33 673            | 68 823            | 187 857        |                  |
| Term loans: secured | 31 097            | _              | _               | 4 353          | _                 | 24 863            | 29 216         | 1 881            |
|                     | 712 038           | 32 546         | 232 371         | 85 879         | 33 673            | 93 686            | 478 155        | 233 883          |
| 2019                |                   |                |                 |                |                   |                   |                |                  |
| Loans and advances  |                   |                |                 |                |                   |                   |                |                  |
| Equipment Finance   | 351 285           | _              | 252 384         | _              | _                 | _                 | 252 384        | 98 901           |
| Capital Equipment   |                   |                |                 |                |                   |                   |                |                  |
| Finance             | 125 031           | _              | 93 976          | _              | _                 | _                 | 93 976         | 31 055           |
| Trade and Debtor    |                   |                |                 |                |                   |                   |                |                  |
| Finance             | 218 547           | 3 695          | 54 012          | 2 360          | 1 458             | 144 341           | 205 866        | 12 681           |
| Other secured loans | 28 065            | -              | -               | _              | _                 | 22 719            | 22 719         | 5 346            |
|                     | 722 928           | 3 695          | 400 372         | 2 360          | 1 458             | 167 060           | 574 945        | 147 983          |

- 43. **CREDIT RISK** continued
- 43.3 Credit loss allowance analysis
- 43.3.1 Reconciliation of ECL on Loans and Advances at amortised cost

|  | Stage 1<br>R'000            | Stage 2<br>R'000            | Stage 3<br>R'000             | Total<br>R'000                |
|--|-----------------------------|-----------------------------|------------------------------|-------------------------------|
| 2020<br>Credit loss allowance at 1 July 2019   | 57 152                      | 22 898                      | 321 674                      | 401 724                       |
| Transfers between stages <sup>1</sup>  | (5 988)                     | (23 721)                    | 106 864                      | 77 155                        |
| Transfer to stage 1 Transfer from stage 1  | -                           | (28 781)<br>17 919          | (9 194)<br>75 731            | (37 975)<br>93 650            |
| Transfer to stage 2 Transfer from stage 2  | (4 088)<br>948              | -                           | (884)<br>41 211              | (4 972)<br>42 159             |
| Transfer to stage 3 Transfer from stage 3  | (2 934)<br>86               | (12 965)<br>106             |                              | (15 899)<br>192               |
| Net expected credit losses <sup>1</sup> (released)/raised  | 62 415                      | 39 462                      | 48 501                       | 150 378                       |
| ECL on new exposure raised<br>Subsequent changes in ECL<br>Change in ECL due to derecognition <sup>3</sup> | 19 127<br>50 939<br>(7 651) | 11 249<br>34 422<br>(6 209) | 34 889<br>35 655<br>(22 043) | 65 265<br>121 016<br>(35 903) |
| Impaired accounts written off <sup>2</sup>   | _                           | _                           | (76 854)                     | (76 854)                      |
| Credit loss allowance at 30 June 2020  | 113 581                     | 38 639                      | 400 185                      | 552 405                       |

<sup>1</sup> It is the Group's practice to transfer the ECL between stages, based on the ECL stage at the beginning of the reporting period and the ECL stage at the end of the reporting period, for those exposures still in existence. Transfers are done at the amount of the exposure at the point of transfer. This excludes the impact of ISP and other recoveries.

<sup>&</sup>lt;sup>2</sup> The contractual amount outstanding on loans and advances that were written off during the period and that are still subject to enforcement activities amounts to R19.550 million (2019: R16.450 million).

Loans and advances contracted during the second half of the year as a result of Covid-19 as clients were under economic stress. The ECL increased by 37.66% primarily as a result of the impact of COVID-19. Restructured loans with exposures amounting to R1.57 billion was provided to clients as relief during the COVID-19 period up to June 2020.

#### 43. **CREDIT RISK** continued

#### 43.3 Credit loss allowance analysis continued

### 43.3.1 Reconciliation of ECL on Loans and Advances at amortised cost

|  | Stage 1<br>R'000   | Stage 2<br>R'000   | Stage 3<br>R'000       | Total<br>R'000      |
|--|--------------------|--------------------|------------------------|---------------------|
| 2019 Credit loss allowance at 1 July 2018 Transfers between stages <sup>1</sup>  | 71 979<br>(31 203) | 54 291<br>(51 592) | 244 165<br>142 720     | 370 435<br>59 925   |
| Transfer to stage 1 Transfer from stage 1  | (31 203)           | (31 392)           | 142 720                | (31 203)            |
| Transfer to stage 2 Transfer from stage 2 Transfer to stage 3                    | -<br>-<br>-        | (51 592)<br>-<br>- | -<br>-<br>-            | (51 592)<br>-<br>-  |
| Transfer from stage 3  Net expected credit losses                                | -                  | -                  | 142 720                | 142 720             |
| (released)/raised  ECL on new exposures raised Subsequent changes in ECL         | 16 394<br>22 823   | 20 199<br>22 556   | (6 857)<br>19 116<br>— | 29 736<br>64 495    |
| TVM unwind and ISS movements<br>Change in ECL due to derecognition <sup>3</sup>  | -<br>(6 429)       | (2 357)            | –<br>(25 973)          | (34 759)            |
| Impaired accounts written off <sup>2</sup> Credit loss allowance at 30 June 2019 | 57 170             | 22 898             | (58 354)<br>321 674    | (58 354)<br>401 742 |

<sup>&</sup>lt;sup>1</sup> It is the Group's practice to transfer the ECL between stages, based on the ECL stage at the beginning of the reporting period and the ECL stage at the end of the reporting period, for those exposures still in existence. Transfers are done at the amount of the exposure at the point of transfer.

The contractual amount outstanding on loans and advances that were written off during the period and that are still subject to enforcement activities amounts to R19.550 million (2019: R16.450 million).

<sup>&</sup>lt;sup>3</sup> Loans and advances had contracted during the first half of the year, as a result of the expected early run-off of the Absa Technology Finance Solutions (ATFS) rental finance book . The Group has further improved its credit loss ration, despite a difficult credit environment.

- **CREDIT RISK** continued 43.
- 43.3. Credit loss allowance analysis continued
  43.3.2 Reconciliation of ECL on Loans and Advances at amortised cost by product

|                               | Credit loss<br>allowance<br>at<br>1 July 2019<br>R'000 | Transfers<br>between<br>stages<br>R'000 | Stage 1<br>R'000        | Stage 2<br>R'000       | Stage 3<br>R'000       | Net<br>expected<br>credit<br>losses<br>(released/<br>raised<br>R'000 |
|-------------------------------|--|---|-------------------------|------------------------|------------------------|--|
| 2020<br>Equipment finance     | 320 310  | 42 359                                  | 25 856                  | 28 818                 | (12 315)               | 136 642  |
| Stage 1<br>Stage 2<br>Stage 3 | 33 009<br>13 944<br>273 344                            | (1 616)<br>(26 917)<br>70 891           | –<br>(15 528)<br>41 384 | (690)<br>-<br>29 508   | (926)<br>(11 389)<br>– | 54 499<br>37 334<br>44 809   |
| Capital equipment finance     | 28 519   | 15 799                                  | 16 269                  | 269                    | (739)                  | 16 373   |
| Stage 1<br>Stage 2<br>Stage 3 | 7 255<br>1 843<br>19 420                               | (798)<br>1 102<br>15 495                | 1 137<br>15 132         | (93)<br>-<br>363       | (705)<br>(35)<br>–     | 8 619<br>3 271<br>4 483  |
| Trade and debtor finance      | 35 211   | 8 286                                   | 293                     | 8 842                  | (849)                  | (5 315)  |
| Stage 1<br>Stage 2<br>Stage 3 | 13 002<br>5 120<br>17 089                              | (1 820)<br>(1 351)<br>11 456            | -<br>(707)<br>1 000     | (1 614)<br>-<br>10 456 | (205)<br>(644)<br>–    | (2 280)<br>(2 188)<br>(847)  |
| Term loans: secured           | 17 314   | 10 713                                  | 13 258                  | (742)                  | (1 803)                | 2 222  |
| Stage 1<br>Stage 2<br>Stage 3 | 3 503<br>1 991<br>11 820                               | (1 754)<br>3 445<br>9 022               | -<br>4 236<br>9 022     | (742)<br>-<br>-        | (1 012)<br>(791)<br>–  | 1 121<br>1 045<br>56   |
| Term loans:<br>unsecured      | _  | _                                       | _                       | _                      | _                      | 198  |
| Stage 1                       | _  | _                                       | _                       | -                      | _                      | 198  |
| Guarantees                    | 388  | _                                       | _                       | _                      | -                      | 258  |
| Stage 1                       | 388  | _                                       | _                       | _                      | -                      | 258  |
| Total                         | 401 742  | 77 156                                  | 55 675                  | 37 188                 | (15 707)               | 150 379  |
| Stage 1<br>Stage 2<br>Stage 3 | 57 157<br>22 898<br>321 687                            | (5 987)<br>(23 721)<br>106 864          | (10 862)<br>66 537      | (3 139)<br>-<br>40 327 | (2 848)<br>(12 859)    | 62 416<br>39 462<br>48 501   |

| ECL on new<br>exposure<br>raised<br>R'000 | Subsequent<br>changes in<br>ECL<br>R'000 | TVM<br>unwind IIS<br>movements<br>R'000 | Change in<br>ECL due to<br>derecogni-<br>tion<br>R'000 | Impaired<br>accounts<br>written off³<br>R′000 | Credit loss<br>allowance<br>at 30 June<br>2020<br>R'000 |
|---|--|---|--|---|---|
| 41 506                                    | 112 545                                  | _                                       | (17 409)   | (66 455)                                      | 432 838   |
| 13 493                                    | 44 618                                   |   | (3 612)  | <b>V</b>                                      | 85 887  |
| 7 395                                     | 35 889                                   | _                                       | (5 950)  | _   | 24 361  |
| 20 618                                    | 32 037                                   | _                                       | (7 846)  | (66 455)                                      | 322 590   |
|   |  |   | (  | (33.337)                                      | <u> </u>  |
| 21 019                                    | 8 602                                    | _                                       | (13 247)   | (4 009)                                       | 56 682  |
| 4 052                                     | 6 811                                    | _                                       | (2 243)  | _   | 15 077  |
| 3 794                                     | (371)                                    | _                                       | (151)  | _   | 6 216   |
| 13 174                                    | 2 162                                    | _                                       | (10 853)   | (4 009)                                       | 35 389  |
|   |  |   |  |   |   |
| 1 888                                     | (2 249)                                  | -                                       | (4 954)  | (6 390)                                       | 31 792  |
| 731                                       | (1 408)                                  | _                                       | (1 603)  | _   | 8 902   |
| 61  | (2 141)                                  | _                                       | (108)  | _   | 1 581   |
| 1 097                                     | 1 300                                    | _                                       | (3 244)  | (6 390)                                       | 21 308  |
| 510                                       | 2 004                                    | -                                       | (292)  | _   | 30 249  |
| 510                                       | 803                                      | _                                       | (192)  | _   | 2 870   |
| _   | 1 045                                    | _                                       |  | _   | 6 481   |
| _   | 156                                      | _                                       | (100)  | _   | 20 898  |
|   |  |   |  |   |   |
| 83  | 115                                      | _                                       | _  | _   | 198   |
| 83  | 115                                      | _                                       | -  | _   | 198   |
| 258                                       | _  | -                                       | _  | _   | 646   |
| 258                                       | -  | -                                       | _  | _   | 646   |
| 65 265                                    | 121 017                                  | _                                       | (35 902)   | (76 854)                                      | 552 405   |
| 19 127                                    | 50 939                                   | _                                       | (7 651)  | _   | 113 581   |
| 11 249                                    | 34 422                                   | _                                       | (6 209)  | _   | 38 639  |
| 34 889                                    | 35 655                                   | _                                       | (22 043)   | (76 854)                                      | 400 185   |

## FOR THE YEAR ENDED 30 JUNE 2020

#### **CREDIT RISK** continued 43.

43.3. Credit loss allowance analysis continued

43.3.2 Reconciliation of ECL on Loans and Advances at amortised cost by product continued

| Credit loss<br>allowance<br>at<br>1 July 2018<br>R'000 | Transfers<br>between<br>stages<br>R'000   | Stage 1<br>R'000  | Stage 2<br>R'000                 | Stage 3<br>R'000   | Net<br>expected<br>credit<br>losses<br>(released/<br>raised)<br>R'000   |
|--|---|---|----------------------------------|--|---|
|  |   |   |                                  |  |   |
| 270 156  | 74 687  | 82 811  | 39 984                           | (48 108)   | 19 390  |
| 27 611<br>45 050<br>197 495                            | (5 730)<br>(52 678)<br>133 095  | -<br>(7 151)<br>89 962  | (3 149)<br>-<br>43 133           | (2 581)<br>(45 527)<br>–   | 10 638<br>21 572<br>(12 820)  |
|  |   |   |                                  |  |   |
| 22 846   | (2 901)   | (162)   | (3 231)                          | 492  | 8 748   |
| 14 239<br>74<br>8 533                                  | (10 144)<br>1 613<br>5 630  | _<br>(162)<br>_   | (8 861)<br>-<br>5 630            | (1 283)<br>1 775<br>–  | 3 161<br>156<br>5 431   |
|  |   |   |                                  |  |   |
| 58 885   | (9 983)   | (1 464)   | (2 089)                          | (6 430)  | (150)   |
| 20 888<br>9 167<br>28 830                              | (8 733)<br>(2 518)<br>1 268   | -<br>303<br>(1 767)   | (5 124)<br>-<br>3 035            | (3 609)<br>(2 821)<br>–  | 847<br>(1 529)<br>532   |
| 17 257   | (1 035)   | _   | (3 026)                          | 1 991  | 1 748   |
| 7 949<br>-<br>9 308                                    | (5 753)<br>1 991<br>2 727   | -<br>-<br>-   | (5 753)<br>-<br>2 727            | 1 991<br>-   | 1 748<br>-<br>-   |
| 1 292  | (843)   | _   | (843)                            | _  | _   |
| 1 292<br>-<br>-  | (843)<br>—<br>—   | -<br>-<br>-   | (843)<br>_<br>_                  | -<br>-<br>-  | -<br>-<br>-   |
| 370 436  | 59 925  | 81 185  | 30 795                           | (52 055)   | 29 736  |
| 71 979<br>54 291<br>244 166                            | (31 203)<br>(51 592)<br>142 720   | -<br>(7 010)<br>88 195  | (23 730)<br>-<br>54 525          | (7 473)<br>(44 582)<br>–   | 16 394<br>20 199<br>(6 857)   |
|  | allowance at 1 July 2018 R'000  270 156  27 611 45 050 197 495  22 846  14 239 74 8 533  58 885  20 888 9 167 28 830  17 257 7 949 — 9 308  1 292 — 370 436 71 979 54 291 | allowance at 1 July 2018 R'000  270 156 74 687  27 611 (5 730) 45 050 (52 678) 133 095  22 846 (2 901)  14 239 (10 144) 74 1 613 8 533 5 630  58 885 (9 983)  20 888 (8 733) 9 167 (2 518) 28 830 1 268  17 257 (1 035)  7 949 (5 753) 1 991 9 308 2 727  1 292 (843)  1 292 (843)  1 292 (843)  1 292 (843)  1 292 (843)  1 292 (843)  370 436 59 925  71 979 (31 203) 54 291 (51 592) | allowance at between 1 July 2018 | allowance at 1 July 2018 R/000         Transfers between stages R/000         Stage 1 R/000         Stage 2 R/000         Stage 2 R/000           270 156         74 687         82 811         39 984           27 611 (5 730) — (3 149)         (3 149)         45 050 (52 678) (7 151) — (7 151) — (7 151)         — (3 149)           197 495         133 095         89 962         43 133           22 846         (2 901) (162) (3 231)         (3 231)           14 239 (10 144) — (8 861) 74 1 613 (162) — (8 861) 74 1 613 (162) — (8 861)         — (8 861) 74 1 613 (162) — (5 630)           58 885 (9 983) (1 464) (2 089)         20 888 (8 733) — (5 124) (2 518) 303 — (5 124) (2 518) 303 — (5 124) (2 518) 303 — (5 124) (2 518) 303 — (5 753) — (5 7 | allowance at 1 July 2018 at 2 Stages R'000         Transfers between stages R'000         Stage 1 R'000         Stage 2 R'000         Stage 3 R'000         R'0000         R'0000 <t< td=""></t<> |

The prior year table was updated to be in line with current year's table to align the presentation.

|   | ECL on new<br>exposure<br>raised<br>R'000 | Subsequent<br>changes in<br>ECL<br>R'000 | TVM<br>unwind IIS<br>movements<br>R'000 | Change in<br>ECL due to<br>derecogni-<br>tion<br>R'000 | Impaired<br>accounts<br>written off <sup>3</sup><br>R'000 | Credit loss<br>allowance<br>at 30 June<br>2019<br>R'000 |
|---|---|--|---|--|---|---|
|   | 43 645                                    |  |   | (24 255)   | (44 424)  | 319 809   |
|   |   |  | <del>_</del>                            |  | (44 424)  |   |
|   | 13 348                                    | _  | _                                       | (2 710)  | -   | 32 519  |
|   | 22 375<br>7 922                           | _  | _                                       | (803)  | (44.424)  | 13 944<br>273 346                                       |
| - | / 922                                     |  |   | (20 742)   | (44 424)  | 2/3 340   |
|   | 14 103                                    |  |   | (5 355)  | (174)   | 28 519  |
| - |   |  | <del>-</del>                            |  | (174)   |   |
|   | 5 936<br>162                              | _  | _                                       | (2 775)<br>(6)   | _   | 7 256<br>1 843  |
|   | 8 005                                     | _  | _                                       | (2 574)  | (174)   | 19 420  |
| - | 0 000                                     |  |   | (2 07 1)   | (17.1)  | 17 120  |
|   | 4 999                                     | -  | _                                       | (5 149)  | (13 541)  | 35 211  |
|   | 1 791                                     | _  | _                                       | (944)  | _   | 13 002  |
|   | 19  | _  | _                                       | (1 548)  | _   | 5 120   |
|   | 3 189                                     | _  | _                                       | (2 657)  | (13 541)  | 17 089  |
|   | 1 748                                     | _  | _                                       | _  | (215)   | 17 755  |
|   | 1 748                                     | _  | _                                       | _  | _   | 3 944   |
|   | _   | _  | _                                       | -  | -   | 1 991   |
|   | _   | _  |   | _  | (215)   | 11 820  |
|   | _   | _  | _                                       | _  | _   | 449   |
|   | _   | _  | _                                       | _  | -   | 449   |
|   | _   | -  | _                                       | -  | -   | _   |
| - |   |  |   | _  | _   | _   |
|   | 64 495                                    | _  | _                                       | (34 759)   | (58 354)  | 401 742   |
|   | 22 823                                    | _  | _                                       | (6 429)  | -   | 57 170  |
|   | 22 556                                    | _  | _                                       | (2 357)  | -   | 22 898  |
|   | 19 116                                    |  |   | (25 973)   | (58 355)  | 321 674   |

## FOR THE YEAR ENDED 30 JUNE 2020

#### **CREDIT RISK** continued 43.

43.3 Credit loss allowance analysis continued

43.3.3 Reconciliation of ECL on negotiable securities

|  | Stage 1<br>R'000 | Stage 2<br>R'000 | Stage 3<br>R'000    | Total<br>R'000 |
|--|------------------|------------------|---------------------|----------------|
| 2020<br>Credit loss allowance at 1 July 2019<br>Net expected credit losses | -                | -                | -                   | -              |
| (released)/raised  | 4 503            | _                | 23 841              | 27 984         |
| ECL on new exposures raised  | 4 503¹           | -                | 23 481 <sup>2</sup> | 27 984         |
| Credit loss allowance at 30 June 2020                                      | 4 503            | _                | 23 481              | 27 984         |

<sup>&</sup>lt;sup>1</sup> ECL on negotiable securities other than the Land Bank Bills refer to note 5.

## 43.3.4 Reconciliation of ECL on trade and other receivables

|  | Stage 1<br>R'000 | Stage 2<br>R'000 | Stage 3<br>R'000 | Total<br>R'000 |
|--|------------------|------------------|------------------|----------------|
| 2020<br>Credit loss allowance at 1 July 2019<br>Net expected credit losses | -                | -                | -                | -              |
| (released)/raised  | (67)             | 438              | _                | 371            |
| ECL on new exposures raised  | (67)             | 438              | _                | 371            |
| Credit loss allowance at 30 June 2020                                      | (67)             | 438              | -                | 371            |

## 43.3.5 Credit impairment charges recognised in profit or loss

|   | 2020<br>R'000 | 2019<br>R'000 |
|---|---------------|---------------|
| Net ECL recognised  | 273 882       | 89 687        |
| Loans and advances <sup>1</sup><br>Letters of credit, loan commitments and financial guarantees | 245 527<br>–  | 89 541<br>146 |
| Negotiable securities   | 27 984        | _             |
| Trade and other receivables   | 371           | _             |
| Recoveries of loans and advances previously written off   | (21 264)      | (9 329)       |
|   | 252 618       | 80 358        |

<sup>&</sup>lt;sup>1</sup> This includes the impact of ISP and other recoveries.

<sup>&</sup>lt;sup>2</sup> ECL on the Land Bank Bills refer to note 5.

#### 44. LIQUIDITY RISK

Liquidity risk is the risk that a bank may be unable to meet short-term financial demands. This usually occurs due to the inability to convert a security or hard asset to cash without a loss of capital and/or income in the

This risk is inherent in all banking and financial service operations and can be impacted by a range of institution- specific and market-wide events.

### Management of liquidity risk

The Group's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities, when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Group's reputation. ALCO sets limits and mandates for executive management to manage the liquidity risk within this framework.

Treasury receives information from other business units regarding the liquidity profile of their financial assets and liabilities and details of projected cash flows arising from future business. Treasury then maintains a portfolio of short-term liquid assets, largely made up of short-term liquid investment securities, interbank loans and other interbank facilities, to ensure that sufficient liquidity is maintained within the Group as a whole. The liquidity requirements of business units and subsidiaries are met through short-term loans from Treasury to cover any short-term fluctuations and longer-term funding to address any structural liquidity requirements. The Group believes that the management of liquidity should encompass an overall Consolidated Statement of Financial Position approach, which consolidates all sources and uses of liquidity while maintaining a balance between liquidity, profitability and interest rate considerations.

### Liquidity risk measurement

The Group's daily liquidity position is monitored and reported in the form of cash flow projections in terms of key periods ranging from demand to long term. Regular liquidity stress testing is conducted under a variety of scenarios ranging from normal to severe market conditions. All liquidity policies and procedures are subject to review and approval by ALCO. Daily reports cover the liquidity position of the Group, operating subsidiaries and foreign branches. A summary report, including any exceptions and remedial action taken, is submitted regularly to ALCO. Sources of liquidity are regularly reviewed to maintain a wide diversification by financial product and form.

### Exposure to liquidity risk

The key measures used by the Group for managing liquidity risk are:

- the Liquidity Coverage Ratio (LCR) which refers to the proportion of high quality liquid assets to meet the banks liquidity needs during a 30 calendar day liquidity stress; and
- the ratio of net liquid assets to deposits from customers.

For this purpose net liquid assets are considered as including cash and cash balances and investment grade debt securities for which there is an active and liquid market, less any deposits from banks, debt securities issued, other borrowings and commitments maturing within the next month. ALCO monitors the Group's exposure to liquidity risk in terms of internal benchmarks it has set and defined for Treasury to maintain.

To manage the liquidity risk arising from financial liabilities, the Group holds high-quality liquid assets comprising cash and cash balances, treasury bills and negotiable certificates of deposit for which there is an active liquid market.

## FOR THE YEAR ENDED 30 JUNE 2020

#### 44. **LIQUIDITY RISK** continued

#### 44.1 Contractual maturity analysis

|  | Carrying<br>amount<br>R'000 | Gross<br>outflow<br>R'000 | Less than<br>1 month<br>R'000 | 1 – 3<br>months<br>R'000 | 4 – 12<br>months<br>R'000 | 1 – 5<br>years<br>R'000 | More than<br>5 years<br>R'000 | Non-<br>contractual<br>R'000 | Total<br>R'000       |
|--|-----------------------------|---------------------------|-------------------------------|--------------------------|---------------------------|-------------------------|-------------------------------|------------------------------|----------------------|
| 2020   |                             |                           |                               |                          |                           |                         |                               |                              |                      |
| Discounted maturity  |                             |                           |                               |                          |                           |                         |                               |                              |                      |
| Assets Cash and cash balances                              | 1 731 243                   | 1 731 243                 | 1 626 541                     | 104 702                  |                           |                         |                               |                              | 1 731 243            |
| Trading assets   | 1 731 243                   | 1 060 342                 | 474 062                       | 67 175                   | 38 180                    | 236 347                 | 244 578                       | _                            | 1 060 342            |
| Negotiable securities                                      | 3 126 595                   | 3 154 579                 | 1 270 949                     | 594 698                  | 581 648                   | 495 650                 | 211 636                       | (27 984)                     | 3 126 595            |
| Trade and other receivables                                | 436 644                     | 438 879                   | 443 296                       | 17 752                   | 56 794                    | (78 962)                | 211030                        | (2 235)                      | 436 644              |
| Non-current assets held for sale                           | 6 700                       | _                         | -                             |                          | _                         | (70 702)                | _                             | 6 700                        | 6 700                |
| Loans and advances   | 6 609 328                   | 7 161 733                 | 559 528                       | 740 619                  | 1 946 068                 | 3 493 989               | 421 529                       | (552 405)                    | 6 609 328            |
| Current taxation asset                                     | 21 035                      | 21 035                    | 8 070                         | 2 686                    | 10 279                    | -                       | -                             | -                            | 21 035               |
| Investment securities                                      | 654 966                     | _                         | -                             | -                        | -                         | _                       | _                             | 654 966                      | 654 966              |
| Investments at fair value                                  |                             |                           |                               |                          |                           |                         |                               |                              |                      |
| through profit or loss                                     | 528 771                     | _                         | _                             | _                        | _                         | _                       | _                             | 528 771                      | 528 771              |
| Equity accounted associates                                | 126 195                     | _                         | -                             | -                        | -                         | -                       | -                             | 126 195                      | 126 195              |
| Deferred tax asset   | 36 808                      | _                         | -                             | -                        | -                         | -                       | -                             | 36 808                       | 36 808               |
| Property and equipment and                                 |                             |                           |                               |                          |                           |                         |                               |                              |                      |
| right-of-use-assets  | 103 550                     | -                         | -                             | -                        | -                         | -                       | -                             | 103 550                      | 103 550              |
| Investment property Intangible assets and goodwill         | 13 123<br>205 206           | _                         | -                             | -                        | -                         | -                       | -                             | 13 123<br>205 206            | 13 123<br>205 206    |
|  |                             | _                         | <u>-</u>                      | _                        | _                         |                         |                               |                              |                      |
| Total assets   | 14 005 540                  | 13 567 814                | 4 382 446                     | 1 527 632                | 2 632 969                 | 4 147 024               | 877 743                       | 437 728                      | 14 005 540           |
| Undiscounted maturity Liabilities Funding under repurchase |                             |                           |                               |                          |                           |                         |                               |                              |                      |
| agreements and interbank                                   | 1 882 806                   | 1 882 806                 | 1 882 806                     | -                        | -                         | -                       | -                             | -                            | 1 882 806            |
| Trading liabilities  | 999 842                     | 1 019 251                 | 568 562                       | 2 309                    | 532                       | 212 586                 | 235 262                       | -                            | 1 019 251            |
| Current taxation liability                                 | 3 963                       | 6 716                     | -                             | 2 798                    | 3 918                     | -                       | -                             | -                            | 6 716                |
| Trade and other payables                                   | 783 786                     | 764 970                   | 632 550                       | 38 423                   | 93 997                    | -                       | -                             | -                            | 764 970              |
| Provisions   | 41 629                      | 454.440                   | -                             | -                        | -                         | -                       | -                             | 41 629                       | 41 629               |
| Bank overdraft   | 151 462<br>5 138 778        | 151 462<br>5 138 778      | 151 462                       | 1 109 195                | 945 373                   | 79 211                  | -                             | -                            | 151 462<br>5 138 778 |
| Deposits from customers <sup>1</sup><br>Lease liabilities  | 70 266                      | 76 061                    | 3 004 999<br>3 404            | 9 776                    | 945 373<br>25 797         | 37 083                  | _                             | -                            | 76 061               |
| Debt securities issued                                     | 2 743 823                   | 3 034 334                 | 3 404                         | 312 415                  | 531 828                   | 2 190 091               | _                             | _                            | 3 034 334            |
| Long term loans  | 371 649                     | 371 649                   | 255 289                       | 312 413                  | 331 020                   | 116 360                 | _                             | _                            | 371 649              |
| Deferred tax liability                                     | 94 531                      | -                         | -                             | -                        | -                         | -                       | -                             | 94 531                       | 94 531               |
| Total liabilities  | 12 282 535                  | 12 439 313                | 6 499 072                     | 1 472 118                | 1 597 527                 | 2 635 332               | 235 262                       | 136 160                      | 12 575 472           |
| Off-statement of financial position                        | -                           | -                         | -                             | -                        | -                         | -                       | -                             | -                            | -                    |
| 200 0011111111111111                                       |                             |                           |                               |                          |                           |                         |                               |                              |                      |

Based on the historical data on the behaviour of our depositors, it is unlikely that they will withdraw all funds with the Group based on contractual maturities.

This table represents the contractual maturities of assets and liabilities, as opposed to their "business as usual" maturity profiles.

#### 44 LIQUIDITY RISK continued

#### 44.1 Contractual maturity analysis continued

|  | Carrying<br>amount<br>R'000 | Gross<br>outflow<br>R'000 | Less than<br>1 month<br>R'000 | 1 – 3<br>months<br>R'000 | 4 – 12<br>months<br>R'000 | 1 – 5<br>years<br>R'000 | 6 – 10<br>years<br>R'000 | Non-<br>contractual<br>R'000 | Total<br>R'000     |
|--|-----------------------------|---------------------------|-------------------------------|--------------------------|---------------------------|-------------------------|--------------------------|------------------------------|--------------------|
| 2019 Discounted maturity Assets                  |                             |                           |                               |                          |                           |                         |                          |                              |                    |
| Cash and cash balances                           | 1 312 786                   | 1 312 786                 | 1 312 786                     | _                        | _                         | _                       | _                        | _                            | 1 312 786          |
| Trading assets                                   | 1 187 523                   | 1 187 523                 | 623 358                       | 13 883                   | 276 847                   | 273 435                 | -                        | _                            | 1 187 523          |
| Negotiable securities                            | 3 077 519                   | 3 077 519                 | 1 500 918                     | 331 968                  | 750 566                   | 294 237                 | 199 830                  | -                            | 3 077 519          |
| Trade and other receivables                      | 410 776                     | 410 776                   | 208 316                       | 14 436                   | 61 615                    | 126 409                 | -                        | -                            | 410 776            |
| Loans and advances                               | 7 487 205                   | 7 487 205                 | 597 206                       | 1 337 843                | 2 141 487                 | 3 786 893               | 25 508                   | (401 732)                    | 7 487 205          |
| Current taxation asset                           | 23 799                      | 23 799                    | 23 799                        | -                        | -                         | _                       | -                        | _                            | 23 799             |
| Investment securities                            | 747 714                     | _                         | -                             | -                        | -                         | -                       | -                        | 747 714                      | 747 714            |
| Investments at fair value through profit or loss | 635 298                     | _                         | _                             | _                        | _                         | _                       | _                        | 635 298                      | 635 298            |
| Equity accounted associates                      | 112 416                     | _                         | -                             | -                        | -                         | -                       | -                        | 112 416                      | 112 416            |
| Deferred tax asset Property and equipment and    | 34 907                      | _                         | _                             | _                        | -                         | -                       | -                        | 34 907                       | 34 907             |
| right-of-use-assets <sup>1</sup>                 | 75 245                      | _                         | _                             | _                        | _                         | _                       | _                        | 75 245                       | 75 245             |
| Investment property                              | 8 900                       | _                         | _                             | _                        | _                         | _                       | _                        | 8 900                        | 8 900              |
| Intangible assets and goodwill                   | 235 028                     | _                         | -                             | -                        | -                         | -                       | -                        | 235 028                      | 235 028            |
| Total assets                                     | 14 601 402                  | 13 499 608                | 4 266 383                     | 1 698 130                | 3 230 515                 | 4 480 974               | 225 338                  | 700 062                      | 14 601 402         |
| Undiscounted maturity Liabilities                |                             |                           |                               |                          |                           |                         |                          |                              |                    |
| Funding under repurchase                         |                             |                           |                               |                          |                           |                         |                          |                              |                    |
| agreements and interbank                         | 2 271 610                   | 2 271 610                 | 2 271 610                     | -                        | -                         | -                       | -                        | _                            | 2 271 610          |
| Trading liabilities                              | 1 175 828                   | 1 175 828                 | 55 558                        | 121 747                  | 456 463                   | 542 060                 | -                        | _                            | 1 175 828          |
| Current taxation liability                       | 4 526                       | 4 526                     | -                             | 4 526                    | -                         | -                       | -                        | _                            | 4 526              |
| Trade and other payables                         | 899 119                     | 899 119                   | 584 782                       | 207 659                  | 106 678                   | _                       | -                        | _                            | 899 119            |
| Provisions                                       | 57 695                      | 57 695                    | -                             | -                        | 18 804                    | _                       | -                        | 38 891                       | 57 695             |
| Bank overdraft                                   | 46 008                      | 46 008                    | 46 008                        | -                        | -                         | -                       | -                        | _                            | 46 008             |
| Deposits from customers                          | 4 981 067                   | 5 079 743                 | 2 793 858                     | 1 117 543                | 1 015 948                 | 152 394                 | -                        | -                            | 5 079 743          |
| Lease liabilities <sup>1</sup>                   | 0.750.504                   | 4 000 447                 | -                             | 704.000                  | 1 2/4 201                 | 1 000 010               | -                        | -                            | 4 000 440          |
| Debt securities issued                           | 2 753 521                   | 4 009 117                 | 20.004                        | 721 908                  | 1 364 391                 | 1 922 819               | -                        | _                            | 4 009 118          |
| Long-term loans<br>Deferred tax liability        | 495 715<br>138 929          | 548 308                   | 38 804                        | 3 748                    | 111 756                   | 394 000                 | -                        | 138 929                      | 548 308<br>138 929 |
|  |                             | -                         |                               | -                        | -                         | -                       |                          |                              |                    |
| Total liabilities                                | 12 824 018                  | 14 091 954                | 5 790 620                     | 2 177 131                | 3 074 040                 | 3 011 273               |                          | 177 820                      | 14 230 884         |
| Off-statement of financial                       |                             |                           |                               |                          |                           |                         |                          |                              |                    |
| position   | -                           | _                         | -                             | _                        | _                         | -                       | _                        | -                            | -                  |
| Loan commitments                                 |                             | _                         |                               |                          |                           |                         |                          |                              |                    |

Comparative information has not been restated for the adoption of IFRS 16. Therefore comparability may not necessarily be

This table represents the contractual maturities of assets and liabilities, as opposed to their "business as usual" maturity profiles.

## FOR THE YEAR ENDED 30 JUNE 2020

#### 44. **LIQUIDITY RISK** continued

#### 44.2 Discounted maturity analysis: Current and non-current

|  |                    | 2020             |                    | 2019       |             |                  |  |
|--|--------------------|------------------|--------------------|------------|-------------|------------------|--|
|  |                    | Non-current      | Total              |            | Non-current | Total            |  |
|  | R'000              | R'000            | R'000              | R'000      | R'000       | R'000            |  |
| Assets                                     |                    |                  |                    |            |             |                  |  |
| Cash and cash balances                     | 1 731 243          | _                | 1 731 243          | 1 312 786  | _           | 1 312 786        |  |
| Trading assets                             | 579 416            | 480 926          | 1 060 342          | 914 088    | 273 435     | 1 187 523        |  |
| Negotiable securities                      | 2 419 309          | 707 286          | 3 126 595          | 2 583 452  | 494 067     | 3 077 519        |  |
| Trade and other                            |                    |                  |                    |            | 407.400     |                  |  |
| receivables                                | 370 299            | 66 345           | 436 644            | 284 367    | 126 409     | 410 776          |  |
| Non-current assets held                    | 4 700              |                  | 4 700              |            |             |                  |  |
| for sale<br>Loans and advances             | 6 700<br>3 199 206 | 3 410 122        | 6 700<br>6 609 328 | 4 076 536  | 3 422 972   | 7 499 508        |  |
| Current taxation asset                     | 21 035             | 3 410 122        | 21 035             | 23 799     | 3 422 772   | 23 799           |  |
| Investment securities                      | 21 033             | 654 966          | 654 966            | 23 / / /   | 735 411     | 735 411          |  |
|  |                    | 034 700          | 034 700            |            | 755 411     | 755 411          |  |
| Investments at fair value                  |                    | F20 774          | F20 774            |            | (22.005     | /22.005          |  |
| through profit or loss<br>Equity accounted | _                  | 528 771          | 528 771            | _          | 622 995     | 622 995          |  |
| associates                                 | _                  | 126 195          | 126 195            | _          | 112 416     | 112 416          |  |
|  | 05/                |                  |                    |            |             |                  |  |
| Deferred tax asset Property, equipment     | 856                | 35 952           | 36 808             | _          | 34 907      | 34 907           |  |
| and right-of-use assets                    | _                  | 103 550          | 103 550            | _          | 75 245      | 75 245           |  |
| Investment property                        | _                  | 13 123           | 13 123             | _          | 8 900       | 8 900            |  |
| Intangible assets and                      |                    | .0 .20           |                    |            | 0.00        | 0,00             |  |
| goodwill                                   | -                  | 205 206          | 205 206            | _          | 235 028     | 235 028          |  |
| Total assets                               | 8 328 064          | 5 677 476        | 14 005 540         | 9 195 028  | 5 406 374   | 14 601 402       |  |
| Liabilities                                |                    |                  |                    |            |             |                  |  |
| Funding under                              |                    |                  |                    |            |             |                  |  |
| repurchase agreements                      |                    |                  |                    |            |             |                  |  |
| and interbank                              | 1 882 806          | _                | 1 882 806          | 2 271 610  | _           | 2 271 610        |  |
| Trading liabilities                        | 552 111            | 447 731          | 999 842            | 633 768    | 542 060     | 1 175 828        |  |
| Current taxation liability                 | 3 963              | _                | 3 963              | 4 526      | _           | 4 526            |  |
| Trade and other                            | /74 440            | 400 227          | 702 707            | 000 110    |             | 000 110          |  |
| payables                                   | 674 449            | 109 337<br>3 947 | 783 786<br>41 629  | 899 119    | -<br>57 695 | 899 119          |  |
| Provisions<br>Bank overdraft               | 37 682<br>151 462  | 3 947            | 151 462            | 46 008     | 37 093      | 57 695<br>46 008 |  |
| Deposits from                              | 131 402            | _                | 131 402            | 40 000     | _           | 40 000           |  |
| customers                                  | 5 053 038          | 85 740           | 5 138 778          | 4 831 635  | 149 432     | 4 981 067        |  |
| Lease liabilities <sup>1</sup>             | 60 544             | 9 722            | 70 266             | -          |             | -                |  |
| Debt securities issued                     | _                  | 2 743 823        | 2 743 823          | 1 432 901  | 1 320 620   | 2 753 521        |  |
| Long-term loans                            | _                  | 371 649          | 371 649            | 154 307    | 341 408     | 495 715          |  |
| Deferred tax liability                     | 59 046             | 35 485           | 94 531             | _          | _           | 138 929          |  |
| Total liabilities                          | 8 475 101          | 3 807 434        | 12 282 535         | 10 273 874 | 2 411 215   | 12 824 018       |  |

<sup>1</sup> Comparative information has not been restated for the adoption of IFRS 16. Therefore comparability may not necessarily be achieved. Refer to note 1.1.1.

#### 45. MARKET RISK

Market risk is the risk that changes in market prices, such as interest rates, equity prices, foreign exchange rates and credit spreads (not relating to changes in the obligor's/issuer's credit standing) will affect the Group's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising return.

It is the risk of change in the actual or effective market value or earnings of a portfolio of financial instruments caused by adverse movements in market variables. The Group's market risks are:

- Interest rate risk the risk of difference in the repricing characteristics of assets and liabilities; and
- Equity risk the risk of an adverse change in the fair value of an investment in listed or unlisted equities.

### Settlement risk

The Group is exposed to market price risk through its stock broker trading activities on behalf of clients and credit risk if counterparties fail to perform as contracted.

These risks are mitigated by the fact that the broker's client base comprises controlled clients (i.e. cash and/or scrip held before trading).

### Management of market risk

The Group separates its exposures to market risks between trading and non-trading portfolios.

The Group applies a Value-at-Risk model using the previous five years' historical data as an input to monitor market risk. The Value-at-Risk model measures the amount of maximum loss which will not be exceeded with 99% probability as a result of normal but adverse market price movements over a 10-day holding period.

### Non-trading portfolios

Non-trading portfolios are held by Treasury and are associated with fluctuations in the market price of assets and liabilities. Accordingly, the Group has exposure to interest rate risk and currency risk in respect of non-trading portfolios.

Overall authority for market risk is vested with ALCO. Group Risk is responsible for the development of detailed risk management policies (subject to review and approval by ALCO and GRCMC) and for the day-today review of their implementation. Included in market risk is equity investment risk arising from equity price changes in respect of listed and unlisted investments held by the Group as approved by CIC, GRCMC and ALCO respectively.

## Exposure to interest rate risk

## Trading portfolios

Trading portfolios consist of exchange-traded bonds that bear fixed interest rates.

## Non-trading portfolios

The principal risk to which non-trading portfolios are exposed is the risk of loss from fluctuations in the future cash flows or fair values of financial instruments because of a change in market interest rates. Interest rate risk is managed principally through monitoring interest rate gaps and by having pre-approved limits for repricing bands. ALCO is the Board-delegated monitoring committee for compliance with these limits and is assisted by Group Risk in its day-to-day monitoring activities.

### Market risk on equity investments

The Group enters into Private Equity and Property Equity investments in unlisted entities in accordance with delegated authority limits as defined by the CIC. Market risk on these investments is managed in terms of the investment's purpose and strategic benefits to the Group and not only on investment returns and mark-tomarket considerations. Periodic reviews and assessments are undertaken on the performance of these investments.

### Currency risk

The Group incurs currency risk as a result of trade finance and foreign exchange businesses, as well as services and supplies acquired from foreign suppliers. The currencies in which the Group primarily deals are US Dollars, Pound Sterling and Euros. The Group is therefore exposed to volatility in the exchange rate of the Rand relative to these foreign currencies.

## FOR THE YEAR ENDED 30 JUNE 2020

#### **MARKET RISK** continued 45.

#### 45.1 Derivative financial instruments

Derivatives are entered into in the normal course of business and no material losses are anticipated other than those which have been accounted for in profit or loss. All commitments or contingent commitments under derivative financial instruments are settled in cash.

## Notional principal

Represents the gross notional value of all outstanding contracts as at year-end. The gross notional value is the sum of the absolute value of all purchases and sales of derivative instruments. This value will not affect the amount receivable or payable under a derivative contract due to the cash-settled nature of the various contracts. The gross notional value represents only the measure of involvement by the Group in derivative contracts and not its exposure to market or credit risks arising from such contracts.

## Exchange rate contracts

The Group utilises forward-exchange contracts from time to time to limit the exposure to movements in the exchange rate on foreign currency liabilities.

Interest rate swaps are used to hedge the Group's exposure to changes in the fair values of its notes and certain loans and advances attributable to changes in market interest rates. Interest rate swaps are matched to specific issuance of notes or loans and advances.

## Net investment hedge

The Group uses a range forward collar contract to hedge the foreign currency translation risk on its net investment in its foreign subsidiary by limiting the risk of a decline in the net asset value of the Group's investment in Sasfin Asia Limited arising from changes in exchange rates. This hedge was terminated on 1 July 2016.

#### MARKET RISK continued 45.

#### 45.2 Market risk

The tables summarise the Group's exposure to interest rate risk through categorisation of assets and liabilities into time buckets, determined as being the earlier of the contractual re-pricing date or maturity.

| into time buckets, determined                                   | i as being the         | earner or the      | Contractuarre      | -pricing date        | or maturity.      |                        |
|---|------------------------|--------------------|--------------------|----------------------|-------------------|------------------------|
|   | Up to<br>1 month       | 1 – 3<br>months    | 4 – 12<br>months   | 1 – 5                | More than         | Total                  |
|   | R'000                  | R'000              | R'000              | years<br>R'000       | 5 years<br>R'000  | R'000                  |
| 2020  |                        |                    |                    |                      |                   |                        |
| Assets  |                        |                    |                    |                      |                   |                        |
| Non-trading portfolios  |                        |                    |                    |                      |                   |                        |
| Cash and cash balances  | 1 418 612              | 306 884            | 5 747              | 405 (50              | 211 / 25          | 1 731 243              |
| Negotiable securities<br>Loans and advances                     | 1 270 949<br>4 069 083 | 594 698<br>286 707 | 581 647<br>643 130 | 495 650<br>2 146 951 | 211 635<br>15 862 | 3 154 579<br>7 161 733 |
| Total assets  | 6 758 644              | 1 188 289          | 1 230 524          | 2 642 601            | 227 497           | 12 047 555             |
| Liabilities   |                        |                    |                    |                      |                   |                        |
| Non-trading portfolios  |                        |                    |                    |                      |                   |                        |
| Funding under repurchase  |                        |                    |                    |                      |                   |                        |
| agreements and interbank  | 1 882 806              | _                  | _                  | _                    | _                 | 1 882 806              |
| Bank overdraft  | 151 462                |                    | -                  | -                    | _                 | 151 462                |
| Deposits from customers   | 3 040 516<br>65 284    | 1 109 195<br>1 270 | 920 677<br>600     | 68 390<br>3 112      | _                 | 5 138 778<br>70 266    |
| Lease liabilities Debt securities issued                        | 03 204                 | 2 743 823          | -                  | 3 1 1 2              | _                 | 2 743 823              |
| Long-term loans   | 250 000                | 121 649            | _                  | _                    | _                 | 371 649                |
| Total liabilities   | 5 390 068              | 3 975 937          | 921 277            | 71 502               | _                 | 10 358 784             |
| Net pricing gap   | 1 368 576              | (2 787 648)        | 309 247            | 2 571 099            | 227 497           | 1 688 771              |
| Cumulative repricing gap  | 1 368 576              | (1 419 072)        | (1 109 825)        | 1 461 274            | 1 688 772         | 1 688 769              |
| A 200 basis point interest rate                                 |                        |                    |                    |                      |                   |                        |
| change will have the  |                        |                    |                    |                      |                   |                        |
| following effect on profit/loss: 200 bp parallel shock interest |                        |                    |                    |                      |                   |                        |
| rate increase   | (590)                  | (1 239)            | _                  | _                    | -                 | (1 829)                |
| 200 bp parallel shock interest rate decrease                    | 590                    | 1 239              |                    | _                    | _                 | 1 829                  |
| 2019  |                        |                    |                    |                      |                   |                        |
| Assets  |                        |                    |                    |                      |                   |                        |
| Non-trading portfolios  | 1 212 70/              |                    |                    |                      |                   | 1 212 70/              |
| Cash and cash balances Negotiable securities                    | 1 312 786<br>1 500 918 | 331 968            | 506 827            | 737 806              | _                 | 1 312 786<br>3 077 519 |
| Loans and advances  | 6 610 781              | 442 575            | 280 069            | 555 522              | _                 | 7 888 947              |
| Total assets  | 9 424 485              | 774 543            | 786 896            | 1 293 328            | _                 | 12 279 252             |
| Liabilities   |                        |                    |                    |                      |                   |                        |
| Non-trading portfolios  |                        |                    |                    |                      |                   |                        |
| Funding under repurchase  |                        |                    |                    |                      |                   |                        |
| agreements  | 0.074 /40              |                    |                    |                      |                   | 0.074.440              |
| and interbank   | 2 271 610              | -<br>504 698       | 870 920            | 143 865              | _                 | 2 271 610              |
| Deposits from customers Debt securities issued                  | 3 461 584              | 2 753 521          | 0/0 920            | 143 003              | _                 | 4 981 067<br>2 753 521 |
| Long-term loans   | 114 148                | 131 567            | _                  | 250 000              | _                 | 495 715                |
| Total liabilities   | 5 847 342              | 3 389 786          | 870 920            | 393 865              | _                 | 10 501 913             |
| Net pricing gap   | 3 577 143              | (2 615 243)        | (84 024)           | 899 463              | _                 | 1 777 339              |
| Cumulative repricing gap  | 3 577 143              | 961 900            | 877 876            | 1 777 389            | _                 | 1 777 339              |
| A 200 basis point interest rate                                 |                        |                    |                    |                      |                   |                        |
| change will have the  |                        |                    |                    |                      |                   |                        |
| following effect on profit/loss:                                |                        |                    |                    |                      |                   |                        |
| 200 bp parallel shock interest rate increase                    | 3 125                  | (11 193)           | _                  |                      |                   | (8 068)                |
| 200 bp parallel shock interest                                  | 5 125                  | (11 173)           | _                  | _                    | _                 | (0 000)                |
| rate decrease   | 591                    | 11 193             |                    |                      |                   | 11 784                 |
|   |                        |                    |                    |                      |                   |                        |

## FOR THE YEAR ENDED 30 JUNE 2020

#### 45. **MARKET RISK** continued

#### 45.3 Currency risk

The Group incurs currency risk as a result of services and supplies acquired from foreign suppliers. The currencies in which the Company primarily deals are United States Dollars, Pound Sterling and Euro. The Group utilises forward-exchange contracts to economically hedge their estimated future foreign currency exposure from purchases.

Foreign currency risk sensitivity analysis

|                               | US<br>Dollar       | Euro             | Japanese<br>Yen | British<br>Pound | Other             | Total              |
|-------------------------------|--------------------|------------------|-----------------|------------------|-------------------|--------------------|
|                               | R′000              | R'000            | R'000           | R'000            | R'000             | R'000              |
| 2020                          |                    |                  |                 |                  |                   |                    |
| Forward-exchange              | 4 700              |                  | 200             | 000              | (== ( ( 4 )       | (4 ( 000)          |
| contracts                     | 1 783              | 6 430            | 303             | 223              | (55 661)          | (46 922)           |
| Import bills<br>Bank balances | 169 879<br>401 323 | 28 690<br>41 624 | 689             | 11 246           | 107 770<br>10 517 | 318 274<br>463 966 |
| Bank balances Bank overdrafts | (50 340)           | (32 225)         | 386             | 10 116           | (54 134)          | (136 699)          |
| Import suppliers              | (3 960)            | (52 225)         | _               | (153)            | (1 341)           | (5 988)            |
| Usance creditors              | (15 552)           | (284)            | _               | (133)            | (1 341)           | (15 836)           |
| Other payables                | (330 789)          | (38 676)         | _               | (19 859)         | (10 657)          | (399 981)          |
| Total net (short)/            |                    |                  |                 |                  |                   |                    |
| long position                 | 172 344            | 5 025            | 1 378           | 1 573            | (3 506)           | 176 814            |
| Sensitivity – 5%              | 8 617              | 251              | 69              | 79               | (175)             | 8 841              |
| 2019                          |                    |                  |                 |                  |                   |                    |
| Forward-exchange              |                    |                  |                 |                  |                   |                    |
| contracts                     | (467)              | _                | _               | _                | _                 | (467)              |
| Import bills                  | 268 860            | 61 742           | 5 056           | 8 755            | 83 025            | 427 438            |
| Bank balances                 | 93 430             | 10 342           | _               | 2 826            | 3 765             | 110 363            |
| Bank overdrafts               | _                  | (38 009)         | _               | _                | (7 999)           | (46 008)           |
| Import suppliers              | (9 810)            | (7 161)          | (4 560)         | _                | (42 506)          | (64 037)           |
| Usance creditors              | (21 713)           | (2 127)          | _               | -                | _                 | (23 840)           |
| Other payables                | (142 336)          | (30 579)         |                 | (9 921)          |                   | (182 836)          |
| Total net (short)/            |                    |                  |                 |                  |                   |                    |
| long position                 | 187 964            | (5 792)          | 496             | 1 660            | 36 285            | 220 613            |
| Sensitivity – 5%              | 9 398              | (290)            | 25              | 83               | 1 814             | 11 030             |

## 45.

## 45.3

MARKET RISK continued
Currency risk continued
Analysis of assets and liabilities by currency

|  | US<br>Dollar      | Euro             | British<br>Pound | South<br>African<br>Rand     | Other        | Total                        |
|--|-------------------|------------------|------------------|------------------------------|--------------|------------------------------|
|  | R'000             | R'000            | R'000            | R'000                        | R'000        | R'000                        |
| 2020   |                   |                  |                  |                              |              |                              |
| Assets Cash and cash balances Trading assets                             | 406 101<br>66 029 | 41 624<br>13 168 | 9 438<br>957     | 1 267 367<br>979 630         | 6 713<br>559 | 1 731 243<br>1 060 343       |
| Negotiable securities Trade and other receivables                        | 90                | -                | -                | 3 126 595<br>436 533         | -<br>19      | 3 126 595<br>436 642         |
| Non-current assets held for sale<br>Loans and advances<br>Taxation       | 163 437           | 27 509           | 10 722<br>-      | 6 700<br>6 406 794<br>21 035 | 866          | 6 700<br>6 609 328<br>21 035 |
| Investment securities  | _                 | _                | -                | 654 966                      | _<br>_       | 654 966                      |
| <ul> <li>Investments at fair value<br/>through profit or loss</li> </ul> | _                 | _                | _                | 528 772                      | _            | 528 771                      |
| – Equity accounted associates  | _                 | _                |                  | 126 195                      |              | 126 195                      |
| Deferred tax asset Property, equipment and                               | -                 | -                | -                | 36 808                       | -            | 36 808                       |
| right-of-use-assets<br>Investment property                               | _                 | _<br>_           | -<br>-           | 103 551<br>13 123            | _<br>_       | 103 551<br>13 123            |
| Intangible assets and goodwill   | -                 | _                | _                | 205 206                      | _            | 205 206                      |
| Total assets   | 635 657           | 82 301           | 21 117           | 13 258 308                   | 8 157        | 14 005 540                   |
| <b>Liabilities</b> Funding under repurchase                              |                   |                  |                  |                              |              |                              |
| agreements and interbank<br>Trading liabilities                          | 28 754<br>68 090  | 50 340<br>12 910 | -<br>907         | 1 803 712<br>917 432         | _<br>503     | 1 882 806<br>999 842         |
| Current taxation liabilities Trade and other payables Provisions         | 350 300           | 39 494<br>–      | 20 012           | 3 963<br>367 899<br>41 628   | 6 083        | 3 963<br>783 788<br>41 628   |
| Bank overdraft   | -                 | 3 471            | -                | 147 497                      | 494          | 151 462                      |
| Deposits from customers<br>Lease liabilities                             | _                 | _                | _                | 5 138 777<br>70 266          | _            | 5 138 777<br>70 266          |
| Debt securities issued<br>Long-term loans                                | _                 | _                | _                | 2 743 823<br>371 649         | _<br>_       | 2 743 823<br>371 649         |
| Deferred tax liability   | _                 | _                | _                | 94 531                       | _            | 94 531                       |
| Total liabilities  | 447 144           | 106 215          | 20 919           | 11 701 177                   | 7 080        | 12 282 535                   |

## FOR THE YEAR ENDED 30 JUNE 2020

#### 45. MARKET RISK continued

## 45. MARKET RISK continued45.3 Currency risk continued

Analysis of assets and liabilities by currency continued

| *                              | ,       |        |         |                  |        |            |
|--------------------------------|---------|--------|---------|------------------|--------|------------|
|                                | US      |        | British | South<br>African |        |            |
|                                | Dollar  | Euro   | Pound   | Rand             | Other  | Total      |
|                                | R'000   | R'000  | R'000   | R'000            | R'000  | R'000      |
| 2019                           |         |        |         |                  |        |            |
| Assets                         |         |        |         |                  |        |            |
| Cash and cash balances         | 238 180 | 29 733 | 5 951   | 1 033 542        | 5 380  | 1 312 786  |
| Trading assets                 | _       | _      | _       | 1 187 523        | _      | 1 187 523  |
| Negotiable securities          | _       | _      | _       | 3 077 519        | _      | 3 077 519  |
| Trade and other receivables    | 472     | _      | -       | 410 304          | _      | 410 776    |
| Loans and advances             | 268 160 | 61 214 | 8 674   | 7 156 282        | 5 178  | 7 499 509  |
| Taxation                       | _       | _      | -       | 23 799           | _      | 23 799     |
| Investment securities          | _       | _      | _       | 735 411          |        | 735 411    |
| – Investments at fair value    |         |        |         |                  |        |            |
| through profit or loss         | _       | _      | _       | 622 995          | _      | 622 995    |
| – Equity accounted associates  | _       | _      | _       | 112 416          | _      | 112 416    |
| Deferred tax asset             | _       | _      | _       | 34 907           | _      | 34 907     |
| Property, equipment and        |         |        |         |                  |        |            |
| right-of-use assets            | _       | _      | _       | 75 245           | _      | 75 245     |
| Investment property            | _       | _      | _       | 8 900            |        | 8 900      |
| Intangible assets and goodwill | _       | _      | _       | 235 028          |        | 235 028    |
| Total assets                   | 506 812 | 90 947 | 14 625  | 13 978 460       | 10 558 | 14 601 402 |
| Liabilities                    |         |        |         |                  |        |            |
| Funding under repurchase       |         |        |         |                  |        |            |
| agreements and interbank       | 43 647  | 30 542 | _       | 2 197 421        | _      | 2 271 610  |
| Trading liabilities            | _       | _      | _       | 1 175 828        | _      | 1 175 828  |
| Current taxation liability     | _       | _      | _       | 4 526            | _      | 4 526      |
| Trade and other payables       | 110 880 | 47 919 | 41 771  | 698 551          | _      | 899 119    |
| Provisions                     | _       | _      | _       | 57 695           | _      | 57 695     |
| Bank overdraft                 | _       | _      | _       | 46 008           | _      | 46 008     |
| Deposits from customers        | _       | _      | -       | 4 981 067        | _      | 4 981 067  |
| Lease liabilities              | _       | _      | _       | _                | _      | _          |
| Debt securities issued         | _       | _      | _       | 2 753 521        | _      | 2 753 521  |
| Long-term loans                | _       | _      | _       | 495 715          | -      | 495 715    |
| Deferred tax liability         | _       | _      | _       | 138 929          | _      | 138 929    |
| Total liabilities              | 154 527 | 78 459 | 41 771  | 12 549 261       | -      | 12 824 018 |
|                                |         |        |         |                  |        |            |

#### 45. **MARKET RISK** continued

#### 45.4 Derivative financial instruments

|                         | Within<br>1 year<br>R'000 | Net fair<br>value<br>R'000 | Positive<br>fair value<br>R'000 | Negative<br>fair value<br>R'000 | Notional<br>principal<br>R'000 |
|-------------------------|---------------------------|----------------------------|---------------------------------|---------------------------------|--------------------------------|
| 2020                    |                           |                            |                                 |                                 |                                |
| Exchange rate contracts | 719                       | 719                        | 85 174                          | (84 455)                        | 3 296 487                      |
| Interest rate swaps     | (16 983)                  | (16 983)                   |                                 | (16 983)                        | 2 417 499                      |
| Total derivatives       | (16 264)                  | (16 264)                   | 85 174                          | (101 438)                       | 5 713 986                      |
| 2019                    |                           |                            |                                 |                                 |                                |
| Exchange rate contracts | 4 210                     | 4 210                      | 38 349                          | (34 139)                        | 3 601 677                      |
| Interest rate swaps     | (4 876)                   | (4 876)                    | 658                             | (5 534)                         | 1 630 257                      |
| Total derivatives       | (666)                     | (666)                      | 39 007                          | (39 673)                        | 5 231 934                      |

#### 46. CAPITAL MANAGEMENT

The Group manages its capital to achieve a prudent balance between maintaining appropriate capital levels to support business growth and depositors' confidence, and to provide stakeholders with returns on a

The key fundamentals of the Group's capital management policy are to ensure that the Group is adequately capitalised to support its risk profile and to develop risk management techniques and internal controls to manage and monitor the risks of the Group.

Key objectives of capital management are to:

- ensure that the Group has sufficient qualifying capital resources to meet the minimum regulatory capital requirements as set by the SARB in accordance with the Basel III Accord and the Group's Board Risk
- ensure that the available capital resources of the Group are sufficient to support the economic capital requirements of the Group;
- optimise return on regulatory and economic capital by providing investors with above market-related returns on a sustainable basis;
- generate sufficient capital to support organic and new business growth objectives of the Group;
- allocate capital to businesses to support the strategic and growth objectives of the Group; and
- ensure that the Group is sufficiently capitalised to withstand the impact of potential stress events within the parameters of an appropriate capital buffer.

The Board is responsible for assessing and approving the Group's capital management framework, capital plans and capital buffer. The capital plans and buffer are set annually and reviewed quarterly or when the economy shows signs of stress. The Board has tasked the GRCMC to ensure the Group is in compliance with the capital management objectives. The GRCMC meets on a quarterly basis to review the regulatory and economic capital adequacy of the Group. The capital adequacy of the Group is reported to the Board on a quarterly basis.

### FOR THE YEAR ENDED 30 JUNE 2020

#### 46. **CAPITAL MANAGEMENT** continued

### Capital adequacy (unaudited)

The Group has developed and implemented a capital management framework, which ensures that the Group is adequately capitalised in terms of its regulatory and economic capital requirements, taking into account its risk profile, internal target ratios and stress testing.

The capital management framework and processes ensure the Group maintains adequate capital levels for legal and regulatory compliance purposes. The Group ensures that its actions do not compromise sound corporate governance and appropriate business practices.

The Group has adopted the aggregation approach for consolidation in terms of the Basel III regulations where the capital resources and requirements of the banking and financial entities within the Group are consolidated.

## Regulatory capital (unaudited)

In terms of the requirements of the Banks Act, the Group has complied with the minimum capital requirements for the year under review.

The Group's regulatory capital is split into two tiers:

- Tier 1 capital is split into Common Equity Tier 1 capital and Additional Tier 1 capital, includes ordinary share capital, share premium, appropriated earnings and qualifying preference share capital.
- Tier 2 capital includes subordinated term debt after regulatory adjustments.

The minimum capital requirements are defined by two ratios and amount to:

- Tier 1 capital as a percentage of risk-weighted assets; and
- total qualifying capital as a percentage of risk-weighted assets.

|   | 2020<br>%<br>Unaudited    | 2019<br>%<br>Audited      |
|---|---------------------------|---------------------------|
| Common Equity Tier 1 Capital<br>Additional Tier 1 Capital                             | 15.707<br>0.420           | 14.260<br>0.582           |
| Total Tier 1 Capital Tier 2 Capital   | 16.127<br>0.864           | 14.842<br>0.827           |
| Total capital   | 16.991                    | 15.669                    |
| Stakeholder capital adequacy ratio minimum requirements                               |                           |                           |
| Regulator:  - Notional Common Equity Tier 1  - Notional Total Tier 1  - Total capital | 8.000<br>10.000<br>12.500 | 8.500<br>10.750<br>13.500 |

#### 47. SEGMENT REPORTING

|                                    | 2020                     |                          |                         | 2019                     |                          |                         |
|------------------------------------|--------------------------|--------------------------|-------------------------|--------------------------|--------------------------|-------------------------|
|                                    | South<br>Africa<br>R'000 | Asia<br>Pacific<br>R'000 | Total<br>R'000          | South<br>Africa<br>R'000 | Asia<br>Pacific<br>R'000 | Total<br>R'000          |
| Geographical segments              |                          |                          |                         |                          |                          |                         |
| External revenue<br>Segment assets | 1 118 305<br>13 487 002  | 28 195<br>518 537        | 1 146 450<br>14 005 539 | 1 199 509<br>14 078 139  | 27 351<br>523 263        | 1 262 840<br>14 691 402 |

|  | Banking<br>R'000   | Wealth<br>R'000                              | Capital<br>R'000                       | Sasfin<br>Holdings<br>and Group<br>eliminations<br>R'000 | Total<br>R'000   |
|--|--|--|--|--|--|
| Business segments<br>2020  |  |  | <b></b>                                | 400.4.400  |  |
| Interest income Interest expense   | 1 578 029  | 39 808                                       | 62 205                                 | (394 493)  | 1 285 549  |
|  | (1 079 118)  | (46 607)                                     | (48 539)                               | 395 030  | (779 234)  |
| Net interest income  | 498 911  | (6 799)                                      | 13 666                                 | 537  | 506 315  |
| Non-interest income  | 286 543  | 320 224                                      | 43 410                                 | (9 997)  | 640 180  |
| <b>Total income</b> Credit impairment charges  | 785 454  | 313 425                                      | 57 076                                 | (9 460)  | 1 146 495  |
|  | (234 927)  | -  | (24 911)                               | 7 220  | (252 618)  |
| <b>Net income after impairments</b>  | 550 527  | 313 425                                      | 32 165                                 | (2 240)  | 893 877  |
| Operating costs  | (601 923)  | (269 179)                                    | (98 232)                               | 10 294   | (959 040)  |
| Staff costs Depreciation <sup>1</sup> Amortisation <sup>1</sup> Other operating expenses Goodwill and intangible asset impairments | (340 281)<br>(46 358)<br>(33 517)<br>(165 116)<br>(16 651) | (117 004)<br>(6 926)<br>(5 699)<br>(139 550) | (55 326)<br>(867)<br>(274)<br>(41 765) | (4 994)<br>-<br>-<br>15 288                              | (517 605)<br>(54 151)<br>(39 490)<br>(331 143)<br>(16 651) |
| Profit from operations Share of associate income   | (51 396)   | 44 246<br>20 161                             | (66 067)                               | 8 054  | (65 163)<br>20 161   |
| Profit before income tax   | (51 396)   | 64 407                                       | (66 067)                               | 8 054  | (45 002)   |
| Income tax expense   | 14 813   | (7 913)                                      | (6 038)                                | 986  | 1 848  |
| Profit for the year  | (36 583)   | 56 494                                       | (72 105)                               | 9 040  | (43 154)   |
| Segment assets   | 11 751 527   | 1 358 624                                    | 1 156 166                              | (260 777)  | 14 005 540   |
| Segment liabilities  | 10 413 805   | 1 080 661                                    | 1 079 968                              | (291 899)  | 12 282 535   |

<sup>&</sup>lt;sup>1</sup> There has been a further disaggregation to better reflect segment reporting.

### FOR THE YEAR ENDED 30 JUNE 2020

### 47. SEGMENT REPORTING continued

|  | Banking                  | Wealth                 | Capital              | Sasfin<br>Holdings<br>and Group<br>eliminations | Total                    |
|--|--------------------------|------------------------|----------------------|---|--------------------------|
|  | R'000                    | R'000                  | R'000                | R'000   | R'000                    |
| Business segments<br>2019                              |                          |                        |                      |   |                          |
| Interest income  | 1 233 820                | 49 421                 | 43 065               | 3 845   | 1 330 151                |
| Interest expense                                       | (726 380)                | (51 496)               | (49 598)             | (3 405)   | (830 879)                |
| Net interest income                                    | 507 440                  | (2 075)                | (6 533)              | 440   | 499 272                  |
| Non-interest income                                    | 320 864                  | 304 330                | 102 628              | (234)   | 727 588                  |
| Total income Credit impairment charges                 | 828 304<br>(80 019)      | 302 255<br>–           | 96 095<br>(339)      | 206   | 1 226 860<br>(80 358)    |
|  |                          | 200.055                |                      | 00.4  |                          |
| Net income after impairments Operating costs           | 748 285<br>(579 266)     | 302 255<br>(268 681)   | 95 756<br>(106 415)  | 206<br>(4)                                      | 1 146 502<br>(954 366)   |
| , ,  |                          |                        |                      |   |                          |
| Staff costs  | (321 098)                | (116 528)              | (62 537)             | (4 258)   | (504 421)                |
| Depreciation Amortisation                              | _                        | _                      | _                    | _   | _                        |
| Other operating expenses Goodwill and intangible asset | (252 113)                | (152 153)              | (37 883)             | 4 254   | (437 895)                |
| impairments  | (6 055)                  | _                      | (5 995)              | _   | (12 050)                 |
| Profit from operations Share of associate income       | 169 019<br>–             | 33 574<br>19 138       | (10 659)<br>11       | 202   | 192 136<br>19 149        |
| Profit before income tax                               | 169 019                  | 52 712                 | (10 648)             | 202   | 211 285                  |
| Income tax expense                                     | (43 673)                 | (12 361)               | 7 709                | (507)   | (48 832)                 |
| Profit for the year                                    | 125 346                  | 40 351                 | (2 939)              | (305)   | 162 453                  |
| Segment assets<br>Segment liabilities                  | 12 339 439<br>11 069 105 | 1 532 868<br>1 287 063 | 1 021 895<br>778 221 | (292 800)<br>(310 371)                          | 14 601 402<br>12 824 018 |

## 48. SUBSEQUENT EVENTS

## 48.1 Sasfin Asia Limited

During the year under review, Sasfin Asia Limited suffered a loss amounting to \$540 000 due to a fraud event, which has been recognised in full in the annual financial statements. Subsequent to year-end, Sasfin has received judgement in its favour in terms of which \$286 000 (plus interest and costs) will be recovered.

### 49. GOING CONCERN

## 49.1 COVID-19 pandemic

The COVID-19 pandemic had a significant impact on the global economy. The South African economy has been struggling over the last few years, culminating in the sovereign downgrade in March 2020, and COVID-19 exacerbated this position with GDP falling by 51% in the last quarter of our financial year. The Group posted a decline in headline earnings of 130% year on year, posting a loss of R43.15 million for the full year to June 2020. This is largely due to the significant increase in IFRS 9 credit impairments and the marked decline in mark-to-market valuations on the private and property equity portfolio. Our Wealth business posted healthy operating profits which increased by 23% to R65 million to June 2020. Despite the overall poor performance, directors are of the view that the Group is a going concern. The Group has a healthy liquidity and capital position, with our LCR and CAR above the regulatory minimums set by the SARB. Daily liquidity and capital models exist which are used to proactively manage both the Group's liquidity and capital positions. These are subject to oversight by ALCO. The directors believe that the Group has adequate financial resources to continue for the foreseeable future, and accordingly the financial statements have been prepared on a going concern basis. The directors have satisfied themselves that the Group is in a sound financial position and, together with measures taken to strengthen the liquidity and capital base, is well positioned to take advantage of both organic and acquisitive opportunities. The directors are not aware of any material changes that may adversely impact the Group.

## SEPARATE STATEMENT OF FINANCIAL POSITION

AT 30 JUNE 2020

|   | Accounting |      | 2020    | 2019    |
|---|------------|------|---------|---------|
|   | policy     | Note | R′000   | R'000   |
| ASSETS  |            |      |         |         |
| Cash and cash balances                              | 1.1        | 1    | 5 747   | 7 462   |
| Trade and other receivables                         | 1.12       | 2    | 23 484  | 15 610  |
| Current taxation asset                              | 1.15       |      | 107     | _       |
| Deferred tax asset                                  | 1.15       | 3    | 2 280   | 725     |
| Investments in subsidiaries and structured entities | 1.2        | 4    | 515 500 | 516 152 |
| Total assets  |            |      | 547 118 | 539 949 |
| LIABILITIES   |            |      |         |         |
| Current taxation liability                          | 1.15       |      | _       | 380     |
| Trade and other payables                            | 1.12       | 5    | 9 457   | 3 474   |
| Total liabilities                                   |            |      | 9 457   | 3 854   |
| EQUITY  |            |      |         |         |
| Ordinary share capital                              | 1.9        | 6    | 323     | 323     |
| Ordinary share premium                              | 1.9        | 7    | 163 363 | 163 363 |
| Reserves  | 1.9        |      | 185 889 | 184 323 |
| Preference share capital                            | 1.9        | 8    | 18      | 18      |
| Preference share premium                            | 1.9        | 9    | 188 068 | 188 068 |
| Total equity  |            |      | 537 661 | 536 095 |
| Total liabilities and equity                        |            |      | 547 118 | 539 949 |

## SEPARATE STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

|   | Accounting policy | Note           | 2020<br>R'000               | 2019<br>R'000           |
|---|-------------------|----------------|-----------------------------|-------------------------|
| Interest and similar income   | 1.13              | 11             | 310                         | 265                     |
| Interest income calculated using the effective interest method          |                   |                | 310                         | 265                     |
| Interest and similar expense  |                   | 12             | (21)                        | _                       |
| Interest expense calculated using the effective interest method         | 1.13              |                | (21)                        | _                       |
| Net interest income<br>Non-interest income                              |                   |                | 289<br>65 526               | 265<br>88 764           |
| Net fee and commission income   | 1.13              | 13             | 12 526                      | 11 636                  |
| Fee and commission income Fee and commission expense                    | 1.13              |                | 18 385<br>(5 859)           | 17 262<br>(5 626)       |
| Other income  |                   | 14             | 53 000                      | 77 128                  |
| Total income  |                   |                | 65 815                      | 89 029                  |
| Credit impairment charges   | 1.12.4 & 2.1.1    | 15             | (4 766)                     | _                       |
| Net income after impairments Total operating costs                      |                   |                | 61 049<br>(13 616)          | 89 029<br>(11 755)      |
| Staff costs Other operating expenses Impairment on non-financial assets | 1.14<br>1.11      | 16<br>17<br>18 | (4 994)<br>(7 814)<br>(808) | (4 259)<br>(7 496)<br>– |
| Profit before income tax Total income tax                               | 1.5               | 19             | 47 433<br>1 058             | 77 274<br>(428)         |
| Total comprehensive income for the year                                 |                   |                | 48 491                      | 76 846                  |
| Profit attributable to:   |                   |                | 48 491                      | 76 846                  |
| Preference shareholders<br>Equity holders of the Group                  |                   |                | 15 029<br>33 462            | 14 955<br>61 891        |

## SEPARATE STATEMENT OF **CHANGES IN EQUITY**

|   | Ordinary<br>share capital<br>and premium<br>R'000 | Distributable<br>reserves<br>R'000 |                   | Preference<br>share capital<br>and premium<br>R'000 | Total<br>shareholders'<br>equity<br>R'000 |
|---|---|------------------------------------|-------------------|---|---|
| 2020<br>Opening balance at 1 July 2019<br>Total comprehensive income        | 163 686   | 184 323                            | 348 009           | 188 086   | 536 095                                   |
| for the year  | _   | 33 462                             | 33 462            | 15 029  | 48 491                                    |
| Profit for the year   | _   | 33 462                             | 33 462            | 15 029  | 48 491                                    |
| Dividends to preference shareholders<br>Dividends to ordinary shareholders  | _<br>_  | –<br>(31 896)                      | (31 896)          | (15 029)<br>–                                       | (15 029)<br>(31 896)                      |
| Balance at 30 June 2020   | 163 686   | 185 889                            | 349 575           | 188 086   | 537 661                                   |
| 2019 Opening balance at 1 July 2018 Total comprehensive income for the year | 163 686   | 172 253<br>61 891                  | 335 939<br>61 891 | 188 086<br>14 955                                   | 524 025<br>76 846                         |
| Profit for the year   | _   | 61 891                             | 61 891            | 14 955  | 76 846                                    |
| Dividends to preference shareholders<br>Dividends to ordinary shareholders  |   | (49 821)                           | (49 821)          | (14 955)<br>–                                       | (14 955)<br>(49 821)                      |
| Balance at 30 June 2019   | 163 686   | 184 323                            | 348 009           | 188 086   | 536 095                                   |

## SEPARATE STATEMENT OF CASH FLOWS

|  |     | 2020     | 2019     |
|--|-----|----------|----------|
| No   | te  | R'000    | R'000    |
| Cash flows from operating activities                             |     |          |          |
| Interest received  |     | 310      | 265      |
| Interest paid  |     | (21)     | _        |
| Fee and commission income received                               |     | 18 385   | 17 262   |
| Fee and commission expense paid                                  |     | (5 859)  | (5 626)  |
| Net trading and other income/(expenses)                          |     | (40.000) | 128      |
| Cash payments to employees and suppliers                         |     | (12 808) | (11 755) |
| Cash inflow from operating activities                            | 0.1 | 7        | 274      |
| Dividends received   |     | 53 000   | 77 000   |
|  | 0.2 | (984)    | 137      |
| Dividends paid 20  | 0.3 | (46 925) | (64 774) |
| Cash flows from operating activities before changes in operating |     |          |          |
| assets and liabilities   |     | 5 098    | 12 637   |
| Changes in operating assets and liabilities                      |     | (6 657)  | (9 424)  |
| (Increase)/Decrease in other receivables                         |     | (12 640) | (10 180) |
| Increase in trade and other payables                             |     | 5 983    | _        |
| Increase in provisions   |     | _        | 756      |
| Net cash from operating activities                               |     | (1 559)  | 3 213    |
| Cash flows from investing activities                             |     | (156)    | _        |
| Further investment in the Share Incentive Trust                  |     | (156)    | _        |
| Net increase/(decrease) in cash and cash balances                |     | (1 715)  | 3 213    |
| Cash and cash equivalents at beginning of the year               | 1   | 7 462    | 4 249    |
| Cash and cash balances at the end of the year                    |     | 5 747    | 7 462    |

## NOTES TO THE SEPARATE FINANCIAL STATEMENTS

## FOR THE YEAR ENDED 30 JUNE 2020

|   | 2020<br>R'000 | 2019<br>R'000 |
|---|---------------|---------------|
| CASH AND CASH BALANCES                  |               |               |
| Funds on call                           | 5 747         | 7 462         |
|   | 5 747         | 7 462         |
| 2. TRADE AND OTHER RECEIVABLES          |               |               |
| Prepaid expenses                        | 352           | 173           |
| Receivables from companies in the Group | 23 132        | 15 437        |
|   | 23 484        | 15 610        |
| B. DEFERRED TAX ASSETS AND LIABILITIES  |               |               |
| Deferred tax assets                     | 2 280         | 725           |

## Recognised deferred tax assets and liabilities

Deferred tax assets and liabilities are attributable to the following:

|                              | 2020   | 2020  |        |       |
|------------------------------|--------|-------|--------|-------|
|                              | Assets | Net   | Assets | Net   |
|                              | R'000  | R'000 | R'000  | R'000 |
| Prepayments                  | (74)   | (74)  | (35)   | (35)  |
| Provisions                   | 2 354  | 2 354 | 760    | 760   |
| Net tax assets/(liabilities) | 2 280  | 2 280 | 725    | 725   |

| Movements in temporary differences during the year | Balance<br>at 1 July<br>R'000 | Recognised<br>in profit<br>or loss<br>R'000 | Balance<br>at 30 June<br>R'000 |
|--|-------------------------------|---|--------------------------------|
| 2020   |                               |   |                                |
| Prepayments  | (35)                          | (39)  | (74)                           |
| Provisions   | 760                           | 1 594                                       | 2 354                          |
|  | 725                           | 1 555                                       | 2 280                          |
| 2019   |                               |   |                                |
| Prepayments  | (71)                          | 36  | (35)                           |
| Provisions   | 400                           | 360   | 760                            |
|  | 329                           | 396   | 725                            |

2020

|    |  | 2020<br>R'000           | 2019<br>R'000     |
|----|--|-------------------------|-------------------|
| 4. | INVESTMENTS IN SUBSIDIARIES AND STRUCTURED ENTITIES Unlisted investments Ordinary Shares at carrying amount at the beginning of the year Share Incentive Trust | 515 356<br>796          | 515 356<br>796    |
|    | Further investment in the Share Incentive Trust<br>Less: Impairment of investment in Sasfin Capital (Pty) Ltd  | 516 152<br>156<br>(808) | 516 152<br>-<br>- |
|    |  | 515 500                 | 516 152           |

## NOTES TO THE SEPARATE FINANCIAL STATEMENTS CONTINUED

|  | 2020<br>R'000          | 2019<br>R'000          |
|--|------------------------|------------------------|
| TRADE AND OTHER PAYABLES   |                        |                        |
| Value Added Taxation   | 79                     | 470                    |
| Audit fees and other services Other payables   | 3 774<br>4 637         | 2 713<br>275           |
| Accruals   | 857                    | 16                     |
| Payables to entities in the Group  | 110                    |                        |
|  | 9 457                  | 3 474                  |
| ORDINARY SHARE CAPITAL Authorised 100 000 000 (2019: 100 000 000) ordinary shares with a par value of 1 cent each  | 1 000                  | 1 000                  |
| <b>Issued</b> 32 196 882 (2019: 32 196 882) ordinary shares with a par value of 1 cent each  | 323                    | 323                    |
| Balance at the beginning of the year   | 323                    | 323                    |
| Balance at the end of the year   | 323                    | 323                    |
| Reconciliation of the number of shares issued  | 22 204 444             | 22 204 444             |
| Total shares in issue (number) Less: Treasury shares held by the Sasfin Share Incentive Trust (number)   | 32 301 441<br>(12 017) | 32 301 441<br>(12 017) |
| Less: Treasury shares held by SasSec (number)  | (92 542)               | (92 542)               |
|  | 32 196 882             | 32 196 882             |
| ORDINARY SHARE PREMIUM   |                        |                        |
| Balance at the beginning of the year   | 163 363                | 163 363                |
| Balance at the end of the year   | 163 363                | 163 363                |
| PREFERENCE SHARE CAPITAL Authorised preference share capital 5 000 000 (2019: 5 000 000) non-redeemable, non-cumulative, non-participating variable rate preference shares with a par value of 1 cent each   | 50                     | 50                     |
| Issued preference share capital 1 797 226 (2019: 1 797 226) non-redeemable, non-cumulative, non-participating variable rate preference shares with a par value of 1 cent each  | 18                     | 18                     |
| Preference shares are listed under the 'Specialist Securities – Preference   | 10                     | 10                     |
| Shares' sector of the JSE. Dividends are paid semi-annually at a rate of 82.5% of the ruling prime rate when declared.   |                        |                        |
| PREFERENCE SHARE PREMIUM Balance at the beginning of the year  | 188 068                | 188 068                |
|  | 188 068                | 188 068                |
| Balance at the end of the year   | 100 000                | 100 000                |
| COMMITMENTS AND CONTINGENT LIABILITIES   | 014.000                | 1 102 022              |
| Guarantees (refer to note 21.4)  | 814 028                | 1 103 922              |
|  | 814 028                | 1 103 922              |
| INTEREST INCOME  | 040                    | 0.75                   |
| Interest income calculated using the effective interest method Deposits with banks   | 310<br>310             | 265<br>265             |
| Deposits with banks  | 310                    | 265                    |
| INTEREST EVENISE   | 010                    |                        |
| INTEREST EXPENSE Interest expense calculated using the effective interest method   | 21                     |                        |
| Other deposits and loan accounts   | 21                     | _                      |
| The state of the s |                        |                        |

|   | 2020<br>R'000    | 2019<br>R'000    |
|---|------------------|------------------|
| NET FEE AND COMMISSION INCOME Fee and commission income   | 18 385           | 17 262           |
| Other fee and commission income   | 18 385           | 17 262           |
| Fee and commission expense  | 5 859            | 5 626            |
| Administration fee expense  | 5 859            | 5 626            |
| Net fee and commission income   | 12 526           | 11 636           |
| OTHER INCOME  |                  |                  |
| Dividend income   | 53 000           | 77 000           |
| Sundry income   | 53 000           | 77 128           |
| COEDIT IMPAIDMENT CHARGES DECOGNISED IN DOCET   | 53 000           | // 120           |
| CREDIT IMPAIRMENT CHARGES RECOGNISED IN PROFIT OR LOSS Net ECL recognised                               |                  |                  |
| Financial guarantees <sup>1</sup>   | 4 766            | _                |
| STAFF COSTS   |                  |                  |
| Non-Executive Directors' remuneration   | 4 994            | 4 259            |
|   | 4 994            | 4 259            |
| OTHER OPERATING EXPENSES The following items are included in operating expenses                         |                  |                  |
| Fees paid to auditors   | 4 822            | 3 998            |
| Audit fees – Current year   | 3 774            | 2 713            |
| – Underprovision prior year   | 1 048            | 1 285            |
| Consulting fees   | 83               | 416              |
| IMPAIRMENTS ON NON-FINANCIAL ASSETS Investment in subsidiaries  | 000              |                  |
| Investment in subsidiaries  | 808              |                  |
|   | 808              |                  |
| INCOME TAX EXPENSE Current tax expense  | 497              | 824              |
| Current year  | 497              | 824              |
| Deferred tax expense  | (1 555)          | (394)            |
| Current year  | (1 555)          | (394)            |
|   | (1 058)          | 428              |
| Reconciliation of taxation rate   | (1 038)          | 420<br>%         |
| South African normal tax rate  Adjusted for:  | 28.00<br>(30.23) | 28.00<br>(27.40) |
| Exempt income   | (31.29)          | (27.50)          |
| Non-deductible expenses Impairment  | 0.58<br>0.48     | 0.10             |
| Effective rate  | (2.23)           | 0.60             |
| <sup>1</sup> These arise on the guarantees issued in respect of subsidiaries. These are all stage 1 and |                  |                  |

These arise on the guarantees issued in respect of subsidiaries. These are all stage 1 and there have been no transfers between stages during the year. We have applied the general model with forward-looking information in order to calculate the ECL to be recognised. For the exposure amount refer to note 21.4.

## NOTES TO THE SEPARATE FINANCIAL STATEMENTS CONTINUED

|  | 2020<br>R'000                            | 2019<br>R'000                            |
|--|--|--|
| NOTES TO THE STATEMENT OF CASH FLOWS Cash inflow from operating activities Reconciliation of operating profit to cash flows from operating activities  |  |  |
| Profit before income tax   | 47 433                                   | 77 274                                   |
| Dividend received<br>Credit impairment charges on intercompany receivables<br>Impairment of investment in subsidiary   | (53 000)<br>4 766<br>808                 | (77 000)                                 |
|  | 7  | 274                                      |
| Taxation paid Unpaid at the beginning of the year Charge to the income statement Unpaid at the end of the year   | (380)<br>(497)<br>(107)                  | (581)<br>823<br>(379)                    |
| Dividends weld   | (984)                                    | (137)                                    |
| Dividends paid Charge to distributable reserves  | 46 925                                   | 64 774                                   |
| Total dividends paid   | 46 925                                   | 64 774                                   |
| RELATED-PARTY TRANSACTIONS Intercompany receivables with entities in the Group Receivables from subsidiaries Sasfin Bank Ltd Sasfin Capital (Pty) Ltd  | 2 810<br>20 650                          | _<br>15 437                              |
| Total loans to entities in the Group   | 23 460                                   | 15 437                                   |
| Transactions with subsidiaries Interest received Dividend received Dividends paid on treasury shares Management fees   | 310<br>53 000<br>(103)<br>18 385         | 248<br>64 000<br>(159)<br>18 413         |
| Funds on call and deposits with subsidiaries   |  |  |
| Sasfin Bank Ltd  | 5 747                                    | 7 462                                    |
|  | 5 747                                    | 7 462                                    |
| Financial guarantees issued in respect of subsidiaries The Company has guaranteed the debt exposures of certain of its subsidiaries, as set out below. Sasfin Asia Ltd¹ Sasfin Bank Ltd² Sasfin Securities (Pty) Ltd³ Sasfin Private Equity Investment Holdings (Pty) Ltd⁴ | 347 668<br>116 360<br>100 000<br>250 000 | 281 472<br>472 450<br>100 000<br>250 000 |
|  | 814 028                                  | 1 103 922                                |

<sup>&</sup>lt;sup>1</sup> Guarantee of \$20 million with the IFC as the beneficiary.

<sup>&</sup>lt;sup>2</sup> Guarantee with the Dutch development bank FMO and DEG as the beneficiary.

Guarantee with Nedbank as the beneficiary.
 Guarantee on the ABSA preference shares issued by SPEIH.

#### 22. **CLASSIFICATION OF ASSETS AND LIABILITIES**

**Total liabilities** 

Accounting classification and fair values
The table below sets out the Group's classification of each class of financial assets and liabilities, their fair values and carrying amounts.

| values and carrying amounts.                        |                            |  |                |
|---|----------------------------|--|----------------|
| Assets  | Amortised<br>cost<br>R'000 | Outside<br>scope<br>of IFRS 9<br>R'000 | Total<br>R'000 |
| 2020  |                            |  |                |
| Cash and cash balances                              | 5 747                      | _                                      | 5 747          |
| Trade and other receivables                         | 23 484                     | -                                      | 23 484         |
| Current taxation asset                              | -                          | 107                                    | 107            |
| Deferred tax asset                                  | _                          | 2 280                                  | 2 280          |
| Investments in subsidiaries and structured entities | _                          | 515 500                                | 515 500        |
| Total assets  | 29 231                     | 517 887                                | 547 118        |
|   |                            |  |                |
|   |                            | 0.11                                   |                |
|   | Amortised cost             | Outside scope of IFRS 9                | Total          |
| Liabilities   | R'000                      | R'000                                  | R'000          |
| 2020  |                            |  |                |
| Trade and other payables                            | 9 457                      | _                                      | 9 457          |
| Total liabilities                                   | 9 457                      |  | 9 457          |
| lotal liabilities                                   | 7 437                      |  | 7 437          |
|   |                            |  |                |
|   | Amortised                  | Outside scope                          |                |
|   | cost                       | of IFRS 9                              | Total          |
| Assets  | R'000                      | R'000                                  | R'000          |
| 2019  |                            |  |                |
| Cash and cash balances                              | 7 462                      | _                                      | 7 462          |
| Trade and other receivables                         | 15 610                     | _                                      | 15 610         |
| Deferred tax asset                                  | _                          | 725                                    | 725            |
| Investments in subsidiaries and structured entities | 796                        | 515 356                                | 516 152        |
| Total assets  | 23 868                     | 516 081                                | 539 949        |
|   |                            |  |                |
|   | Amortised                  | Outside scope                          |                |
|   | cost                       | of IFRS 9                              | Total          |
| Liabilities   | R'000                      | R'000                                  | R'000          |
| 2019  |                            |  |                |
| Current taxation liability                          | _                          | 380                                    | 380            |
| Trade and other payables                            | 3 474                      | _                                      | 3 474          |
| 1 7   |                            |  |                |

3 474

380

3 854

## GLOSSARY OF TERMS

| TERM              | DEFINITION   |  |  |
|-------------------|--|--|--|
| AGM               | Annual General Meeting   |  |  |
| ALCO              | Asset and Liability Committee  |  |  |
| ATFS              | Absa Technology Finance Solutions (Proprietary) Limited  |  |  |
| Basel III         | Set of reform measures, in addition to Basel II, to strengthen the regulation, supervision and |  |  |
|                   | risk management of the banking sector  |  |  |
| Benal             | Benal Property Investments (Proprietary) Limited   |  |  |
| CAR               | Capital Adequacy Ratio   |  |  |
| CGU               | Cash-generating unit   |  |  |
| CIC               | Capital Investment Committee   |  |  |
| CLEC              | Credit and Large Exposures Committee   |  |  |
| Companies Act     | Companies Act, No 71 of 2008, as amended   |  |  |
| DFI               | Development Finance Institutions   |  |  |
| EAD               | Exposure at Default  |  |  |
| ECL               | Expected Credit Losses   |  |  |
| Efficient         | Efficient Group Limited  |  |  |
| Fintech           | Fintech (Proprietary) Limited  |  |  |
| FVTPL             | Fair Value Through Profit or Loss  |  |  |
| GACC              | Group Audit and Compliance Committee   |  |  |
| GIA               | Group Internal Audit   |  |  |
| GRCMC             | Group Risk and Capital Management Committee  |  |  |
| IAS               | International Accounting Standard  |  |  |
| IASB              | International Accounting Standards Board   |  |  |
| IFC               | International Finance Corporation  |  |  |
| IFRIC             | International Financial Reporting Interpretations Committee                                    |  |  |
| IFRS              | International Financial Reporting Standards  |  |  |
| INBR              | Incurred but not reported  |  |  |
| IRBA              | Independent Regulatory Board for Auditors  |  |  |
| ISAs              | International Standards on Auditing  |  |  |
| JSE               | Johannesburg Stock Exchange Limited  |  |  |
| LGD               | Loss Given Default   |  |  |
| Libor             | London Interbank Offered Rate  |  |  |
| PA                | Prudential Authority   |  |  |
| PD                | Probability of Default   |  |  |
| PwC               | PricewaterhouseCoopers Inc.  |  |  |
| REMCO             | Remuneration Committee   |  |  |
| Reporting date    | 30 September 2020  |  |  |
| SAICA             | South African Institute of Chartered Accountants   |  |  |
| SAL               | Sasfin Asia Limited  |  |  |
| SAM               | Sasfin Asset Managers (Proprietary) Limited  |  |  |
| SARB              | South African Reserve Bank   |  |  |
| SasCred           | SasCred Financial Services Limited   |  |  |
| Sasfin            | Sasfin Holdings Limited  |  |  |
| SASP              | South African Securitisation Programme (RF) Limited  |  |  |
| SasSec            | Sasfin Securities (Proprietary) Limited  |  |  |
| SCS               | Sasfin Commercial Solutions (Proprietary) Limited  |  |  |
| SENS              | Stock Exchange News Service  |  |  |
| SICR              | Significant Increase in Credit Risk  |  |  |
| SPAS              | Share Price Appreciation Scheme  |  |  |
| SPEIH             | Sasfin Private Equity Investment Holdings (Proprietary) Limited                                |  |  |
| SPPI              | Solely Payments of Principal and Interest  |  |  |
| The Bank          | Sasfin Bank Limited  |  |  |
| The Banking Group | Sasfin Bank Limited and its subsidiaries   |  |  |
| The Company       | Sasfin Holdings Limited  |  |  |
| The Group         | Sasfin Holdings Limited and its subsidiaries   |  |  |
| TTD               | Time to Default  |  |  |
| TVM               | Time Value of Money  |  |  |
| USD               | United States Dollar   |  |  |
| WACC              | Weighted Average Cost of Capital   |  |  |
| WIPHOLD           | Women Investment Portfolio Holdings Limited  |  |  |
| ZAR               | South African Rand   |  |  |
|                   |  |  |  |

## CORPORATE DETAILS

Country of incorporation and domicile South Africa

Independent Non-Executive Chair Roy Andersen<sup>1</sup>

**Executive directors** Michael Sassoon (Chief Executive Officer)

Angela Pillay (Financial Director)

Independent Non-Executive Directors Richard Buchholz (Lead)

Deon de Kock Grant Dunnington<sup>1</sup> Thabang Magare Mark Thompson Eileen Wilton

Non-Independent, Non-Executive Directors Gugu Dingaan

Nontobeko Ndhlazi Roland Sassoon

Shaun Rosenthal (Alternate)

**Group Company Secretary**Charissa de Jager

**Transfer secretaries**Computershare Investor Services (Proprietary) Limited

Rosebank Towers 15 Biermann Avenue

Rosebank Johannesburg

2196

**Lead sponsor** Sasfin Capital (Proprietary) Limited (a member of the Sasfin Group)

**Independent sponsor** Deloitte & Touche Sponsor Services (Proprietary) Limited

**Auditors** PricewaterhouseCoopers Inc

**Registered office** 29 Scott Street

Waverley Johannesburg

2090

Postal address PO Box 95104

Grant Park Johannesburg

2051

Website www.sasfin.com

**E-mail** investorrelations@sasfin.com

Company registration number 1987/002097/06

Tax reference number 9300/204/71/7

Despite their tenure exceeding nine years, the Prudential Authority approved Roy Andersen to be regarded as an Independent Non-Executive Director and Chair until March 2023 and Grant Dunnington to be regarded as an Independent Non-Executive Director until the Group's AGM in 2021.

