

Annual Financial Statements for the year ended 30 June 2019

At Sasfin, we contribute to society by going beyond a bank to enable the growth in the business and global wealth of our clients.



sasfin | Bank
Limited
beyond a bank

Table of contents

| | |
|-----|---|
| | Annual Financial Statements |
| 1 | Directors' responsibility statement |
| 1 | Company Secretary's certification |
| 2 | Group Audit and Compliance Committee report |
| 6 | Directors' report |
| 8 | Independent auditors' report |
| 10 | Consolidated and separate statement of financial position |
| 11 | Consolidated and separate statement of comprehensive income |
| 12 | Consolidated and separate statement of changes in equity |
| 14 | Consolidated and separate statement of cash flows |
| 15 | Notes to the consolidated and separate financial statements |
| 115 | Glossary of terms |
| IBC | Corporate details |



Indicates additional information available online or from the Company Secretary.

OUR REPORTS



Annual Financial Statements 2019

This report is Sasfin Bank's Annual Financial Statements and includes risk and capital management disclosures.



Integrated Report 2019

This is Sasfin's primary report which presents our strategy, performance and plans.

Legal entity terminology used in this report

Group/Sasfin: Sasfin Holdings Limited and its subsidiaries

Banking Group: Sasfin Bank Limited and its subsidiaries

Bank: Sasfin Bank Limited

Wealth Group: Sasfin Wealth (Pty) Limited and its subsidiaries

Capital: Sasfin Capital (Pty) Limited

Company: Sasfin Bank Limited

Statement of preparation

In terms of section 29(1)(e)(ii) of the Companies Act 71 of 2008 as amended, we confirm that these Annual Financial Statements were prepared under the supervision of Angela Pillay CA(SA), Group Financial Director and have been audited in compliance with the requirements of sections 29(1)(e)(i) and 30(2)(a) of the Companies Act 71 of 2008 as amended.

DISCLAIMER

The Bank has, in good faith, made a reasonable effort to ensure the fair presentation, accuracy and completeness of the information contained in this document, including all information that may be regarded as "forward-looking statements". Forward-looking statements may be identified by words such as "believe", "anticipate", "expect", "plan", "estimate", "intend", "project", and "target".

Forward-looking statements are not statements of fact, but statements by the Board based on its current estimates, projections, expectations, beliefs and assumptions regarding the Bank's future performance, and no assurance can be given to this effect.

The risks and uncertainties inherent in the forward-looking statements contained in this document include, but are not limited to, changes to IFRS and the interpretations, applications and practices subject thereto as they apply to past, present and future periods; domestic and international business and market conditions such as exchange rate and interest rate movements; changes in the domestic and international regulatory and legislative environments; changes to domestic and international operational, social, economic and political risks; and the effects of both current and future litigation.

The Bank does not undertake to update any forward-looking statements contained in this document, and does not assume responsibility for any loss or damage, however arising, as a result of the reliance by any party thereon, including, but not limited to, loss of earnings, profits or consequential loss or damage.

Directors' responsibility statement

The Board of Directors (the Board) of Sasfin Bank Limited (the Company or the Banking Group) is responsible for the preparation and fair presentation of the Directors' Report and the Consolidated and Separate Annual Financial Statements of the Company including significant accounting policies and other explanatory notes.

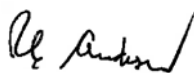
The Consolidated and Separate Annual Financial Statements are prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB), the South African Institute of Chartered Accountants (SAICA) Financial Reporting Guides as issued by the Accounting Practices Committee, Financial Reporting Pronouncements as issued by the Financial Reporting Standards Council, the JSE Listings Requirements, and the requirements of the Companies Act, No 71 of 2008, as amended (Companies Act).

The Board is also responsible for such internal controls as they deem necessary to enable the preparation of these Consolidated and Separate Annual Financial Statements and for maintaining adequate accounting records and an effective system of risk management.

Based on its own monitoring and oversight as well as assurance obtained from management, Group Risk, Compliance and Internal Audit, the Board is of the view that an effective internal financial control environment exists to support the integrity of the Consolidated and Separate Annual Financial Statements. The Board has a reasonable expectation that the Company and the Banking Group will have adequate resources to continue in operational existence and as a going concern in the financial year ahead.

It is the responsibility of the independent auditors to report on the fair presentation of the Consolidated and Separate Annual Financial Statements.

The Consolidated and Separate Annual Financial Statements for the year ended 30 June 2019 were approved by the Board and are signed on its behalf by:



Roy Andersen
Chair



Michael Sassoon
Chief Executive Officer



Angela Pillay
Group Financial Director

17 September 2019

Company Secretary's certification

I hereby certify, in terms of section 88(2)(e) of the Companies Act, that Sasfin Bank Limited has filed all returns and notices required by the Companies Act with the Companies and Intellectual Property Commission, for the financial year ended 30 June 2019, and that all such returns and notices as are required of a public company are true, correct and up to date.



Howard Brown
Company Secretary

17 September 2019

Group Audit and Compliance Committee report

INTRODUCTORY COMMENTS

The Group Audit and Compliance Committee (GACC/the Committee), which also presides over the Banking Group, is pleased to present its report in respect of the 2019 Annual Financial Statements of Sasfin Bank Limited (the Banking Group or the Bank), in compliance with section 94(7) of the Companies Act. The Committee's functions are further informed by the Companies Act, Banks Act, the JSE Listings Requirements and King Report on Corporate Governance™ for South Africa, 2016 (King IV™)* and are approved by the Board.

COMMITTEE COMPOSITION AND ASSESSMENT OF ITS PERFORMANCE

In terms of the Banks Act, which takes precedence over the Companies Act, members of the Committee are appointed by the Board and hence not by the shareholders. Only Independent Non-Executive Directors are eligible to serve on the Committee.

The Board performs an annual review of the Committee's compliance with its responsibilities, performance, governance and best practice, as per its Charter.

| Members | | Appointed | Resigned |
|----------------------------|-------|----------------|-------------------|
| Gugu Mtetwa ¹ | Chair | 28 August 2017 | 30 September 2019 |
| Linda de Beer ² | | 1 July 2014 | 30 September 2018 |
| Grant Dunnington | | 29 July 2013 | |
| Richard Buchholz | | 7 March 2018 | |
| Mark Thompson | | 21 June 2019 | |

¹ Appointed as Chair on 19 November 2018.

² Resigned as Chair on 18 November 2018.

The Committee holds private meetings with External Audit, the Chief Audit Executive, the Group Chief Risk Officer, and the Head: Group Compliance. The Chair of the Board, Executive Directors comprising the Chief Executive Officer, Group Financial Director, and executive management are invitees to meetings of the Committee but are excluded from the private meetings of the Committee.

FUNCTIONS OF THE COMMITTEE

The role of the Committee is to assist the Board to fulfil its oversight responsibilities in areas such as financial reporting, internal control practices, risk management processes and the Internal and External Audit functions.

The functions of the Committee are outlined in its Charter, which was reviewed and updated during the year and is available on the Sasfin website.

ANNUAL CONFIRMATIONS OF KEY FUNCTIONS FOR THE YEAR

During the year under review the Committee, among other matters, considered the following:

Financial control, financial reporting and the Integrated Report

- Reviewed the Interim Results, Annual Financial Statements, Integrated Report, dividend declarations and trading updates of the Banking Group, and recommend those to the Board for approval
- Confirmed that it has assessed the appropriateness of the going concern basis for the preparation of the Interim Results and Annual Financial Statements and the solvency and liquidity tests in support of financial assistance and distributions
- Assessed the accounting policies and key assumptions applied in the preparation of the Annual Financial Statements, as well as dealing with technical reporting matters relating to significant exceptional transactions and accounting judgements
- Confirmed compliance of the Interim Results and Annual Financial Statements with IFRS and the JSE Listings Requirements
- Consideration was given to the annual JSE Proactive Monitoring report to ensure the integrity of the financial information in the Annual Financial Statements. In this regard, the Committee notes that the JSE had issued the Group with a letter on its review of the 2018 Annual Financial Statements. The issues raised related to matters of clarification as well as disclosure. These have been addressed with the JSE and appropriately dealt with in the current year's Annual Financial Statements

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The Committee also considered combined assurance in the Group and specific attestations from Internal Audit, External Audit, Group Risk and Group Compliance to consider the adequacy and effectiveness of the internal controls within the Group. Even though we are comfortable that both these aspects of adequacy and effectiveness were in place, and there was improvement to the internal controls during the year, a key focus area for the Committee in the year ahead will be to enhance the integration of the new systems which went live during the latter half of this year.

External Audit

- Recommended for re-election PricewaterhouseCoopers Inc (PwC) as the audit firm, with Vincent Tshikhovhokhovho as the engagement partner, for shareholder approval
- Ensured that the appointment of the auditor complied with all the legislation regarding the appointment of auditors
- Reviewed and approved the list of non-audit services which the auditor may perform. There is a Board-approved non-audit services policy in place which places limits on non-audit services provided by the External Auditors
- In consultation with the executive management, agreed to the engagement letter, terms, audit plan and budgeted fees for the 2019 financial year
- Promoted and enabled effective communication between the External and Internal Audit functions

The Committee is satisfied that PwC is independent of the Group, and the partner who is responsible for signing the Group's Annual Financial Statements, as set out in section 94(8) of the Companies Act, has the requisite skills and expertise. This included consideration of:

- the representations by PwC to the Committee including the auditor's suitability assessment in terms of the JSE Listing Requirements;
- the independence of PwC not being impaired as set out by IRBA as well as other regulatory and internal processes within the audit firm; and
- policies and controls regarding non-assurance services provided by PwC.

Internal Audit

- Reviewed and approved the Internal Audit Charter, the annual audit plan, and the Internal Audit budget for the upcoming financial year
- Reviewed audit reports issued by Internal Audit including considering any weaknesses in controls that were identified and the corrective actions proposed by management
- Considered quarterly status update reports on the movements of internal and external audit findings
- Evaluated the independence, effectiveness and performance of the Group Internal Audit function and the Chief Audit Executive. The Committee concluded that the Chief Audit Executive and the function were independent and effective for the period under review

The Chief Audit Executive reported to the Committee, had unrestricted access to the Committee Chair and is of the opinion that the material internal financial controls were adequate to allow reliance to be placed on external reports issued by the Banking Group. Areas of improvement were identified within the Procurement function and with respect to IT System Implementation Controls. The action plans to remediate are on track and will be monitored.

Compliance

- Reviewed and recommended the Compliance Charter and the annual compliance and monitoring plan
- Reviewed the findings from the South African Reserve Bank (SARB) Prudential Authority's anti-money laundering compliance inspection conducted in 2018 together with the remedial action plan proposed by management. The Committee noted the fine of R500 000 imposed by the SARB Prudential Authority and is satisfied with the action plan to enhance the FICA staff training programme
- Evaluated the effectiveness and performance of the Compliance function and concluded that these were appropriate

Group Audit and Compliance Committee report continued

Combined Assurance

The Committee is of the view that significant strides have been made against the roadmap put in place last year for the Combined Assurance model. Alignment has been reached on the Group's overall risks together with the language used to describe risk, controls, and their measurement. The Committee, together with the GRCMC, considers bi-annually the work completed by the 2nd, 3rd and 4th Lines of Defence, including the assurance level provided by the assurance partners over those key controls linked to each of the Group's top risks. The journey of Combined Assurance will continuously evolve as the process matures within the Group; it continues working towards achieving the objective of enabling an effective control environment, along with supporting the integrity of information used for internal decision-making.

Expertise and experience of the Finance function and the Group Financial Director

- Received regular reports from the Group Financial Director regarding the financial performance of the Group, the tracking and monitoring of key performance indicators and regulatory ratios, details of budgets, forecasts and long-term plans
- Considered updates on the enhancement of the financial reporting controls and processes, and the adequacy and reliability of the management information used in the financial reporting process
- Received feedback from both Internal and External Audit regarding the financial control environment
- Considered the expertise, resources and experience of the Finance function and the senior management responsible for this function
- Considered the appropriateness of the experience, effectiveness and expertise of the Group Financial Director and concluded that these were appropriate

KEY AUDIT MATTERS AS REPORTED BY THE EXTERNAL AUDITORS

The Committee considered the Key Audit Matters as reported by the External Auditors as part of the PwC audit report.

These matters are also key aspects considered by the Committee as part of the year-end reporting process in recommending the Annual Financial Statements as well as the adequacy and effectiveness of internal controls to the Board for approval and disclosure.

In respect of the Key Audit Matters reported in the current year, the Committee's oversight and monitoring processes included the following:

Expected credit losses of loans and advances

This is an area that is also reviewed by the Credit and Large Exposures Committee of the Board, before consideration by the Committee. The Committee considered whether the levels of provisioning and credit impairment were appropriate, given the impacts of the re-calibration of the impairment model as well as the inclusion of forward-looking information. This included consideration and approval of an amendment to the adjustment to opening Retained Income on 1 July 2018, as required by IFRS 9 (refer to note 1.1.1), and which was previously disclosed. It was important for the Committee that a conservative approach was followed in this regard, considering strained economic conditions.

The Committee paid specific attention to the IFRS 9 disclosure in the Annual Financial Statements and considered its appropriateness. The Committee also had a specific discussion with the External Auditors in order to satisfy itself in this regard.

Valuation of investment securities

The Committee considered the oversight in this regard by the Capital Investment Committee of the Board, which reviews Private Equity and Property Equity valuations on a bi-annual basis. The assumptions, judgements and methodology were discussed at great length by the Committee to enable the Committee to satisfy itself as to the reasonableness of valuations. The Committee also had a specific discussion with the External Auditors in order to satisfy itself in this regard.

Migration of IT Systems impacting financial reporting

The Committee considered the oversight in this regard by the IT Committee which reviews all strategic IT projects of the Group. In the current year, two key systems were implemented, namely, Calypso and LeaseWave. The impact that these projects had on the financial control environment, specifically relating to cash reconciliations, was considered, together with management's post balance sheet plan to remediate unresolved items. The Committee will consider the closeout reports for these projects as they fall due, and will continue to monitor the plan to remediate unresolved items.

IN CONCLUSION

The Committee is satisfied that it has fulfilled its responsibilities and complied with its legal, regulatory and governance responsibilities as set out in its mandate.

We would also like to thank Linda de Beer who resigned from the Committee in the past financial year for her invaluable contribution and insight.

We would like to welcome Mark Thompson to the Committee. He will chair this Committee post my resignation on 30 September 2019. Mark brings with him a wealth of knowledge in the field of audit, credit and treasury.

Finally, I would like to take this opportunity to thank the Committee and Board for their support over the last financial year. My chairmanship of this Committee has been a rewarding one and I wish the new Committee members all the best.



Gugu Mtetwa CA(SA)
Chair – Group Audit and Compliance Committee

17 September 2019

Directors' report

NATURE OF BUSINESS

Sasfin Bank Limited (the Bank) is a wholly owned subsidiary of Sasfin Holdings Limited, a bank-controlling company listed on the JSE Limited (JSE). The Bank and its subsidiaries (the Banking Group) provide a comprehensive range of specialist financial products and services focused on the needs of asset suppliers, small and medium businesses and institutional and private clients.

FINANCIAL RESULTS

The results of the Banking Group and Company are set out in the Consolidated and Separate Annual Financial Statements and accompanying notes as well as in the Integrated Report 2019.

DIRECTORATE AND CHANGES TO THE BOARD

On 1 January 2019, Roland Sassoon stepped down as the Chief Executive Officer (CEO) of Sasfin Bank Limited and was succeeded by Michael Sassoon. Roland Sassoon will rejoin the Sasfin Bank Limited and Sasfin Holdings Boards from 1 January 2020 after serving a 12-month cooling off period as a Non-Independent, Non-Executive Director.

Mark Thompson joined the Board in June 2019 and will chair the Group Audit and Compliance Committee upon Gugu Mtetwa's departure. Eileen Wilton accepted a position on the Board on 6 August 2019 and will Chair the IT Committee.

DIRECTORS AND COMPANY SECRETARY

| Independent Non-Executive Directors | | Appointed | Resigned |
|---|--------------------------|------------------|-------------------|
| Roy Andersen | Chair | 14 February 2011 | |
| Linda de Beer | | 1 July 2014 | 30 September 2019 |
| Grant Dunnington | | 25 February 2010 | |
| Gugu Mtetwa | | 9 October 2017 | 30 September 2019 |
| Shahied Rylands | | 5 August 2006 | |
| Richard Buchholz | | 9 January 2018 | |
| Mark Thompson | | 21 June 2019 | |
| Eileen Wilton | | 6 August 2019 | |
| Non-Independent, Non-Executive Directors (Representatives of WIPHOLD, Sasfin's BEE partner) | | | |
| Gloria Serobe | | 7 March 2018 | |
| Gugu Dingaan | | 7 March 2018 | |
| Shaun Rosenthal (Alternate) | | 7 March 2018 | |
| Executive Directors | | | |
| Michael Sassoon* | Chief Executive Officer | 1 January 2019 | |
| Roland Sassoon | | 9 November 1979 | 1 January 2019 |
| Angela Pillay | Group Financial Director | 1 March 2018 | |
| Alternate Executive Director | | | |
| Linda Fröhlich | | 9 October 2013 | 5 March 2018 |
| Company Secretary | | | |
| Howard Brown | | 28 August 2011 | |

* Michael Sassoon was appointed as an Alternate Director on 9 October 2013, as a Director on 23 October 2015 and as Chief Executive Officer on 26 October 2018.

SHARE CAPITAL

Ordinary share capital

There were no changes to the authorised ordinary share capital.

Preference share capital

There were no changes in the authorised or issued preference share capital of the Company.

Analysis of shareholders

The analysis of ordinary and preference shareholders is provided in the Shareholders' and Administrative Information Booklet included as part of the Integrated Report 2019.

SPECIAL RESOLUTIONS PASSED

Special resolutions passed during the year are available for inspection.

EVENTS AFTER THE REPORTING DATE

The Board is not aware of any material events which occurred after the reporting date and up to the date of this report.

Independent auditor's report

TO THE SHAREHOLDERS OF SASFIN BANK LIMITED

Report on the audit of the consolidated and separate financial statements

Our opinion

In our opinion, the consolidated and separate financial statements present fairly, in all material respects, the consolidated and separate financial position of Sasfin Bank Limited (the Company) and its subsidiaries (together the Group) as at 30 June 2019 and its consolidated and separate financial performance and its consolidated and separate cash flows for the year then ended in accordance with International Financial Reporting Standards and the requirements of the Companies Act of South Africa.

What we have audited

Sasfin Bank Limited's financial statements set out on pages 10 to 114 comprise:

- the consolidated and separate statements of financial position as at 30 June 2019;
- the consolidated and separate statement of comprehensive income for the year then ended;
- the consolidated and separate statement of changes in equity for the year then ended;
- the consolidated and separate statement of cash flows for the year then ended; and
- the notes to the consolidated and separate financial statements, which include a summary of significant accounting policies.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial statements* section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We are independent of the Group in accordance with the sections 290 and 291 of the Independent Regulatory Board for Auditors' *Code of Professional Conduct for Registered Auditors (Revised January 2018)*, parts 1 and 3 of the Independent Regulatory Board for Auditors' *Code of Professional Conduct for Registered Auditors (Revised November 2018)* (together the IRBA Codes) and other independence requirements applicable to performing audits of financial statements in South Africa. We have fulfilled our other ethical responsibilities, as applicable, in accordance with the IRBA Codes and in accordance with other ethical requirements applicable to performing audits in South Africa. The IRBA Codes are consistent with the corresponding sections of the International Ethics Standards Board for Accountants' *Code of Ethics for Professional Accountants* and the *International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (including International Independence Standards)* respectively.

Other information

The directors are responsible for the other information. The other information comprises the information included in the document titled "Sasfin Bank Limited Annual Financial Statements for the year ended 30 June 2019", which includes the Directors' Report, the Group Audit and Compliance Committee's Report and the Company Secretary's Certificate as required by the Companies Act of South Africa, and the disclosures set out on pages 117 to 118 that have been presented in terms of the Banks Act 1990 (as amended) and Regulations 43 (1)(e)(ii) of the Banking Regulations. The other information does not include the consolidated or the separate financial statements and our auditor's report thereon.

Our opinion on the consolidated and separate financial statements does not cover the other information and we do not express an audit opinion or any form of assurance conclusion thereon.

In connection with our audit of the consolidated and separate financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated and separate financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of the directors for the financial statements

The directors are responsible for the preparation of the financial statements in accordance with the International Financial Reporting Standards and the requirements of the Companies Act of South Africa, for determining that the

basis of preparation is acceptable in the circumstances and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Group and the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group and/or Company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated and separate financial statements, including the disclosures, and whether the consolidated and separate financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the business activities within the Company to express an opinion on the financial statements. We are responsible for the direction, supervision and performance of the audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

In terms of the IRBA Rule published in Government Gazette Number 39475 dated 4 December 2015, we report that PricewaterhouseCoopers Inc. has been the auditor of Sasfin Bank Limited for 2 years.

PricewaterhouseCoopers Inc.

PricewaterhouseCoopers Inc.

Director: Vincent Tshikhovhokhovho

Registered Auditor

4 Lisbon Lane
Waterfall City
2019

17 September 2019

Consolidated and separate statements of financial position

AT 30 JUNE 2019

| | Accounting policy | Note | Consolidated | | Separate | |
|---|-------------------|------|-------------------|----------------------------|------------------|----------------------------|
| | | | 2019 R'000 | 2018 ¹ R'000 | 2019 R'000 | 2018 ¹ R'000 |
| ASSETS | | | | | | |
| Cash and cash balances | 1.10 | 4 | 1 314 414 | 1 838 645 | 1 079 459 | 1 579 043 |
| Negotiable securities | 1.12 | 5 | 3 077 519 | 1 975 407 | 3 077 519 | 1 975 407 |
| Trading assets | 1.12 | 6 | 39 007 | 179 417 | 38 997 | 174 183 |
| Other receivables | 1.12 | 7 | 270 955 | 360 904 | 315 775 | 336 901 |
| Non-current assets held for sale | | 8 | – | – | – | – |
| Loans and advances | 1.12 | 9 | 7 487 115 | 7 617 107 | 3 925 057 | 3 589 487 |
| Current taxation asset | 1.15 | | 20 130 | 14 203 | – | 1 721 |
| Investment securities | 1.12 | 10 | 154 363 | 136 535 | 154 142 | 136 226 |
| Loans to entities in the Group | | | 130 490 | – | 476 038 | – |
| Property and equipment | 1.5 | 12 | 45 740 | 51 600 | 45 639 | 51 455 |
| Investment property | 1.3 | 13 | 8 900 | 12 600 | – | – |
| Intangible assets and goodwill | 1.4 | 14 | 215 800 | 179 235 | 156 676 | 115 345 |
| Investments in subsidiaries and structured entities | | | – | – | 255 859 | 692 358 |
| Deferred tax asset | 1.15 | 11 | 2 139 | 71 | – | – |
| Total assets | | | 12 766 572 | 12 365 724 | 9 525 161 | 8 652 126 |
| LIABILITIES | | | | | | |
| Funding under repurchase agreements and interbank | 1.12 | 15 | 2 271 610 | 1 923 244 | 2 197 422 | 1 519 672 |
| Trading liabilities | 1.12 | 5 | 40 436 | 155 672 | 35 171 | 171 561 |
| Current taxation liability | | | – | 14 048 | – | – |
| Trade and other payables | | 16 | 743 310 | 637 944 | 438 384 | 349 214 |
| Provisions | 1.7 | 17 | 38 189 | 23 686 | 28 591 | 22 961 |
| Bank overdraft | 1.10 | 4 | 46 008 | – | – | – |
| Deposits from customers | 1.12 | 18 | 5 146 236 | 4 605 575 | 5 561 971 | 5 155 577 |
| Debt securities issued | 1.12 | 19 | 2 753 521 | 3 115 432 | – | – |
| Long-term loans | 1.12 | 20 | 245 715 | 424 616 | 240 215 | 424 616 |
| Deferred tax liability | 1.15 | 11 | 136 213 | 130 284 | 45 623 | 43 617 |
| Loans from entities in the Group | | | – | – | 8 210 | – |
| Total liabilities | | | 11 421 238 | 11 030 551 | 8 555 587 | 7 687 218 |
| EQUITY | | | | | | |
| Ordinary share capital | 1.9 | 21 | 3 600 | 3 600 | 3 600 | 3 600 |
| Ordinary share premium | 1.9 | 22 | 459 876 | 459 876 | 459 876 | 459 876 |
| Reserves | 1.9 | | 881 858 | 871 697 | 506 098 | 501 432 |
| Total equity | 1.9 | | 1 345 334 | 1 335 173 | 969 574 | 964 908 |
| Total liabilities and equity | | | 12 766 572 | 12 365 724 | 9 525 161 | 8 652 126 |

¹ Comparative information has not been restated for the adoption of IFRS 9. Therefore comparability may not necessarily be achieved. Refer to note 1.1.1.

Consolidated and separate statements of comprehensive income

FOR THE YEAR ENDED 30 JUNE 2019

| | Accounting policy | Note | Consolidated | | Separate | |
|---|-------------------|--------|---------------|----------------------------|---------------|----------------------------|
| | | | 2019 R'000 | 2018 ¹ R'000 | 2019 R'000 | 2018 ¹ R'000 |
| Interest and similar income | 1.13 | 24 | 1 269 362 | 1 212 067 | 813 754 | 710 815 |
| Interest income calculated using the effective interest method | | | 1 276 425 | 1 186 768 | 813 179 | 641 555 |
| Other interest income | | | (7 063) | 25 299 | 575 | 69 260 |
| Interest and similar expense | | 25 | (763 304) | (735 850) | (538 973) | (466 837) |
| Interest expense calculated using the effective interest method | 1.13 | | (762 378) | 731 918 | (533 323) | (462 905) |
| Other interest expense | 1.13 | | (926) | 3 932 | (5 650) | (3 932) |
| Net interest income | | | 506 058 | 476 217 | 274 781 | 243 978 |
| Non-interest income | | | 341 262 | 304 969 | 446 250 | 369 881 |
| Net fee and commission income | 1.13 | 26 | 105 992 | 88 195 | 279 630 | 251 588 |
| Fee and commission income | | | 191 477 | 146 739 | 295 656 | 287 124 |
| Fee and commission expense | | | (85 455) | (58 544) | (16 026) | (35 536) |
| Gains and losses on financial instruments | 1.13 | 27 | 84 846 | 60 781 | 146 132 | 118 351 |
| Other income | | 28 | 150 424 | 155 993 | 20 488 | (58) |
| Total income | | | 847 320 | 781 186 | 721 031 | 613 859 |
| Impairment charges on loans and advances | 1.12.4 and 2.1 | 39.3.4 | (80 291) | (134 366) | (19 820) | (89 286) |
| Net income after impairments | | | 767 029 | 646 820 | 701 211 | 524 573 |
| Operating costs | | | (583 967) | (524 536) | (561 640) | (487 802) |
| Staff costs | 1.14 | 29 | (321 098) | (283 764) | (256 516) | (230 947) |
| Other operating expenses | | 30 | (256 814) | (231 336) | (299 069) | (247 805) |
| Impairments of non-financial assets | 1.11 | 31 | (6 055) | (9 436) | (6 055) | (9 050) |
| Profit before income tax | | | 183 062 | 122 284 | 139 571 | 36 711 |
| Income tax expense | 1.15 | 32 | (47 675) | (47 589) | (21 309) | (5 095) |
| Profit for the year | | | 135 387 | 74 695 | 118 262 | 31 676 |
| Other comprehensive income for the year, net of tax effects: | | | | | | |
| <i>Items that may subsequently be reclassified to profit or loss:</i> | | | | | | |
| Foreign exchange differences on translation of foreign operations | | | 4 877 | 9 740 | – | – |
| Total comprehensive income for the year | | | 139 371 | 84 435 | 118 262 | 31 676 |

¹ Comparative information has not been restated for the adoption of IFRS 9. Therefore comparability may not necessarily be achieved. Refer to note 1.1.1.

Consolidated and separate statements of changes in equity

FOR THE YEAR ENDED 30 JUNE 2019

| | Ordinary share capital and premium R'000 | Distributable reserves R'000 | Foreign currency translation reserve R'000 | Hedging reserve R'000 | Total shareholders' equity R'000 |
|--|--|------------------------------|--|-----------------------|----------------------------------|
| Consolidated | | | | | |
| Balance at 30 June 2017 | 463 476 | 860 780 | 65 581 | (107 099) | 1 282 738 |
| Total comprehensive income for the year | – | 74 695 | 9 740 | – | 84 435 |
| Profit for the year | – | 74 695 | – | – | 74 695 |
| Other comprehensive income/(loss) net of income tax for the year | – | – | 9 740 | – | 9 740 |
| Dividends to ordinary shareholders | – | (32 000) | – | – | (32 000) |
| Balance at 30 June 2018 | 463 476 | 903 475 | 75 321 | (107 099) | 1 335 173 |
| Changes on initial application of IFRS 9 (refer to note 1.1.1) | – | (66 103) | – | – | (66 103) |
| Restated balance at 1 July 2018¹ | 463 476 | 837 372 | 75 321 | (107 099) | 1 269 070 |
| Total comprehensive income for the year | – | 135 387 | 4 877 | – | 140 264 |
| Profit for the year | – | 135 387 | – | – | 135 387 |
| Other comprehensive income/(loss) net of income tax for the year | – | – | 4 877 | – | 4 877 |
| Dividends to ordinary shareholders | – | (64 000) | – | – | (64 000) |
| Balance at 30 June 2019 | 463 476 | 908 759 | 80 198 | (107 099) | 1 345 334 |

¹ Comparative information has not been restated for the adoption of IFRS 9. Therefore comparability may not necessarily be achieved. Refer to note 1.1.1.

Consolidated and separate statements of changes in equity

FOR THE YEAR ENDED 30 JUNE 2019

| | Ordinary share capital and premium R'000 | Distri- butable reserves R'000 | Hedging reserve R'000 | Total share- holders' equity R'000 |
|--|---|---|-----------------------------|--|
| Separate | | | | |
| Balance at 30 June 2017 | 463 476 | 608 855 | (107 099) | 965 232 |
| Total comprehensive income for the year | – | 31 676 | – | 31 676 |
| Profit for the year | – | 31 676 | – | 31 676 |
| Dividends to ordinary shareholders | – | (32 000) | – | (32 000) |
| Balance at 30 June 2018 | 463 476 | 608 531 | (107 099) | 964 908 |
| Changes on initial application of IFRS 9 (refer to note 1.1.1) | | (49 596) | | (49 596) |
| Restated balance at 1 July 2018¹ | 463 476 | 558 935 | (107 099) | 915 311 |
| Total comprehensive income for the year | | 118 262 | | 118 262 |
| Profit for the year | – | 118 262 | – | 118 262 |
| Dividends to ordinary shareholders | – | (64 000) | – | (64 000) |
| Balance at 30 June 2019 | 463 476 | 613 197 | (107 099) | 969 574 |

¹ Comparative information has not been restated for the adoption of IFRS 9. Therefore comparability may not necessarily be achieved. Refer to note 1.1.1.

Consolidated and separate statement of cash flows

FOR THE YEAR ENDED 30 JUNE 2019

| | Note | Consolidated | | Separate | |
|--|------|---------------|---------------|---------------|---------------|
| | | 2019 R'000 | 2018 R'000 | 2019 R'000 | 2018 R'000 |
| Cash flows from operating activities | | | | | |
| Cash receipts from customers | 34.1 | 1 525 773 | 1 444 882 | 1 129 893 | 969 737 |
| Cash paid to customers, employees and suppliers | 34.2 | (1 292 975) | (1 209 763) | (1 072 494) | (908 897) |
| Cash inflow from operating activities | | | | | |
| Dividends received | 34.3 | 232 798 | 253 119 | 57 399 | 60 840 |
| Taxation (paid)/received | 34.4 | (45 206) | (7 511) | 1 721 | 11 514 |
| Dividends paid | 34.5 | (64 000) | (32 000) | (64 000) | (32 000) |
| Cash flows from operating activities before changes in operating assets and liabilities | | | | | |
| | | 135 493 | 201 959 | 66 524 | 97 698 |
| Changes in operating assets and liabilities | | | | | |
| | | (499 278) | 696 049 | (437 241) | (233 643) |
| Increase in loans and advances | | (33 668) | (110 321) | (424 322) | (438 425) |
| Decrease/(increase) in trading assets | | 133 584 | (106 939) | 202 525 | (106 509) |
| Increase in negotiable securities | | (1 094 723) | (579 885) | (1 094 723) | (579 885) |
| Increase/(decrease) in other receivables | | 89 949 | (46 439) | 21 126 | (65 572) |
| Increase/(decrease) in deposits from customers | | 540 661 | (158 556) | 406 394 | 64 825 |
| (Decrease)/increase in long-term funding | | (178 886) | 244 943 | (184 401) | 244 943 |
| Increase in funding under repurchase agreements and interbank | | 348 366 | – | 677 750 | 523 069 |
| (Decrease)/increase in trading liabilities | | (63 808) | 629 744 | (136 390) | 100 343 |
| (Decrease)/increase in debt securities | | (361 911) | 88 866 | – | – |
| Increase in trade and other payables | | 113 971 | 618 714 | 89 170 | – |
| Increase in provisions | | 7 187 | – | 5 630 | – |
| Net cash from operating activities | | | | | |
| | | (363 785) | 898 008 | (370 717) | 135 945 |
| Cash flows from investing activities | | | | | |
| | | (209 977) | (1 184 547) | (128 867) | (231 803) |
| Proceeds from the disposal of property and equipment | | 5 514 | 3 176 | – | 2 140 |
| Proceeds from disposal of investment property | | – | – | – | – |
| Proceeds from the disposal of investment securities | | – | 3 019 | (17 917) | 23 011 |
| Acquisition of property and equipment | | (23 907) | (17 258) | (21 293) | (17 055) |
| Proceeds from the disposal of intangible assets | | – | 5 635 | – | 5 635 |
| Acquisition of intangible assets | | (61 094) | (80 575) | (58 295) | (80 575) |
| Net cash paid on acquisition of subsidiaries | | – | (1 155 444) | – | – |
| Acquisition of investment securities | | – | – | – | – |
| Advances made to entities in the Group | | (130 490) | – | (31 362) | (164 959) |
| Repayments of investment securities | | – | 56 900 | – | – |
| Net decrease in cash and cash balances | | | | | |
| | | (573 762) | (286 539) | (499 584) | (367 748) |
| Cash and cash balances at beginning of the year | | 1 838 645 | 2 106 477 | 1 579 043 | 1 946 791 |
| Effect of exchange rate movements on cash and cash balances | | 3 523 | 18 707 | – | – |
| Cash and cash balances at the end of the year | | | | | |
| | 4 | 1 268 406 | 1 838 645 | 1 079 459 | 1 579 043 |

Notes to the consolidated and separate financial statements

FOR THE YEAR ENDED 30 JUNE 2019

1. ACCOUNTING POLICIES

The principal accounting policies adopted in the preparation of these Consolidated and Separate Annual Financial Statements are set out below.

1.1 Basis of preparation

The Consolidated and Separate Annual Financial Statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB) and IFRS Interpretations Committee, the SAICA Financial Reporting Guides as issued by the Accounting Practices Committee, Financial Pronouncements as issued by the Financial Reporting Standards Council, the requirements of the Companies Act, 71 of 2008, as amended, and the JSE Listings Requirements.

The directors assess the Banking Group's and Company's future performance and financial position on a continuous basis and have no reason to believe that the Banking Group and Company will not be a going concern in the reporting period ahead. Consequently the Consolidated and Separate Annual Financial Statements have been prepared on the going concern basis.

The Banking Group has, in the preparation of these Consolidated and Separate Annual Financial Statements, consistently applied the accounting policies with those applied in the previous financial year, unless otherwise stated.

1.1.1 Adoption of new and amended standards for the first time in the current financial year

The following standards, interpretations and amendments have been adopted without effecting the Banking Group's previously reported financial results, disclosures or accounting policies and did not impact the Banking Group's results upon transition:

- IFRS 15 *Revenue from Contracts with Customers* (IFRS 15) – IFRS 15 replaces IAS 11 *Construction Contracts*, IAS 18 *Revenue*, IFRIC 13 *Customer Loyalty Programmes*, IFRIC 15 *Agreements for the Construction of Real Estate*, IFRIC 18 *Transfer of Assets from Customers* and SIC-31 *Revenue – Barter of Transactions Involving Advertising Services*. This standard contains a single model that applies to all contracts with customers and two approaches to recognising revenue, namely at a point in time or over time. IFRS 15 details a contract-based five-step analysis of transactions to determine whether, how much and when revenue is recognised. The adoption of IFRS 15 for the year commencing 1 July 2018 did not have a significant impact, since the standard does not impact the timing or amount of fee and commission income from contracts with customers and the related assets and liabilities recognised by the Banking Group. Accordingly, the impact on the comparative information is limited to new disclosure requirements.
- IFRIC 22 *Foreign Currency Transactions and Advance Considerations* (IFRIC 22) – When foreign currency consideration is paid or received in advance of the item it relates to – which may be an asset, an expense or income – IAS 21 *The Effects of Changes in Foreign Exchange Rates* is not clear on how to determine the transaction date for translating the related item. This has resulted in diversity in practice regarding the exchange rate used to translate the related item. IFRIC 22 clarifies that the transaction date is the date on which the Company initially recognises the prepayment or deferred income arising from the advance consideration. For transactions involving multiple payments or receipts, each payment or receipt gives rise to a separate transaction date. The Banking Group adopted IFRIC 22 for the year commencing 1 July 2018. The adoption did not have a significant impact on the Banking Group.

The adoption of IFRS 9 *Financial Instruments* (IFRS 9) had a material impact on the Banking Group's results upon transition. IFRS 9 replaces IAS 39 *Financial Instruments: Recognition and Measurement* (IAS 39) and is applied for the first time by the Banking Group for the year commencing 1 July 2018.

The following is a summary of the main differences between IFRS 9 and IAS 39:

- Changes to the classification and measurement of financial assets. The classification and measurement of financial assets are determined by the business model applied by Sasfin in managing its financial assets and the contractual cash flow characteristics of the financial assets
- Moving from an incurred loss impairment model under IAS 39, to an expected credit loss (ECL) impairment model under IFRS 9
- Changes in the hedge accounting requirements and the application thereof

Refer "IFRS 9 adoption" below for more detail.

IFRS 9 adoption

The Banking Group has elected to adopt IFRS 9 retrospectively without restating comparatives i.e. restating opening retained income on 1 July 2018, the effective date. Consequently, the comparative information (as previously reported for the year ended 30 June 2018) are presented in accordance with the requirements of IAS 39, with current and future reporting periods presented in terms of IFRS 9.

Notes to the consolidated and separate financial statements continued

FOR THE YEAR ENDED 30 JUNE 2019

1. ACCOUNTING POLICIES continued

1.1 Basis of preparation continued

1.1.1 Adoption of new and amended standards for the first time in the current financial year continued

IFRS 9 adoption continued

Classification and measurement

As indicated in the below table, the changes to the classification and measurement of financial assets and financial liabilities did not have a significant impact on the Banking Group, apart from the increase in the credit loss allowance related to Loans and Advances and the related deferred tax impact.

| <i>Consolidated</i> | IAS 39 Classification | IFRS 9 Classification | IAS 39 30 June 2018 R'000 | IFRS 9 Transition adjustment on 1 July 2018 | | | IFRS 9 1 July 2018 R'000 |
|-----------------------------------|--------------------------|--------------------------|------------------------------------|--|---|--|-----------------------------------|
| | | | | ECL R'000 | Classification and measure- ments R'000 | Total IFRS 9 Adjustment R'000 | |
| ASSETS | | | | | | | |
| Cash and cash balances | Amortised cost | Amortised cost | 1 838 645 | – | – | – | 1 838 645 |
| Negotiable securities | Amortised cost | Amortised cost | 1 975 407 | – | – | – | 1 975 407 |
| Loans and advances | Amortised cost | Amortised cost | 7 618 423 | (84 686) | – | (84 686) | 7 533 737 |
| Trading assets | FVTPL | FVTPL | 179 417 | – | – | – | 179 417 |
| Other receivables | Amortised cost | Amortised cost | 360 904 | – | – | – | 360 904 |
| Investment securities | FVTPL – designated | FVTPL – default | 136 535 | – | – | – | 136 535 |
| Property and equipment | Outside scope | Outside scope | 51 119 | – | – | – | 51 119 |
| Investment property | Outside scope | Outside scope | 12 600 | – | – | – | 12 600 |
| Taxation | Outside scope | Outside scope | 14 203 | – | – | – | 14 203 |
| Intangible assets and goodwill | Outside scope | Outside scope | 178 400 | – | – | – | 178 400 |
| Deferred tax asset | Outside scope | Outside scope | 71 | 18 583 | – | 18 583 | 18 654 |
| Total assets | | | 12 365 724 | (66 103) | – | (66 103) | 12 299 621 |

1. ACCOUNTING POLICIES continued

1.1 Basis of preparation continued

1.1.1 Adoption of new and amended standards for the first time in the current financial year continued

IFRS 9 adoption continued

Classification and measurement continued

| Consolidated | IAS 39 Classification | IFRS 9 Classification | IAS 39 30 June 2018 R'000 | IFRS 9 Transition adjustment on 1 July 2018 | | | IFRS 9 1 July 2018 R'000 |
|---|--------------------------|--------------------------|------------------------------------|--|---|--|-----------------------------------|
| | | | | ECL R'000 | Classification and measure- ments R'000 | Total IFRS 9 Adjustment R'000 | |
| LIABILITIES | | | | | | | |
| Funding under repurchase agreements and interbank | Amortised cost | Amortised cost | 1 923 244 | – | – | – | 1 923 244 |
| Deposits from customers | Amortised cost | Amortised cost | 4 605 575 | – | – | – | 4 605 575 |
| Debt securities issued | Amortised cost | Amortised cost | 3 115 432 | – | – | – | 3 115 432 |
| Long-term loans | Amortised cost | Amortised cost | 424 616 | – | – | – | 424 616 |
| Trading liabilities | FVTPL | FVTPL | 155 672 | – | – | – | 155 672 |
| Other payables | Amortised cost | Amortised cost | 661 680 | – | – | – | 661 680 |
| Taxation | Outside scope | Outside scope | 14 048 | – | – | – | 14 048 |
| Deferred tax liability | Outside scope | Outside scope | 130 284 | – | – | – | 130 284 |
| Total liabilities | | | 11 030 551 | – | – | – | 11 030 551 |
| EQUITY | | | | | | | |
| Ordinary share capital | Outside scope | Outside scope | 3 600 | – | – | – | 3 600 |
| Ordinary share premium | Outside scope | Outside scope | 459 876 | – | – | – | 459 876 |
| Reserves | Outside scope | Outside scope | 871 697 | (66 103) | – | (66 103) | 805 594 |
| Total equity | | | 1 335 173 | (66 103) | – | (66 103) | 1 269 070 |
| Total liabilities and equity | | | 12 365 724 | (66 103) | – | (66 103) | 12 299 621 |

In the Separate Annual Financial Statements of Sasfin Bank Limited, the same classification and measurement of financial assets and financial liabilities occurs as in the Consolidated Annual Financial Statements of the Banking Group.

Expected credit loss impairment model

The Banking Group has elected not to apply the simplified approach to its finance lease receivables.

The allowance account for credit losses is determined with reference to the following:

- Stage 1: 12-month ECLs for those financial assets where there has not been a significant increase in credit risk since initial recognition.
- Stage 2: Lifetime ECLs for those financial assets where there has been a significant increase in credit risk on a collective basis.
- Stage 3: Lifetime ECLs for all credit impaired financial assets.

A significant increase in credit risk considers the impact of forward-looking economic information that is readily available and, where relevant, the ageing of the debt. Refer to note 1.12.A.

The change from an incurred loss model under IAS 39 to an ECL model under IFRS 9 resulted in an increase in the impairment loss allowance account (i.e. provision for credit losses) of R84.686 million (separate: R68.898 million), with a deferred tax impact of R18.583 million (separate: R19.301 million) on 1 July 2018. The ECL model also includes financial guarantees issued, which were previously recognised in accordance with IAS 37 *Provisions, Contingent Liabilities and Contingent Assets*. Management has applied assumptions, judgements and estimates in developing the ECL model, based on historical experience and other factors that are believed to be reasonable. Refer to note 2.1 for further information.

Notes to the consolidated and separate financial statements continued

FOR THE YEAR ENDED 30 JUNE 2019

1. ACCOUNTING POLICIES continued

1.1 Basis of preparation continued

1.1.1 Adoption of new and amended standards for the first time in the current financial year continued

Expected credit loss impairment model continued

Impairment loss allowance for:

| | Loans and advances under IAS 39 on 30 June 2018: | | | | | | Loans and advances and financial guarantees under IFRS 9 on 1 July 2018: | | | | IFRS 9 transition adjustment |
|---------------------------|--|-----------------|--------------|----------|---------|---------|--|---------|---------|---------|------------------------------|
| | Portfolio | Special mention | Sub-standard | Doubtful | Loss | Total | Stage 1 | Stage 2 | Stage 3 | Total | |
| Consolidated | R'000 | R'000 | R'000 | R'000 | R'000 | R'000 | R'000 | R'000 | R'000 | R'000 | R'000 |
| Equipment Finance | 41 859 | 4 851 | 1 509 | 11 530 | 189 436 | 249 185 | 27 610 | 45 050 | 197 495 | 270 155 | 20 970 |
| Capital Equipment Finance | 1 102 | 955 | – | – | 169 | 2 226 | 14 239 | 74 | 8 533 | 22 846 | 20 620 |
| Trade and Debtor Finance | 8 178 | 2 607 | – | – | 14 261 | 25 046 | 21 792 | 9 167 | 28 829 | 59 788 | 34 742 |
| Other secured loans | – | 164 | – | – | 9 143 | 9 307 | 7 949 | – | 9 308 | 17 257 | 7 950 |
| Financial guarantees | – | – | – | – | – | – | 404 | – | – | 404 | 404 |
| | 51 139 | 8 577 | 1 509 | 11 530 | 213 009 | 285 764 | 78 994 | 54 291 | 244 165 | 370 450 | 84 686 |

Hedge accounting

Sasfin currently does not apply hedge accounting and hence the changes in IFRS 9 with regards to hedge accounting did not have any impact upon transition. The Banking Group previously hedged a net investment in a foreign operation, which was discontinued on 1 July 2016. As permitted by IFRS 9, the Banking Group has elected to continue to apply the hedge accounting requirements of IAS 39 with regards to this specific hedge, for which Sasfin still owns the underlying foreign subsidiary. Refer to note 1.12.3 for further information.

1.1.2 Accounting policy elections

The following accounting policy elections have been made by the Banking Group and Company:

| Asset/liability | Options | Election and implication | Accounting policy |
|------------------------|------------------------|---|-------------------|
| Property and equipment | Cost/revaluation model | <p><i>Banking Group</i></p> <ul style="list-style-type: none"> Buildings are stated at cost less accumulated depreciation. Computer equipment, furniture and fittings and vehicles are carried at cost less accumulated depreciation. Depreciation rates applied: <ul style="list-style-type: none"> Buildings: 9 years Computer equipment: 2 to 5 years Furniture and fittings: 6 to 10 years Motor vehicles: 5 years Buildings and leasehold improvements: 5 to 10 years | 1.5 |
| Investment properties | Cost/fair value model | <p><i>Banking Group</i></p> <p>Investment properties are carried at fair value with changes in fair value recognised in profit or loss.</p> | 1.3 |

1. ACCOUNTING POLICIES continued

1.1 Basis of preparation continued

1.1.2 Accounting policy elections continued

| Asset/liability | Options | Election and implication | Accounting policy |
|--|---|---|-------------------|
| Investments in subsidiaries and joint arrangements | Cost/financial instrument/ equity accounted | <p><i>Company</i></p> <ul style="list-style-type: none"> • Cost less accumulated impairments <p><i>Banking Group</i></p> <ul style="list-style-type: none"> • Subsidiaries are consolidated and joint arrangements are equity accounted | 1.2 |
| Investments in associate companies | Cost/financial instrument/ equity accounted | <ul style="list-style-type: none"> • Strategic investments <p><i>Company</i></p> <ul style="list-style-type: none"> • Cost less accumulated impairments <p><i>Banking Group</i></p> <ul style="list-style-type: none"> • Equity accounted • Private equity investments <p><i>Company and Banking Group</i></p> <ul style="list-style-type: none"> • Financial asset at fair value through profit or loss | 1.2 |

1.2 Basis of consolidation

1.2.1 Business combinations

The Banking Group accounts for business combinations using the acquisition method at the acquisition date – the date at which control over an investee transfers to the Banking Group.

The Banking Group controls an investee if it is exposed to, or has rights to, variable returns from its relationship with the investee and has the ability to affect those returns through its control over the investee.

The acquisition consideration is measured at fair value and does not include amounts related to the settlement of pre-existing relationships, which are recognised in profit or loss. Identifiable net assets acquired are measured at fair value at the acquisition date.

Contingent considerations payable are measured at fair value at the acquisition date.

1.2.2 Subsidiaries

Subsidiaries are investees controlled by the Banking Group and Company. The financial statements of subsidiaries are consolidated into the Consolidated Annual Financial Statements from the date on which control commences until the date on which control ceases.

Investments in subsidiaries are reflected at cost less accumulated impairment in the Company's Separate Annual Financial Statements.

1.2.3 Structured entities

Structured entities are formed to accomplish a narrow and well-defined objective such as the securitisation of particular assets, or the execution of a specific borrowing, lending or other transaction.

The Banking Group, in substance, controls a structured entity where the Banking Group:

- controls the activities of the structured entity according to the Banking Group's specific needs;
- has the decision-making powers to control the activities of the structured entity;
- has delegated decision-making powers by setting up an 'autopilot' mechanism;
- has rights to obtain the majority of the benefits of the structured entity;
- is exposed to risks incidental to the activities of the structured entity; and
- retains the majority of the residual ownership risks related to the structured entity or its assets.

Notes to the consolidated and separate financial statements continued

FOR THE YEAR ENDED 30 JUNE 2019

1. ACCOUNTING POLICIES continued

1.1 Basis of preparation continued

1.2.3 Structured entities continued

The assessment of whether the Banking Group has control over a structured entity is carried out at inception. There is normally no further reassessment of control unless:

- there are changes to the structure of the relationship between the Banking Group and the structured entity;
- there are additional transactions between the Banking Group and the structured entity;
- changes in market conditions alter the substance of the relationship between the Banking Group and the structured entity; and
- the Banking Group's voluntary actions, such as lending amounts in excess of existing liquidity facilities or extending terms beyond those established originally, change the relationship between the Banking Group and the structured entity.

The structured entities consolidated are:

- South African Securitisation Programme (RF) Limited (SASP), controlled by Sasfin Bank Limited;
- Fintech Receivables 2 (RF) Limited (FR2), controlled by Fintech (Pty) Limited (Fintech), a subsidiary of Sasfin Bank Limited; and
- Sunlyn (Pty) Limited, controlled by Sasfin Bank Limited.

1.2.4 Associates

An associate is an investee over which the Banking Group has significant influence, but not control, over its financial and operating activities.

Investments in associate companies are initially accounted for at cost from the date that significant influence is effective.

Subsequent to initial recognition, investments in associates are equity-accounted. The Banking Group's proportionate share of associate income (or loss) is accounted for in profit or loss and as part of the investment in associate. Dividend income from associates are not recognised in profit or loss, but against the investment in associate.

When the Banking Group's share of losses in an associate exceeds its carrying amount, the investment in that associate is written down to zero and recognition of further losses is discontinued except to the extent that the Banking Group has guaranteed obligations in respect of the associate.

Impairments to investments in associates are written down in profit or loss when they are impaired and are reflected at cost less accumulated impairment losses in the consolidated and separate statements of financial position in the Separate Financial Statements.

Associate companies held by Private Equity and Property Equity business units

Investments in associates held by the Private Equity and Property Equity businesses of the Banking Group are classified as mandatory at fair value through profit or loss as these investments are managed on a fair value basis.

Changes in the fair value of these investments are recognised in non-interest income in the consolidated and separate statements of comprehensive income in the period in which they occur.

1.3 Investment property

Investment properties are held to earn rental income or capital appreciation, or both. Investment properties are initially recognised at cost.

Subsequent to initial recognition, investment properties are accounted for at fair value.

Fair value is determined annually by independent professional valuers. Where fair value cannot be reliably determined, the Banking Group uses alternative valuation methods such as discounted cash flow projections or recent prices in active markets.

Fair value adjustments on investment properties are reflected in profit or loss as part of non-interest income in the Banking Group in the period in which these gains or losses arise.

When the use of a property changes such that it is reclassified to or from investment property, its fair value at the date of reclassification becomes its new cost. A change in use only occurs when a property meets or ceases to meet the definition of investment property and there is evidence of such a change in use.

1. ACCOUNTING POLICIES continued

1.4 Intangible assets

1.4.1 Goodwill

Goodwill that arises upon the acquisition of subsidiaries in the Banking Group is recognised as an intangible asset and is measured at cost.

Subsequent to initial recognition, goodwill is tested annually for impairment and is reflected at cost less any accumulated impairment losses. Refer to note 2.5 for further information.

1.4.2 Internally developed software and distributor relationships

The Banking Group capitalises its own unique and identifiable software (internally developed software) when it can reliably measure the cost to develop, is able to demonstrate its ability and intention to complete development and is satisfied that the internally developed software will generate future economic benefits.

Subsequent expenditure is only capitalised to the internally developed software asset when the Banking Group determines that the expenditure will increase future economic benefits beyond those initially envisaged.

Distributor relationships are capitalised when acquired as part of a business combination and the Banking Group is satisfied that the relationship will generate future economic benefits. These relationships are amortised over their expected useful lives and assessed for impairment annually.

Internally developed software is amortised in profit or loss on the straight-line basis over the expected useful lives of the assets. Refer to note 2.5 for further information.

Capitalised computer software is reflected at cost less accumulated amortisation and accumulated impairment losses.

Capitalised computer software and distributor relationships are amortised on the straight-line basis over their useful lives at rates which will reduce the assets to their anticipated residual values.

Amortisation methods, residual values and useful lives are reviewed and adjusted annually where appropriate. Amortisation expense is recognised in profit or loss.

The estimated useful lives of software (including internally developed software) are two to five years and for distributor relationships are five to 10 years, for the current and comparative years.

1.5 Property and equipment

1.5.1 Owned assets

Property and equipment in the Banking Group are initially measured at cost, including any expenditure directly attributable to the acquisition or bringing the asset into use.

Property and equipment are reflected at carrying amount being cost less accumulated depreciation and impairment losses.

Repairs and maintenance on property and equipment are recognised directly in profit or loss.

1.5.2 Depreciation

Assets are depreciated on the straight-line basis over their useful lives at rates which will reduce the assets to their anticipated residual values.

Depreciation methods, residual values and useful lives are reviewed and adjusted annually where appropriate.

The estimated useful lives of property and equipment for the current and comparative years are two to 10 years.

1.5.3 Profit or loss on disposal

A profit or loss on the sale/disposal of an item of property and equipment is calculated as the difference between the carrying amount and the net proceeds received. This profit or loss is recognised within non-interest income in the consolidated and separate statements of comprehensive income.

1.6 Currencies

1.6.1 Functional and presentation currency

The Consolidated and Separate Annual Financial Statements are presented in South African Rand (ZAR) and all amounts, unless otherwise indicated, are stated in thousands of ZAR (R'000).

All entities in the Banking Group, with the exception of Sasfin Asia Limited, operate in the Republic of South Africa with a functional currency of ZAR.

Notes to the consolidated and separate financial statements continued

FOR THE YEAR ENDED 30 JUNE 2019

1. ACCOUNTING POLICIES continued

1.6 Currencies continued

1.6.1 Functional and presentation currency continued

Sasfin Asia Limited operates in Hong Kong, with a functional currency of United States Dollar (USD). On consolidation, exchange differences arising from the translation of the Banking Group's net investment in Sasfin Asia Limited are recognised in other comprehensive income and accumulated in the foreign currency translation reserve in equity.

1.6.2 Transactions and balances

Foreign currency transactions in the Banking Group are translated into the presentation currency at exchange rates at the date of the transaction.

Foreign exchange gains and losses resulting from the settlement of foreign exchange assets or liabilities or the translation of monetary assets and liabilities are recognised in profit or loss, except for qualifying net investment hedges which are recognised in other comprehensive income.

Non-monetary assets and liabilities denominated in foreign currencies are translated into the functional currency:

- exchange rate at the transaction date if measured at historical cost; or
- exchange rate at the date fair value was determined if measured at fair value.

Foreign exchange gains and losses on non-monetary assets and liabilities are accounted for based on the classification of the underlying items.

1.7 Provisions

A provision is recognised when the Banking Group has a present, legal or constructive obligation, as a result of a past event, from which it is probable that an outflow of economic benefits will be required to settle the obligation, and a reliable estimate of the amount of the obligation can be made.

Where the effects of the time value of money are material, provisions are recognised at the present value of the expected obligation.

With the adoption of IFRS 9, financial guarantees issued are recognised in accordance with IFRS 9 and no longer as part of Provisions.

1.8 Leases

1.8.1 Group as the lessor

Rental, lease and instalment sale contracts are financing transactions, with rentals and instalments receivable, less unearned finance charges, being reflected as Loans and Advances in the consolidated and separate statements of financial position.

Finance income is recognised over the term of the lease using the effective interest method.

1.8.2 Group as the lessee

Operating leases

Payments under operating leases are expensed on a straight-line basis over the term of the lease in profit or loss. Penalties for early termination of operating lease contracts are recognised in profit or loss in the period in which the termination takes place.

1.9 Share capital

1.9.1 Ordinary share capital

Ordinary shares are classified as equity.

Incremental costs directly attributable to the issue of ordinary shares are recognised as a deduction from equity, net of tax.

Dividends are accounted for as distributions from equity in the period in which they are payable to shareholders.

Ordinary share capital of the Company purchased by the Company or its subsidiaries, is recognised as a reduction in equity at the amount of consideration paid, including directly attributable costs, net of tax.

1.9.2 Preference share capital as equity

Preference share capital is classified as equity if it is non-redeemable, or it is redeemable only at the Company's option or if dividends payable are discretionary at the option of the Company.

Incremental costs directly attributable to the issue of preference shares are recognised as a deduction from equity, net of tax.

1. ACCOUNTING POLICIES continued

1.9 Share capital continued

1.9.2 Preference share capital as equity continued

Preference dividends are accounted for as distributions from equity when they become payable to shareholders.

Preference share capital of the Company, purchased by the Company or its subsidiaries, is recognised as a reduction to equity at the amount of the consideration paid, including directly attributable costs, net of tax. Preference shares repurchased by the Company are cancelled.

1.10 Cash and cash balances

Cash and cash balances as reflected on the consolidated and separate statement of cash flows comprise:

- Cash and cash balances on hand
- Balances with the SARB

Cash and cash balances are available for use by the Banking Group unless otherwise stated and are accounted for at amortised cost in the Annual Financial Statements.

1.11 Impairment of non-financial assets

The Banking Group annually assesses all non-financial assets for impairment. Impairment occurs where there is evidence that the carrying amount of the non-financial asset exceeds its recoverable amount.

Impairment losses are recognised in profit or loss when the carrying amount of the non-financial asset or cash-generating unit exceeds its recoverable amount.

Impairment losses recognised in respect of cash-generating units are allocated first to reduce the carrying amount of any goodwill allocated to the cash-generating units, and then to reduce the carrying amount of the other assets in the unit on a pro rata basis.

Calculation of recoverable amount

The recoverable amount of a non-financial asset is the greater of its fair value less costs to dispose, and its value in use. In determining value in use, estimated future cash flows to be generated from the non-financial asset are discounted to their present value using a pre-tax market-related risk-adjusted discount rate specific to the asset.

The recoverable amount of non-financial assets that do not generate largely independent cash inflows is determined for the cash-generating unit to which the asset belongs.

Impairment reversals

Impairment losses on non-financial assets are reversed where there have been changes to the recoverable amount. Impairment losses are reversed to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined net of depreciation or amortisation, if no impairment loss had been recognised. Reversal of impairment losses is not recognised for goodwill that has been impaired.

1.12 Financial instruments

Since the Banking Group has elected not to restate comparative information with the adoption of IFRS 9, the accounting policies applicable to both the current and comparative reporting periods have been included below for ease of reference.

A. Financial instruments – Policy under IFRS 9 (current and future periods)

Financial instruments, as reflected on the consolidated and separate statements of financial position, include all financial assets, financial liabilities, derivative instruments and financial guarantee contracts issued, excluding investments in subsidiaries, associated companies and joint ventures (refer to note 1.2).

Financial assets are recognised on the date on which the Banking Group commits to purchase the asset. Financial liabilities are recognised on the date on which the Banking Group becomes party to the contractual provisions of the financial liability.

Financial instruments are initially recognised at fair value.

Transaction costs directly attributable to the acquisition of a financial asset or financial liability are recognised in profit or loss for financial instruments measured at fair value through profit or loss and, for all other financial instruments, against the financial instrument.

Subsequent to initial measurement, financial instruments are either measured at fair value through profit or loss, or amortised cost, based on the business model in terms of which the financial instruments are acquired and managed, as well as the contractual cash flow characteristics thereof.

Notes to the consolidated and separate financial statements continued

FOR THE YEAR ENDED 30 JUNE 2019

1. ACCOUNTING POLICIES continued

1.12 Financial instruments continued

A. Financial instruments – Policy under IFRS 9 (current and future periods) continued

Classification and measurement of financial assets

Financial assets are classified and measured based on the Banking Group's business model for managing it and the contractual cash flow characteristics of the financial assets. IFRS 9 eliminated the previous IAS 39 categories of held-to-maturity, loans and receivables and available-for-sale financial assets.

Financial assets held by the Banking Group in a business model that has the objective of holding the financial assets to collect contractual cash flows, and the contractual terms of the financial asset leads to cash flows that are solely payments of principal and interest on the principal amount outstanding (SPPI), are classified and measured as 'measured at amortised cost'.

Financial assets held by the Banking Group in a business model that has the objective of realising cash flows through the sale of the assets and/or that is managed on a fair value basis, including those held for trading, are classified and measured as fair value through profit or loss (FVTPL).

Business model assessment

Sasfin makes an assessment of the objective of a business model in which an asset is held at a portfolio level since this best reflects the way the business is managed and information is provided to management. The following information is considered:

- The stated policies and objectives for the portfolio and the practical implementation of those policies. Specifically, whether management's strategy focuses on earning contractual interest revenue, matching the duration of the financial assets to the duration of the liabilities that are funding those assets or realising profits and cash flows through the sale of the assets
- How the performance of the portfolio is evaluated and reported to Sasfin's management
- The risks that affect the performance of each portfolio and the strategy for how those risks are managed
- How managers of the business are compensated (e.g. whether compensation is based on the fair value of the assets managed or the contractual cash flows collected)
- The frequency, volume and timing of sales in prior periods, the reasons for such sales and its expectations about future sales activity. Information about sales activity is considered as part of the overall assessment of how Sasfin's stated objective for managing the financial assets is achieved and how cash flows are realised

Financial assets that are held for trading (i.e. acquired for the purpose of selling in the short-term) and those that the Banking Group has elected to designate as at FVTPL are measured at FVTPL because they are neither held to collect contractual cash flows nor held both to collect contractual cash flows and to sell financial assets.

Reclassifications

Financial assets are not reclassified subsequent to their initial recognition, except in the period after the Banking Group changes its business model for managing those financial assets.

Impairment

The Group recognises loss allowances for ECL on the following financial instruments that are not measured at FVTPL:

- financial assets that are debt instruments;
- lease receivables;
- financial guarantee contracts issued; and
- loan commitments issued.

No impairment loss is recognised on equity investments.

The Banking Group measures loss allowances at an amount equal to lifetime ECL, except for those financial instruments on which credit risk has not increased significantly since their initial recognition which are measured as 12-month ECL (see note 39).

For lease receivables, the Banking Group has elected, in accordance with the allowed accounting policy choice in IFRS 9, to apply the general model for measuring loss allowance, as explained above.

1. ACCOUNTING POLICIES continued

1.12 Financial instruments continued

A. Financial instruments – Policy under IFRS 9 (current and future periods) continued

12-month ECL are the portion of ECL that result from default events on a financial instrument that are possible within the 12 months after the reporting date. Financial instruments for which a 12-month ECL is recognised are referred to as 'Stage 1 financial instruments'.

Life-time ECL are the ECL that result from all possible default events over the expected life of the financial instrument. Financial instruments for which a lifetime ECL is recognised but which are not credit-impaired are referred to as 'Stage 2 financial instruments'. Financial instruments for which a lifetime ECL is recognised and which are credit-impaired, are referred to as 'Stage 3 financial instruments'.

Measurement of ECL

ECL are a probability-weighted estimate of credit losses. They are measured as follows:

- Financial assets that are not credit-impaired at the reporting date: as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that the Banking Group expects to receive)
- Financial assets that are credit-impaired at the reporting date: as the difference between the gross carrying amount and the present value of estimated future cash flows
- Financial guarantee contracts: the expected payments to reimburse the holder less any amounts that the Banking Group expects to recover. Refer to note 39.3 Credit Risk Policy.

The key inputs for the measurement of ECL are the following variables:

- Probability of Default (PD);
- Loss Given Default (LGD);
- Exposure at Default (EAD);
- Time to Default (TTD); or
- Expert judgement referred to below.

ECL is a three stage model for calculating impairment losses, based on changes in credit quality since initial recognition namely:

- Stage 1 includes exposures that have not had a significant increase in credit loss (SICR) since initial recognition. For these financial instruments, ECL is calculated based on the relevant 12-month PD, TTD and EAD.
- Stage 2 includes exposures that had a SICR since initial recognition, but do not have objective evidence of impairment. For these financial instruments, ECL is calculated based on the relevant lifetime PD, TTD and EAD.
- Stage 3 includes exposures for which there are objective evidence of impairment at the reporting date. For these financial instruments, ECL is calculated based on a lifetime PD, TTD and EAD. The financial instrument must be classified as in "Stage 3" when it is credit-impaired.

An expert judgement approach is used to determine the LGD for the Capital Equipment Finance, Trade and Debtor Finance and Other Secured Loan portfolios. This approach determines the expected loss for Stage 3 exposures based on an anticipated salvage calculation. The value of the anticipated salvage used in the determination of the ECL of credit impaired financial instruments is calculated taking the following factors into account:

- Realisable market value of security (e.g. stock, equipment, property) (after taking account of costs associated with such sale)
- Stage and nature of legal process
- Wherewithal of debtor to pay based on available credit data (e.g. financial statements, cash flows, third party credit bureau reports)
- Any supporting suretyships or guarantees
- Financial standing/reputation of the client group and or related parties
- Any recourse/warranty claim against a supplier or any other third party
- Any applicable insurance claim
- Any negotiated settlement agreements
- Timing of expected recoveries

Notes to the consolidated and separate financial statements continued

FOR THE YEAR ENDED 30 JUNE 2019

1. ACCOUNTING POLICIES continued

1.12 Financial instruments continued

A. Financial instruments – Policy under IFRS 9 (current and future periods) continued

Significant Increase in Credit Risk (SICR)

The Banking Group defines a SICR as follows:

- Rental and Capital Equipment
 - When a debtor is flagged as High Care; or
 - Once an account becomes past due/arrears for more than seven days and up to and including 30 days.
- Trade Finance
 - When a debtor is flagged as High Care;
 - When no extensions have been granted in excess of the maximum tenor contractually agreed with the debtor and the debtor then becomes past due/arrears up to and including 30 days; or
 - When extensions have been granted in excess of the maximum tenor contractually agreed with the debtor and the account has been extended more than 30 days.
Any one or more extensions will be counted from the first invoice's original payment date.
- Debtor Finance
 - When a debtor is flagged as High Care; or
 - Margin Excess – Once an account is in margin excess for longer than seven days and up to and including 30 days.
- Other Secured Loans
 - When a debtor is flagged as High Care; or
 - Once an account becomes past due/arrears for more than seven days and up to and including 30 days.

Clients in High Care are those that have shown signs of financial pressure because of the industry in which they operate and/or, based on the available financial information, are experiencing financial difficulty.

Restructured financial assets (Trade and Debtor finance)

If the terms of a financial asset are renegotiated or modified or an existing financial asset is replaced with a new one due to financial difficulties of the borrower, then an assessment is made of whether the financial asset should be derecognised and ECL are measured as follows:

- If the expected restructuring will not result in derecognition of the existing asset, then the expected cash flows arising from the modified financial asset are included in calculating the cash shortfalls from the existing asset.
- If the expected restructuring will result in derecognition of the existing asset, then the expected fair value of the new asset is treated as the final cash flow from the existing financial asset at the time of its derecognition. This amount is included in calculating the cash shortfalls from the existing financial asset that are discounted from the expected date of derecognition to the reporting date using the original effective interest rate of the existing financial asset.

Default and curing (IFRS 9)

For purposes of calculating the ECL, the Banking Group views a financial asset as in default and hence in Stage 3 (i.e. credit impaired), when the borrower becomes 90 days overdue on its contractual payments. In addition, the following qualitative factors are also considered to determine whether a debtor is in default:

- the debtor's business is subject to labour disputes or unresolved management problems that may affect its business, production or profitability;
- the debtor is experiencing delays or other unplanned adverse events results in cost overruns likely to require loan restructuring;
- the increase in the debtor's borrowings is not in proportion to the growth of the debtor's business;
- the debtor is experiencing difficulty with repaying obligations with other creditors; and
- indications that a debtor would enter into provisional or final liquidation or business rescue.

When a debtor has been classified as a credit-impaired (Stage 3), it can be cured to stage 1 subject to the debt being:

- up to date, and
- three consecutive payments paid on or before due date.

Should the debtor be defined as a "High Care" account, it will cure to Stage 2 and not Stage 1. Also, should the client still represent a SICR, curing may only take place to stage 2. For Distressed Restructured loans that were in default, there must be at least six consecutive monthly payments under the revised terms, in order to cure.

1. ACCOUNTING POLICIES continued

1.12 Financial instruments continued

A. Financial instruments – Policy under IFRS 9 (current and future periods) continued

Write off

Loans and advances as well as debt securities are written off (either partially or in full) when there is no reasonable expectation of recovering a financial asset in its entirety or a portion thereof. This is generally the case when the Banking Group determines that there is no realistic prospect of recovering the monies owed. This assessment is carried out at the individual asset level.

Recoveries of amounts previously written off are included in 'impairment losses on financial instruments' in the consolidated and separate statements of comprehensive income.

Financial assets that are written off could still be subject to enforcement activities in order to comply with the Banking Group's procedures for recovery of amounts due.

Presentation of allowance for ECL in the consolidated and separate statements of financial position

Loss allowances for ECL are presented in the consolidated and separate statements of financial position as follows:

- financial assets measured at amortised cost: as a deduction from the gross carrying amount of the assets;
- financial guarantee contracts: as a provision; and
- where a financial instrument includes both a drawn and an undrawn component, the Banking Group presents a combined loss allowance for both components. The combined amount is presented as a deduction from the gross carrying amount of the drawn component.

Classification and measurement of financial liabilities, including financial guarantee contracts issued

The Banking Group classifies its financial liabilities, other than financial guarantees and loan commitments, as measured at amortised cost or FVTPL.

Derecognition of financial assets and financial liabilities

The Banking Group derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire, or when it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred or in which the Banking Group neither transfers nor retains substantially all of the risks and rewards of ownership and it does not retain control of the financial asset.

On derecognition of a financial asset, the difference between the carrying amount of the asset (or the carrying amount allocated to the portion of the asset derecognised) and the sum of the consideration received (including any new asset obtained less any new liability assumed) is recognised in profit or loss. Any interest in transferred financial assets that qualify for derecognition that is created or retained by the Banking Group is recognised as a separate asset or liability.

The Banking Group enters into transactions whereby it transfers assets recognised on its consolidated and separate statements of financial position, but retains either all or substantially all of the risks and rewards of the transferred assets or a portion of them. In such cases, the transferred assets are not derecognised. Refer to notes 1.12.1, 1.2.3 and 33 for more details.

The Banking Group derecognises a financial liability when its contractual obligations are discharged, cancelled, or expire.

Amortised cost

Amortised cost financial assets and financial liabilities are measured at the amount determined on initial recognition, less principal repayments and cumulative amortisation using the effective interest method, and any difference between the initial amount and the maturity amount, and for financial assets, adjusted for any ECL allowance.

Financial instruments at fair value through profit or loss

The Banking Group has designated financial assets and financial liabilities at fair value through profit or loss where it eliminates or significantly reduces an accounting mismatch which would otherwise arise. The Banking Group further classifies financial assets and financial liabilities at fair value through profit or loss when the business model is such that these financial assets and financial liabilities are managed and measured on a fair value basis.

Financial assets and financial liabilities at fair value through profit or loss are measured at fair value, with fair value gains and losses reported in non-interest income, apart from those related to interest rate swaps.

The fair value gains and losses on interest rate swaps are included in net interest income. Interest income and interest expense on debt instruments classified as at fair value through profit or loss are reported as such in profit or loss.

Notes to the consolidated and separate financial statements continued

FOR THE YEAR ENDED 30 JUNE 2019

1. ACCOUNTING POLICIES continued

1.12 Financial instruments continued

B. Financial instruments – Policy under IAS 39 (comparative information)

Financial instruments, as reflected on the consolidated and separate statements of financial position, include all financial assets, financial liabilities and derivative instruments, excluding investments in subsidiaries, associated companies and joint ventures (refer to accounting policy note 1.2).

Financial assets are recognised on the date on which the Banking Group commits to purchase the asset. Financial liabilities are recognised on the date on which the Banking Group becomes party to the contractual provisions of the financial liability.

Financial instruments are initially recognised at fair value.

Transaction costs directly attributable to the acquisition of a financial asset or financial liability are recognised in profit or loss for financial instruments measured at fair value through profit or loss and, for all other financial instruments, against the financial instrument.

Subsequent to initial measurement, financial instruments are either measured at fair value through profit or loss, or amortised cost.

Financial instruments at fair value through profit or loss

Financial instruments at fair value through profit or loss consist of instruments held-for-trading and those financial instruments that the Banking Group has elected to designate at fair value through profit or loss.

Financial instruments at fair value are classified as held for trading if they are acquired or incurred for the purpose of selling or repurchasing in the short-term. Financial assets and liabilities held for trading are measured at fair value. Gains or losses on held for trading financial assets and liabilities are recognised in profit or loss.

The Banking Group has designated financial assets and liabilities at fair value through profit or loss for:

- financial assets or liabilities that are managed, evaluated and reported internally on a fair value basis; or
- where it eliminates or significantly reduces an accounting mismatch which would otherwise arise; or
- financial assets or liabilities that contain an embedded derivative that significantly modifies the cash flows that would otherwise be required under the contract.

Financial assets and financial liabilities at fair value through profit or loss are measured at fair value, with fair value gains and losses reported in non-interest income, apart from those related to interest rate swaps.

The fair value gains and losses on interest rate swaps are included in net interest income. Interest income and interest expense on financial instruments designated at fair value through profit or loss are reported as such in profit or loss.

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable repayments that are not quoted in an active market.

Financial assets classified as loans and receivables are carried at amortised cost using the effective interest rate method, with interest income and impairment losses recognised in profit or loss.

Measurement

Amortised cost

Amortised cost financial assets and financial liabilities are measured at the amount determined on initial recognition, less principal repayments and cumulative amortisation using the effective interest rate method, and any difference between the initial amount and the maturity amount, less any cumulative impairment losses.

Borrowings

Borrowings are recognised initially at fair value, generally being their issued proceeds, net of directly attributable transaction costs incurred, and are subsequently measured at amortised cost with interest recognised over the period of the borrowing, using the effective interest rate method, in profit or loss.

1. ACCOUNTING POLICIES continued

1.12 Financial instruments continued

B. Financial instruments – Policy under IAS 39 (comparative information) continued

Measurement continued

Derecognition

Financial instruments are derecognised on the date when the Banking Group commits to selling a financial asset or redeeming a financial liability.

The Banking Group derecognises a financial asset when:

- the contractual rights to the cash flows arising from the financial asset have expired or have been forfeited; or
- it transfers the financial asset, including, substantially, all the risks and rewards of ownership of the asset; or
- it neither transfers nor retains, substantially, all the risks and rewards of ownership of the asset, and no longer retains control of the asset.

A financial liability is derecognised when the contractual obligations are discharged, cancelled, transferred or have expired.

The difference between the derecognised carrying amount of a financial asset or financial liability and the consideration paid or received, including any non-cash assets transferred or liabilities assumed, is recognised in profit or loss.

Offsetting financial instruments and related income (IAS 39 and IFRS 9)

Financial assets and liabilities are set-off and reported net in the consolidated and separate statements of financial position only when there is a legally enforceable right to do so and there is an intention and ability to settle or realise the asset or liability on a net basis or simultaneously.

Income and expenses are presented on a net basis only when permitted under IFRS, or for gains and losses arising from a group of similar transactions such as in the Banking Group's trading activity.

1.12.1 Repurchase agreements (IAS 39 and IFRS 9)

The Banking Group enters into the sale of securities with a simultaneous agreement to repurchase the same securities, called repurchase agreements. Repurchase agreements are entered into as part of the Banking Group's Fixed Income unit or to obtain short-term liquidity for the Banking Group.

For repurchase agreements, the cash received, including accrued interest, is recognised in the consolidated and separate statements of financial position together with a corresponding liability representing the Banking Group's obligation to return the cash and interest.

Interest incurred on repurchase agreements is recognised over the life of each agreement using the effective interest method and recognised as interest expense in profit or loss.

1.12.2 Reverse repurchase agreements (IAS 39 and IFRS 9)

The Banking Group enters into the purchase of securities with a simultaneous agreement to resell the same securities, called reverse repurchase agreements. Reverse repurchase agreements are entered into as part of the Banking Group's Fixed Income unit.

For reverse repurchase agreements, the cash paid, including accrued interest, is recognised in the consolidated and separate statements of financial position together with a corresponding asset representing the Banking Group's right to receive the cash and interest.

Interest earned on reverse repurchase agreements is recognised over the life of each agreement using the effective interest method and recognised as interest income in profit or loss.

1.12.3 Derivative financial instruments and hedge accounting (IAS 39 and IFRS 9)

A derivative is a financial instrument that changes value in response to an underlying variable, requires little or no initial net investment, and is settled at a future date. Derivatives are initially recognised at fair value on the date on which the derivatives are entered into and subsequently remeasured at fair value.

Gains and losses from changes in the fair value of derivatives that are classified as held for trading are recognised in profit or loss.

Notes to the consolidated and separate financial statements continued

FOR THE YEAR ENDED 30 JUNE 2019

1. ACCOUNTING POLICIES continued

1.12 Financial instruments continued

1.12.3 Derivative financial instruments and hedge accounting (IAS 39 and IFRS 9) continued

Hedge accounting – net investment hedge

Derivatives designated in a hedging relationship comprise a hedge of a net investment in a foreign operation.

Hedge accounting is applied to derivatives designated in a hedging relationship where:

- the Banking Group formally documents, at the inception of the hedge, the relationship between the hedged item and hedging instruments, as well as its risk management objective and strategy for undertaking various hedging relationships; and
- the Banking Group documents its assessment, both at the inception of the hedge and on an ongoing basis, of whether the derivatives that are used in hedging relationships are highly effective in offsetting changes in fair values or cash flows of hedged items during the period for which the hedge is designated, and whether the results of the hedge are within a range of 80% to 125%.

The Banking Group hedges net investments in foreign operations using derivative instruments. For such hedges, the designated component of the hedging instrument that relates to the effective portion of the hedge is recognised directly in the consolidated and separate statements of comprehensive income and consolidated and separate statements of changes in equity in the hedging reserve. Any ineffective portion is immediately recognised in profit or loss. On the partial disposal of a foreign operation, the proportionate share of those deferred gains and losses is recognised in profit or loss.

On disposal of a foreign operation, all remaining deferred gains and losses are recognised in profit or loss.

Derivatives that do not qualify for hedge accounting

All gains and losses from changes in the fair values of derivatives that do not qualify for hedge accounting are recognised in profit or loss.

1.12.4 Impairment of financial assets (IAS 39)

The Banking Group annually assesses financial assets not at FVTPL for impairment. Impairment occurs where there is objective evidence that a loss event has occurred after the initial recognition of the financial asset(s) and that the loss event has an impact on the future cash flows of the financial asset(s) that can be measured reliably.

Financial assets carried at amortised cost

Impairment is calculated as the difference between the carrying amount and the present value of estimated future cash flows, excluding future credit losses that have not been incurred, discounted at the financial asset's original effective interest rate. Impairment losses are recognised in profit or loss and reflected in an allowance account against loans and receivables.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed through profit or loss.

Financial assets carried at cost

Financial assets carried at cost comprise unquoted equity instruments not carried at fair value, as fair value cannot be reliably measured, or derivative assets linked to or to be settled by delivery of an unquoted equity instrument.

Impairment is recognised on financial assets carried at cost where cost of the financial asset exceeds the present value of estimated future cash flows arising from the financial asset.

Impairment losses recognised on financial assets carried at cost are not reversed.

1. ACCOUNTING POLICIES continued

1.13 Revenue

1.13.1 Net interest income

Net interest income comprises interest income less interest expense as well as the fair value gains and losses on interest rate swaps.

Interest income and interest expense on financial instruments and finance lease receivables are recognised using the effective interest method.

The effective interest rate is the rate that discounts future cash payments or receipts over the expected life of the financial instrument to the carrying amount of the financial instrument and finance lease receivables.

In calculating the effective interest rate, the Banking Group estimates expected cash flows considering all contractual terms of the financial instrument and finance lease receivables, excluding future credit losses but including all fees paid or received, transaction costs and all other premiums or discounts between parties to the contract.

From 1 July 2018, for financial assets that have become credit-impaired subsequent to initial recognition, interest income is calculated by applying the effective interest rate to the amortised cost of the financial asset. If the asset is no longer credit-impaired, then the calculation of interest income reverts to the gross basis.

Before 1 July 2018, interest income on impaired financial assets was recognised as interest in suspense in the consolidated and separate statements of financial position, as part of the specific impairments on loans and advances.

The effective interest rate is established on initial recognition of the financial instrument and finance lease receivables and not subsequently revised.

1.13.2 Non-interest income

Non-interest income comprises fees and commissions, agency revenue, net brokerage commission, asset management fees, fair value gains and losses, dividend income, foreign exchange gains and losses, and other income.

Fee and commission income from contracts with customers is measured based on the consideration specified in a contract with a customer. The Banking Group recognises revenue when it transfers control over a service to a customer.

Fee and commission income includes administration fees, advisory fees and forex service fees as well as fees for providing banking and financial services activities. Fee and commission income is recognised net of any trade discounts, volume rebates and amounts received on behalf of third parties such as Value Added Tax. Furthermore, when the Banking Group is acting as an agent amounts collected on behalf of the principal are not recognised as revenue. Performance fees can be variable and recognition is constrained until such time that it is highly probable that a significant reversal in the amount of revenue recognised will not occur and the services related to the transactions have been completed under the terms of the contract.

The Banking Group provides banking services to retail and corporate customers. Fees for ongoing account management are charged to the customer's account on a monthly basis. Transaction-based fees for interchange and foreign currency transactions are charged to the customer's account when the transaction takes place. Servicing fees are charged on a monthly basis and are based on fixed rates reviewed annually by the Banking Group. Revenue from account service and servicing fees is recognised over time as the services are provided. Revenue related to transactions is recognised at the point in time when the transaction takes place.

Asset management fees include management fees on assets under management and administration fees. These are recognised over the period for which the services are rendered.

Dividend income is received from equity investments in entities which the Banking Group does not have significant influence or control. Dividend income is recognised when the Banking Group's right to receive payment is established, it is probable that the economic benefits associated with the dividend will flow to the Banking Group and the amount of the dividend can be measured reliably.

Notes to the consolidated and separate financial statements continued

FOR THE YEAR ENDED 30 JUNE 2019

1. ACCOUNTING POLICIES continued

1.14 Employee benefits

1.14.1 Short-term benefits

Short-term benefits comprise salaries, incentive bonuses, accumulated leave pay, provident fund contributions, medical aid contributions, group life contributions and company car benefits.

Short-term benefits are recognised in profit or loss as they become due.

A provision is recognised for employees' leave entitlement when the Banking Group has a present legal obligation to settle with the employee in cash or by leave to be taken.

1.14.2 Defined contribution plan

The Banking Group pays fixed contributions as part of a defined contribution provident fund plan for the benefit of its employees to a separate entity. The Banking Group has no further legal or constructive obligation in terms of the defined contribution benefit plan beyond these contributions.

Defined contributions are recognised in profit or loss as they become due.

1.15 Taxation

Income and capital gains tax comprise current and deferred taxation and are recognised in profit or loss.

1.15.1 Current tax

Current tax, comprising income tax and capital gains tax, is calculated on taxable income for the year based on current tax legislation.

1.15.2 Deferred tax

Deferred tax comprising deferred income tax and deferred capital gains tax is calculated using the consolidated and separate statements of financial position method against which existing tax legislation is applied to temporary differences between the tax and accounting bases of assets and liabilities.

The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of the asset or liability and is not discounted.

Deferred tax assets are reviewed for recoverability at each reporting date.

Deferred tax resulting on items accounted for directly in the consolidated and separate statements of changes in equity or consolidated and separate statements of comprehensive income are recognised in the consolidated and separate statements of changes in equity and consolidated and separate statements of comprehensive income respectively.

Deferred tax is not recognised on:

- the initial recognition of goodwill;
- the initial recognition of assets and liabilities in a transaction that is not a business combination, which affects neither accounting nor taxable profits and losses; and
- investments in subsidiaries and joint ventures where the Banking Group controls the timing of the reversal of temporary differences and it is probable that these differences will not reverse in the foreseeable future.

Deferred tax assets are recognised on tax losses to the extent that it is probable that future taxable profits will be earned.

1. ACCOUNTING POLICIES continued

1.16 Earnings per share (EPS)

Basic EPS represents profit or loss attributable to ordinary shareholders of the Banking Group divided by the weighted average number of ordinary shares outstanding during the period.

Diluted EPS represents the profit or loss attributable to ordinary shareholders of the Banking Group divided by the weighted average number of shares outstanding taking into account the dilutive effects of potential ordinary shares.

1.17 Commitments and contingent liabilities

Commitments represent the Banking Group's commitment to future transactions.

Contingent liabilities are provisions of the Banking Group with an uncertain timing or amount. Contingent liabilities principally consist of third-party obligations underwritten by the Banking Group, guarantees other than financial guarantees and letters of credit.

Commitments and contingent liabilities are not recognised but disclosed in the Consolidated and Separate Annual Financial Statements.

1.18 Funds under administration, advisement and management

The Banking Group holds and manages funds and acts as trustee in a fiduciary capacity on behalf of its clients.

The resulting assets and liabilities are not those of the Banking Group, but of the Banking Group's clients, and are not accounted for in the Consolidated and Separate Annual Financial Statements.

Income relating to these activities is recognised in profit or loss in terms of the Banking Group's policy on revenue.

Notes to the consolidated and separate financial statements continued

FOR THE YEAR ENDED 30 JUNE 2019

2. CRITICAL ESTIMATES AND JUDGEMENTS

The preparation of these Consolidated and Separate Annual Financial Statements in accordance with IFRS requires management to make certain judgements, estimates and assumptions in its calculation of the carrying value of assets and liabilities and the reported amounts of profit or loss.

The assumptions, judgements and estimates used are based on historical experience and other factors that are believed to be reasonable.

Assumptions, judgements and estimates are reviewed on an ongoing basis, with revisions recognised in the period in which the revision was made, or in future periods if applicable.

2.1 Credit impairment of loans and advances (refer to note 9 and note 39)

A. Credit impairment – IFRS 9 (current and future periods)

The change from 'incurred loss' to an 'expected loss' model in accordance with IFRS 9, resulted in an extensive project to update and build new credit models to incorporate these changes. The final increase in the allowance for expected credit loss was R84.686 million, better than the initial estimate of R114.671 million. This downward revision was as a result of the recalibration of key input metrics, enhanced data quality and the inclusion of forward-looking information.

The Banking Group assesses its loans and advances portfolio for impairment on a monthly basis using the expected loss model.

The Banking Group applies judgement in the manner in which it defines and applies SICR, which is the driver in dividing the loans and advances portfolios between Stage 1, Stage 2 and Stage 3, with:

- Stage 1: 12-month ECLs for those financial assets where there has not been a significant increase in credit risk since initial recognition.
- Stage 2: Lifetime ECLs for those financial assets where there has been a significant increase in credit risk on a collective basis.
- Stage 3: Lifetime ECLs for all credit impaired financial assets.

Refer accounting policy note 1.12 for more information on SICR.

The Banking Group further applies judgement in determining the inputs used in the ECL model, i.e. the PD, LGD, EAD and TTD that are used to determine the ECL for each of Stage 1, Stage 2 and Stage 3.

Given the forward-looking nature of the ECL model, estimates are also made and included in the ECL model for the Banking Group's macro-economic outlook. One of the key macro-economic elements are changes to the prime interest rate. For each of the scenarios listed below, the average values of the factors over the next 12 months, and over the remaining forecast period are provided.

| Consolidated | Up case | | Expected | | Lite down | | Severe down | | Probability weighted | |
|-------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|----------------------|-------------|
| | 12 months % | Life time % | 12 months % | Life time % | 12 months % | Life time % | 12 months % | Life time % | 12 months % | Life time % |
| Factors | | | | | | | | | | |
| Change in prime interest rate | (0.75) | (0.75) | 0.25 | 0.25 | 0.50 | 0.50 | 0.75 | 0.75 | 0.2725 | 0.2725 |
| PD | 1.60 | 23.48 | 1.68 | 27.13 | 1.83 | 28.05 | 2.26 | 28.96 | 1.79 | 27.21 |
| | | R'000 | | R'000 | | R'000 | | R'000 | | R'000 |
| Impact on ECL | | (5 331) | | (2 676) | | 1 240 | | 11 546 | | – |

2. CRITICAL ESTIMATES AND JUDGEMENTS continued

2.1 Credit impairment of loans and advances (refer to note 9 and note 39) continued

| Separate | Up case | | Expected | | Lite down | | Severe down | | Probability weighted | |
|-------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|----------------------|-------------|
| | 12 months % | Life time % | 12 months % | Life time % | 12 months % | Life time % | 12 months % | Life time % | 12 months % | Life time % |
| Factors | | | | | | | | | | |
| Change in prime interest rate | (0.75) | (0.75) | 0.25 | 0.25 | 0.50 | 0.50 | 0.75 | 0.75 | 0.2725 | 0.2725 |
| PD | 1.60 | 23.48 | 1.68 | 27.13 | 1.83 | 28.05 | 2.26 | 28.96 | 1.79 | 27.21 |
| | R'000 | | R'000 | | R'000 | | R'000 | | R'000 | |
| Impact on ECL | (2 257) | | (1 019) | | 516 | | 4 450 | | – | |

In addition, the Group applies expert judgement, as referred to in accounting policy 1.12, to further refine the credit loss allowance. The adjustments based on expert judgement are subject to CLEC review and oversight.

B. Credit impairment – IAS 39 (comparative information)

2.1.1 Performing loans and advances

The Banking Group assesses its performing loan portfolio for impairment on a monthly basis using the incurred loss approach. The recoverable amount of performing loans is calculated on a portfolio basis, based on historical loss ratios, industry and Banking Group-specific economic and other conditions.

Impairment is recognised as the difference between the discounted estimated future cash flows (the recoverable amount) on the performing loan portfolio and its carrying amount. The future cash flows used to calculate the recoverable amount excludes consideration of any anticipated future credit losses. The discount rate is the financial asset's original effective interest rate.

Generally, a period of time will elapse between the occurrence of an impairment event and evidence of the impairment becoming evident, the 'emergence period'. The Banking Group has provided for incurred but not reported (IBNR) losses which recognise potential losses on its portfolio of loans and advances that have not yet been evidenced. The IBNR provision is calculated with reference to modelling parameters which include the PD, the LGD and emergence period.

2.1.2 Non-performing loans and advances

Non-performing loans comprise loans where there is evidence of impairment as a result of one or more past events or impairment triggers that have occurred since initial recognition.

Loans and advances are individually impaired where the Banking Group has identified objective evidence of a default event, such as being due but unpaid for a period of 90 days or more or where loan covenants have been breached. Estimates of future cash flows on individually impaired loans and advances are based on historical loss experience for assets with similar credit risk characteristics after considering the estimated recoverability of security in the Banking Group's possession.

The methodology used in determining impairments on non-performing Equipment Finance and Capital Equipment Finance loans and advances involves modelling expected cash flows and recoverability of security. These inputs are reviewed on a regular basis with reference to historical experience.

2.2 Private Equity investment valuations (refer to note 10)

The Banking Group primarily adopts best practice valuation techniques as suggested by the South African Venture Capital and Private Equity Association guidelines. It mainly follows a discounted cash flow or earnings methodology, corroborated by a market multiples approach, where appropriate.

These valuations are subject to various assumptions and professional judgement including, but not limited to:

- estimates of local and global macro-economic performance, including factors such as expected interest and exchange rates;
- estimates of future operating cash flows of investees' businesses;
- estimates of long-term underlying operational performance of investees' businesses;
- expected capital expenditure and working capital needs of investees' businesses;
- assessment of long-term viability of investees' business models; and
- the inherent risks specific to the investees' businesses and the industries and countries in which these entities operate.

The valuations are reviewed and approved by the Group Investment Committee and are recommended to the Board for approval.

Notes to the consolidated and separate financial statements continued

FOR THE YEAR ENDED 30 JUNE 2019

2. CRITICAL ESTIMATES AND JUDGEMENTS continued

2.3 Property Equity investment valuations (refer to note 10)

In relation to investments held by the Banking Group where the primary underlying assets are property, the Banking Group obtains third-party valuations from registered professional valuers with experience relevant to the types of properties being valued, using the net income capitalised methodology.

These valuation experts use best practice market norms in arriving at the value of the underlying property assets. Once the Banking Group has received these valuations, relevant adjustments are made to take into account financial assets and/or obligations associated with these investments.

These valuations are subject to various assumptions and professional judgement including, but not limited to:

- selection of capitalisation rates appropriate for the property considering its location, condition, nature of tenant(s), lease term etc;
- estimated operating factors such as operating costs, expected occupancy and tenant turnover; and
- comparisons to market-related rental yields and/or sold prices property achieved for similar properties.

The valuations are reviewed and approved by the Group Investment Committee and recommend to the Board for approval.

2.4 Fair value (refer to note 37)

Fair value is the price that would be realised on the sale of an asset or paid to transfer a liability on an arm's-length basis to an unrelated party.

The Banking Group measures the fair value of a financial instrument using its quoted price in an active market. A market is regarded as active if transactions for the financial instrument take place with sufficient frequency and volume to provide pricing information on an ongoing basis.

The most accurate fair value of a financial instrument at initial recognition is normally the transaction price less the fair value of the consideration given or received. If the Banking Group determines that the fair value of a financial instrument (measured at amortised cost) at initial recognition differs from the transaction price, and the fair value is evidenced neither by a quoted price in an active market for an identical financial instrument nor based on a valuation technique that uses only data from observable markets, then the financial instrument is initially measured at fair value with the difference between the fair value at initial recognition and the transaction price recognised in profit or loss over the life of the instrument, but no later than when the valuation is wholly supported by observable market data or the transaction is closed out.

'Bid' prices in an active market are used to measure financial assets held at fair value, while 'ask' prices in an active market are used to measure financial liabilities held at fair value.

Financial asset portfolios, that are exposed to market risk and credit risk, are measured on the basis of a price that would be received when selling a net long position for a particular risk exposure. Financial liability portfolios, that are exposed to market risk and credit risk, are measured on the basis of a price that would be paid to transfer a short position for a particular risk exposure. Market risk and credit risk portfolio level adjustments are allocated to the individual assets and liabilities on the basis of the relative risk adjustment of each of the individual instruments in the portfolio.

The fair value of a demand deposit will not be less than the amount payable by the Banking Group on demand, discounted from the first date on which the amount could be required to be paid.

The fair value of financial instruments that are not quoted in active markets or trade infrequently with little price transparency, requires varying degrees of judgement depending on liquidity, concentration, uncertainty of market factors, pricing assumptions, and other risks affecting the specific instrument, and is determined by using valuation techniques which are validated and independently reviewed by qualified and experienced senior personnel within and external to the Banking Group.

The Banking Group's valuation methodologies comprise:

- price:earnings multiple valuation methodology;
- recent transaction prices and comparison with similar instruments;
- net asset value;
- discounted cash flow or earnings; and
- Black-Scholes.

2. CRITICAL ESTIMATES AND JUDGEMENTS continued

2.4 Fair value (refer to note 37) continued

Assumptions and inputs used in the valuation methodologies comprise:

- risk-free interest rate;
- benchmark interest rates;
- credit spreads; and
- liquidity and other premia used in estimating discount rates, bond and equity prices, foreign currency exchange rates, equity and equity index prices, and expected price volatilities and correlations.

Fair value estimates obtained from models are adjusted for factors such as liquidity risk or model uncertainties that the Banking Group believes an independent market participant would take into account when pricing a valuation.

Fair value hierarchy

Valuation models

The Banking Group measures fair values using the following fair value hierarchy, which reflects the significance of the inputs used in making the measurements:

Level 1: Inputs that are quoted market prices (unadjusted) in active markets for identical instruments.

Level 2: Inputs other than quoted prices included within Level 1 that are observable either directly (i.e. as prices) or indirectly (i.e. derived from prices). This category includes instruments valued using quoted market prices in active markets for similar instruments; quoted prices for identical or similar instruments in markets that are considered less than active; or other valuation techniques in which all significant inputs are directly or indirectly observable from market data.

Level 3: Inputs that are unobservable. This category includes all instruments for which the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation. This category includes instruments that are valued based on quoted prices for similar instruments for which significant unobservable adjustments or assumptions are required to reflect differences between the instruments.

Transfers between levels are recognised at the end of the reporting period during which the change has occurred.

2.5 Intangible assets and goodwill (refer to note 14)

2.5.1 *Intangible assets*

Intangible assets comprise internally generated and purchased information technology software as well as distributor relationships acquired as part of the business combinations.

The costs associated with internally developed software are only capitalised once the research phase has been concluded and the requirements for the development phase have been met, namely:

- it is technically feasible to complete the software for use;
- the Banking Group is committed to complete the software for use;
- it will be possible to use the software and the Banking Group intends to use the software to increase efficiencies and/ or support the business;
- there are sufficient resources available to complete the software; and
- the costs can be reliably measured.

It requires judgement from management to determine when the above requirements have been met for capitalisation.

On an annual basis, the Banking Group assesses impairment indicators relating to purchased information technology software such as technology advancement and the ability of the asset to continue to generate future economic benefit. Should an impairment indicator be triggered, the related software is assessed for impairment. Internally developed software, that is still in the development phase, is assessed annually for impairment.

Changes in estimates of related cash flow benefits from customers would give rise to impairment indicators relating to distributor relationships.

The individual carrying amounts of the respective intangible assets are compared to their estimated recoverable amounts in order to compute the impairment. Determining the estimated recoverable amount (being the greater of the asset's discounted cash flows to determine its value in use and fair value less costs to sell) and future cash flows of the relevant Cash-Generating Units (where applicable), as well as the impairment assessment requires management judgement.

Notes to the consolidated and separate financial statements continued

FOR THE YEAR ENDED 30 JUNE 2019

2. CRITICAL ESTIMATES AND JUDGEMENTS continued

2.5 Intangible assets and goodwill (refer to note 14) continued

2.5.2 Goodwill

On an annual basis the Banking Group assesses recognised goodwill for impairment. Management judgement is required in both the assessment for impairment and the impairment test. The impairment tests comprise comparing the carrying amount of the cash-generating unit (CGU) being assessed to the estimated CGU value in use. If the carrying amount is less than the value in use in a CGU then a goodwill impairment is recognised. The CGU comprises separate elements of the business to which the goodwill is allocated. The assessment of the value in use requires management judgement of future performance. The assumptions applied in determining the value-in-use match those applied in the preparation of the Banking Group's budgets and forecasts which cover a five-year period. The related pre-tax expected future cash flows used to determine the forecasts in the calculation are discounted at an appropriate risk-adjusted rate which is referenced against the Banking Group's historical long-term cost of funding rate.

2.6 Current and deferred taxation (refer to notes 11 and 32)

The Banking Group is subject to direct and indirect taxation charges. There are elements of uncertainty and resultant judgement involved in the ultimate determination of these tax balances and charges. Should the final outcome differ to that initially calculated, the impact is accounted for in the period in which this outcome is known.

Deferred tax assets are reviewed at each reporting date for recoverability. These assets are reduced to the extent that it is no longer probable that the deferred tax asset will be realised. The significant management assumptions in determining these probability assessments to determine the deferred tax assets recoverability are the relevant entity budgets and forecasts.

2.7 Assessment of significant influence and control of entities (refer to note 35.1)

The Banking Group controls and consolidates an entity after having regard to whether the Banking Group has power over the investee, exposure or rights to the variable returns and its ability to affect the amount of the returns in the investee. The Banking Group assesses each entity's core activities and exercises judgement to determine whether the Banking Group has any control over those activities and the variable returns they give rise to. Regard is given to both current and potential voting rights, de facto control and any other contractual rights.

2.8 Consolidated and separate statements of cash flows – allocation of funding between operating and financing activities

Management applies significant judgement to determine which portion, if any, of changes in long-term funding relates to the operating activities of the Banking Group i.e. granting funding to clients, and which to funding the investing activities of the Banking Group.

3. STANDARDS/INTERPRETATIONS ISSUED BUT NOT YET EFFECTIVE

There are new or revised accounting standards and interpretations in issue that are not yet effective for the year ended 30 June 2019, and have not been applied in preparing these Consolidated and Separate Annual Financial Statements. The Banking Group does not plan to adopt these standards early. These will be adopted in the period that they become mandatory unless otherwise indicated. These include the following standards and interpretations that have been issued, with an indication of the estimated impact on the future financial statements of the Banking Group:

| Pronouncement | Title and details | Effective date |
|---------------------|---|--|
| Amendment to IFRS 9 | <p><i>Prepayment Features with Negative Compensation – Amendments to IFRS 9</i></p> <p>In terms of IFRS 9, debt instruments can be measured at amortised cost or at fair value through other comprehensive income, subject to the contractual cash flows being “solely payments of principle and interest” on the principal amount outstanding (SPPI) and the instrument is held in an appropriate business model for that classification. This amendment to IFRS 9 clarifies that a financial asset passes the SPPI criteria irrespective of the event or circumstances that resulted in the early termination of the contracts and regardless of which party pays or receives the reasonable compensation for the early termination of the contract.</p> <p>This amendment to IFRS 9 is not expected to have a significant impact on the recognition and measurement of financial assets recognised by the Banking Group in accordance with IFRS 9.</p> | Annual periods beginning on or after 1 January 2019. |
| IFRS 17 | <p><i>Insurance Contracts</i></p> <p>IFRS 17 replaces the current standard on insurance contracts, IFRS 4. It creates one accounting model for all insurance contracts in all jurisdictions that apply IFRS. Amongst others, IFRS 17 requires an entity to measure insurance contracts using updated estimates and assumptions that reflect the timing of cash flows, taking into account any uncertainty relating to insurance contracts. The financial statements of an entity will reflect the time value of money in estimated payments required to settle incurred claims. Insurance contracts are further required to be measured based only on the obligations created by the contracts. An entity will also be required to recognise profits as an insurance service is delivered, rather than on receipt of premiums.</p> <p>These amendments are not expected to have an impact on the Banking Group.</p> | Annual periods beginning on or after 1 January 2021. |

Notes to the consolidated and separate financial statements continued

FOR THE YEAR ENDED 30 JUNE 2019

3. STANDARDS/INTERPRETATIONS ISSUED BUT NOT YET EFFECTIVE continued

| Pronouncement | Title and details | Effective date |
|--------------------|---|---|
| IFRS 16 | <p><i>Leases</i></p> <p>IFRS 16 replaces IAS 17 <i>Leases</i> and related interpretations. It sets out the principles for the recognition, measurement, presentation and disclosure of leases for both parties to a contract – the customer or lessee and the supplier or lessor.</p> <p>IFRS 16 includes a single model for lessees which will result in almost all leases being included in the consolidated and separate statements of financial position. No significant changes have been included for lessors. IFRS 16 also includes new disclosure requirements for both lessees and lessors.</p> <p>In those instances where the Banking Group is the lessor, no significant impact is expected. In those instances where the Group is the lessee, an increase in leased assets (i.e. right of use of the leased asset) of R73.020 million (separate: R70.656 million) and lease liabilities of R90.793 million (separate: R88.407 million) are expected, with a neutral impact on deferred tax, accompanied by additional disclosure. As allowed by IFRS 16, the Banking Group intends to adopt IFRS 16 without restating comparative numbers, i.e. the day one impact is recognised in opening retained earnings. Right-of-use assets will be risk weighted in line with the nature of the underlying assets.</p> | Annual periods beginning on or after 1 January 2019. |
| IFRS 10 and IAS 28 | <p><i>Sale or contribution of assets between an investor and its associate or joint venture</i></p> <p>The amendments require the full gain to be recognised when assets transferred between an investor and its associate or joint venture meet the definition of a 'business' under IFRS 3 <i>Business Combinations</i>. Where the assets transferred do not meet the definition of a business, a partial gain to the extent of unrelated investors' interests in the associate or joint venture is recognised. The definition of business is key to determining the extent of the gain to be recognised.</p> <p>These amendments are not expected to have an impact on the Banking Group.</p> | Effective date is deferred by the IASB indefinitely. Adoption is still permitted. |
| IFRIC 23 | <p><i>Uncertainty over Income Tax Treatments</i></p> <p>This standard clarifies the accounting for income tax treatments that have yet to be accepted by tax authorities. Specifically, IFRIC 23 provides clarity on how to incorporate this uncertainty into the measurement of tax as reported in the Annual Financial Statements.</p> <p>IFRIC 23 does not introduce any new disclosures but reinforces the need to comply with existing disclosure requirements about:</p> <ul style="list-style-type: none"> • judgements made; • assumptions and other estimates used; and • the potential impact of uncertainties that are not reflected. <p>The Banking Group does not expect IFRIC 23 to have a significant impact on the measurement of tax in the Annual Financial Statements.</p> | Annual periods beginning on or after 1 January 2019. |

3. STANDARDS/INTERPRETATIONS ISSUED BUT NOT YET EFFECTIVE continued

| Pronouncement | Title and details | Effective date |
|----------------------|---|--|
| Amendments to IAS 19 | <p><i>Plan Amendment, Curtailment or Settlement</i> This amendment addresses the accounting for defined benefit plans when a plan amendment, curtailment or settlement occurs during a reporting period.</p> <p>The amendment is not expected to have an impact on the Banking Group.</p> | Annual periods beginning on or after 1 January 2019. |
| Amendments to IAS 28 | <p><i>Long-term Interests in Associates and Joint Ventures</i> This amendment clarifies that an entity should apply IFRS 9 to long-term interests in an associate or joint venture that form part of the net investment in the associate or joint venture, to which the equity method is not applied. It therefore implies that the expected credit loss model in IFRS 9 applies to such long-term interests.</p> <p>The amendment is not expected to have a significant impact on the Banking Group.</p> | Annual periods beginning on or after 1 January 2019. |

All standards and interpretations relevant to the Banking Group will be adopted at their effective date.

Notes to the consolidated and separate financial statements continued

FOR THE YEAR ENDED 30 JUNE 2019

| | Consolidated | | Separate | |
|------------------------------------|---------------|---------------|---------------|---------------|
| | 2019 R'000 | 2018 R'000 | 2019 R'000 | 2018 R'000 |
| 4. CASH AND CASH BALANCES | | | | |
| Funds on call ¹ | 1 184 687 | 1 225 410 | 949 753 | 1 437 634 |
| Notice deposits | 21 | 471 826 | – | – |
| Balance with the SARB ² | 129 706 | 141 409 | 129 706 | 141 409 |
| | 1 314 414 | 1 838 645 | 1 079 459 | 1 579 043 |
| Less: Bank overdraft | (46 008) | – | – | – |
| | 1 268 406 | 1 838 645 | 1 079 459 | 1 579 043 |

¹ Funds on call of R9.2m has been ceded by SASP as security for the debt securities issued. Refer to note 19.

² The balance with the SARB is for minimum reserve requirements and not available for use in the Banking Group.

| | Consolidated | | Separate | |
|---------------------------------|---------------|---------------|---------------|---------------|
| | 2019 R'000 | 2018 R'000 | 2019 R'000 | 2018 R'000 |
| 5. NEGOTIABLE SECURITIES | | | | |
| Treasury bills | 2 335 045 | 1 611 657 | 2 335 045 | 1 611 657 |
| Landbank bills | 463 964 | 363 750 | 463 964 | 363 750 |
| Promissory notes | 278 510 | – | 278 510 | – |
| | 3 077 519 | 1 975 407 | 3 077 519 | 1 975 407 |

Landbank bills, Treasury bills and promissory notes to the value of R2.285 billion (2018: R1.456 billion) have been pledged for the SARB refinancing auction.

| | Financial assets | | Financial liabilities | |
|--|------------------|---------------|-----------------------|---------------|
| | 2019 R'000 | 2018 R'000 | 2019 R'000 | 2018 R'000 |
| 6. TRADING ASSETS AND LIABILITIES | | | | |
| Consolidated | | | | |
| Derivatives | 39 007 | 179 417 | 40 436 | 155 672 |
| Separate | | | | |
| Derivatives | 38 997 | 174 183 | 35 171 | 171 561 |

| | Consolidated | | Separate | |
|---|---------------|---------------|---------------|---------------|
| | 2019 R'000 | 2018 R'000 | 2019 R'000 | 2018 R'000 |
| 7. OTHER RECEIVABLES | | | | |
| Insurance asset | 52 596 | 50 535 | 52 596 | 50 535 |
| Value added taxation | 35 062 | 39 362 | 22 097 | 23 696 |
| Prepaid expenses | 57 651 | 43 973 | 57 417 | 43 179 |
| Dividend receivable | 4 032 | 7 392 | 4 032 | 7 392 |
| Other receivables | 72 639 | 63 577 | 41 787 | 57 023 |
| Receivables from group entities | 48 975 | 156 065 | 137 846 | 155 076 |
| | 270 955 | 360 904 | 315 775 | 336 901 |
| 8. NON-CURRENT ASSET HELD FOR SALE | | | | |
| Fair value at the beginning of the year | – | 69 500 | – | – |
| Disposals | – | (56 900) | – | – |
| Fair value adjustment | – | – | – | – |
| Transfer to Investment property | – | (12 600) | – | – |
| Fair value at the end of the year | – | – | – | – |

Investment properties obtained through the acquisition of Benal Property Investments (Pty) Limited (included in the Capital business segment) was presented as Non-Current Assets held for sale in 2017. The majority of the properties were sold during 2018. The intention for the remaining properties is to sell but Sasfin is currently not actively marketing the properties and hence it was transferred to Investment property in the 2018 financial year.

Notes to the consolidated and separate financial statements continued

FOR THE YEAR ENDED 30 JUNE 2019

| | Total R'000 | Less than 1 year R'000 | Between 2 and 5 years R'000 | More than 5 years R'000 |
|--|----------------|------------------------------|-----------------------------------|-------------------------------|
| 9. LOANS AND ADVANCES | | | | |
| <i>Consolidated</i> | | | | |
| 30 June 2019 | | | | |
| Gross investment in leases | 7 724 081 | 3 360 239 | 4 350 102 | 13 740 |
| Equipment finance | 6 207 069 | 2 600 169 | 3 597 442 | 9 458 |
| Capital Equipment Finance | 1 517 012 | 760 070 | 752 660 | 4 282 |
| Less: Unearned finance income | (1 240 417) | (372 505) | (865 751) | (2 161) |
| Equipment finance | (993 051) | (278 045) | (714 512) | (494) |
| Capital Equipment Finance | (247 366) | (94 460) | (151 239) | (1 667) |
| Net investment in leases¹ | 6 483 664 | 2 987 734 | 3 484 351 | 11 578 |
| Equipment finance | 5 214 018 | 2 322 124 | 2 882 931 | 8 964 |
| Capital Equipment Finance | 1 269 646 | 665 610 | 601 420 | 2 615 |
| Trade and Debtor Finance | 1 207 514 | | | |
| Other secured loans | 197 679 | | | |
| Loans and advances before impairments | 7 888 857 | | | |
| Credit loss allowance (Refer to note 39.3) | (401 742) | | | |
| Net loans and advances | 7 487 115 | | | |
| <i>Separate</i> | | | | |
| 30 June 2019 | | | | |
| Gross investment in leases | 3 856 783 | 1 601 497 | 2 249 888 | 5 398 |
| Equipment finance | 2 551 023 | 957 737 | 1 592 170 | 1 115 |
| Capital Equipment Finance | 1 305 760 | 643 759 | 657 718 | 4 282 |
| Less: Unearned finance income | (700 986) | (224 242) | (474 602) | (2 142) |
| Equipment finance | (482 982) | (142 617) | (339 890) | (475) |
| Capital Equipment Finance | (218 004) | (81 625) | (134 712) | (1 667) |
| Net investment in leases | 3 155 797 | 1 377 255 | 1 775 287 | 3 255 |
| Equipment finance | 2 068 041 | 815 121 | 1 252 281 | 640 |
| Capital Equipment Finance | 1 087 756 | 562 134 | 523 006 | 2 615 |
| Trade and Debtor Finance | 782 454 | | | |
| Other secured loans | 197 665 | | | |
| Loans and advances before impairments | 4 135 915 | | | |
| Credit loss allowance (Refer to note 39.3) | (210 858) | | | |
| Net Loans and Advances | 3 925 057 | | | |

¹ Loans and advances with a carrying amount of R2.995 billion (2018: R3.366 billion) have been ceded as security for the debt securities issued. Refer to note 19.

| | Total R'000 | Less than 1 year R'000 | Between 2 and 5 years R'000 | More than 5 years R'000 |
|---|----------------|------------------------------|-----------------------------------|-------------------------------|
| 9. LOANS AND ADVANCES | | | | |
| <i>continued</i> | | | | |
| Consolidated | | | | |
| 30 June 2018 | | | | |
| Gross investment in leases | 7 717 059 | 3 181 038 | 4 527 024 | 8 997 |
| Equipment finance | 6 406 526 | 2 587 869 | 3 817 226 | 1 431 |
| Capital Equipment Finance | 1 310 533 | 593 169 | 709 798 | 7 566 |
| Less: Unearned finance income | (1 139 021) | (433 945) | (433 945) | (3 803) |
| Equipment finance | (924 636) | (359 442) | (564 442) | (752) |
| Capital Equipment Finance | (214 385) | (74 503) | (136 831) | (3 051) |
| Net investment in leases | 6 578 038 | 2 747 093 | 3 825 751 | 5 194 |
| Equipment finance | 5 481 890 | 2 228 427 | 3 252 784 | 679 |
| Capital Equipment Finance | 1 096 148 | 518 666 | 572 967 | 4 515 |
| Trade and Debtor Finance | 1 141 275 | | | |
| Other secured loans | 183 558 | | | |
| Loans and advances before impairments | 7 902 871 | | | |
| Impairments (refer to note 42.3) | (285 764) | | | |
| Impairments for non-performing loans and advances | (234 625) | | | |
| Impairments for performing loans and advances | (51 139) | | | |
| Net loans and advances | 7 617 107 | | | |
| Separate | | | | |
| 30 June 2018 | | | | |
| Gross investment in leases | 3 598 379 | 1 532 115 | 2 057 267 | 8 997 |
| Equipment finance | 2 478 668 | 1 030 454 | 1 446 783 | 1 431 |
| Capital Equipment Finance | 1 119 711 | 501 661 | 610 484 | 7 566 |
| Less: Unearned finance income | (657 353) | (221 310) | (432 240) | (3 803) |
| Equipment finance | (472 200) | (158 179) | (313 269) | (752) |
| Capital Equipment Finance | (185 153) | (63 131) | (118 971) | (3 051) |
| Net investment in leases | 2 941 026 | 1 310 805 | 1 625 027 | 5 194 |
| Equipment finance | 2 006 468 | 872 275 | 1 133 514 | 679 |
| Capital Equipment Finance | 934 558 | 438 530 | 491 513 | 4 515 |
| Trade and Debtor Finance | 609 930 | | | |
| Other secured loans | 183 558 | | | |
| Loans and advances before impairments | 3 734 514 | | | |
| Impairments (refer to note 42.3) | (145 027) | | | |
| Impairments for non-performing loans and advances | (124 293) | | | |
| Impairments for performing loans and advances | (20 734) | | | |
| Net loans and advances | 3 589 487 | | | |

Notes to the consolidated and separate financial statements continued

FOR THE YEAR ENDED 30 JUNE 2019

| | Consolidated | | Separate | |
|--|---------------|---------------|---------------|---------------|
| | 2019 R'000 | 2018 R'000 | 2019 R'000 | 2018 R'000 |
| 10. INVESTMENT SECURITIES | | | | |
| Investments at fair value through profit or loss (IFRS 9) | 154 363 | | 154 142 | |
| Listed equity investments | 221 | | – | |
| Private and Property Equity investments | 154 142 | | 154 142 | |
| Designated at fair value through profit or loss (IAS 39) | | 136 535 | – | 136 226 |
| Listed equity investments | | 309 | – | |
| Private and Property Equity investments | | 136 226 | – | 136 226 |
| | 154 363 | 136 535 | 154 142 | 136 226 |
| 11. DEFERRED TAX ASSETS AND LIABILITIES | | | | |
| Deferred tax asset | 2 139 | 71 | – | – |
| Deferred tax liability | 136 213 | (130 284) | (45 623) | (43 617) |

Recognised deferred tax assets and liabilities

Deferred tax assets and liabilities are attributable to the following:

| Consolidated | 2019 | | | 2018 | | |
|-------------------------------------|-----------------|----------------------|--------------|-----------------|----------------------|--------------|
| | Assets R'000 | Liabilities R'000 | Net R'000 | Assets R'000 | Liabilities R'000 | Net R'000 |
| Equipment Finance | – | (275 498) | (275 498) | – | (193 324) | (193 324) |
| Tax losses* | – | 70 607 | 70 607 | (2 389) | 48 574 | 46 185 |
| Fair value adjustments | – | (47 995) | (47 995) | – | (44 160) | (44 160) |
| Prepayments | (5) | (1 688) | (1 693) | (8) | (539) | (547) |
| Impairments | – | 19 264 | 19 264 | – | 19 264 | 19 264 |
| Provisions | 2 066 | 101 442 | 103 508 | 2 408 | 44 618 | 47 026 |
| Investment property | – | (694) | (694) | – | (1 524) | (1 524) |
| Intangible assets | – | (7 415) | (7 415) | – | (8 750) | (8 750) |
| Other temporary differences | 78 | 5 764 | 5 842 | 60 | 5 557 | 5 617 |
| Net tax assets/(liabilities) | 2 139 | (136 213) | (134 074) | 71 | (130 284) | (130 213) |

| Separate | 2019 | | | 2018 | | |
|-------------------------------------|-----------------|----------------------|--------------|-----------------|----------------------|--------------|
| | Assets R'000 | Liabilities R'000 | Net R'000 | Assets R'000 | Liabilities R'000 | Net R'000 |
| Equipment Finance | – | (157 464) | (157 464) | – | (108 837) | (108 837) |
| Tax losses* | – | 70 607 | 70 607 | – | 48 572 | 48 572 |
| Fair value adjustments | – | (47 980) | (47 980) | – | (44 126) | (44 126) |
| Prepayments | – | (1 688) | (1 688) | – | (539) | (539) |
| Impairments | – | 19 264 | 19 264 | – | 19 264 | 19 264 |
| Provisions | – | 65 677 | 65 677 | – | 36 496 | 36 496 |
| Investment property | – | – | – | – | – | – |
| Intangible assets | – | – | – | – | – | – |
| Other temporary differences | – | 5 961 | 5 961 | – | 5 555 | 5 555 |
| Net tax assets/(liabilities) | – | (45 623) | (45 623) | – | (43 615) | (43 615) |

* Management is of the view that the deferred tax asset relating to the assessed tax losses will reverse in the future periods and therefore the asset will be recovered through future taxable income.

11. DEFERRED TAX ASSETS AND LIABILITIES *continued*

Movements in temporary differences during the year

| | Balance at 1 July R'000 | IFRS 9 transition – day 1 R'000 | Recognised in profit or loss R'000 | Balance at 30 June R'000 |
|-----------------------------|-------------------------------|--|---|--------------------------------|
| Consolidated | | | | |
| 2019 | | | | |
| Equipment finance | (193 324) | – | (82 174) | (275 498) |
| Tax losses | 46 185 | – | 24 422 | 70 607 |
| Fair value adjustments | (44 160) | – | (3 835) | (47 995) |
| Prepayments | (547) | – | (1 146) | (1 693) |
| Impairments | 19 264 | – | – | 19 264 |
| Provisions | 47 026 | 18 583 | 37 899 | 103 508 |
| Investment property | (1 524) | – | 830 | (694) |
| Intangible assets | (8 750) | – | 1 335 | (7 415) |
| Other temporary differences | 5 617 | – | 225 | 5 842 |
| | (130 213) | 18 583 | (22 444) | (134 074) |
| Separate | | | | |
| 2019 | | | | |
| Equipment finance | (108 837) | – | (44 673) | (153 510) |
| Tax losses | 48 572 | – | 17 885 | 66 457 |
| Fair value adjustments | (44 126) | – | (2 757) | (46 883) |
| Prepayments | (539) | – | (1 150) | (1 689) |
| Impairments | 19 264 | – | – | 19 264 |
| Provisions | 36 496 | 19 301 | 10 074 | 65 871 |
| Other temporary differences | 5 555 | – | (688) | 4 867 |
| | (43 615) | 19 301 | (21 309) | (45 623) |

Notes to the consolidated and separate financial statements continued

FOR THE YEAR ENDED 30 JUNE 2019

11. DEFERRED TAX ASSETS AND LIABILITIES continued

| | Balance at 1 July R'000 | Recognised in profit or loss R'000 | Balance at 30 June R'000 |
|-----------------------------|-------------------------------|---|--------------------------------|
| Consolidated | | | |
| 2018 | | | |
| Equipment finance | (152 874) | (40 450) | (193 324) |
| Tax losses | 21 119 | 25 066 | 46 185 |
| Fair value adjustments | (30 664) | (13 496) | (44 160) |
| Prepayments | (1 300) | 753 | (547) |
| Impairments | 17 024 | 2 240 | 19 264 |
| Provisions | 35 066 | 11 960 | 47 026 |
| Investment property | (10 084) | 8 560 | (1 524) |
| Intangible assets | (8 340) | (410) | (8 750) |
| Other temporary differences | 6 839 | (1 222) | 5 617 |
| | (123 214) | (6 999) | (130 213) |
| Separate | | | |
| 2018 | | | |
| Equipment finance | (81 500) | (27 337) | (108 837) |
| Tax losses | 23 421 | 25 151 | 48 572 |
| Fair value adjustments | (30 636) | (13 490) | (44 126) |
| Prepayments | (1 300) | 761 | (539) |
| Impairments | 17 024 | 2 240 | 19 264 |
| Provisions | 27 430 | 9 064 | 36 494 |
| Other temporary differences | 7 039 | (1 484) | 5 555 |
| | (38 522) | (5 095) | (43 617) |

12. PROPERTY AND EQUIPMENT

| <i>Consolidated</i> | Computer equipment R'000 | Furniture and fittings R'000 | Motor vehicles R'000 | Land and buildings R'000 | Total R'000 |
|---|-----------------------------|---------------------------------|-------------------------|-----------------------------|----------------|
| 2019 | | | | | |
| Cost at the beginning of the year | 153 582 | 19 776 | 2 795 | 22 441 | 198 594 |
| Additions | 16 161 | 2 186 | 237 | 5 323 | 23 907 |
| Reclassifications to computer software | (34 307) | – | – | – | (34 307) |
| Cost at the end of the year | 135 436 | 21 962 | 3 032 | 27 764 | 188 194 |
| Accumulated depreciation and impairment losses at the beginning of the year | 119 186 | 19 589 | 2 239 | 5 971 | 146 994 |
| Depreciation charge for the year | 23 170 | (343) | 429 | 4 981 | 28 237 |
| Reclassifications to computer software | (32 840) | – | – | – | (32 840) |
| Accumulated depreciation and impairment at the end of the year | 109 516 | 19 246 | 2 668 | 10 952 | 142 391 |
| Carrying amount at the beginning of the year | 34 396 | 178 | 555 | 16 470 | 51 600 |
| Carrying amount at the end of the year | 25 857 | 2 710 | 364 | 16 812 | 45 740 |
| <i>Consolidated</i> | Computer equipment R'000 | Furniture and fittings R'000 | Motor vehicles R'000 | Land and buildings R'000 | Total R'000 |
| 2018 | | | | | |
| Cost at the beginning of the year | 143 357 | 21 433 | 2 780 | 23 465 | 191 035 |
| Acquisition of business ¹ | 481 | – | – | – | 481 |
| Additions | 16 415 | 730 | 15 | 98 | 17 258 |
| Disposals | (1 078) | (149) | – | (1 122) | (2 349) |
| Reclassifications to computer software | (1 464) | – | – | – | (1 464) |
| Impairments | (4 129) | (2 238) | – | – | (6 367) |
| Cost at the end of the year | 153 582 | 19 776 | 2 795 | 22 441 | 198 594 |
| Accumulated depreciation and impairment losses at the beginning of the year | 104 013 | 20 304 | 1 913 | 1 487 | 127 717 |
| Depreciation charge for the year | 19 872 | 1 098 | 326 | 4 484 | 25 780 |
| Disposals | (266) | – | – | – | (266) |
| Reclassifications to computer software | (519) | – | – | – | (519) |
| Impairments | (3 914) | (1 804) | – | – | (5 718) |
| Accumulated depreciation and impairment at the end of the year | 119 186 | 19 598 | 2 239 | 5 971 | 146 994 |
| Carrying amount at the beginning of the year | 39 344 | 1 129 | 867 | 21 978 | 63 318 |
| Carrying amount at the end of the year | 34 396 | 178 | 556 | 16 470 | 51 600 |

¹ Refer to note 43.

Notes to the consolidated and separate financial statements continued

FOR THE YEAR ENDED 30 JUNE 2019

12. PROPERTY AND EQUIPMENT continued

| <i>Separate</i> | Computer equipment R'000 | Furniture and fittings R'000 | Motor vehicles R'000 | Land and buildings R'000 | Total R'000 |
|---|-----------------------------|---------------------------------|-------------------------|-----------------------------|----------------|
| 2019 | | | | | |
| Cost at the beginning of the year | 153 558 | 19 704 | 2 780 | 22 344 | 198 386 |
| Additions | 14 842 | 1 272 | – | 5 177 | 21 291 |
| Reclassifications to computer software | (34 169) | – | (202) | – | (34 370) |
| Cost at the end of the year | 134 231 | 20 976 | 2 578 | 27 521 | 185 307 |
| Accumulated depreciation and impairment losses at the beginning of the year | 119 167 | 19 585 | 2 223 | 5 956 | 146 931 |
| Depreciation charge for the year | 19 379 | 1 182 | 202 | 4 814 | 25 577 |
| Reclassifications to computer software | (30 166) | (2 462) | (212) | – | (32 840) |
| Accumulated depreciation and impairment at the end of the year | 108 380 | 18 305 | 2 213 | 10 770 | 139 668 |
| Carrying amount at the beginning of the year | 34 391 | 229 | 557 | 16 388 | 51 455 |
| Carrying amount at the end of the year | 25 851 | 2 671 | 365 | 16 751 | 45 639 |
| | | | | | |
| <i>Separate</i> | Computer equipment R'000 | Furniture and fittings R'000 | Motor vehicles R'000 | Land and buildings R'000 | Total R'000 |
| 2018 | | | | | |
| Cost at the beginning of the year | 139 228 | 19 189 | 2 780 | 23 465 | 184 662 |
| Acquisition of business (Refer to note 43) | 481 | – | – | – | 481 |
| Additions | 16 391 | 664 | – | – | 17 055 |
| Disposals | (1 078) | (149) | – | (1 121) | (2 348) |
| Reclassifications to computer software | (1 464) | – | – | – | (1 464) |
| Impairments | – | – | – | – | – |
| Cost at the end of the year | 153 558 | 19 704 | 2 780 | 22 344 | 198 386 |
| Accumulated depreciation and impairment losses at the beginning of the year | 100 093 | 18 500 | 1 912 | 1 487 | 121 992 |
| Depreciation charge for the year | 19 860 | 1 085 | 311 | 4 469 | 25 725 |
| Disposals | (266) | – | – | – | (266) |
| Reclassifications to computer software | (520) | – | – | – | (520) |
| Accumulated depreciation and impairment at the end of the year | 119 167 | 19 585 | 2 223 | 5 956 | 146 931 |
| Carrying amount at the beginning of the year | 39 135 | 689 | 868 | 21 978 | 62 670 |
| Carrying amount at the end of the year | 34 391 | 119 | 557 | 16 388 | 51 455 |

| | | Consolidated | |
|------------|--|---------------|---------------|
| | | 2019 R'000 | 2018 R'000 |
| 13. | INVESTMENT PROPERTY | | |
| | Fair value at the beginning of the year | 12 600 | – |
| | Transfer from non-current assets held for sale | – | 12 600 |
| | Fair value adjustment during the year | (3 700) | – |
| | Fair value at the end of the year | 8 900 | 12 600 |

The fair value of the investment property has been determined by an independent valuator with the necessary experience and knowledge of the area in which the investment property is located, as at 30 June 2019, with reference to the International Valuations Standards and the Royal Institution of Chartered Surveyors (RICS) Valuation – Professional Standards.

| | | Distributor Relation- ships R'000 | Software ¹ R'000 | Goodwill ³ R'000 | Total R'000 |
|------------|---|--|--------------------------------|--------------------------------|----------------|
| 14. | INTANGIBLE ASSETS AND GOODWILL | | | | |
| | <i>Consolidated</i> | | | | |
| | 2019 | | | | |
| | Carrying amount at the beginning of the year | 19 605 | 128 277 | 31 353 | 179 235 |
| | Re-classification from Computer Equipment | – | 1 530 | – | 1 530 |
| | Additions ² | – | 61 094 | – | 61 094 |
| | Amortisation | (4 768) | (15 236) | – | (20 004) |
| | Impairment | – | (6 055) | – | (6 055) |
| | Carrying amount at the end of the year | 14 837 | 169 610 | 31 353 | 215 800 |
| | 2018 | | | | |
| | Carrying amount at the beginning of the year | 24 373 | 72 467 | 30 904 | 127 744 |
| | Re-classification from Computer Equipment | – | 945 | – | 945 |
| | Additions ² | – | 74 940 | – | 74 940 |
| | Amortisation and impairment | (4 768) | (20 075) | (386) | (25 229) |
| | Acquisition of business ⁴ | – | – | 835 | 835 |
| | Carrying amount at the end of the year | 19 605 | 128 277 | 31 353 | 179 235 |

¹ Software consists of capitalised development costs, being an internally generated intangible asset, as well as ready-to-use purchased software.

² 93% (2018: 41%) of the software additions relate to the capitalisation of internally developed software.

³ The Banking Group assesses the recoverable amount of the CGU to which the goodwill relates, taking into account the current and estimated future profitability of the CGU, to determine whether it is at least equal to the carrying amount of the related goodwill. Should the carrying amount exceed the recoverable amount, an impairment is recognised. The CGU is in most cases the subsidiary to which the goodwill relate. The goodwill relates to the Rental Equipment CGU.

⁴ Refer to note 43.

Notes to the consolidated and separate financial statements continued

FOR THE YEAR ENDED 30 JUNE 2019

| | Software ¹ R'000 | Goodwill ³ R'000 | Total R'000 |
|---|--------------------------------|--------------------------------|----------------|
| 14. INTANGIBLE ASSETS AND GOODWILL continued | | | |
| Separate 2019 | | | |
| Carrying amount at the beginning of the year | 114 510 | 835 | 115 345 |
| Re-classification from Computer Equipment | 1 530 | – | 1 530 |
| Additions ² | 58 294 | – | 58 294 |
| Amortisation | (12 438) | – | (12 438) |
| Impairment | (6 055) | – | (6 055) |
| Carrying amount at the end of the year | 155 841 | 835 | 156 676 |
| 2018 | | | |
| Carrying amount at the beginning of the year | 58 700 | – | 58 700 |
| Re-classification from Computer Equipment | 945 | – | 945 |
| Additions ² | 80 575 | – | 80 575 |
| Amortisation | (20 075) | – | (20 075) |
| Disposals at carrying amount | (5 635) | – | (5 635) |
| Acquisition of business | – | 835 | 835 |
| Carrying amount at the end of the year | 114 510 | 835 | 115 345 |

¹ Software consists of capitalised development costs, being an internally generated intangible asset, as well as ready-to-use purchased software.

² 97% (2018: 41%) of the software additions relate to the capitalisation of internally developed software.

³ The Banking Group assesses the recoverable amount of the CGU to which the goodwill relates, taking into account the current and estimated future profitability of the CGU, to determine whether it is at least equal to the carrying amount of the related goodwill. Should the carrying amount exceed the recoverable amount, an impairment is recognised. The CGU is in most cases the subsidiary to which the goodwill relate.

Value-in-use was applied to determine the recoverable amount of goodwill. It was assumed that the profits of the CGU will grow very conservatively at 1% per annum for the next five years, with a profit based terminal value at the end of year five. These estimated profits were deemed to equal the cash flows over this period and have been discounted using the Banking Group's weighted average cost of capital of 16% (2018: 17%).

| | Consolidated | | Separate | |
|--|------------------|------------------|------------------|------------------|
| | 2019 R'000 | 2018 R'000 | 2019 R'000 | 2018 R'000 |
| 15. FUNDING UNDER REPURCHASE AGREEMENTS AND INTERBANK | | | | |
| Short-term interbank loans | 74 580 | 298 522 | 392 | 103 664 |
| Funding under repurchase agreement | 2 197 030 | 1 624 722 | 2 197 030 | 1 416 008 |
| | 2 271 610 | 1 923 244 | 2 197 422 | 1 519 672 |

The Bank participates in the SARB refinancing auction by tendering for cash against eligible collateral. Cash received from the tender is borrowed for one week at the repo rate.

Interbank facilities are overnight facilities utilised by the bank to manage its daily liquidity requirements.

| | Consolidated | | Separate | |
|---|----------------|----------------|----------------|----------------|
| | 2019 R'000 | 2018 R'000 | 2019 R'000 | 2018 R'000 |
| 16. TRADE AND OTHER PAYABLES | | | | |
| Value Added Taxation | 9 271 | 6 900 | – | – |
| Audit fees and other services | 9 041 | 7 869 | 6 532 | 5 881 |
| Accounts payable | 418 541 | 192 596 | 261 347 | 174 334 |
| Payables to group entities | 9 930 | 5 339 | 65 436 | 5 339 |
| Other payables | 18 653 | 84 113 | – | 42 482 |
| Accruals | 169 116 | 184 139 | 105 069 | 121 178 |
| Borrowings from related parties to the Banking Group* | 108 648 | 156 988 | – | – |
| Income received in advance | 110 | – | – | – |
| | 743 310 | 637 944 | 438 384 | 349 214 |

* These borrowings are unsecured, interest bearing and are repayable on demand subject to 30 days written notice. The borrowings are not subject to a fixed repayment date. Interest is payable at 3 month Libor plus 1.5%.

| | Consolidated | | Separate | |
|--|---------------|---------------|---------------|---------------|
| | 2019 R'000 | 2018 R'000 | 2019 R'000 | 2018 R'000 |
| 17. PROVISIONS | | | | |
| Expected credit loss for off-balance sheet exposure ¹ | – | – | – | – |
| Leave pay provision | 14 509 | 11 075 | 11 252 | 11 075 |
| Bonus provision | 23 680 | 12 611 | 17 339 | 11 886 |
| | 38 189 | 23 686 | 28 591 | 22 961 |

¹ In terms of the requirements of IFRS 9, a credit loss allowance (i.e. provision) has been raised on financial guarantee contracts issued as well as loan commitments. As allowed by IFRS 9, the Banking Group has elected not to restate comparatives. Therefore there is no comparative information available for this specific item. Refer to note 39 for more details.

| | Consolidated | | Separate | |
|-------------------------------------|------------------|------------------|------------------|------------------|
| | 2019 R'000 | 2018 R'000 | 2019 R'000 | 2018 R'000 |
| 18. DEPOSITS FROM CUSTOMERS | | | | |
| Call deposits | 2 176 535 | 2 137 463 | 2 298 870 | 2 369 345 |
| Notice deposits | 930 012 | 658 635 | 1 004 480 | 727 905 |
| Fixed deposits | 1 868 188 | 1 809 477 | 2 087 119 | 2 058 327 |
| Negotiable certificates of deposits | 171 501 | – | 171 502 | – |
| | 5 146 236 | 4 605 575 | 5 561 971 | 5 155 577 |

Notes to the consolidated and separate financial statements continued

FOR THE YEAR ENDED 30 JUNE 2019

| | Consolidated | | Separate | |
|-----------------------------------|---------------|---------------|---------------|---------------|
| | 2019 R'000 | 2018 R'000 | 2019 R'000 | 2018 R'000 |
| 19. DEBT SECURITIES ISSUED | | | | |
| Category analysis | | | | |
| Rated* | 2 753 521 | 3 115 432 | – | – |

Floating rate notes are secured by a cession of rentals and equipment, underlying instalment finance assets and bank accounts in the name of SASP (refer to notes 9 and 4). All notes are placed with South African investors. The debt securities in issuance are rated by Global Credit Ratings Co. Refer to note 29.

* There are various ratings on the debt securities. These ratings are available, on request, at the registered address of the Banking Group.

| | | Consolidated | | Separate | |
|----------------------------|---------------------------------|----------------|----------------|----------------|----------------|
| | | 2019 R'000 | 2018 R'000 | 2019 R'000 | 2018 R'000 |
| 20. LONG-TERM LOANS | | | | | |
| Represented by: | Repayment date: | | | | |
| European DFI loan facility | February 2014 – November 2018 | – | 36 096 | – | 36 096 |
| European DFI loan facility | August 2018 – May 2021 | 232 720 | 349 080 | 232 720 | 349 080 |
| IFC | | 7 495 | 39 440 | 7 495 | 39 440 |
| – Cleantech funding | September 2014 – September 2019 | – | 16 954 | 7 495 | 16 954 |
| – Subordinated loan | September 2014 – March 2020 | 7 495 | 22 486 | – | 22 486 |
| Other | | 5 500 | – | – | – |
| Total | | 245 715 | 424 616 | 240 215 | 424 616 |

Long-term loans are interest bearing and the interest rates are individually negotiated. The long-term loans are guaranteed by Sasfin Holdings Limited.

| | Consolidated | | Separate | |
|--|----------------|----------------|----------------|----------------|
| | 2019 R'000 | 2018 R'000 | 2019 R'000 | 2018 R'000 |
| 21. ORDINARY SHARE CAPITAL | | | | |
| Authorised | | | | |
| 710 000 000 (2018: 710 000 000) ordinary shares of 1 cent each | 7 100 | 7 100 | 7 100 | 7 100 |
| Issued | | | | |
| 360 000 000 (2018: 360 000 000) fully paid up ordinary shares | 3 600 | 3 600 | 3 600 | 3 600 |
| 22. ORDINARY SHARE PREMIUM | | | | |
| Balance at the beginning of the year | 459 876 | 459 876 | 459 876 | 459 876 |
| Balance at the end of the year | 459 876 | 459 876 | 459 876 | 459 876 |
| 23. COMMITMENTS AND CONTINGENT LIABILITIES | | | | |
| Letters of credit | 73 685 | 48 406 | 71 956 | 48 406 |
| Guarantees | 43 880 | 55 363 | 41 927 | 53 406 |
| Carry facilities | 11 952 | 26 112 | 11 952 | 26 112 |
| Capital expenditure | 2 721 | 5 225 | 2 721 | 5 225 |
| Non-cancellable operating lease rentals for premises | 100 953 | 119 077 | 100 560 | 118 684 |
| – One year | 32 391 | 30 756 | 31 998 | 30 363 |
| – One to five years | 68 562 | 88 321 | 68 562 | 88 321 |
| | 233 191 | 254 183 | 229 116 | 251 833 |

Funds to meet these commitments will be provided from internal Banking Group resources or external funding arrangements as deemed necessary.

Guarantees have been issued by the Banking Group on behalf of customers.

Operating leases

The Banking Group leases a number of premises under operating leases. The lease terms are generally between one to five years, with an option to renew after the lease termination date. If a lease is renewed, the lease payments are renegotiated to reflect market rentals.

Taxation

The South African Revenue Authority, in the ordinary course of its business, commenced a tax audit on the Bank in August 2017. The process has yet to be concluded and the outcome is therefore not yet known. Having regard that there are elements of uncertainty and resultant judgement included in the determination of the taxes, should the final outcome differ to that initially calculated, a provision will be recognised if it becomes probable that further taxes will be raised. The appropriate carrying amount of any resulting provisions will be informed by the manner in which they are expected to be resolved.

Notes to the consolidated and separate financial statements continued

FOR THE YEAR ENDED 30 JUNE 2019

23. COMMITMENTS AND CONTINGENT LIABILITIES continued

Legal proceedings

In the ordinary course of business, the Banking Group and Company are involved as a defendant in litigation, lawsuits and other proceedings. Management recognises the inherent difficulty of predicting the outcome of defended legal proceedings. Nevertheless, based on management's knowledge from investigation, analysis and after consulting with legal counsel, management believes that there are no individual legal proceedings that are currently assessed as being 'likely to succeed and material' or 'unlikely to succeed but material should they succeed'. The Banking Group and Company are also the defendant in some legal cases for which the Banking Group and Company are fully indemnified by external third parties, none of which are individually material. Management is accordingly satisfied that the legal proceedings currently pending against the Banking Group and Company should not have a material adverse effect on the Banking Group's and Company's consolidated financial position and the directors are satisfied that the Banking Group and Company have adequate insurance programmes and, where required in terms of IFRS for claims that are probable, provisions are in place to meet claims that may succeed.

The third matter relates to a claim of approximately R10 million for a refund of moneys which Sasfin collected pursuant to an extent judgement which was subsequently rescinded and referred to trial. Sasfin regards the money as having been owed and is also resisting this claim vigorously.

In addition, the Banking Group is exposed to certain actual and potential claims in the ordinary course of its business, none of which are individually material.

Based on information presently available and an assessment of the probability of these claims, the directors are satisfied that the Banking Group has adequate provisions and/or insurance cover to meet such claims. As such, management it is not expecting any of these to have a material adverse effect on the Banking Group.

| | Consolidated | | Separate | |
|--|---------------|---------------|---------------|---------------|
| | 2019 R'000 | 2018 R'000 | 2019 R'000 | 2018 R'000 |
| 24. INTEREST INCOME | | | | |
| Effective interest rate | 1 276 425 | 1 186 768 | 813 179 | 641 555 |
| Deposits with banks | 87 064 | 130 253 | 90 368 | 92 427 |
| Negotiable securities | 155 934 | 127 282 | 155 934 | 127 282 |
| Equipment finance | 741 966 | 657 086 | 286 354 | 205 345 |
| Capital Equipment finance | 165 654 | 143 889 | 128 165 | 125 457 |
| Trade and Debtor finance | 91 762 | 115 064 | 68 938 | 82 529 |
| Other secured loans | 23 386 | | 23 386 | |
| Loans to entities in the Group | 10 659 | 13 194 | 60 034 | 8 515 |
| Other interest | (7 063) | 25 299 | 575 | 69 260 |
| Trading assets and other | (7 063) | 25 299 | 575 | 69 260 |
| | 1 269 362 | 1 212 067 | 813 754 | 710 815 |
| Total interest income (IFRS 9) | 1 269 362 | | 813 754 | |
| Interest income on items measured at amortised cost | 1 276 425 | | 813 179 | |
| – Performing financial assets | 1 259 191 | | 816 592 | |
| – Credit impaired financial assets | 17 234 | | (3 413) | |
| Interest income on items measured at fair value through profit or loss (IFRS9) | (7 063) | | 575 | |

| | Consolidated | | Separate | |
|--|---------------|---------------|---------------|---------------|
| | 2019 R'000 | 2018 R'000 | 2019 R'000 | 2018 R'000 |
| 25. INTEREST EXPENSE | | | | |
| Effective interest | 762 378 | 731 918 | 533 323 | 328 486 |
| Interbank funding | 138 110 | 98 490 | 134 423 | 87 727 |
| Call deposits | 119 378 | 134 419 | 127 888 | 134 419 |
| Notice deposits | 81 047 | 65 639 | 86 246 | 65 639 |
| Fixed deposits | 132 602 | 289 033 | 147 973 | 151 771 |
| Debt securities | 246 087 | 120 986 | – | – |
| Long-term borrowings | 41 081 | 19 809 | 33 346 | 19 809 |
| Current accounts | (2 583) | – | – | – |
| Negotiable certificates of deposits | – | – | – | – |
| Other deposits and loan accounts | 67 | – | 67 | – |
| Loans from entities in the group | 6 589 | 3 542 | 3 380 | 3 540 |
| Other interest | 926 | 3 932 | 5 650 | 3 932 |
| Trading liabilities and other | 926 | 3 932 | 5 650 | 3 932 |
| | 763 304 | 735 850 | 538 973 | 466 837 |
| 26. NET FEE AND COMMISSION INCOME | | | | |
| Fee and commission income | 191 447 | 146 739 | 295 656 | 287 124 |
| Confirming fees | 48 468 | 62 495 | 22 789 | 31 535 |
| Commission income | 18 955 | 20 150 | 30 074 | 33 793 |
| Administration fees | 70 022 | 88 671 | 81 777 | 85 156 |
| Revenue share income | – | – | 119 602 | 84 658 |
| Other fee and commission income | 54 002 | 76 052 | 41 414 | 51 982 |
| Fee and commission expense | (85 455) | (58 544) | (16 026) | (35 536) |
| Commission expenses | (37 475) | (56 608) | (16 500) | (35 918) |
| Administration and management fees | (47 980) | (1 936) | 474 | 382 |
| Net fee and commission income | 105 992 | 88 195 | 279 630 | 251 588 |

Notes to the consolidated and separate financial statements continued

FOR THE YEAR ENDED 30 JUNE 2019

| | Consolidated | | Separate | |
|---|----------------|----------------|----------------|----------------|
| | 2019 R'000 | 2018 R'000 | 2019 R'000 | 2018 R'000 |
| 27. GAINS AND LOSSES ON FINANCIAL INSTRUMENTS | | | | |
| Dividend income | 11 901 | 13 743 | 71 404 | 64 736 |
| Fair value adjustments on financial instruments held at fair value through profit or loss (IFRS 9 and IAS 39) | 20 954 | (6 951) | 24 331 | (7 174) |
| Fair value adjustments on financial instruments designated at fair value (IAS 39) | | 12 873 | | 12 873 |
| Fair value adjustments on derivative instruments at fair value through profit or loss (IAS 39) | | 10 294 | | – |
| Net gains on the derecognition of financial assets measured at amortised cost (IFRS 9) | 7 389 | | 7 389 | |
| Foreign exchange gains or losses | 44 602 | 30 822 | 43 008 | 47 916 |
| Total (closing balance for gains and losses of financial instruments) | 84 846 | 60 781 | 146 132 | 118 351 |
| 28. OTHER INCOME | | | | |
| Income received on Evergreens | 93 496 | 116 282 | (9 045) | – |
| Settlement profits ¹ | 42 488 | 39 769 | 17 354 | – |
| Profit/(loss) on disposal of property and equipment | 5 | (58) | 5 | (58) |
| Sundry income | 14 435 | – | 12 174 | – |
| | 150 424 | 155 993 | 20 488 | (58) |
| <i>¹ Includes gains or losses on the derecognition of Loans and Advances.</i> | | | | |
| 29. STAFF COSTS | | | | |
| Salaries and wages | 259 607 | 234 301 | 199 035 | 181 697 |
| Executive Directors', Alternate Directors' and Prescribed Officers' remuneration (refer to note 35.3) | 33 239 | 23 067 | 33 239 | 22 853 |
| Non-Executive Directors' remuneration (refer to note 35.3) | 4 259 | 3 531 | 4 259 | 3 531 |
| Contributions to defined contribution plans and other | 23 993 | 22 865 | 19 983 | 22 866 |
| | 321 098 | 283 764 | 256 516 | 230 947 |
| 30. OTHER OPERATING EXPENSES | | | | |
| The following items are included in operating expenses | | | | |
| Fees paid to auditors – Current year | 15 857 | 8 673 | 13 940 | 7 067 |
| Audit– Current year | 7 364 | 8 249 | 5 447 | 6 643 |
| – Under provision prior year | 4 163 | – | 4 163 | – |
| Regulatory | 3 800 | – | 3 800 | – |
| Other | 530 | 424 | 530 | 424 |
| Consulting fees | 15 374 | 8 417 | 14 135 | 7 182 |
| Sundry expenses | 6 177 | – | – | – |
| Depreciation | 28 237 | 25 780 | 25 578 | 25 725 |
| Amortisation of intangible assets | 20 004 | 15 793 | 15 236 | 11 025 |
| Operating lease charges | 41 338 | 33 970 | 34 769 | 31 671 |
| Advertising | 6 735 | – | 6 753 | – |

| | Consolidated | | Separate | |
|--|---------------|---------------|---------------|---------------|
| | 2019 R'000 | 2018 R'000 | 2019 R'000 | 2018 R'000 |
| 31. IMPAIRMENTS OF NON-FINANCIAL ASSETS | | | | |
| Internally developed software | 6 055 | 9 050 | 6 055 | 9 050 |
| Other intangible assets | – | 386 | – | – |
| | 6 055 | 9 436 | 6 055 | 9 050 |
| 32. INCOME TAX EXPENSE | | | | |
| Current tax expense | 25 231 | 36 683 | – | – |
| Current year | 23 728 | 39 511 | – | – |
| Under/(over)provision in prior years | 1 503 | (2 828) | – | – |
| Deferred tax expense | 22 444 | 10 906 | 21 309 | 5 095 |
| Current year | 22 444 | (2 979) | 20 546 | (5 692) |
| Overprovision in prior years | – | 13 885 | 763 | 10 787 |
| | 47 675 | 47 589 | 21 309 | 5 095 |
| Reconciliation of taxation rate | % | % | % | % |
| South African normal tax rate | 28.00 | 28.00 | 28.00 | 28.00 |
| Adjusted for: | (1.96) | 10.92 | (12.73) | (14.15) |
| Exempt income | (5.71) | (3.15) | (14.32) | (49.3) |
| Non-deductible expenses* | 1.15 | 2.2 | 1.59 | 7.16 |
| Capital gains | – | (0.08) | | |
| Effect of tax rates in foreign entity** | 2.46 | 3.2 | | |
| Underprovision in prior years*** | 0.33 | 9.04 | 0.55 | 29.34 |
| Fair value adjustments | (0.06) | | (0.23) | |
| Other | (0.14) | (0.29) | (0.32) | (1.35) |
| Effective rate | 26.04 | 38.92 | 15.27 | 13.85 |
| Losses, balance of allowances and credits for which a deferred tax asset has been raised: | | | | |
| Estimated tax losses available to offset future taxable income | 190 193 | 144 500 | 237 345 | 173 476 |

* Non-deductible expenditure comprises of legal fees incurred on the acquisition of ATFS and other capital investments, as well as all donations being non-deductible due to the Bank being in an assessed tax loss position.

** Sasfin Asia Limited, a foreign subsidiary of Sasfin Bank, suffered a loss in the current year. Despite being in a loss position, the 10% withholding tax is still payable on the gross interest received.

*** The underprovision of taxes in 2018 relates primarily to the increase in the deferred tax liability, given a change in the anticipated manner of realisation of a specific equity investment. The tax rate increased from a blended rate to the Capital Gains tax rate.

Notes to the consolidated and separate financial statements continued

FOR THE YEAR ENDED 30 JUNE 2019

| | Consolidated | | Separate | |
|---|----------------|------------------|---------------|---------------|
| | 2019 R'000 | 2018 R'000 | 2019 R'000 | 2018 R'000 |
| 33. SECURITISATION | | | | |
| In the ordinary course of business, the Banking Group transfers financial assets to structured entities. The information below sets out the extent of such transfers and the Banking Group's retained interest in transferred assets. | | | | |
| Carrying and fair value of transferred assets | 2 978 262 | 4 358 759 | – | – |
| Carrying and fair value of associated liabilities | (2 753 521) | (3 115 432) | – | – |
| Net carrying amount and fair value | 224 741 | 1 243 327 | – | – |

The Banking Group has sold rental agreements to SASP but has retained residual ownership of SASP and continues to recognise these assets within loans and advances. The Banking Group refinanced a further R200 million (2018: R389 million) worth of rental agreements during the year and placed a further Rnil (2018: R600 million) of notes during the year. Refer to note 18.

| | Consolidated | | Separate | |
|---|------------------|------------------|------------------|----------------|
| | 2019 R'000 | 2018 R'000 | 2019 R'000 | 2018 R'000 |
| 34. NOTES TO THE STATEMENT OF CASH FLOWS | | | | |
| 34.1 Cash receipts from customers | | | | |
| Interest income | 1 269 362 | 1 212 067 | 813 754 | 710 815 |
| Other income | 256 411 | 232 815 | 316 139 | 258 922 |
| | 1 525 773 | 1 444 882 | 1 129 893 | 969 737 |
| 34.2 Cash paid to customers, suppliers and employees | | | | |
| Interest expense | 763 304 | 735 850 | 538 973 | 466 837 |
| Total operating expenses | 529 671 | 473 913 | 533 521 | 442 060 |
| | 1 292 975 | 1 209 763 | 1 072 494 | 908 897 |

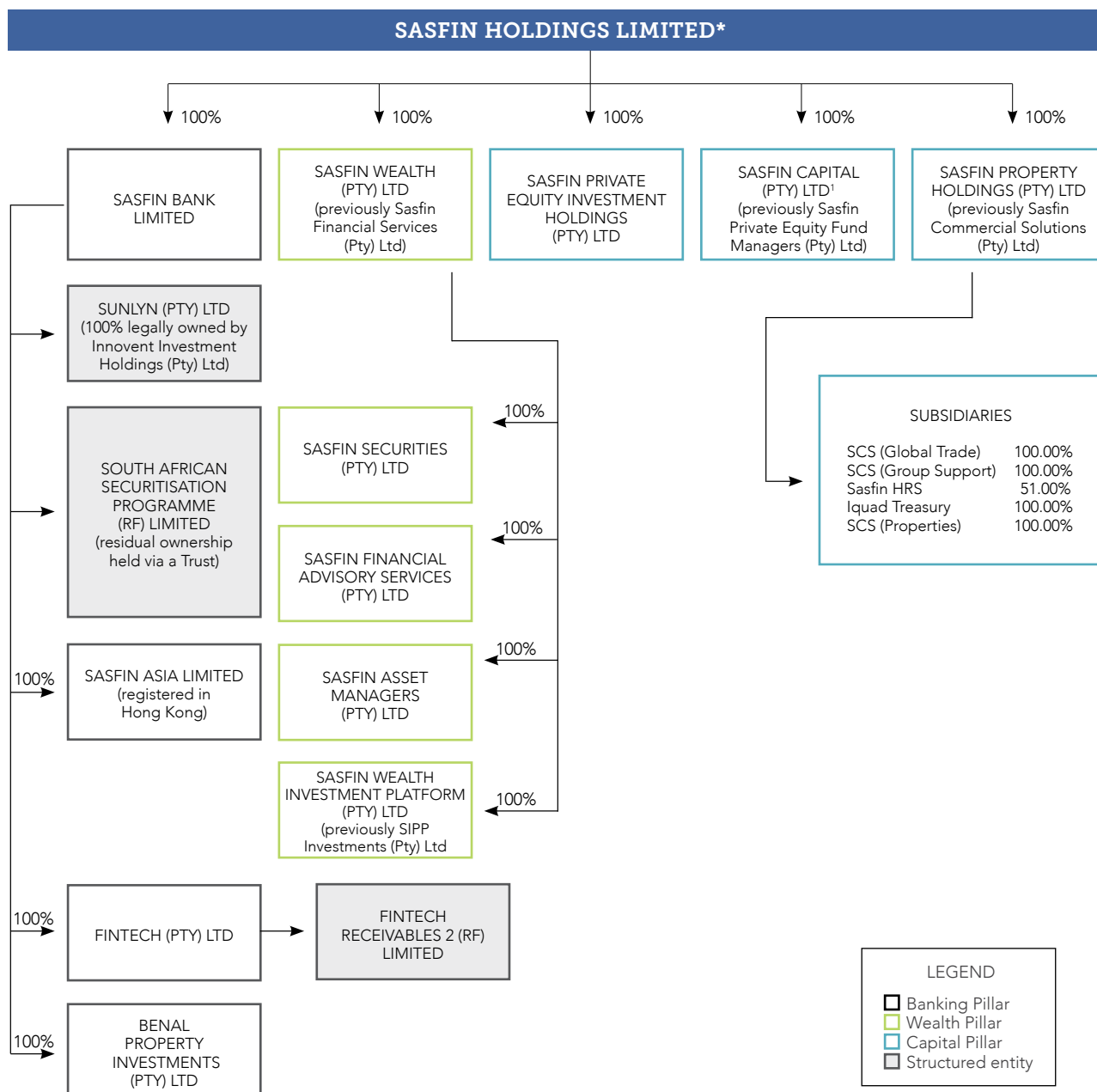
| | Consolidated | | Separate | |
|--|----------------|----------------|---------------|---------------|
| | 2019 R'000 | 2018 R'000 | 2019 R'000 | 2018 R'000 |
| 34. NOTES TO THE STATEMENT OF CASH FLOWS continued | | | | |
| 34.3 Cash inflow from operating activities | | | | |
| <i>Reconciliation of operating profit to cash flows from operating activities</i> | | | | |
| Profit before income tax | 183 062 | 122 284 | 139 570 | 36 770 |
| Profit/(loss) on disposal of property and equipment | (5) | (58) | (5) | (58) |
| Dividends received | (11 901) | (6 351) | (71 404) | (57 344) |
| Impairment charges on loans and advances | 80 291 | 134 366 | 19 820 | 89 287 |
| Foreign exchange gains or losses | (44 602) | (18 707) | – | – |
| Gains on disposal of financial instruments held at fair value through profit or loss | – | – | (43 008) | – |
| Gains on disposal of financial instruments held at amortised cost | (7 389) | – | (7 389) | – |
| Fair value adjustments on financial instruments | (24 645) | (47 038) | (24 331) | (53 615) |
| Fair value adjustments on investment property | 3 700 | – | – | – |
| Profit on disposal of investment property | – | – | – | – |
| Impairment of non-financial assets | 6 055 | 9 050 | – | – |
| Depreciation | 28 237 | 25 780 | 44 146 | 45 800 |
| Amortisation of intangible assets | 20 004 | 15 793 | – | – |
| Operating profit to cash flows from operating activities | 232 798 | 235 119 | 57 399 | 60 840 |
| 34.4 Taxation paid | | | | |
| Unpaid at the beginning of the year | (155) | (29 327) | (1 721) | (13 235) |
| Charge to the income statement | 25 231 | 36 683 | – | – |
| Unpaid at the end of the year | 20 130 | 155 | – | 1 721 |
| | (45 206) | 7 511 | (1 721) | (11 514) |
| 34.5 Dividends paid | | | | |
| Charge to distributable reserves | 64 000 | 32 000 | 64 000 | 32 000 |
| | 64 000 | 32 000 | 64 000 | 32 000 |

Notes to the consolidated and separate financial statements continued

FOR THE YEAR ENDED 30 JUNE 2019

35. RELATED-PARTY TRANSACTIONS

35.1 Subsidiaries and controlled structured entities



¹ Sasfin Capital (Pty) Limited was unbundled to Sasfin Holdings Limited on 1 July 2017.

* Significant shareholders of Sasfin Holdings Limited

– Unitas Enterprises Limited (2019: 42.36%; 2018: 41.04%), a wholly owned company of The Erwin Discretionary Settlement Trust, of which Roland Sassoon and Michael Sassoon are beneficiaries.

– Wipfin Investments (Pty) Ltd (2019 and 2018: 25.1%), a wholly owned subsidiary of Women Investment Portfolio Holdings Limited (WIPHOLD).

35. RELATED-PARTY TRANSACTIONS *continued*

35.2 Transactions with related parties

The Banking Group's key management personnel, and persons connected with them, are also considered to be related parties for disclosure purposes. Key management personnel are defined as those persons having authority and responsibility for planning, directing and controlling the activities of Sasfin Holdings Limited (directly or indirectly) and comprise of the Board of Directors and the heads of the major business units and functions. Transactions are made on terms equivalent to those on an arm's-length basis as offered to the Banking Group's clients. Key management personnel and their immediate relatives have balances with the Banking Group at year-end as follows:

| | 2019 R'000 | 2018 R'000 |
|--|---------------|---------------|
| Deposits | 964 | 2 076 |
| Short-term borrowings included in other payables | – | 156 988 |
| Funds under management | 1 149 | 1 314 |
| Funds under administration | 701 382 | 830 726 |
| Management fees paid to WIPHOLD | 5 626 | 3 627 |
| Consultancy fees paid to Roland Sassoon ¹ | 1 000 | – |
| | 710 121 | 994 731 |

¹ Roland Sassoon has been a consultant to Sasfin Holdings since 1 January 2019.

Notes to the consolidated and separate financial statements continued

FOR THE YEAR ENDED 30 JUNE 2019

35. RELATED-PARTY TRANSACTIONS continued

| | Services as directors R | Cash package ¹ R | Other benefits ² R | Incentive bonus ³ R | Total 2019 R | Incentive bonus ⁵ Payable in Sept 2019 R |
|---|----------------------------|--------------------------------|----------------------------------|-----------------------------------|-----------------|--|
| 35.3 Key management personnel and related remuneration | | | | | | |
| Directors' and Prescribed Officers' remuneration 2019 | | | | | | |
| Executive directors | | | | | | |
| Roland Sassoon ^a | – | 1 805 706 | 192 466 | 643 333 | 2 641 505 | – |
| Angela Pillay | – | 2 342 997 | 473 356 | – | 2 816 353 | 900 000 |
| Michael Sassoon | – | 3 577 649 | 422 657 | 643 333 | 4 643 638 | 1 200 000 |
| Alternate executive directors | | | | | | |
| Linda Fröhlich | – | 2 677 412 | 369 378 | 490 980 | 3 537 770 | 800 000 |
| Maston Lane | – | 2 653 021 | 503 146 | 504 370 | 3 660 538 | 800 000 |
| Independent non-executive directors | | | | | | |
| Roy Andersen | 996 200 | – | – | – | 996 200 | – |
| Richard Buchholz | 631 638 | – | – | – | 631 638 | – |
| Linda de Beer | 539 000 | – | – | – | 539 000 | – |
| Grant Dunnington | 866 913 | – | – | – | 866 913 | – |
| Gugu Mtetwa | 451 100 | – | – | – | 451 100 | – |
| Shahied Rylands | 773 950 | – | – | – | 773 950 | – |
| Mark Thompson ^b | – | – | – | – | – | – |
| Prescribed officers | | | | | | |
| Michael Blackbeard | – | 1 678 234 | 372 217 | – | 2 050 451 | 260 000 |
| Howard Brown | – | 2 197 651 | 252 381 | 378 667 | 2 828 699 | 450 000 |
| David Edwards | – | 1 088 377 | 168 663 | 100 000 | 1 357 040 | 110 000 |
| Francois Otto | – | 2 149 557 | 261 890 | 842 000 | 3 253 447 | 600 000 |
| Andrew (Josh) Souchon | – | 2 308 197 | 292 156 | 417 600 | 3 017 953 | 450 000 |
| Stewart Tomlinson | – | 1 663 255 | 420 014 | 111 111 | 2 194 380 | 440 000 |
| Erol Zeki | – | 2 396 383 | 535 168 | 500 000 | 3 431 551 | 800 000 |
| | 4 258 801 | 26 538 439 | 4 263 492 | 4 631 394 | 39 692 126 | 6 810 000 |

^a Retired on 31 December 2018.

^b Appointed on 21 June 2019.

¹ The remuneration of the Executive Directors is paid by subsidiaries of the Company.

² Other benefits comprise: provident fund, medical aid, group life, company car, cash-settled share options and sign-on bonuses.

³ Relate to the Banking Group's and individual's performance in the 2019 financial year.

35. RELATED-PARTY TRANSACTIONS continued

| | Services as directors R | Cash package ¹ R | Other benefits ² R | Incentive bonus ³ R | Total 2018 R | Incentive bonus ⁵ Payable in Sept 2018 R |
|---|-------------------------------|-----------------------------------|-------------------------------------|--------------------------------------|--------------------|---|
| 35.3 Key management personnel and related remuneration continued | | | | | | |
| <i>Directors' and Prescribed Officers' remuneration 2018</i> | | | | | | |
| <i>Executive directors</i> | | | | | | |
| Roland Sassoon | – | 3 641 930 | 637 704 | 750 000 | 5 029 634 | 643 333 |
| Angela Pillay | – | 760 463 | 2 306 204 | – | 3 066 667 | – |
| Michael Sassoon | – | 2 931 437 | 633 613 | 700 000 | 4 265 050 | 643 333 |
| <i>Alternate directors</i> | | | | | | |
| Linda Fröhlich | – | 2 317 160 | 618 035 | 550 000 | 3 485 195 | 490 980 |
| Maston Lane | – | 2 359 974 | 669 458 | 550 000 | 3 579 432 | 504 370 |
| <i>Independent non-executive directors</i> | | | | | | |
| Roy Andersen | 981 042 | – | – | – | 981 042 | – |
| Linda de Beer | 541 205 | – | – | – | 541 205 | – |
| Grant Dunnington | 712 050 | – | – | – | 712 050 | – |
| John Moses | 49 783 | – | – | – | 49 783 | – |
| Gugu Mtetwa | 345 900 | – | – | – | 345 900 | – |
| Shahied Rylands | 652 000 | – | – | – | 652 000 | – |
| Richard Buchholz | 248 825 | – | – | – | 248 825 | – |
| <i>Prescribed officers</i> | | | | | | |
| Howard Brown | – | 1 999 009 | 365 748 | 550 000 | 2 914 757 | 378 667 |
| Andrew (Josh) Souchon | – | 2 177 490 | 344 521 | 300 000 | 2 822 011 | 417 600 |
| David Edwards | – | 1 507 419 | 424 670 | 541 000 | 2 473 089 | 100 000 |
| Francois Otto | – | 336 665 | 52 020 | 323 880 | 712 565 | 842 000 |
| Erol Zeki | – | 1 879 327 | 350 846 | – | 2 230 173 | 500 000 |
| Glen Christopulo | – | 2 192 380 | 473 600 | 500 000 | 3 165 980 | – |
| Lushen Pather | – | 757 739 | 441 029 | 1 100 000 | 2 298 768 | – |
| | 3 530 805 | 22 860 993 | 7 317 448 | 5 864 880 | 39 574 126 | 4 520 283 |

¹ The remuneration of the Executive Directors is paid by subsidiaries of the Company.

² Other benefits comprise: provident fund, medical aid, group life, company car, cash-settled share options and sign-on bonuses.

³ Relate to the Banking Group's and individual's performance in the 2019 financial year.

⁴ Relate to the Banking Group's and individual's performance in the 2018 financial year.

⁵ Relate to the Banking Group's and individual's performance in the 2019 financial year.

Notes to the consolidated and separate financial statements continued

FOR THE YEAR ENDED 30 JUNE 2019

| | Consolidated | | Separate | |
|---|----------------|----------------|----------------|----------------|
| | 2019 R'000 | 2018 R'000 | 2019 R'000 | 2018 R'000 |
| 35. RELATED-PARTY TRANSACTIONS continued | | | | |
| 35.4 Associates accounted for at Fair Value through Profit or Loss | | | | |
| Innovent Investment Holdings (Pty) Limited | | | | |
| Other operating expenses | 850 | 773 | 850 | 773 |
| 35.5 Loans to/(from) entities in the Group | | | | |
| Loans to/(from) holding company | | | | |
| Sasfin Holdings Limited | – | 582 | – | 582 |
| | – | 582 | – | 582 |
| Loans to/(from) subsidiaries | | | | |
| South African Securitisation Programme (RF) | – | – | 328 478 | 446 859 |
| Benal Property Investments (Pty) Limited | – | – | (7 809) | (14 195) |
| Fintech (Pty) Limited | – | – | 13 076 | 3 836 |
| Sunlyn (Pty) Limited | – | – | 36 947 | – |
| | – | – | 370 692 | 436 500 |
| Loans to/(from) fellow subsidiaries | | | | |
| Sasfin Asset Managers (Pty) Limited | – | (547) | – | (547) |
| Sasfin Wealth (Pty) Limited | (724) | (616) | (724) | (616) |
| Sasfin Financial Advisory Services (Pty) Limited | – | (16) | – | (16) |
| Sasfin Private Equity Investment Holdings (Pty) Limited | 114 872 | 109 942 | 114 872 | 109 942 |
| Sasfin Property Solutions (Pty) Limited | – | (672) | – | (672) |
| Sasfin Capital (Pty) Limited | 55 855 | 39 580 | 55 855 | 39 580 |
| Sasfin Securities (Pty) Limited | (264) | 1 246 | (264) | 1 246 |
| Iquad Treasury | (192) | – | – | – |
| | 169 547 | 148 917 | 169 739 | 148 917 |
| Total loans to entities in the Group | 169 547 | 150 272 | 540 431 | 586 772 |

| | Consolidated | | Separate | |
|---|---------------|---------------|---------------|---------------|
| | 2019 R'000 | 2018 R'000 | 2019 R'000 | 2018 R'000 |
| 35. RELATED-PARTY TRANSACTIONS continued | | | | |
| 35.6 Transactions with holding companies, subsidiaries and fellow subsidiaries | | | | |
| <i>Holding company</i> | | | | |
| Interest received | | | – | – |
| Admin fees paid | | | – | – |
| Other expenses recovered | 506 | 506 | – | 506 |
| <i>Subsidiaries</i> | | | | |
| <i>Sasfin Asia Limited</i> | | | | |
| Fee and commission income | – | – | (21 596) | (25 492) |
| <i>South African Securitisation Programme (RF) Limited</i> | | | | |
| Interest received | – | – | (43 372) | (34 170) |
| Fee and commission income | – | – | (117 115) | (135 797) |
| <i>Fellow Subsidiaries</i> | | | | |
| <i>Sasfin Securities (Pty) Limited</i> | | | | |
| Other operating expenses | (51 587) | (6 112) | (51 587) | (6 112) |
| Other operating expenses paid | – | 1 796 | – | 1 796 |
| <i>Sasfin Financial Advisory Services (Pty) Limited</i> | | | | |
| Interest paid | 373 | – | 373 | – |
| <i>Sasfin Wealth (Pty) Limited</i> | | | | |
| Interest paid | 1 710 | – | 1 710 | – |
| <i>Sasfin Asset Managers (Pty) Limited</i> | | | | |
| Interest paid | 445 | – | 445 | – |
| Other operating expenses | – | 476 | – | 476 |
| <i>Sasfin Capital (Pty) Limited</i> | | | | |
| Other operating expenses | 10 080 | (8 680) | 10 080 | (8 680) |
| Other expenses paid | (12 934) | – | (12 934) | – |
| <i>Sasfin Commercial Solutions (Global Trade) (Pty) Limited</i> | | | | |
| Fee and commission income | (3) | – | (3) | – |
| Other operating expenses | 6 026 | (1 841) | 6 026 | (1 841) |
| Other expenses paid | 141 | 647 | 141 | 647 |
| <i>Sasfin Commercial Solutions (Properties) (Pty) Limited</i> | | | | |
| Other operating expenses | – | 119 | – | 119 |
| <i>Sasfin HRS</i> | | | | |
| Other expenses paid | 681 | – | 681 | – |
| <i>Sasfin Private Equity Investments Holdings (Pty) Limited</i> | | | | |
| Fee and commission income | | | | |
| Interest paid | – | 1 532 | – | 1 532 |
| Interest received | (9 165) | (72 972) | (9 165) | (72 972) |

Notes to the consolidated and separate financial statements continued

FOR THE YEAR ENDED 30 JUNE 2019

36. CLASSIFICATION OF ASSETS AND LIABILITIES

Accounting classification and fair values

The table below sets out the Banking Group's classification of each class of financial assets and liabilities, their fair values and carrying amounts.

| <i>Consolidated</i> | Fair value through profit or loss | | | | Total R'000 |
|---|-----------------------------------|------------------------|----------------------|-------------------------------|-------------------|
| | Default R'000 | Held for trading R'000 | Amortised cost R'000 | Outside scope of IFRS 9 R'000 | |
| Assets | | | | | |
| 2019 | | | | | |
| Cash and cash balances | – | – | 1 314 414 | – | 1 314 414 |
| Trading assets | 39 007 | – | – | – | 39 007 |
| Negotiable securities | – | – | 3 077 519 | – | 3 077 519 |
| Other receivables | – | – | 270 955 | – | 270 955 |
| Loans and advances | – | – | 7 487 115 | – | 7 487 115 |
| Current taxation asset | – | – | – | 20 130 | 20 130 |
| Investment securities | 154 363 | – | – | – | 154 363 |
| Deferred tax asset | – | – | – | 2 139 | 2 139 |
| Loans to entities in the Group | – | – | 130 490 | – | 130 490 |
| Property and equipment | – | – | – | 45 740 | 45 740 |
| Investment property | – | – | – | 8 900 | 8 900 |
| Intangible assets and goodwill | – | – | – | 215 800 | 215 800 |
| Total assets | 193 370 | – | 12 280 493 | 292 709 | 12 766 572 |
| | | | | | |
| | Fair value through profit or loss | | | | Total R'000 |
| | Default R'000 | Held for trading R'000 | Amortised cost R'000 | Outside scope of IFRS 9 R'000 | |
| Liabilities | | | | | |
| 2019 | | | | | |
| Funding under repurchase agreements and interbank | – | – | 2 271 610 | – | 2 271 610 |
| Trading liabilities | 40 436 | – | – | – | 40 436 |
| Trade and other payables | – | – | 743 310 | – | 743 310 |
| Provisions | – | – | – | 38 189 | 38 189 |
| Bank overdraft | – | – | 46 008 | – | 46 008 |
| Deposits from customers | – | – | 5 146 236 | – | 5 146 236 |
| Debt securities issued | – | – | 2 753 521 | – | 2 753 521 |
| Long-term loans | – | – | 245 715 | – | 245 715 |
| Deferred tax liability | – | – | – | 136 213 | 136 213 |
| Total liabilities | 40 436 | – | 11 206 400 | 174 402 | 11 421 238 |

36. CLASSIFICATION OF ASSETS AND LIABILITIES continued

Accounting classification and fair values continued

The table below sets out the Banking Group's classification of each class of financial assets and liabilities, their fair values and carrying amounts.

| <i>Separate</i> | Fair value through profit or loss | | | | |
|---|-----------------------------------|------------------------------|----------------------------|--|------------------|
| | Default R'000 | Held for trading R'000 | Amortised cost R'000 | Outside scope of IFRS 9 R'000 | Total R'000 |
| Assets | | | | | |
| 2019 | | | | | |
| Cash and cash balances | – | – | 1 079 459 | – | 1 079 459 |
| Trading assets | – | 38 997 | – | – | 38 997 |
| Negotiable securities | – | – | 3 077 519 | – | 3 077 519 |
| Other receivables | – | – | 292 677 | 23 098 | 315 775 |
| Loans and advances | – | – | 3 925 057 | – | 3 925 057 |
| Investment securities | 154 142 | – | – | – | 154 142 |
| Loans to entities in the Group | – | – | 476 038 | – | 476 038 |
| Property and equipment | – | – | – | 45 639 | 45 639 |
| Intangible assets and goodwill | – | – | – | 156 676 | 156 676 |
| Investments in subsidiaries and structured entities | – | – | – | 255 859 | 255 859 |
| Total assets | 154 142 | 38 997 | 8 850 750 | 481 272 | 9 525 161 |
| | | | | | |
| | Fair value through profit or loss | | | | |
| | Default R'000 | Held for trading R'000 | Amortised cost R'000 | Outside scope of IFRS 9 R'000 | Total R'000 |
| Liabilities | | | | | |
| 2019 | | | | | |
| Funding under repurchase agreements and interbank | – | – | 2 197 422 | – | 2 197 422 |
| Trading liabilities | – | 35 171 | – | – | 35 171 |
| Trade and other payables | – | – | 438 384 | – | 438 384 |
| Provisions | – | – | – | 28 591 | 28 591 |
| Deposits from customers | – | – | 5 561 971 | – | 5 561 971 |
| Long-term loans | – | – | 240 215 | – | 240 215 |
| Loans from entities in the Group | – | – | 8 210 | – | 8 210 |
| Deferred tax liability | – | – | – | 45 623 | 45 623 |
| Total liabilities | – | 35 171 | 8 446 202 | 74 214 | 8 555 587 |

Notes to the consolidated and separate financial statements continued

FOR THE YEAR ENDED 30 JUNE 2019

36. CLASSIFICATION OF ASSETS AND LIABILITIES continued

Accounting classification and fair values continued

The table below sets out the Banking Group's classification of each class of financial assets and liabilities, their fair values and carrying amounts.

| Consolidated | Designated at fair value R'000 | Held for trading R'000 | Loans and receivables R'000 | Outside scope of IAS 39 R'000 | Total R'000 |
|---|--------------------------------------|------------------------------|-----------------------------------|--|-------------------|
| Assets¹ | | | | | |
| 2018 | | | | | |
| Cash and cash balances | – | – | 1 838 645 | – | 1 838 645 |
| Trading assets | – | 179 417 | – | – | 179 417 |
| Negotiable securities | – | – | 1 975 407 | – | 1 975 407 |
| Other receivables | – | – | 316 931 | 43 973 | 360 904 |
| Loans and advances | – | – | 7 617 107 | – | 7 617 107 |
| Current taxation asset | – | – | – | 14 203 | 14 203 |
| Investment securities | 136 226 | 309 | – | – | 136 535 |
| Deferred tax asset | – | – | – | 71 | 71 |
| Property and equipment | – | – | – | 51 600 | 51 600 |
| Investment property | – | – | – | 12 600 | 12 600 |
| Intangible assets and goodwill | – | – | – | 179 235 | 179 235 |
| Total assets | 136 226 | 179 726 | 11 748 090 | 301 682 | 12 365 724 |
| | | Held for trading R'000 | Amortised cost R'000 | Outside scope of IAS 39 R'000 | Total R'000 |
| Liabilities¹ | | | | | |
| 2018 | | | | | |
| Funding under repurchase agreements and interbank | | – | 1 923 244 | – | 1 923 244 |
| Deposits from customers | | – | 4 605 575 | – | 4 605 575 |
| Debt securities issued | | – | 3 115 432 | – | 3 115 432 |
| Long-term loans | | – | 424 616 | – | 424 616 |
| Trading liabilities | | 155 672 | – | – | 155 672 |
| Provisions | | – | – | – | – |
| Trade and other payables | | – | 637 994 | 23 686 | 661 680 |
| Current taxation liability | | – | – | 14 048 | 14 048 |
| Deferred tax liability | | – | – | 130 284 | 130 284 |
| Total liabilities | | 155 672 | 10 706 861 | 168 018 | 11 030 551 |

¹ As allowed by the transitional requirements of IFRS 9, the comparative numbers have not been restated. Refer to note 1.1.1 for more information on the IFRS 9 transition.

36. CLASSIFICATION OF ASSETS AND LIABILITIES continued

Accounting classification and fair values continued

| <i>Separate</i> | Designated at fair value R'000 | Held for trading R'000 | Loans and receivables R'000 | Outside scope of IAS 39 R'000 | Total R'000 |
|---|--------------------------------------|------------------------------|-----------------------------------|--|------------------|
| Assets¹ | | | | | |
| 2018 | | | | | |
| Cash and cash balances | – | – | 1 579 043 | – | 1 579 043 |
| Trading assets | – | 174 183 | – | – | 174 183 |
| Negotiable securities | – | – | 1 975 407 | – | 1 975 407 |
| Other receivables | – | – | 293 722 | 43 179 | 336 901 |
| Loans and advances | – | – | 3 589 487 | – | 3 589 487 |
| Current taxation asset | – | – | – | 1 721 | 1 721 |
| Investment securities | 136 226 | – | – | – | 136 226 |
| Property and equipment | – | – | – | 51 455 | 51 455 |
| Intangible assets and goodwill | – | – | – | 115 345 | 115 345 |
| Loans and investments in subsidiaries and special purpose entities | – | – | 692 358 | – | 692 358 |
| Total assets | 136 226 | 174 183 | 8 130 017 | 211 700 | 8 652 126 |
| | | Held for trading R'000 | Amortised cost R'000 | Outside scope of IAS 39 R'000 | Total R'000 |
| Liabilities¹ | | | | | |
| 2018 | | | | | |
| Funding under repurchase agreements and interbank | | – | 1 519 672 | – | 1 519 672 |
| Deposits from customers | | – | 5 155 577 | – | 5 155 577 |
| Long-term loans | | – | 424 616 | – | 424 616 |
| Trading liabilities | | 171 561 | – | – | 171 561 |
| Provisions | | – | – | 22 961 | 22 961 |
| Trade and other payables | | – | 349 214 | – | 349 214 |
| Deferred tax liability | | – | – | 43 617 | 43 617 |
| Total liabilities | | 171 561 | 7 449 079 | 66 578 | 7 687 218 |

¹ As allowed by the transitional requirements of IFRS 9, the comparative numbers have not been restated. Refer to note 1.1.1 for more information on the IFRS 9 transition.

Notes to the consolidated and separate financial statements continued

FOR THE YEAR ENDED 30 JUNE 2019

37. ASSETS AND LIABILITIES MEASURED AT FAIR VALUE

37.1 Financial assets and financial liabilities measured at fair value

| <i>Consolidated</i> | 2019 | | | 2018 | | |
|---|------------------|------------------|------------------|------------------|------------------|------------------|
| | Level 1 R'000 | Level 2 R'000 | Level 3 R'000 | Level 1 R'000 | Level 2 R'000 | Level 3 R'000 |
| <i>Recurring fair value measurements</i> | | | | | | |
| Financial assets | 221 | 39 007 | 154 142 | 309 | 179 417 | 136 226 |
| Investment securities | 221 | – | 154 142 | 309 | – | 136 226 |
| Trading assets | – | 39 007 | – | – | 179 417 | – |
| Financial liabilities | – | 40 436 | – | – | 155 672 | – |
| Trading liabilities | – | 40 436 | – | – | 155 672 | – |
| Non-financial assets | – | – | 8 900 | | | |
| Investment property | – | – | 8 900 | – | – | 12 600 |
| <i>Separate</i> | | | | | | |
| <i>Recurring fair value measurements</i> | | | | | | |
| Financial assets | – | 38 997 | 154 142 | – | 174 183 | 136 226 |
| Investment securities | – | – | 154 142 | – | – | 136 226 |
| Trading assets | – | 38 997 | – | – | 174 183 | – |
| Financial liabilities | – | 35 171 | – | – | 171 561 | – |
| Trading liabilities | – | 35 171 | – | – | 171 561 | – |

37. ASSETS AND LIABILITIES MEASURED AT FAIR VALUE continued

37.2 Movement in level 3 instruments

| | 2019 | | 2018 | |
|--|--------------------------------|------------------------------|--------------------------------|------------------------------|
| | Investment securities R'000 | Investment property R'000 | Investment securities R'000 | Investment property R'000 |
| Consolidated | | | | |
| Balance at the beginning of the year | 136 226 | 12 600 | 133 353 | – |
| Total gains or losses in profit or loss | 18 137 | 3 700 | 12 873 | – |
| Acquisition of investments | – | – | (100 000) | – |
| Transfer from investment property | – | – | | 12 600 |
| Balance at the end of the year | 154 363 | 8 900 | 136 226 | 12 600 |
| Separate | | | | |
| Balance at the beginning of the year | 136 226 | – | 133 353 | – |
| Total gains or losses in profit and loss | 17 916 | – | 12 873 | – |
| Acquisition of investments | – | – | (10 000) | – |
| Balance at the end of the year | 154 142 | – | 136 226 | – |

37.3 Gains and losses from fair value measurements

Total unrealised gains and losses for the reporting period on Level 3 positions held at the reporting date are set out below:

| | Consolidated | | Separate | |
|-----------------------|---------------|---------------|---------------|---------------|
| | 2019 R'000 | 2018 R'000 | 2019 R'000 | 2018 R'000 |
| Investment securities | 17 916 | 12 873 | 17 916 | 12 873 |

Notes to the consolidated and separate financial statements continued

FOR THE YEAR ENDED 30 JUNE 2019

37. ASSETS AND LIABILITIES MEASURED AT FAIR VALUE continued

37.4 Sensitivity analysis of valuations using unobservable inputs

As part of the Banking Group's risk management processes, stress tests are applied on the significant unobservable parameters to generate a range of potentially possible alternative valuations. The assets that are most impacted by this sensitivity analysis are Level 3 investment securities. The stress tests are applied independently and do not take into account of any cross-correlation between separate asset classes that would reduce the overall effect on the valuations.

The following table reflects how the unobservable parameters were changed in order to evaluate the sensitivities of Level 3 financial assets:

| Significant unobservable parameter | Positive/(negative) variance applied to parameters | |
|---|--|-----------------|
| Weighted Average Cost of Capital (WACC) | 100/(100) bps | Private equity |
| Marketability and minority discounts | 100/(100) bps | Private equity |
| Revenue growth | 100/(100) bps | Private equity |
| Capitalisation rate | 50/(50) bps | Property equity |

A significant parameter has been deemed to be one which may result in a change to profit or loss, or a change in the fair value asset of more than 1%.

This is demonstrated by the following sensitivity analysis which includes reasonable range of possible outcomes:

| Financial instrument | Parameter | 2019 Potential effect recorded in profit or loss favourable/ (unfavourable) R'm | 2018 Potential effect recorded in profit or loss favourable/ (unfavourable) R'm |
|-----------------------|--------------------------------------|--|--|
| Consolidated | | | |
| Investment securities | WACC | (11.20)/13.54 | (8.39)/10.55 |
| Investment securities | Marketability and minority discounts | (2.84)/2.97 | (3.19)/3.19 |
| Investment securities | Revenue growth | (4.10)/4.04 | (7.08)/7.30 |
| Investment securities | Capitalisation rate | 4.10/(4.04) | 7.08/(7.30) |
| Separate | | | |
| Investment securities | WACC | (11.20)/13.54 | (8.39)/10.55 |
| Investment securities | Marketability and minority discounts | (2.84)/2.97 | (3.19)/3.19 |
| Investment securities | Revenue growth | (4.10)/4.04 | (7.08)/7.30 |
| Investment securities | Capitalisation rate | 4.10/(4.04) | 7.08/(7.30) |

37. ASSETS AND LIABILITIES MEASURED AT FAIR VALUE *continued*

37.5 Market risk sensitivity on investment securities

The table below illustrates the market risk sensitivity for all investment securities held by the Banking Group assuming a 10% shift in the share price or proxy share price.

| | 2019 | | | 2018 | | |
|--|--|---------------------|---|--|---------------------|---|
| | 10% reduction in fair value R'000 | Fair value R'000 | 10% increase in fair value R'000 | 10% reduction in fair value R'000 | Fair value R'000 | 10% increase in fair value R'000 |
| Consolidated | | | | | | |
| Listed | | | | | | |
| Equity securities at fair value | 199 | 221 | 243 | 278 | 309 | 340 |
| Impact on gains and losses recognised in profit or loss for the year | 20 | 22 | 24 | 27 | 30 | 33 |
| Unlisted | | | | | | |
| Equity securities at fair value | 138 728 | 154 142 | 169 556 | 122 603 | 136 226 | 149 849 |
| Impact on gains and losses recognised in profit or loss for the year | 16 124 | 17 916 | 19 708 | 11 586 | 12 873 | 14 160 |
| Separate | | | | | | |
| Unlisted | | | | | | |
| Equity securities at fair value | 138 728 | 154 142 | 169 556 | 122 603 | 136 226 | 149 849 |
| Impact on gains and losses recognised in profit or loss for the year | 16 124 | 17 916 | 19 708 | 11 586 | 12 873 | 14 160 |

Notes to the consolidated and separate financial statements continued

FOR THE YEAR ENDED 30 JUNE 2019

37. ASSETS AND LIABILITIES MEASURED AT FAIR VALUE continued

37.6 Financial assets and financial liabilities not measured at fair value

| | 2019 | | | 2018 | | |
|---|------------------|------------------|------------------|------------------|------------------|------------------|
| | Level 1 R'000 | Level 2 R'000 | Level 3 R'000 | Level 1 R'000 | Level 2 R'000 | Level 3 R'000 |
| Consolidated | | | | | | |
| Financial assets | - | 4 391 933 | 7 758 070 | - | 3 814 052 | 7 821 946 |
| Cash and cash balances | - | 1 314 414 | - | - | 1 838 645 | - |
| Negotiable securities | - | 3 077 519 | - | - | 1 975 407 | - |
| Other receivables | - | - | 270 955 | - | - | 204 839 |
| Loans and advances | - | - | 7 487 115 | - | - | 7 617 107 |
| Financial liabilities | 2 753 521 | 7 417 846 | 989 025 | 3 115 432 | 6 528 819 | 1 062 560 |
| Funding under repurchase agreements and interbank | - | 2 271 610 | - | - | 1 923 244 | - |
| Trade and other payables | - | - | 743 310 | - | - | 637 944 |
| Deposits from customers | - | 5 146 236 | - | - | 4 605 575 | - |
| Debt securities issued | 2 753 521 | - | - | 3 115 432 | - | - |
| Long-term loans ¹ | - | - | 245 715 | - | - | 424 616 |
| Separate | | | | | | |
| Financial assets | - | 4 156 978 | 4 240 832 | - | 3 554 450 | 3 926 388 |
| Cash and cash balances | - | 1 079 459 | - | - | 1 579 043 | - |
| Negotiable securities | - | 3 077 519 | - | - | 1 975 407 | - |
| Other receivables | - | - | 315 775 | - | - | 336 901 |
| Loans and advances | - | - | 3 925 057 | - | - | 3 589 487 |
| Financial liabilities | - | 7 759 393 | 678 599 | - | - | 7 449 079 |
| Funding under repurchase agreements and interbank | - | 2 197 422 | - | - | - | 1 519 672 |
| Trade and other payables | - | - | 438 384 | - | - | 349 214 |
| Deposits from customers | - | 5 561 971 | - | - | - | 5 155 577 |
| Long-term loans | - | - | 240 215 | - | - | 424 616 |

The carrying amount of financial assets and financial liabilities recognised at amortised cost, is considered a reasonable approximation of their fair value.

¹ The carrying amount of Loans and Advances has been moved from Level 2 to Level 3 in the fair value hierarchy, since not all of the Level 2 inputs are observable in the market, e.g. credit spreads.

38. FINANCIAL RISK MANAGEMENT

Risk management is fundamental to the Banking Group's business activities, enabling management to operate effectively in a changing and highly regulated environment. The Banking Group remains committed to the objectives of increasing shareholder value by developing and growing the Banking Group within its Board-approved risk appetite and by seeking an appropriate balance between risk and reward.

38.1 Risk management framework

Governance

The responsibility for risk management resides at all levels, from the Board through to all employees of the Banking Group. The Board has overall responsibility for the establishment and oversight of the Banking Group's risk management framework. The ALCO and GRCCM, both of which are committees of the Board, are responsible for monitoring Banking Group risk management policies in their specified areas of responsibility. The GRCCM, ALCO, CLEC (previously CIC), and IT Committee have both Executive and Non-Executive Directors as members, as well as members of executive management as invitees. The GACC and REMCO have only Non-Executive Directors as members, with Executive Directors and members of senior management as invitees. The chair of each Board committee reports quarterly or as required to the Board on the activities of their respective committees.

The Banking Group's risk management policies are established to identify and analyse the risks faced by the Banking Group, to set appropriate risk limits and controls as well as to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions as well as products and services offered. The Banking Group, through its training and management of standards and procedures, has developed a disciplined and constructive control environment, in which all employees understand their roles and obligations.

The Banking Group uses the following lines of defence:

- Business unit management is primarily responsible for risk management. Its assessment, evaluation and measurement of risk is integrated with the day-to-day activities of the business. This process includes the implementation of the Banking Group risk management policies, identification of key areas of risk, and implementation of corrective action where required. Business unit management is also responsible for appropriate reporting to the governance bodies within the Banking Group.
- The Banking Group Risk and Group Compliance divisions are independent of line management. These Group functions are primarily responsible for setting the Banking Group's risk and compliance management framework and policy, and providing oversight and independent reporting to executive management, ALCO, GRCCM and the Board.
- The GIA function provides an independent assessment of the adequacy and effectiveness of the overall risk management framework and reports directly to the GACC. The GACC is responsible for monitoring compliance with the Banking Group's risk and compliance management policies and procedures, and for reviewing the adequacy of the risk management framework in relation to the risks faced by the Banking Group. The GACC is assisted in these functions by GIA, which undertakes both regular and ad hoc reviews of risk management controls and procedures, the results of which are reported to the GACC.

Notes to the consolidated and separate financial statements continued

FOR THE YEAR ENDED 30 JUNE 2019

38. FINANCIAL RISK MANAGEMENT continued

38.2 Risk types, definitions, governance standards, policies and procedures

The Banking Group has developed a set of policies, procedures and standards for each major risk type to ensure alignment and consistency in a manner in which the major risk types across the Banking Group are identified, measured, managed and reported on. All policies and procedures are approved by GRMC and applied consistently across the Banking Group.

The risk governance principles in respect of market and liquidity risk have remained relatively unchanged from the prior year. The implementation of IFRS 9 lead to the refinement of certain of the risk governance principles related to credit risk. Refer to note 37 for more information.

39. CREDIT RISK

Credit risk is the risk of a financial loss stemming from a borrower's failure to repay a loan or otherwise fail to meet a contractual obligation.

Credit risk arises principally from the Banking Group's loans and advances, deposits placed with other banks, negotiable securities, financial guarantees issued, carry facilities granted and letters of credit issued. For risk management reporting purposes, the Banking Group considers and consolidates all elements of credit risk exposure (individual obligor default risk as well as country and sector risk).

Management of credit risk

The Board of Directors has delegated responsibility for the oversight of credit risk to the CLEC. The Group Credit department, which reports to the Chief Operating Officer of Sasfin Bank Limited, is responsible for management of the Banking Group's credit risk, including:

- Formulating credit policies in consultation with business units, covering collateral requirements, credit assessment, risk grading and reporting, documentary and legal procedures, and compliance with regulatory and statutory requirements
- Establishing the authorisation structure for the approval and renewal of credit facilities. Authorisation limits, as approved and reviewed regularly by the Board, are allocated to business unit credit officers. Larger facilities may require approval by Group Credit, Head: Group Credit, CLEC, CIC or the Board
- Reviewing and assessing credit risk. Group Credit assesses all credit exposures in excess of designated limits, prior to facilities being committed to customers by the business unit concerned
- Limiting concentrations of exposure to counterparties, geographies and industries for loans and advances, deposits with banks and investment securities (refer to note 39.1)
- Developing and maintaining the Banking Group's risk indicators in order to categorise exposures according to the degree of risk of financial loss faced, and to focus management on the attendant risks. The risk system is used in determining where impairment provisions (i.e. provisions for credit losses) may be required against specific credit exposures. The current risk framework consists of four grades reflecting varying degrees of risk of default, availability of collateral or other credit risk mitigation. The responsibility for setting risk grades lies with the final approving executive/committee. Risk grades are subject to regular reviews by Group Risk
- Reviewing compliance of business units with agreed exposure limits, including those for selected industries, country risk and product types. Regular reports are provided to Group Credit on the credit quality of local portfolios and appropriate corrective action is taken
- Providing advice, guidance and specialist skills to business units to promote best practice throughout the Banking Group in the management of credit risk

39. CREDIT RISK continued

Management of credit risk continued

Each business unit is required to implement Banking Group credit policies and procedures, with credit approval authorities delegated from the CLEC or CIC. Each business unit is also responsible for the quality and performance of its credit portfolio, and for monitoring and controlling all credit risks in its portfolios, including those subject to Banking Group approval.

Regular audits of business units and Group Credit processes are undertaken annually by GIA.

Securitisation

The Banking Group uses securitisation primarily as a source of funding for its lending operations, by adding flexibility to structural liquidity risk and diversifying its funding base. All securitisable assets are subject to the Banking Group's credit risk policies and procedures.

The Banking Group fulfils a number of roles in the process of securitising these assets, including that of originator, sponsor, hedge counterparty and administrator, and applies its Banking Group credit risk policies and procedures to these functions.

Deposits with other banks and money market funds

The Banking Group places funds on a daily basis with other banks or money market funds. These deposits are generally held on overnight call or on a short-term tenor, and are available on demand or at maturity. The deposits are made in accordance with the mandates and directives provided by ALCO and GRMC. In terms of these policies, deposits can only be made with banking institutions or money market funds that are rated as investment grade by accredited global rating agencies, and may not exceed internal risk limits. Deposits with other banks or money market funds are reported to executive management on a daily basis, and to ALCO on a quarterly basis. Collateral is not held for deposits with other banks or money market funds.

At the reporting date the Banking Group does not expect any losses from non-performance by the counterparties for these deposits and money market funds.

Financial assets held for trade facilitation and reverse repurchase agreements

The Banking Group, through its subsidiary Sasfin (Pty) Limited (SasSec), holds exchange-traded bonds for the purposes of trading with other market participants.

Impaired loans and securities (IAS 39)

These are loans and securities for which it is probable that the Banking Group will be unable to collect all principal and interest due in accordance with the contractual terms of the loan/securities agreement(s). These loans are graded in the Banking Group's internal credit risk grading system.

Past due but not impaired loans (IAS 39)

These are loans and securities where contractual interest or principal payments are past due, but the Banking Group believes that impairment is not appropriate on the basis of the level of security/collateral available, and/or the stage of collection of amounts owed to the Banking Group.

Credit impairment (IFRS 9)

The Banking Group determines an allowance for credit losses that represents its estimate of expected credit losses on its loan portfolio. Refer accounting policy note 1.12 and note 2.1 for more information.

Credit impairment (IAS 39)

The Banking Group establishes an allowance for impairment losses that represents its estimate of incurred losses in its loan portfolio. The main components of this allowance are a specific loss component that relates to individually significant exposures, and a portfolio loan loss allowance established for groups of homogeneous assets in respect of losses that have been incurred but have not been identified on loans subject to individual assessment for impairment.

Write-off policy (IFRS 9 and IAS 39)

Loans and security balances (and any related allowances for impairment losses) are written off when it is determined that these loans and securities are uncollectible. This determination is reached after considering information such as the occurrence of significant changes in the borrower's or issuer's financial position resulting in the borrower/issuer no longer being in a position to pay the obligation, or that proceeds from collateral will not be sufficient to pay back the entire exposure.

Notes to the consolidated and separate financial statements continued

FOR THE YEAR ENDED 30 JUNE 2019

39. CREDIT RISK continued

Management of credit risk continued

Credit risk measurement and determination

The Banking Group uses internally developed models and practices to measure and manage credit risk, by utilising skilled resources to ensure it is properly managed and controlled. The Banking Group has adopted the standardised approach in terms of Basel III to measure credit risk, and uses the regulatory risk buckets per the SARB as measurement criteria for assessing performing counterparties as follows:

| 2019 SARB risk bucket/ Credit risk grade | Categorisation of counterparty (IFRS 9) | 2018 SARB risk bucket/ Credit risk grade | Categorisation of counterparty (IAS 39) |
|--|---|--|--|
| A | Stage 1 and Stage 2 | A | <ul style="list-style-type: none"> • Performing loans and advances • Non-performing loans and advances |
| B | Stage 2 | B | – Special mention |
| C | Stage 3 | C | – Sub-standard |
| D | Stage 3 | D | – Doubtful |
| E | Stage 3 | E | – Loss |

Collateral for loans and advances

The Banking Group holds collateral against loans and advances in order to reduce credit risk. Although collateral is held, the Banking Group's policy is to establish that loans and advances which are granted, are within the customer's capacity to repay the amount, rather than to rely on the collateral held against them. Estimates of the fair value of collateral are based on the value at the time of borrowing and are updated annually if an account is individually assessed for impairment. Collateral includes general notarial bonds over the client's stock and other assets, cession of debtor books as well as continuous covering mortgage bonds over property. Insurance taken out by the lender on loans and advances is also viewed as collateral.

Concentration risk

This is the risk of a material exposure by the Banking Group to a small number of depositors, lenders, financial instruments, individuals, corporates, institutions or geographies.

39. CREDIT RISK continued

39.1 Credit risk exposure analysis

The following table contains an analysis of the credit risk exposure of financial instruments for which an ECL allowance is recognised. The gross carrying amount of financial assets below also represents the Banking Group's maximum exposure to credit risk on these assets, by credit quality. Given the implementation of IFRS 9, without restating the 2018 numbers, the information below is not comparable in all respects. Refer to note 1.1.1 for the impact of the IFRS 9 transition.

| Consolidated | Credit risk grading | A | A | B | Default (C, D, E) | Securities and expected recoveries on default exposures R'000 |
|---|---------------------|--------------------|--------------------|--------------------|--------------------|---|
| | ECL staging | Stage 1 | Stage 2 | Stage 2 | Stage 3 | |
| | Total R'000 | 12-month ECL R'000 | Lifetime ECL R'000 | Lifetime ECL R'000 | Lifetime ECL R'000 | |
| 2019 | | | | | | |
| Maximum credit exposures of financial assets at amortised cost | | | | | | |
| Cash and cash balances ¹ | 1 314 414 | | | | | |
| Negotiable securities ¹ | 3 077 519 | | | | | |
| Other receivables ² | 270 955 | | | | | |
| Loans and advances | 7 888 857 | 6 520 340 | 535 159 | 107 254 | 726 104 | 228 586 |
| Equipment finance | 5 214 018 | 4 582 895 | 182 000 | 94 663 | 354 460 | – |
| Capital Equipment finance | 1 269 646 | 1 083 472 | 48 552 | 12 591 | 125 031 | – |
| Trade and Debtor finance | 1 207 514 | 712 519 | 276 447 | – | 218 548 | 228 586 |
| Other secured loans | 197 679 | 141 454 | 28 160 | – | 28 065 | – |
| Gross carrying amount | 12 551 745 | 6 520 340 | 535 159 | 107 254 | 726 104 | 228 586 |
| Less: Credit loss allowance | (401 742) | (57 164) | (6 310) | (16 588) | (321 681) | – |
| Net carrying amount | 12 150 003 | 6 463 176 | 528 849 | 90 666 | 404 423 | 228 586 |
| 2019 | | | | | | |
| Off-balance sheet exposure to credit risk | | | | | | |
| Letters of credit | 73 816 | | | | | |
| Carry facilities | 11 952 | | | | | |
| Financial guarantees issued | 43 326 | | | | | |
| Total exposure to off-balance sheet credit risk | 129 094 | | | | | |
| Credit loss allowance on off-balance sheet credit risk recognised | 449 | | | | | |
| 2019 | | | | | | |
| Maximum credit exposures on financial assets at FVTPL | | | | | | |
| Trading assets | 39 007 | | | | | |
| | 39 007 | | | | | |
| Total exposure to credit risk | 12 318 553 | | | | | |

¹ Management has assessed these as high-quality liquid assets held with institutions with a low risk of default and hence no ECL allowance has been recognised for these.

² Given the short-term nature, no ECL allowance has been recognised.

Notes to the consolidated and separate financial statements continued

FOR THE YEAR ENDED 30 JUNE 2019

39. CREDIT RISK continued

39.1 Credit risk exposure analysis continued

Banking Group maximum consolidated statement of financial position exposure to credit risk by credit quality

| <i>Consolidated</i> | Performing loans and advances R'000 | Past due but not impaired R'000 | Impaired R'000 | Gross maximum exposure R'000 | Security against impaired R'000 | Net impaired exposure R'000 |
|---|--|--|-------------------|---------------------------------------|--|--------------------------------------|
| 2018 | | | | | | |
| Cash and cash balances | 1 697 236 | – | – | 1 697 236 | – | – |
| Negotiable securities | 1 975 407 | – | – | 1 975 407 | – | – |
| Loans and advances | 7 252 680 | 64 828 | 585 363 | 7 902 871 | 350 738 | 234 625 |
| – Equipment Finance | 5 050 776 | 30 101 | 401 013 | 5 481 890 | 193 687 | 207 326 |
| – Capital Equipment Finance | 1 080 736 | 632 | 14 780 | 1 096 148 | 13 656 | 1 124 |
| – Trade and Debtor finance | 978 749 | 34 095 | 128 431 | 1 141 275 | 111 563 | 16 868 |
| – Other secured loans | 142 419 | – | 41 139 | 183 558 | 31 832 | 9 307 |
| Other receivables | 204 839 | – | – | 204 839 | – | – |
| – Other receivables | 204 839 | – | – | 204 839 | – | – |
| Trading assets | 179 417 | – | – | 179 417 | – | – |
| Investment securities | 136 535 | – | – | 136 535 | – | – |
| | 11 446 114 | 64 828 | 585 363 | 12 096 305 | 350 738 | 234 625 |
| Add: financial instruments not exposed to credit risk | | | | 141 409 | | |
| Less: Credit impairments for loans and advances | | | | (285 764) | | |
| – Impairments for non- performing loans and advances | | | | (234 625) | | |
| – Impairments for performing loans and advances | | | | (51 139) | | |
| | | | | 11 951 950 | | |
| Represented by the following statement of financial position items: | | | | | | |
| Cash and cash balances | | | | 1 838 645 | | |
| Negotiable securities | | | | 1 975 407 | | |
| Loans and advances | | | | 7 617 107 | | |
| Investment securities | | | | 136 535 | | |
| Trading assets | | | | 179 417 | | |
| Other receivables | | | | 204 839 | | |
| | | | | 11 951 950 | | |

39. CREDIT RISK continued

39.1 Credit risk exposure analysis continued

The following table contains an analysis of the credit risk exposure of financial instruments for which an ECL allowance is recognised. The gross carrying amount of financial assets below also represents the Banking Group's maximum exposure to credit risk on these assets, by credit quality. Given the implementation of IFRS 9, without restating the 2018 numbers, the information below is not comparable in all respects. Refer to note 1.1.1 for the impact of the IFRS 9 transition.

| Separate | Credit risk grading | A | A | B | Default (C, D, E) | Securities and expected recoveries on default exposures R'000 |
|---|---------------------|--------------------|--------------------|--------------------|--------------------|---|
| | ECL staging | Stage 1 | Stage 2 | Stage 2 | Stage 3 | |
| | Total R'000 | 12-month ECL R'000 | Lifetime ECL R'000 | Lifetime ECL R'000 | Lifetime ECL R'000 | |
| 2019 | | | | | | |
| Maximum credit exposures of financial assets at amortised cost | | | | | | |
| Cash and cash balances ¹ | 1 079 459 | | | | | |
| Negotiable securities ¹ | 3 077 519 | | | | | |
| Other receivables ² | 315 775 | | | | | |
| Loans and advances | 4 135 916 | 3 157 654 | 413 042 | 49 322 | 515 898 | 212 279 |
| Equipment finance | 2 068 041 | 1 768 120 | 93 301 | 37 209 | 169 411 | – |
| Capital Equipment finance | 1 087 756 | 920 803 | 38 659 | 12 113 | 116 181 | – |
| Trade and Debtor finance | 782 454 | 327 291 | 252 922 | – | 202 241 | 212 279 |
| Other secured loans | 197 665 | 141 440 | 28 160 | – | 28 065 | – |
| Gross carrying amount | 8 608 669 | 3 157 654 | 413 042 | 49 322 | 515 898 | 212 279 |
| Less: Credit loss allowance | (210 858) | (26 550) | (4 113) | (11 340) | (168 855) | – |
| Net carrying amount | 8 397 811 | 3 131 104 | 408 929 | 37 982 | 347 043 | 212 279 |
| 2019 | | | | | | |
| Off-balance sheet exposure to credit risk | | | | | | |
| Letters of credit | 70 476 | | | | | |
| Carry facilities | 11 952 | | | | | |
| Financial guarantees issued | 41 373 | | | | | |
| Total exposure to off-balance sheet credit risk | 123 801 | | | | | |
| Credit loss allowance on off-balance sheet credit risk recognised | 449 | | | | | |
| 2019 | | | | | | |
| Maximum credit exposures on financial assets at FVTPL | | | | | | |
| Trading assets | 38 997 | | | | | |
| | 38 997 | | | | | |
| Total exposure to credit risk | 8 561 058 | | | | | |

¹ Management has assessed these as high-quality liquid assets held with institutions with a low risk of default and hence no ECL allowance has been recognised for these, as it is immaterial.

² Given the short-term nature, no ECL allowance has been recognised.

Notes to the consolidated and separate financial statements continued

FOR THE YEAR ENDED 30 JUNE 2019

39. CREDIT RISK continued

39.1 Credit risk exposure analysis continued

Banking Group maximum separate statement of financial position exposure to credit risk by credit quality

| | Performing loans and advances R'000 | Past due but not impaired R'000 | Impaired R'000 | Gross maximum exposure R'000 | Security against impaired R'000 | Net impaired exposure R'000 |
|---|--|--|-------------------|---------------------------------------|--|--------------------------------------|
| Separate | | | | | | |
| 2018 | | | | | | |
| Cash and cash balances | 1 437 634 | – | – | 1 437 634 | – | – |
| Negotiable securities | 1 975 407 | – | – | 1 975 407 | – | – |
| Loans and advances | 3 272 598 | 52 973 | 408 943 | 3 734 514 | 284 650 | 124 293 |
| – Equipment Finance | 1 735 005 | 25 332 | 246 131 | 2 006 468 | 146 172 | 99 959 |
| – Capital Equipment Finance | 920 061 | 632 | 13 865 | 934 558 | 13 366 | 499 |
| – Trade and Debtor finance | 475 113 | 27 009 | 107 808 | 609 930 | 93 280 | 14 528 |
| – Other secured loans | 142 419 | – | 41 139 | 183 558 | 31 832 | 9 307 |
| Other receivables | 181 825 | – | – | 181 825 | – | – |
| – Other receivables | 181 825 | – | – | 181 825 | – | – |
| Trading assets | 174 183 | – | – | 174 183 | – | – |
| Investment securities | 136 226 | – | – | 136 226 | – | – |
| | 7 177 873 | 52 973 | 408 943 | 7 639 789 | 284 650 | 124 293 |
| Add: financial instruments not exposed to credit risk | | | | 141 409 | | |
| Less: Credit impairments for loans and advances | | | | (145 027) | | |
| – Impairments for non- performing loans and advances | | | | (124 293) | | |
| – Impairments for performing loans and advances | | | | (20 734) | | |
| | | | | 7 639 789 | | |
| Represented by the following statement of financial position items: | | | | | | |
| Cash and cash balances | | | | 1 579 043 | | |
| Negotiable securities | | | | 1 975 407 | | |
| Loans and advances | | | | 3 589 487 | | |
| Investment securities | | | | 136 226 | | |
| Trading assets | | | | 174 183 | | |
| Other receivables | | | | 181 825 | | |
| | | | | 7 639 789 | | |

39. CREDIT RISK continued

39.1 Credit risk exposure analysis continued

| | Consolidated | | Separate | |
|---|------------------|------------------|------------------|------------------|
| | 2019 R'000 | 2018 R'000 | 2019 R'000 | 2018 R'000 |
| Concentration risk of loans and advances | | | | |
| <i>Sectorial analysis</i> | | | | |
| Agriculture | 89 855 | 61 400 | 49 149 | 16 092 |
| Community, social and personal services | 1 601 261 | 1 578 142 | 592 425 | 437 564 |
| Construction | 468 122 | 373 387 | 368 328 | 265 990 |
| Electricity and water | 32 109 | 39 041 | 15 320 | 20 382 |
| Finance, real estate and business services | 1 829 609 | 1 705 305 | 967 353 | 864 669 |
| Manufacturing | 1 097 170 | 1 260 609 | 576 668 | 701 449 |
| Mining | 254 569 | 239 058 | 187 804 | 172 273 |
| Trade and accommodation | 1 259 547 | 1 925 688 | 803 086 | 777 732 |
| Transport and communication | 1 256 615 | 720 241 | 575 783 | 478 363 |
| Total | 7 888 857 | 7 902 871 | 4 135 916 | 3 734 514 |

Financial assets attract credit risk in the form of counterparty credit risk and concentration risk.

Issuer ratings relating to the portfolio of bond assets were as follows:

| | Consolidated | | Separate | |
|-------------|--------------|------------|------------|------------|
| | 2019 % | 2018 % | 2019 % | 2018 % |
| Aa1/AA+/AA+ | 39.52 | 40.30 | 39.52 | 40.30 |
| Aa2/AA/AA | 12.60 | 3.40 | 12.60 | 3.40 |
| Aa3/AA-/AA- | 28.07 | 2.40 | 28.07 | 2.40 |
| Aaa/AAA/AAA | 3.77 | 53.20 | 3.77 | 53.20 |
| A1/A+/A+ | 13.71 | – | 13.71 | – |
| A2/A/A | 1.68 | – | 1.68 | – |
| A3/A-/A- | 0.65 | 0.70 | 0.65 | 0.70 |
| | 100 | 100 | 100 | 100 |

Notes to the consolidated and separate financial statements continued

FOR THE YEAR ENDED 30 JUNE 2019

39. CREDIT RISK continued

39.2 Collateral and other security enhancements

39.2.1 Description of collateral for loans and advances

| Loans and advances | Security |
|---------------------------|--|
| Equipment finance | The Banking Group retains full ownership of the assets and equipment financed, throughout the duration of the contract. |
| Capital equipment finance | The primary collateral for Capital Equipment Finance is the plant/equipment being financed. However, other security such as general notarial bonds over other assets and continuous covering mortgage bonds over property are sometimes taken to increase the collateral cover. |
| Trade finance | The primary collateral for Trade Finance is the equipment being financed. However, other security such as general notarial bonds over other assets and continuous covering mortgage bonds over property are sometimes taken to increase the collateral cover. |
| Debtor finance | The Banking Group's Debtor Finance division does not allow an advance which exceeds the debtors book of the counterparty. The Banking Group has control over the debtors' books and is therefore covered regarding its exposure, using primarily the counterparty's receivables as its security. Depending on the credit rating and the industry, the Banking Group also holds a margin of 15% to 30% of the fundable debtors book of the counterparty as an extra buffer for security. Additional securities may also be held as further collateral against these advances. |
| Other secured loans | The primary collateral held for commercial property finance comprises first and second covering mortgage bonds, and in some instances suretyships. The collateral is measured in terms of market-related property valuations. |

39. CREDIT RISK continued

39.2 Collateral and other security enhancements continued

39.2.2 An estimate of the fair value of collateral and other security enhancements held against loans and advances

Given the nature of the finance lease rental agreement, whereby the underlying assets are legally owned by the Banking Group, management is comfortable that at inception of the agreement, the value of the underlying asset equates to the amount due. The value of the value is not subsequently reassessed unless there is default. An estimate of the fair value of collateral and other security enhancements held is shown below

| | Security | | | | | | | Unsecured R'000 |
|------------------------------|----------------------------|----------------|--------------------------|---------------------------|-------------------|-------------------------------|----------------|--------------------|
| | Gross Exposure R'000 | Stock R'000 | Fixed assets R'000 | Re- ceivables R'000 | Property R'000 | Pledges/ deposits R'000 | Total R'000 | |
| Consolidated | | | | | | | | |
| 2019 | | | | | | | | |
| <i>Loans and advances</i> | | | | | | | | |
| Equipment Finance | 5 214 018 | – | 3 657 914 | – | – | – | 3 657 914 | 1 556 104 |
| Capital Equipment Finance | 1 269 646 | – | 953 167 | – | – | – | 953 167 | 316 479 |
| Trade and Debtor finance | 1 207 514 | 265 269 | 100 156 | 275 259 | 66 260 | 103 081 | 810 025 | 397 489 |
| Other secured loans | 197 679 | – | – | – | – | 150 801 | 150 801 | 46 878 |
| | 7 888 857 | 265 269 | 4 711 237 | 275 259 | 66 260 | 253 882 | 5 571 907 | 2 316 950 |
| 2018 | | | | | | | | |
| <i>Loans and advances</i> | | | | | | | | |
| Equipment Finance | 5 481 890 | – | 2 657 305 | – | – | – | 2 657 305 | 2 824 585 |
| Capital Equipment Finance | 1 096 148 | – | 506 158 | – | – | – | 506 158 | 589 990 |
| Trade and Debtor finance | 1 141 275 | 381 207 | 103 929 | 286 603 | 78 783 | 132 813 | 983 335 | 157 940 |
| Other secured loans | 183 558 | – | – | – | – | 150 393 | 150 393 | 33 165 |
| | 7 902 871 | 381 207 | 3 267 392 | 286 603 | 78 783 | 283 206 | 4 297 191 | 3 605 680 |

| | Security | | | | | | | Unsecured R'000 |
|------------------------------|----------------------------|----------------|--------------------------|---------------------------|-------------------|-------------------------------|----------------|--------------------|
| | Gross Exposure R'000 | Stock R'000 | Fixed assets R'000 | Re- ceivables R'000 | Property R'000 | Pledges/ deposits R'000 | Total R'000 | |
| Separate | | | | | | | | |
| 2019 | | | | | | | | |
| <i>Loans and advances</i> | | | | | | | | |
| Equipment Finance | 2 068 041 | – | 1 551 845 | – | – | – | 1 551 845 | 516 196 |
| Capital Equipment Finance | 1 087 756 | – | 816 245 | – | – | – | 816 245 | 271 511 |
| Trade and Debtor finance | 782 454 | 118 918 | 55 121 | 244 412 | 58 889 | – | 477 340 | 305 114 |
| Other secured loans | 197 665 | – | – | – | – | 150 801 | 150 801 | 46 864 |
| | 4 135 916 | 118 918 | 2 423 211 | 244 412 | 58 889 | 150 801 | 2 996 231 | 1 139 685 |
| 2018 | | | | | | | | |
| <i>Loans and advances</i> | | | | | | | | |
| Equipment Finance | 2 006 468 | – | 2 006 468 | – | – | – | 2 006 468 | – |
| Capital Equipment Finance | 934 558 | – | 934 558 | – | – | – | 934 558 | – |
| Trade and Debtor finance | 609 930 | – | 73 315 | 234 798 | 68 350 | 21 203 | 582 904 | 27 026 |
| Other secured loans | 183 558 | 185 238 | – | – | – | 150 393 | 150 393 | 33 165 |
| | 3 734 514 | 185 238 | 3 014 341 | 234 798 | 68 350 | 171 596 | 3 674 323 | 60 191 |

Notes to the consolidated and separate financial statements continued

FOR THE YEAR ENDED 30 JUNE 2019

39. CREDIT RISK continued

39.2 Collateral and other security enhancements continued

39.2.3 Collateral held against individually impaired assets

| <i>Consolidated</i> | Gross exposure R'000 | Security | | | | | Total R'000 | Un-secured R'000 |
|---------------------------|-------------------------|----------------|-----------------------|---------------------------|-------------------|-------------------------------|----------------|---------------------|
| | | Stock R'000 | Fixed assets R'000 | Re- ceivables R'000 | Property R'000 | Pledges/ deposits R'000 | | |
| 2019 | | | | | | | | |
| <i>Loans and advances</i> | | | | | | | | |
| Equipment Finance | 351 285 | – | 252 384 | – | – | – | 252 384 | 98 901 |
| Capital Equipment Finance | 125 031 | – | 93 976 | – | – | – | 93 976 | 31 055 |
| Trade and Debtor finance | 218 547 | 3 695 | 54 012 | 2 360 | 1 458 | 144 341 | 205 866 | 12 681 |
| Other secured loans | 28 065 | – | – | – | – | 22 719 | 22 719 | 5 346 |
| | 722 928 | 3 695 | 400 372 | 2 360 | 1 458 | 167 060 | 574 945 | 147 983 |
| 2018 | | | | | | | | |
| <i>Loans and advances</i> | | | | | | | | |
| Equipment Finance | 401 013 | – | 193 687 | – | – | – | 193 687 | 207 326 |
| Capital Equipment Finance | 14 780 | – | 13 656 | – | – | – | 13 656 | 1 124 |
| Trade and Debtor finance | 128 431 | 20 279 | 30 052 | 35 109 | 15 011 | 11 112 | 111 563 | 16 868 |
| Other secured loans | 41 139 | – | – | – | – | 31 832 | 31 832 | 9 307 |
| | 585 363 | 20 279 | 237 395 | 35 109 | 15 011 | 42 944 | 350 738 | 234 625 |
| <i>Separate</i> | Gross exposure R'000 | Security | | | | | Total R'000 | Un-secured R'000 |
| | | Stock R'000 | Fixed assets R'000 | Re- ceivables R'000 | Property R'000 | Pledges/ deposits R'000 | | |
| 2019 | | | | | | | | |
| <i>Loans and advances</i> | | | | | | | | |
| Equipment Finance | 169 411 | – | 127 125 | – | – | – | 127 125 | 42 286 |
| Capital Equipment Finance | 116 181 | – | 87 181 | – | – | – | 87 181 | 29 000 |
| Trade and Debtor finance | 202 241 | 3 305 | 49 042 | 1 401 | 298 | 135 514 | 189 560 | 12 681 |
| Other secured loans | 28 065 | – | – | – | – | 22 719 | 22 719 | 5 346 |
| | 515 898 | 3 305 | 263 348 | 1 401 | 298 | 158 233 | 426 585 | 89 313 |
| 2018 | | | | | | | | |
| <i>Loans and advances</i> | | | | | | | | |
| Equipment Finance | 246 131 | – | 146 172 | – | – | – | 146 172 | 99 959 |
| Capital Equipment Finance | 13 865 | – | 13 366 | – | – | – | 13 366 | 499 |
| Trade and Debtor finance | 107 808 | 13 882 | 29 994 | 30 393 | 14 467 | 4 544 | 93 280 | 14 528 |
| Other secured loans | 41 139 | – | – | – | – | 31 832 | 31 832 | 9 307 |
| | 408 943 | 13 882 | 189 532 | 30 393 | 14 467 | 36 376 | 284 650 | 124 293 |

39. CREDIT RISK continued

39.3 Credit loss allowance analysis

Given the implementation of IFRS 9, without restating the 2018 numbers, the information below is not comparable in all respects. Refer to note 1.1.1 for information on the IFRS 9 transition.

39.3.1 Reconciliation of ECL on Loans and Advances at amortised cost

| <i>Consolidated</i> | Stage 1 R'000 | Stage 2 R'000 | Stage 3 R'000 | Total R'000 |
|---|------------------|------------------|------------------|----------------|
| 2019 | | | | |
| Credit loss allowance on 1 July 2018¹ | 71 979 | 54 291 | 244 165 | 370 435 |
| Transfers between stages² | (31 203) | (51 592) | 142 720 | 59 925 |
| Transfer (to)/from stage 1 | (31 203) | – | – | (31 203) |
| Transfer from/(to) stage 2 | – | (51 592) | – | (51 592) |
| Transfer from stage 3 | – | – | 142 720 | 142 720 |
| Net expected credit losses (released)/raised | 16 394 | 20 199 | (6 857) | 29 736 |
| ECL on new exposures raised | 22 823 | 22 556 | 19 116 | 64 495 |
| Change in ECL due to derecognition ³ | (6 429) | (2 357) | (25 973) | (34 759) |
| Impaired accounts written off ⁴ | – | – | (58 354) | (58 354) |
| Credit loss allowance on 30 June 2019 | 57 170 | 22 898 | 321 674 | 401 742 |
| <i>Separate</i> | Stage 1 R'000 | Stage 2 R'000 | Stage 3 R'000 | Total R'000 |
| 2019 | | | | |
| Credit loss allowance on 1 July 2018¹ | 38 718 | 48 160 | 130 172 | 217 050 |
| Transfers between stages² | (22 584) | (45 157) | 62 254 | (5 487) |
| Transfer (to)/from stage 1 | (22 584) | – | – | (22 584) |
| Transfer from/(to) stage 2 | – | (45 157) | – | (45 157) |
| Transfer from stage 3 | – | – | 62 254 | 62 254 |
| Net expected credit losses (released)/raised | 10 423 | 12 451 | 4 743 | 27 617 |
| ECL on new exposures raised | 14 749 | 12 769 | 15 095 | 42 613 |
| Change in ECL due to derecognition ³ | (4 326) | (318) | (10 352) | (14 996) |
| Impaired accounts written off ⁴ | – | – | (28 322) | (28 322) |
| Credit loss allowance on 30 June 2019 | 26 557 | 15 454 | 168 847 | 210 858 |

¹ Refer to note 2.1A for changes in the PDs due to re-calibration of the ECL model.

² It is the Banking Group's practice to transfer the ECL between stages, based on the ECL stage at the beginning of the period and the ECL stage at the end of the reporting period, for those exposures still in existence.

³ Loans and Advances had contracted during the first half of the year, as a result of the expected early run-off of the Absa Technology Finance Solutions (ATFS) rental finance book. The Banking Group has further improved its credit loss ratio, despite a difficult credit environment.

⁴ The contractual amount outstanding on loans and advances that were written off during the period and that are still subject to enforcement activities amounts to R12.6 million.

Notes to the consolidated and separate financial statements continued

FOR THE YEAR ENDED 30 JUNE 2019

39. CREDIT RISK continued

39.3 Credit loss allowance analysis continued

39.3.2 Reconciliation of ECL on Loans and Advances at amortised cost by product

| | Credit loss allowance on 1 July 2018 R'000 | Total transfers between stages R'000 | Net ECL raised/ (released) R'000 | Impaired accounts written off R'000 | Credit loss allowance on 30 June 2019 R'000 |
|----------------------------------|---|---|--|--|--|
| Consolidated | | | | | |
| 2019 | | | | | |
| Equipment finance | 270 156 | 74 687 | 19 390 | (44 424) | 319 809 |
| Stage 1 | 27 611 | (5 730) | 10 638 | – | 32 519 |
| Stage 2 | 45 050 | (52 678) | 21 572 | – | 13 944 |
| Stage 3 | 197 495 | 133 095 | (12 820) | (44 424) | 273 346 |
| Capital equipment finance | 22 846 | (2 901) | 8 748 | (174) | 28 519 |
| Stage 1 | 14 239 | (10 144) | 3 161 | – | 7 256 |
| Stage 2 | 74 | 1 613 | 156 | – | 1 843 |
| Stage 3 | 8 533 | 5 630 | 5 431 | (174) | 19 420 |
| Trade and debtor finance | 58 885 | (9 983) | (150) | (13 541) | 35 211 |
| Stage 1 | 20 888 | (8 733) | 847 | – | 13 002 |
| Stage 2 | 9 167 | (2 518) | (1 529) | – | 5 120 |
| Stage 3 | 28 830 | 1 268 | 532 | (13 541) | 17 089 |
| Other secured loans | 17 257 | (1 035) | 1 748 | (215) | 17 755 |
| Stage 1 | 7 949 | (5 753) | 1 748 | – | 3 944 |
| Stage 2 | – | 1 991 | – | – | 1 991 |
| Stage 3 | 9 308 | 2 727 | – | (215) | 11 820 |
| Guarantees | 1 292 | (843) | – | – | 449 |
| Stage 1 | 1 292 | (843) | – | – | 449 |
| Stage 2 | – | – | – | – | – |
| Stage 3 | – | – | – | – | – |
| Total | 370 435 | 59 925 | 29 736 | (58 354) | 401 742 |
| Stage 1 | 71 979 | (31 203) | 16 394 | – | 57 170 |
| Stage 2 | 54 291 | (51 592) | 20 199 | – | 22 898 |
| Stage 3 | 244 165 | 142 720 | (6 857) | (58 354) | 321 674 |

39. CREDIT RISK continued

39.3 Credit loss allowance analysis continued

39.3.2 Reconciliation of ECL on Loans and Advances at amortised cost by product continued

| <i>Separate</i> | Credit loss allowance on 1 July 2018 R'000 | Total transfers between stages R'000 | Net ECL raised/ (released) R'000 | Impaired accounts written off R'000 | Credit loss allowance on 30 June 2019 R'000 |
|----------------------------------|---|---|--|--|--|
| 2019 | | | | | |
| Equipment finance | 150 087 | 7 180 | 14 488 | (20 551) | 151 204 |
| Stage 1 | 9 141 | (1 845) | 5 996 | – | 13 292 |
| Stage 2 | 40 935 | (45 854) | 12 369 | – | 7 450 |
| Stage 3 | 100 011 | 54 879 | (3 877) | (20 551) | 130 462 |
| Capital equipment finance | 16 404 | (4 886) | 8 265 | – | 19 783 |
| Stage 1 | 12 392 | (8 907) | 2 679 | – | 6 164 |
| Stage 2 | 73 | 1 306 | 155 | – | 1 534 |
| Stage 3 | 3 939 | 2 715 | 5 431 | – | 12 085 |
| Trade and debtor finance | 33 302 | (6 993) | 3 116 | (7 771) | 21 654 |
| Stage 1 | 9 236 | (6 541) | – | – | 2 695 |
| Stage 2 | 7 152 | (2 600) | (73) | – | 4 479 |
| Stage 3 | 16 914 | 2 148 | 3 189 | (7 771) | 14 480 |
| Other secured loans | 17 257 | (1 250) | 1 748 | – | 17 755 |
| Stage 1 | 7 949 | (5 753) | 1 748 | – | 3 944 |
| Stage 2 | – | 1 991 | – | – | 1 991 |
| Stage 3 | 9 308 | 2 512 | – | – | 11 820 |
| Guarantees | 1 286 | – | (824) | – | 462 |
| Stage 1 | 1 286 | – | (824) | – | 462 |
| Stage 2 | – | – | – | – | – |
| Stage 3 | – | – | – | – | – |
| Total | 218 336 | (5 949) | 26 793 | (28 322) | 210 858 |
| Stage 1 | 40 004 | (23 046) | 9 599 | – | 26 557 |
| Stage 2 | 48 160 | (45 157) | 12 451 | – | 15 454 |
| Stage 3 | 130 172 | 62 254 | 4 743 | (28 322) | 168 847 |

Notes to the consolidated and separate financial statements continued

FOR THE YEAR ENDED 30 JUNE 2019

39. CREDIT RISK continued

39.3 Credit loss allowance analysis continued

39.3.2 Reconciliation of ECL on Loans and Advances at amortised cost by product continued

| | Equipment finance R'000 | Capital Equipment Finance R'000 | Trade and debtor finance R'000 | Other secured loans R'000 | Total R'000 |
|-----------------------------------|-------------------------------|--|---|------------------------------------|----------------|
| Consolidated | | | | | |
| 2018 | | | | | |
| Non-performing loans | | | | | |
| Balance at beginning of the year | 149 897 | 730 | 33 180 | 8 029 | 191 836 |
| Net impairments raised/(released) | 52 976 | 4 847 | (16 313) | 1 279 | 42 789 |
| Balance at end of the year | 202 873 | 5 577 | 16 867 | 9 308 | 234 625 |
| Performing loans | | | | | |
| Balance at beginning of the year | 24 027 | 2 022 | 5 821 | – | 31 870 |
| Net impairments released | 6 917 | 9 995 | 2 357 | – | 19 269 |
| Balance at end of the year | 30 944 | 12 017 | 8 178 | – | 51 139 |
| Total credit impairments | 233 817 | 17 594 | 22 684 | 9 308 | 285 764 |
| Separate | | | | | |
| 2018 | | | | | |
| Non-performing loans | | | | | |
| Balance at beginning of the year | 47 205 | 730 | 18 649 | 8 029 | 74 613 |
| Net impairments raised/(released) | 52 755 | (232) | (4 122) | 1 279 | 49 680 |
| Balance at end of the year | 99 960 | 498 | 14 527 | 9 308 | 124 293 |
| Performing loans | | | | | |
| Balance at beginning of the year | 10 202 | 1 758 | 2 778 | – | 14 738 |
| Net impairments released | 6 623 | (819) | 192 | – | 5 996 |
| Balance at end of the year | 16 825 | 939 | 2 970 | – | 20 734 |
| Total credit impairments | 116 785 | 1 437 | 17 497 | 9 308 | 145 027 |

A 5% (2018) increase or decrease to the PD and LGD rates, results in a R1.8 million (2018) increase and R1.732 million (2018) decrease respectively, to the impairment of performing loans.

39. CREDIT RISK continued

39.3 Credit loss allowance analysis continued

39.3.3 Impaired exposure of non-performing loans and advances

| <i>Consolidated</i> | Special mention R'000 | Sub- standard R'000 | Doubtful R'000 | Expected loss R'000 | Net impaired exposure R'000 |
|---------------------------|-----------------------------|---------------------------|-------------------|---------------------------|--------------------------------------|
| 2018 | | | | | |
| Equipment Finance | 4 851 | 1 509 | 11 530 | 189 436 | 207 326 |
| Capital Equipment Finance | 955 | – | – | 169 | 1 124 |
| Trade and Debtor finance | 2 607 | – | – | 14 261 | 16 868 |
| Other secured loans | 164 | – | – | 9 143 | 9 307 |
| | 8 577 | 1 509 | 11 530 | 213 009 | 234 625 |
| Separate | | | | | |
| 2018 | | | | | |
| Equipment Finance | 2 915 | 1 013 | 7 659 | 88 372 | 99 959 |
| Capital Equipment Finance | 330 | – | – | 169 | 499 |
| Trade and Debtor finance | 2 288 | – | – | 12 240 | 14 528 |
| Other secured loans | 164 | – | – | 9 143 | 9 307 |
| | 5 697 | 1 013 | 7 659 | 109 924 | 124 293 |

| | Consolidated | | Separate | |
|--|---------------|---------------|---------------|---------------|
| | 2019 R'000 | 2018 R'000 | 2019 R'000 | 2018 R'000 |
| 39.3.4 Credit impairment charges recognised in profit or loss | | | | |
| IFRS 9 | | | | |
| Net ECL recognised | 89 620 | | 21 125 | |
| Loans and advances | 89 474 | | 21 968 | |
| Letters of credit, loan commitments and financial guarantees | 146 | | (843) | |
| Recoveries of loans and advances previously written off | (9 329) | | (1 305) | |
| IAS 39 | | | | |
| Increase in allowance | | 62 058 | | 55 676 |
| Non-performing loans | | 42 789 | | 49 680 |
| Performing loans | | 19 269 | | 5 996 |
| Amounts written off, net of recoveries | | 72 308 | | 33 610 |
| | 80 291 | 134 366 | 19 820 | 89 286 |

Notes to the consolidated and separate financial statements continued

FOR THE YEAR ENDED 30 JUNE 2019

40. LIQUIDITY RISK

Liquidity risk is the risk that a bank may be unable to meet short-term financial demands. This usually occurs due to the inability to convert a security or hard asset to cash without a loss of capital and/or income in the process.

This risk is inherent in all banking and financial service operations and can be impacted by a range of institution-specific and market-wide events.

Management of liquidity risk

The Banking Group's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities, when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Banking Group's reputation. ALCO sets limits and mandates for executive management to manage the liquidity risk within this framework.

Treasury receives information from other business units regarding the liquidity profile of their financial assets and liabilities and details of projected cash flows arising from future business. Treasury then maintains a portfolio of short-term liquid assets, largely made up of short-term liquid investment securities, interbank loans and other interbank facilities, to ensure that sufficient liquidity is maintained within the Banking Group as a whole. The liquidity requirements of business units and subsidiaries are met through short-term loans from Treasury to cover any short-term fluctuations and longer-term funding to address any structural liquidity requirements. The Banking Group believes that the management of liquidity should encompass an overall consolidated statement of financial position approach, which consolidates all sources and uses of liquidity while maintaining a balance between liquidity, profitability and interest rate considerations.

Liquidity risk measurement

The Banking Group's daily liquidity position is monitored and reported in the form of cash flow projections in terms of key periods ranging from demand to long-term. Regular liquidity stress testing is conducted under a variety of scenarios ranging from normal to severe market conditions. All liquidity policies and procedures are subject to review and approval by ALCO. Daily reports cover the liquidity position of the Banking Group, operating subsidiaries and foreign branches. A summary report, including any exceptions and remedial action taken, is submitted regularly to ALCO. Sources of liquidity are regularly reviewed to maintain a wide diversification by financial product and form.

Exposure to liquidity risk

The key measure used by the Banking Group for managing liquidity risk is the ratio of net liquid assets to deposits from customers. For this purpose net liquid assets are considered as including cash and cash balances and investment grade debt securities for which there is an active and liquid market, less any deposits from banks, debt securities issued, other borrowings and commitments maturing within the next month. ALCO monitors the Group's exposure to liquidity risk in terms of internal benchmarks it has set and defined for Treasury to maintain.

To manage the liquidity risk arising from financial liabilities, the Banking Group holds high-quality liquid assets comprising cash and cash balances, treasury bills, landbank bills, and negotiable certificates of deposit for which there is an active liquid market.

40. LIQUIDITY RISK continued

40.1 Contractual maturity analysis

| | Carrying amount R'000 | Gross outflow R'000 | Less than 1 month R'000 | 1 – 3 months R'000 | 4 – 12 months R'000 | 1 – 5 years R'000 | More than 5 years R'000 | Non-contractual R'000 | Total R'000 |
|---|--------------------------|--|------------------------------|-----------------------------------|------------------------|----------------------------------|---------------------------------|--------------------------|---------------------------------|
| Consolidated | | | | | | | | | |
| 2019 | | | | | | | | | |
| Discounted maturity | | | | | | | | | |
| Assets | | | | | | | | | |
| Cash and cash balances | 1 314 414 | 1 314 414 | 1 314 414 | – | – | – | – | – | 1 314 414 |
| Trading assets | 39 007 | 39 007 | 14 634 | 13 883 | 10 490 | – | – | – | 39 007 |
| Negotiable securities | 3 077 519 | 3 077 519 | 1 500 918 | 331 968 | 750 566 | 294 237 | 199 830 | – | 3 077 519 |
| Other receivables | 270 955 | 270 955 | 130 898 | 12 405 | – | 126 409 | – | 1 243 | 270 955 |
| Loans and advances | 7 487 115 | 7 487 115 | 566 631 | 1 368 327 | 2 141 487 | 3 786 893 | 25 519 | (401 742) | 7 487 115 |
| Taxation | 20 130 | 20 130 | 20 130 | – | – | – | – | – | 20 130 |
| Investment securities | 154 363 | – | – | – | – | – | – | 154 363 | 154 363 |
| Deferred tax asset | 2 139 | – | – | – | – | – | – | 2 139 | 2 139 |
| Loans to entities in the Banking Group | 130 490 | 130 490 | – | – | – | 130 490 | – | – | 130 490 |
| Property and equipment | 45 740 | – | – | – | – | – | – | 45 740 | 45 740 |
| Investment property | 8 900 | – | – | – | – | – | – | 8 900 | 8 900 |
| Intangible assets and goodwill | 215 800 | – | – | – | – | – | – | 215 800 | 215 800 |
| Total assets | 12 766 572 | 12 339 630 | 3 547 625 | 1 726 583 | 2 902 543 | 4 338 029 | 225 349 | 26 443 | 12 766 572 |
| Undiscounted maturity | | | | | | | | | |
| Liabilities | | | | | | | | | |
| Funding under repurchase agreements and interbank | 2 271 610 | 2 271 610 | 2 271 610 | – | – | – | – | – | 2 271 610 |
| Trading liabilities | 40 436 | 40 436 | 16 724 | 12 952 | 10 189 | 571 | – | – | 40 436 |
| Trade and other payables | 743 310 | 743 310 | 522 244 | 207 659 | 13 407 | – | – | – | 743 310 |
| Provisions | 38 189 | 38 189 | – | – | – | – | – | 38 189 | 38 189 |
| Bank overdraft | 46 008 | 46 008 | 46 008 | – | – | – | – | – | 46 008 |
| Deposits from customers | 5 146 236 | 5 238 912 | 2 761 555 | 1 209 115 | 1 101 178 | 167 063 | – | – | 5 238 911 |
| Debt securities issued | 2 753 521 | 4 009 117 | – | 721 908 | 1 364 391 | 1 922 819 | – | – | 4 009 117 |
| Long-term loans | 245 715 | 298 308 | 38 804 | 3 748 | 111 756 | 144 000 | – | – | 298 308 |
| Deferred tax liability | 136 213 | – | – | – | – | – | – | 136 213 | 136 213 |
| Total liabilities | 11 421 238 | 12 685 890 | 5 656 945 | 2 155 382 | 2 600 921 | 2 234 453 | – | 174 402 | 12 822 103 |
| Off-statement of financial position | | | | | | | | | |
| Loan commitments | 126 450 | 126 450 | 112 773 | 13 352 | 326 | – | – | – | 126 450 |
| | | | | | | | | | |
| | | Funding under repurchase agreements and interbank R'000 | Trading liabilities R'000 | Trade and other payables R'000 | Provisions R'000 | Deposits from customers R'000 | Debt securities issued R'000 | Long-term loans R'000 | Deferred tax liability R'000 |
| 2019 | | | | | | | | | |
| Discounted maturity | | | | | | | | | |
| Current liabilities | | 2 271 610 | 39 865 | 743 310 | 38 189 | 165 209 | 2 086 299 | – | – |
| Non-current liabilities | | – | 571 | – | – | 4 981 027 | 667 222 | 245 715 | 136 213 |
| Total | | 2 271 610 | 40 436 | 743 310 | 38 189 | 5 146 236 | 2 753 521 | 245 715 | 136 213 |

Sasfin's Liquidity risk reporting is based on a contractual maturity basis as opposed to a business as usual maturity basis which is preferred by the ALCO. The liquidity mismatches forecast are highly improbable to actually occur. Sasfin closely manages its liquidity positions by including various buffers into its daily liquidity monitoring reports.

Notes to the consolidated and separate financial statements continued

FOR THE YEAR ENDED 30 JUNE 2019

40. LIQUIDITY RISK continued

40.1 Contractual maturity analysis continued

| | Carrying amount R'000 | Gross outflow R'000 | Less than 1 month R'000 | 1 – 3 months R'000 | 4 – 12 months R'000 | 1 – 5 years R'000 | More than 5 years R'000 | Non- contractual R'000 | Total R'000 |
|---|--------------------------|--|-------------------------------|---------------------------------------|--|----------------------------------|----------------------------------|------------------------------|---------------------------------|
| Consolidated | | | | | | | | | |
| 2018 | | | | | | | | | |
| Discounted maturity | | | | | | | | | |
| Assets | | | | | | | | | |
| Cash and cash balances | 1 838 645 | 1 838 645 | 1 838 645 | - | - | - | - | - | 1 838 645 |
| Trading assets | 179 417 | 179 417 | 68 178 | 52 031 | 59 208 | - | - | - | 179 417 |
| Negotiable securities | 1 975 407 | 1 975 407 | 295 203 | 977 043 | 703 161 | - | - | - | 1 975 407 |
| Other receivables | 360 904 | 360 904 | 196 285 | 122 421 | 42 198 | - | - | - | 360 904 |
| Loans and advances to customers | 7 617 107 | 7 617 107 | 463 789 | 1 209 312 | 2 092 035 | 4 109 054 | 28 681 | (285 764) | 7 617 107 |
| Taxation | 14 203 | 14 203 | 14 203 | - | - | - | - | - | 14 203 |
| Investment securities | 136 535 | 136 535 | - | - | - | - | - | 136 535 | 136 535 |
| Deferred tax asset | 71 | 71 | - | - | - | - | - | 71 | 71 |
| Property and equipment | 51 600 | 51 600 | - | - | - | - | - | 51 600 | 51 600 |
| Investment property | 12 600 | 12 600 | - | - | 12 600 | - | - | - | 12 600 |
| Intangible assets and goodwill | 179 235 | 179 235 | - | - | - | - | - | 179 235 | 179 235 |
| Total assets | 12 365 724 | 12 365 724 | 2 876 303 | 2 360 807 | 2 909 202 | 4 109 054 | 28 681 | 81 677 | 12 365 724 |
| Undiscounted maturity | | | | | | | | | |
| Liabilities | | | | | | | | | |
| Funding under repurchase agreements and interbank | 1 923 244 | 1 923 244 | 1 923 244 | - | - | - | - | - | 1 923 244 |
| Trading liabilities | 155 672 | 155 672 | 112 084 | 31 134 | 12 454 | - | - | - | 155 672 |
| Current taxation liabilities | 14 048 | 14 048 | - | 14 048 | - | - | - | - | 14 048 |
| Other payables | 661 680 | 661 680 | 476 506 | 134 234 | 39 863 | - | - | 11 077 | 661 680 |
| Deposits from customers | 4 605 575 | 4 605 575 | 2 387 100 | 919 749 | 1 182 699 | 116 027 | - | - | 4 605 575 |
| Debt securities issued | 3 115 432 | 4 919 262 | - | 400 160 | - | 4 519 102 | - | - | 4 919 262 |
| Long-term loans | 424 616 | 801 247 | - | 55 124 | 129 277 | 616 846 | - | - | 801 247 |
| Deferred tax liability | 130 284 | 130 284 | - | - | - | - | - | 130 284 | 130 284 |
| Total liabilities | 11 030 551 | 13 211 012 | 4 898 934 | 1 554 449 | 1 364 293 | 5 251 975 | - | 141 361 | 13 211 012 |
| Off-statement of financial position | | | | | | | | | |
| Loan commitments | | 129 882 | 64 701 | 34 622 | 25 354 | 4 805 | 400 | - | 129 882 |
| | | Funding under repurchase agreements and interbank R'000 | Trading liabilities R'000 | Current taxation liabilities R'000 | Provisions and other payables R'000 | Deposits from customers R'000 | Debt securities issued R'000 | Long-term loans R'000 | Deferred tax liability R'000 |
| 2018 | | | | | | | | | |
| Discounted maturity | | | | | | | | | |
| Current liabilities | | 1 923 244 | 4 489 548 | 392 432 | 184 401 | 155 672 | 650 603 | 14 048 | - |
| Non-current liabilities | | - | 116 027 | 2 723 000 | 240 215 | - | 11 077 | - | 130 284 |
| Total | | 1 923 244 | 4 605 575 | 3 115 432 | 424 616 | 155 672 | 661 680 | 14 048 | 130 284 |

Sasfin's Liquidity risk reporting is based on a contractual maturity basis as opposed to a business as usual maturity basis which is preferred by the ALCO. The liquidity mismatches forecast are highly improbable to actually occur. Sasfin closely manages its liquidity positions by including various buffers into its daily liquidity monitoring reports.

40. LIQUIDITY RISK continued

40.1 Contractual maturity analysis continued

| <i>Separate</i> | Carrying amount R'000 | Gross outflow R'000 | Less than 1 month R'000 | 1 – 3 months R'000 | 4 – 12 months R'000 | 1 – 5 years R'000 | More than 5 years R'000 | Non-contractual R'000 | Total R'000 |
|---|--------------------------|--|------------------------------|-----------------------------------|--|----------------------------------|----------------------------|---------------------------------|---|
| 2019 | | | | | | | | | |
| <i>Discounted maturity</i> | | | | | | | | | |
| Assets | | | | | | | | | |
| Cash and cash balances | 1 079 459 | 1 079 459 | 1 079 459 | – | – | – | – | – | 1 079 459 |
| Trading assets | 38 997 | 38 997 | 14 624 | 13 883 | 10 490 | – | – | – | 38 997 |
| Negotiable securities | 3 077 519 | 3 077 519 | 1 500 918 | 331 969 | 750 567 | 294 238 | 199 827 | – | 3 077 519 |
| Other receivables | 315 775 | 315 775 | 40 484 | 57 466 | 129 489 | 87 093 | – | 1 243 | 315 775 |
| Loans and advances | 3 925 057 | 3 925 057 | 269 935 | 894 951 | 1 023 193 | 1 947 127 | 20 878 | (231 027) | 3 925 057 |
| Taxation | | | | | | | | | |
| Investment securities | 154 142 | – | – | – | – | – | – | 154 142 | 154 142 |
| Loans to entities in the Banking Group | 476 038 | – | – | – | – | – | – | 476 038 | 476 038 |
| Property and equipment | 45 639 | – | – | – | – | – | – | 45 639 | 45 639 |
| Intangible assets and goodwill | 156 676 | – | – | – | – | – | – | 156 676 | 156 676 |
| Investments in subsidiaries and structured entities | 255 859 | – | – | – | – | – | – | 255 859 | 255 859 |
| Total assets | 9 525 161 | 8 436 807 | 2 905 420 | 1 298 269 | 1 913 739 | 2 328 458 | 220 705 | 858 570 | 9 525 161 |
| <i>Undiscounted maturity</i> | | | | | | | | | |
| Liabilities | | | | | | | | | |
| Funding under repurchase agreements and interbank | 2 197 422 | 2 197 422 | 2 197 422 | – | – | – | – | – | 2 197 422 |
| Trading liabilities | 35 171 | 35 171 | 12 221 | 12 189 | 10 189 | 572 | – | – | 35 171 |
| Trade and other payables | 438 384 | 438 384 | 317 457 | 99 010 | 21 917 | – | – | – | 438 384 |
| Provisions | 28 591 | 28 591 | – | – | – | – | – | 28 591 | 28 591 |
| Deposits from customers | 5 561 971 | 5 561 971 | 3 124 466 | 1 189 653 | 1 082 643 | 165 209 | – | – | 5 561 971 |
| Long-term loans | 240 215 | 298 308 | 38 804 | 3 748 | 144 000 | 85 907 | – | – | 298 308 |
| Deferred tax liability | 45 623 | 45 623 | – | – | – | – | – | 45 623 | 45 623 |
| Loans from entities in the Banking Group | 8 210 | 8 210 | – | – | – | – | – | 8 210 | 8 210 |
| Total liabilities | 8 555 587 | 8 613 680 | 5 690 370 | 1 304 600 | 1 226 505 | 251 688 | – | 82 424 | 8 613 680 |
| Off-statement of financial position | | | | | | | | | |
| Loan commitments | 126 450 | 126 450 | 112 773 | 13 351 | 326 | – | – | – | 126 450 |
| | | | | | | | | | |
| | | Funding under repurchase agreements and interbank R'000 | Trading liabilities R'000 | Trade and other payables R'000 | Provisions and other payables R'000 | Deposits from customers R'000 | Long-term loans R'000 | Deferred tax liability R'000 | Loans from entities in the Banking Group R'000 |
| 2019 | | | | | | | | | |
| <i>Discounted maturity</i> | | | | | | | | | |
| Current liabilities | | 2 197 422 | 34 599 | 438 384 | 28 591 | 5 396 762 | 154 308 | – | – |
| Non-current liabilities | | – | 572 | – | – | 165 209 | 85 907 | 45 623 | 8 210 |
| Total | | 2 197 422 | 35 171 | 438 384 | 28 591 | 5 561 971 | 240 215 | 45 623 | 8 210 |

Sasfin's liquidity risk reporting is based on a contractual maturity basis as opposed to a business as usual maturity basis which is preferred by the ALCO. The liquidity mismatches forecast are highly improbable to actually occur. Sasfin closely manages its liquidity positions by including various buffers into its daily liquidity monitoring reports.

Notes to the consolidated and separate financial statements continued

FOR THE YEAR ENDED 30 JUNE 2019

40. LIQUIDITY RISK continued

40.1 Contractual maturity analysis continued

| | Carrying amount R'000 | Gross outflow R'000 | Less than 1 month R'000 | 1 – 3 months R'000 | 4 – 12 months R'000 | 1 – 5 years R'000 | More than 5 years R'000 | Non-contractual R'000 | Total R'000 |
|--|--------------------------|------------------------|----------------------------|-----------------------|------------------------|----------------------|----------------------------|--------------------------|------------------|
| Separate | | | | | | | | | |
| 2018 | | | | | | | | | |
| Discounted maturity | | | | | | | | | |
| Assets | | | | | | | | | |
| Cash and cash balances | 1 579 043 | 1 579 043 | 1 579 043 | – | – | – | – | – | 1 579 043 |
| Trading assets | 174 183 | 174 183 | 97 542 | 55 739 | 20 902 | – | – | – | 174 183 |
| Negotiable securities | 1 975 407 | 1 975 407 | 295 203 | 977 043 | 703 161 | – | – | – | 1 975 407 |
| Other receivables | 336 901 | 336 901 | 187 819 | 106 884 | 42 198 | – | – | – | 336 901 |
| Non-current assets held for sale | – | – | – | – | – | – | – | – | – |
| Loans and advances | 3 589 487 | 3 589 487 | 309 086 | 721 781 | 961 975 | 1 719 135 | 22 537 | (145 027) | 3 589 487 |
| Taxation | 1 721 | 1 721 | – | 1 721 | – | – | – | – | 1 721 |
| Investment securities | 136 226 | 136 226 | – | – | – | – | – | 136 226 | 136 226 |
| Deferred tax asset | – | – | – | – | – | – | – | – | – |
| Property and equipment | 51 455 | 51 455 | – | – | – | – | – | 51 455 | 51 455 |
| Investment property | – | – | – | – | – | – | – | – | – |
| Intangible assets and goodwill | 115 345 | 115 345 | – | – | – | – | – | 115 345 | 115 345 |
| Loans and investments in subsidiaries and special purpose entities | 692 358 | 692 358 | – | – | – | – | – | 692 358 | 692 358 |
| Total assets | 8 652 126 | 8 652 126 | 2 468 693 | 1 863 168 | 1 728 236 | 1 719 135 | 22 537 | 850 357 | 8 652 126 |
| Undiscounted maturity | | | | | | | | | |
| Liabilities | | | | | | | | | |
| Funding under repurchase agreements and interbank | 1 519 672 | 1 519 672 | 1 519 672 | – | – | – | – | – | 1 519 672 |
| Trading liabilities | 171 561 | 172 561 | 53 184 | 75 487 | 42 890 | – | – | – | 171 561 |
| Current taxation liabilities | – | – | – | – | – | – | – | – | – |
| Provisions and other payables | 372 175 | 372 175 | 189 130 | 132 107 | 39 863 | – | – | 11 075 | 372 175 |
| Deposits from customers | 5 155 577 | 5 155 577 | 2 915 419 | 941 432 | 1 182 699 | 116 027 | – | – | 5 155 577 |
| Debt securities issued | – | – | – | – | – | – | – | – | – |
| Long-term loans | 424 616 | 801 247 | – | 55 124 | 129 277 | 616 846 | – | – | 801 247 |
| Deferred tax liability | 43 617 | 43 617 | – | – | – | – | – | 43 617 | 43 617 |
| Total liabilities | 7 687 218 | 8 063 849 | 4 677 405 | 1 204 150 | 1 394 729 | 732 873 | – | 54 692 | 8 063 849 |
| Off-statement of financial position | | | | | | | | | |
| Loan commitments | – | 127 925 | 64 701 | 34 622 | 23 397 | 4 805 | 400 | – | 127 925 |

| | Funding under repurchase agreements and interbank R'000 | Trading liabilities R'000 | Current taxation liabilities R'000 | Provisions and other payables R'000 | Deposits from customers R'000 | Debt securities issued R'000 | Long-term loans R'000 | Deferred tax liability R'000 |
|----------------------------|--|------------------------------|---------------------------------------|--|----------------------------------|---------------------------------|--------------------------|---------------------------------|
| 2018 | | | | | | | | |
| Discounted maturity | | | | | | | | |
| Current liabilities | 1 519 672 | 171 561 | – | 361 100 | 5 039 550 | – | 184 401 | – |
| Non-current liabilities | – | – | – | 11 075 | 116 027 | – | 240 215 | 43 167 |
| Total | 1 519 672 | 171 561 | – | 372 175 | 5 155 577 | – | 424 616 | 43 617 |

Sasfin's liquidity risk reporting is based on a contractual maturity basis as opposed to a business as usual maturity basis which is preferred by the ALCO. The liquidity mismatches forecast are highly improbable to actually occur. Sasfin closely manages its liquidity positions by including various buffers into its daily liquidity monitoring reports.

41. MARKET RISK

Market risk is the risk that changes in market prices, such as interest rates, equity prices, foreign exchange rates and credit spreads (not relating to changes in the obligor's/issuer's credit standing) will affect the Banking Group's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising return.

It is the risk of change in the actual or effective market value or earnings of a portfolio of financial instruments caused by adverse movements in market variables. The Banking Group's market risks are:

- Interest rate risk – the risk of difference in the repricing characteristics of assets and liabilities; and
- Equity risk – the risk of an adverse change in the fair value of an investment in listed or unlisted equities.

Settlement risk

The Banking Group is exposed to market price risk through its stock broker trading activities on behalf of clients and credit risk if counterparties fail to perform as contracted.

These risks are mitigated by the fact that the broker's client base comprises controlled clients (i.e. cash and/or scrip held before trading).

Management of market risk

The Banking Group separates its exposures to market risks between trading and non-trading portfolios.

- **Trading portfolios**

The Banking Group applies a Value-at-Risk (VaR) model using the previous five years' historical data as an input to monitor market risk. The VaR model measures the amount of maximum loss which will not be exceeded with 99% probability as a result of normal but adverse market price movements over a 10-day holding period.

- **Non-trading portfolios**

Non-trading portfolios are held by Treasury and are associated with fluctuations in the market price of assets and liabilities. Accordingly, the Banking Group has exposure to interest rate risk and currency risk in respect of non-trading portfolios.

Overall authority for market risk is vested with ALCO. Group Risk is responsible for the development of detailed risk management policies (subject to review and approval by ALCO and GRCCM) and for the day-to-day review of their implementation. Included in market risk is equity investment risk arising from equity price changes in respect of listed and unlisted investments held by the Banking Group as approved by CIC, GRCCM and ALCO respectively.

Exposure to interest rate risk

- **Trading portfolios**

Trading portfolios consist of exchange-traded bonds that bear fixed interest rates, hence there is no interest rate risk.

- **Non-trading portfolios**

The principal risk to which non-trading portfolios are exposed is the risk of loss from fluctuations in the future cash flows or fair values of financial instruments because of a change in market interest rates. Interest rate risk is managed principally through monitoring interest rate gaps and by having pre-approved limits for repricing bands. ALCO is the Board-delegated monitoring committee for compliance with these limits and is assisted by Group Risk in its day-to-day monitoring activities.

Market risk on equity investments

The Banking Group enters into Private Equity and Property Equity investments in unlisted entities in accordance with delegated authority limits as defined by the CIC. Market risk on these investments is managed in terms of the investment's purpose and strategic benefits to the Group and not only on investment returns and mark-to-market considerations. Periodic reviews and assessments are undertaken on the performance of these investments.

Currency risk

The Banking Group incurs currency risk as a result of services and supplies acquired from foreign suppliers. The currencies in which the Banking Group primarily deals are US Dollars, Pound Sterling and Euros. The Banking Group is therefore exposed to volatility in the exchange rate of the Rand relative to these foreign currencies.

Notes to the consolidated and separate financial statements continued

FOR THE YEAR ENDED 30 JUNE 2019

41. MARKET RISK continued

Derivative financial instruments

Derivatives are entered into in the normal course of business and no material losses are anticipated other than those which have been accounted for in profit or loss. All commitments or contingent commitments under derivative financial instruments are settled in cash.

Notional principal

Represents the gross notional value of all outstanding contracts as at year-end. The gross notional value is the sum of the absolute value of all purchases and sales of derivative instruments. This value will not affect the amount receivable or payable under a derivative contract due to the cash-settled nature of the various contracts. The gross notional value represents only the measure of involvement by the Banking Group in derivative contracts and not its exposure to market or credit risks arising from such contracts.

Exchange rate contracts

The Banking Group utilises forward exchange contracts from time to time to limit the exposure to movements in the exchange rate on foreign currency liabilities.

Interest rate swaps

Interest rate swaps are used to hedge the Banking Group's exposure to changes in the fair values of its notes and certain loans and advances attributable to changes in market interest rates. Interest rate swaps are matched to specific issuance of notes or loans and advances.

Net investment hedge

The Banking Group used a range forward collar contract to hedge the foreign currency translation risk on its net investment in its foreign subsidiary by limiting the risk of a decline in the net asset value of the Banking Group's investment in Sasfin Asia Limited arising from changes in exchange rates. This hedge was terminated on 1 July 2016.

41. MARKET RISK continued

41.1 Market risk

The tables summarise the Banking Group's exposure to interest rate risk through categorisation of assets and liabilities into time buckets, determined as being the earlier of the contractual re-pricing date or maturity.

| <i>Consolidated</i> | Up to 1 month R '000 | 1 – 3 months R'000 | 4 – 12 months R'000 | 1 – 5 years R'000 | Total R'000 |
|--|----------------------------|--------------------------|---------------------------|-------------------------|-------------------|
| 2019 | | | | | |
| Assets | | | | | |
| <i>Non-trading portfolios</i> | | | | | |
| Cash and cash balances | 1 314 414 | – | – | – | 1 314 414 |
| Negotiable securities | 1 500 918 | 331 968 | 506 827 | 737 806 | 3 077 519 |
| Loans and advances | 6 572 296 | 473 059 | 287 980 | 555 522 | 7 888 857 |
| Intercompany loans | 130 490 | – | – | – | 130 490 |
| Total assets | 9 518 118 | 805 027 | 794 807 | 1 293 328 | 12 411 280 |
| Liabilities | | | | | |
| <i>Non-trading portfolios</i> | | | | | |
| Funding under repurchase agreements and interbank | 2 271 610 | – | – | – | 2 271 610 |
| Deposits from customers | 3 465 035 | 504 698 | 1 032 637 | 143 866 | 5 146 236 |
| Debt securities issued | – | 2 753 521 | – | – | 2 753 521 |
| Long-term loans | 114 148 | 131 567 | – | – | 245 715 |
| Total liabilities | 5 850 793 | 3 389 786 | 1 032 637 | 143 866 | 10 417 082 |
| Net pricing gap | 3 667 325 | (2 584 759) | (237 830) | 1 149 462 | 1 994 198 |
| Cumulative repricing gap | 3 667 325 | 1 082 566 | 844 736 | 1 994 198 | 1 994 198 |
| A 200 basis point (bp) interest rate change will have the following effect on profit/loss: | | | | | |
| 200 bp parallel shock interest rate increase | 2 899 | (9 997) | – | – | (7 098) |
| 200 bp parallel shock interest rate decrease | 817 | 9 997 | – | – | 10 815 |

Notes to the consolidated and separate financial statements continued

FOR THE YEAR ENDED 30 JUNE 2019

41. MARKET RISK continued

41.1 Market risk continued

The tables summarise the Company's exposure to interest rate risk through categorisation of assets and liabilities into time buckets, determined as being the earlier of the contractual re-pricing date or maturity.

| <i>Separate</i> | Up to 1 month R '000 | 1 – 3 months R'000 | 4 – 12 months R'000 | 1 – 5 years R'000 | Total R'000 |
|--|----------------------------|--------------------------|---------------------------|-------------------------|------------------|
| 2019 | | | | | |
| Assets | | | | | |
| <i>Non-trading portfolios</i> | | | | | |
| Cash and cash balances | 1 079 459 | – | – | – | 1 079 459 |
| Negotiable securities | 1 500 918 | 331 968 | 506 827 | 737 806 | 3 077 519 |
| Loans and advances | 3 406 548 | 238 188 | 101 925 | 389 255 | 4 135 916 |
| Intercompany loans | 476 038 | – | – | – | 476 038 |
| Total assets | 6 462 963 | 570 156 | 608 752 | 1 127 061 | 8 768 932 |
| Liabilities | | | | | |
| <i>Non-trading portfolios</i> | | | | | |
| Funding under repurchase agreements and interbank | 2 197 422 | – | – | – | 2 197 422 |
| Deposits from customers | 4 042 487 | 504 698 | 870 920 | 143 866 | 5 561 971 |
| Debt securities issued | – | – | – | – | – |
| Long-term loans | – | 240 215 | – | – | 240 215 |
| Intercompany loans | 8 210 | – | – | – | 8 210 |
| Total liabilities | 6 248 119 | 744 913 | 870 920 | 143 866 | 8 007 818 |
| Net pricing gap | 214 844 | (174 757) | (262 168) | 983 195 | 761 114 |
| Cumulative repricing gap | 214 844 | 40 087 | (222 081) | 761 114 | 761 114 |
| A 200 bp interest rate change will have the following effect on profit/loss: | | | | | – |
| 200 bp parallel shock interest rate increase | (2 050) | (10 018) | 510 | 2 194 | (9 365) |
| 200 bp parallel shock interest rate decrease | 3 386 | 10 018 | (510) | (2 194) | 10 701 |

41. MARKET RISK continued

41.1 Market risk continued

| <i>Consolidated</i> | Up to 1 month R'000 | 1 – 3 months R'000 | 4 – 12 months R'000 | 1 – 5 years R'000 | Total R'000 |
|--|---------------------------|--------------------------|---------------------------|-------------------------|-------------------|
| 2018 | | | | | |
| Assets | | | | | |
| <i>Non-trading portfolios</i> | | | | | |
| Cash and cash balances | 1 697 236 | – | – | – | 1 697 236 |
| Negotiable securities | 295 203 | 977 043 | 703 161 | – | 1 975 407 |
| Loans and advances | 6 733 639 | 482 294 | 99 152 | 587 786 | 7 902 871 |
| Total assets | 8 726 078 | 1 459 337 | 802 313 | 587 786 | 11 575 514 |
| Liabilities | | | | | |
| <i>Non-trading portfolios</i> | | | | | |
| Funding under repurchase agreements and interbank | 1 923 244 | – | – | – | 1 923 244 |
| Deposits from customers | 2 404 253 | 919 749 | 1 165 546 | 116 027 | 4 605 575 |
| Debt securities issued | – | 3 115 432 | – | – | 3 115 432 |
| Long-term loans | – | 424 616 | – | – | 424 616 |
| Total liabilities | 4 327 497 | 4 459 797 | 1 165 546 | 116 027 | 10 068 867 |
| Net pricing gap | 4 398 581 | (3 000 460) | (363 233) | 471 759 | 1 506 647 |
| Cumulative repricing gap | 4 398 581 | 1 398 121 | 1 034 888 | 1 506 647 | 1 506 647 |
| A 200 bp point interest rate change will have the following effect on profit/loss: | | | | | |
| 200 bp parallel shock interest rate increase | 4 243 | (3 313) | (14 910) | (79 520) | (93 500) |
| 200 bp parallel shock interest rate decrease | 3 497 | 18 793 | 84 572 | 451 048 | 557 910 |

Notes to the consolidated and separate financial statements continued

FOR THE YEAR ENDED 30 JUNE 2019

41. MARKET RISK continued

41.1 Market risk continued

| <i>Separate</i> | Up to 1 month R'000 | 1 – 3 months R'000 | 4 – 12 months R'000 | 1 – 5 years R'000 | Total R'000 |
|--|---------------------------|--------------------------|---------------------------|-------------------------|------------------|
| 2018 | | | | | |
| Assets | | | | | |
| <i>Non-trading portfolios</i> | | | | | |
| Cash and cash balances | 1 437 634 | – | – | – | 1 437 634 |
| Negotiable securities | 295 203 | 977 043 | 703 161 | – | 1 975 407 |
| Loans and advances | 2 884 699 | 180 227 | 81 802 | 587 786 | 3 734 514 |
| Total assets | 4 617 536 | 1 157 270 | 784 963 | 587 786 | 7 147 555 |
| Liabilities | | | | | |
| <i>Non-trading portfolios</i> | | | | | |
| Funding under repurchase agreements and interbank | 1 519 672 | – | – | – | 1 519 672 |
| Deposits from customers | 3 674 562 | 403 408 | 961 581 | 116 026 | 5 155 577 |
| Debt securities issued | – | – | – | – | – |
| Long-term loans | – | 424 616 | – | – | 424 616 |
| Total liabilities | 5 194 234 | 828 024 | 961 581 | 116 026 | 7 099 865 |
| Net pricing gap | (576 698) | 329 246 | (176 618) | 471 760 | 47 690 |
| Cumulative repricing gap | (576 698) | (247 452) | (424 070) | 47 690 | 47 690 |
| A 200 bp interest rate change will have the following effect on profit/loss: | | | | | |
| 200 bp parallel shock interest rate increase | (3 670) | (8 755) | (39 398) | (210 123) | (261 946) |
| 200 bp parallel shock interest rate decrease | 5 884 | 13 183 | 59 320 | 316 375 | 394 762 |

41. MARKET RISK continued

41.2 Currency risk

The Banking Group incurs currency risk as a result of services and supplies acquired from foreign suppliers. The currencies in which the Company primarily deals are United States Dollars, Pound Sterling and Euro. The Banking Group utilises forward exchange contracts to economically hedge their estimated future foreign currency exposure from purchases.

Foreign currency risk sensitivity analysis

| <i>Consolidated</i> | US Dollar R'000 | Euro R'000 | Japanese Yen R'000 | British Pound R'000 | Other R'000 | Total R'000 |
|--|--------------------|----------------|--------------------------|---------------------------|----------------|----------------|
| 2019 | | | | | | |
| Forward exchange contracts | (467) | – | – | – | – | (467) |
| Import bills | 268 860 | 61 742 | 5 056 | 8 755 | 83 025 | 427 438 |
| Bank balances | 93 430 | 10 342 | – | 2 826 | 3 765 | 110 363 |
| Bank overdrafts | – | (38 009) | – | – | (7 999) | (46 008) |
| Import suppliers | (9 810) | (7 161) | (4 560) | – | (42 506) | (64 037) |
| Usance creditors | (21 713) | (2 127) | – | – | – | (23 840) |
| Other payables | (142 336) | (30 579) | – | (9 921) | – | (182 836) |
| Total net (short)/long position | 187 964 | (5 792) | 496 | 1 660 | 36 285 | 220 613 |
| Sensitivity – 5% | 9 398 | (290) | 25 | 83 | 1 814 | 11 031 |
| 2018 | | | | | | |
| Forward exchange contracts | (4 944) | 3 123 | (18) | (49) | 170 | (1 718) |
| Import bills | 389 758 | 43 984 | 1 627 | 4 398 | 73 | 439 840 |
| Bank balances | 295 702 | 31 654 | 197 | 3 609 | 1 214 | 332 376 |
| Bank overdrafts | (85 276) | (64 331) | (900) | (2 269) | (172) | (152 948) |
| Import suppliers | (13 901) | (690) | – | – | – | (14 591) |
| Usance creditors | (155 321) | (2 756) | – | – | – | (158 077) |
| Other payables | (264 383) | (13 631) | (201) | (5 406) | (504) | (284 125) |
| Total net (short)/long position | 161 635 | (2 647) | 705 | 283 | 781 | 160 757 |
| Sensitivity – 5% | 8 082 | (132) | 35 | 14 | 39 | 8 038 |

Notes to the consolidated and separate financial statements continued

FOR THE YEAR ENDED 30 JUNE 2019

41. MARKET RISK continued

41.2 Currency risk continued

| <i>Separate</i> | US Dollar R'000 | Euro R'000 | Japanese Yen R'000 | British Pound R'000 | Other R'000 | Total R'000 |
|---|--------------------|----------------|--------------------------|---------------------------|----------------|----------------|
| 2019 | | | | | | |
| Forward exchange contracts | (467) | – | – | – | – | (467) |
| Import bills | 268 860 | 61 742 | 5 056 | 8 755 | 83 025 | 427 438 |
| Bank balances | 93 430 | 10 342 | – | 2 826 | 3 765 | 110 363 |
| Bank overdrafts | – | (38 009) | – | – | (7 999) | (46 008) |
| Import suppliers | (9 810) | (7 161) | (4 560) | – | (42 506) | (64 037) |
| Usance creditors | (21 713) | (21 127) | – | – | – | (42 840) |
| Other payables | (142 336) | (3 058) | – | (9 921) | – | (155 315) |
| Total net (short)/ long position | 187 964 | 2 729 | 496 | 1 660 | 36 285 | 229 134 |
| Sensitivity – 5% | 9 398 | 136 | 25 | 83 | 1 814 | 11 457 |
| 2018 | | | | | | |
| Forward exchange contracts | (4 944) | (1 270) | (18) | (49) | (10) | (6 291) |
| Bank balances | 109 404 | 12 482 | 197 | 3 609 | 632 | 126 324 |
| Other payables | (104 625) | (12 631) | (201) | (3 264) | (397) | (121 118) |
| Total net (short)/ long position | (165) | (1 419) | (22) | 296 | 225 | (1 085) |
| Sensitivity – 5% | (8) | (71) | (1) | 15 | 11 | (54) |

41. MARKET RISK continued

41.2 Currency risk continued

Analysis of assets and liabilities by currency

| <i>Consolidated</i> | US Dollar R'000 | Euro R'000 | British Pound R'000 | South African Rand R'000 | Other R'000 | Total R'000 |
|---|--------------------|---------------|---------------------------|-----------------------------------|----------------|-------------------|
| 2019 | | | | | | |
| Assets | | | | | | |
| Cash and cash balances | 238 180 | 29 733 | 5 951 | 1 035 170 | 5 380 | 1 314 414 |
| Trading assets | 10 | – | – | 38 997 | – | 39 007 |
| Negotiable securities | – | – | – | 3 077 519 | – | 3 077 519 |
| Other receivables | 472 | – | – | 270 483 | – | 270 955 |
| Loans and advances | 268 160 | 61 214 | 8 674 | 7 143 889 | 5 178 | 7 487 115 |
| Taxation | – | – | – | 20 130 | – | 20 130 |
| Investment securities | 921 | – | – | 85 700 | 67 742 | 154 363 |
| Deferred tax asset | – | – | – | 2 139 | – | 2 139 |
| Loans to entities in the Group | – | – | – | 130 490 | – | 130 490 |
| Property and equipment | – | – | – | 45 740 | – | 45 740 |
| Investment property | – | – | – | 8 900 | – | 8 900 |
| Intangible assets and goodwill | – | – | – | 215 800 | – | 215 800 |
| Total assets | 507 743 | 90 947 | 14 625 | 12 074 957 | 78 300 | 12 766 572 |
| Liabilities | | | | | | |
| Funding under repurchase agreements and interbank | 43 647 | 30 542 | – | 2 197 421 | – | 2 271 610 |
| Trading liabilities | 477 | – | – | 39 959 | – | 40 436 |
| Trade and other payables | 110 880 | 47 917 | 41 771 | 537 216 | 5 526 | 743 310 |
| Provisions | – | – | – | 38 891 | – | 38 891 |
| Bank overdraft | – | – | 46 008 | – | – | 46 008 |
| Deposits from customers | – | – | – | 5 146 236 | – | 5 146 236 |
| Debt securities issued | – | – | – | 2 753 521 | – | 2 753 521 |
| Long-term loans | – | – | – | 245 715 | – | 245 715 |
| Deferred tax liability | – | – | – | 136 213 | – | 136 213 |
| Total liabilities | 155 004 | 78 459 | 87 779 | 11 095 172 | 5 526 | 11 421 940 |

Notes to the consolidated and separate financial statements continued

FOR THE YEAR ENDED 30 JUNE 2019

41. MARKET RISK continued

41.2 Currency risk continued

Analysis of assets and liabilities by currency continued

| <i>Separate</i> | US Dollar R'000 | Euro R'000 | British Pound R'000 | South African Rand R'000 | Other R'000 | Total R'000 |
|---|--------------------|---------------|---------------------------|-----------------------------------|----------------|------------------|
| 2019 | | | | | | |
| Assets | | | | | | |
| Cash and cash balances | 144 750 | 19 392 | 5 951 | 907 751 | 1 615 | 1 079 459 |
| Trading assets | – | – | – | 38 997 | – | 38 997 |
| Negotiable securities | – | – | – | 3 077 519 | – | 3 077 519 |
| Other receivables | – | – | – | 315 775 | – | 315 775 |
| Loans and advances | – | – | – | 3 925 057 | – | 3 925 057 |
| Investment securities | – | – | – | 154 142 | – | 154 142 |
| Loans to entities in the Group | – | – | – | 476 038 | – | 476 038 |
| Property and equipment | – | – | – | 45 639 | – | 45 639 |
| Intangible assets and goodwill | – | – | – | 156 676 | – | 156 676 |
| Investments in subsidiaries and structured entities | – | – | – | 255 859 | – | 255 859 |
| Total assets | 144 750 | 19 392 | 5 951 | 9 353 453 | 1 615 | 9 525 161 |
| Liabilities | | | | | | |
| Funding under repurchase agreements and interbank | – | – | – | 2 197 422 | – | 2 197 422 |
| Trading liabilities | – | – | – | 35 171 | – | 35 171 |
| Provisions | – | – | – | 28 591 | – | 28 591 |
| Trade and other payables | – | – | – | 438 384 | – | 438 384 |
| Deposits from customers | – | – | – | 5 561 971 | – | 5 561 971 |
| Long-term loans | – | – | – | 240 215 | – | 240 215 |
| Deferred tax liability | – | – | – | 45 623 | – | 45 623 |
| Loans from entities in the Group | – | – | – | 8 210 | – | 8 210 |
| Total liabilities | – | – | – | 8 555 587 | – | 8 555 587 |

41. MARKET RISK continued

41.2 Currency risk continued

Analysis of assets and liabilities by currency continued

| <i>Consolidated</i> | US Dollar R'000 | Euro R'000 | British Pound R'000 | South African Rand R'000 | Other R'000 | Total R'000 |
|---|--------------------|---------------|---------------------------|-----------------------------------|----------------|-------------------|
| 2018 | | | | | | |
| Assets | | | | | | |
| Cash and cash balances | 295 702 | 31 654 | 3 609 | 1 506 269 | 1 411 | 1 838 645 |
| Trading assets | – | – | – | 43 191 | 136 226 | 179 417 |
| Negotiable securities | – | – | – | 1 975 407 | – | 1 975 407 |
| Other receivables | 56 | – | – | 360 659 | 189 | 360 904 |
| Loans and advances | 383 723 | 43 332 | 4 316 | 7 184 036 | 1 700 | 7 617 107 |
| Taxation | – | – | – | 14 203 | – | 14 203 |
| Investment securities | – | – | – | 136 535 | – | 136 535 |
| Deferred tax asset | – | – | – | 71 | – | 71 |
| Property and equipment | – | – | – | 51 600 | – | 51 600 |
| Investment property | – | – | – | 12 600 | – | 12 600 |
| Intangible assets and goodwill | – | – | – | 179 235 | – | 179 235 |
| Total assets | 679 481 | 74 986 | 7 925 | 11 463 806 | 139 526 | 12 365 724 |
| Liabilities | | | | | | |
| Funding under repurchase agreements and interbank | 240 597 | 67 087 | 2 269 | 1 612 219 | 1 072 | 1 923 244 |
| Trading liabilities | – | – | – | 155 672 | – | 155 672 |
| Taxation | – | – | – | 14 048 | – | 14 048 |
| Other payables | 175 557 | – | 2 142 | 483 874 | 107 | 661 680 |
| Deposits from customers | – | – | – | 4 605 575 | – | 4 605 575 |
| Debt securities issued | – | – | – | 3 115 432 | – | 3 115 432 |
| Long-term loans | – | – | – | 424 616 | – | 424 616 |
| Deferred tax liability | 104 625 | 12 631 | 3 264 | 9 166 | 598 | 130 284 |
| Total liabilities | 520 779 | 79 718 | 7 675 | 10 420 602 | 1 777 | 11 030 551 |

Notes to the consolidated and separate financial statements continued

FOR THE YEAR ENDED 30 JUNE 2019

41. MARKET RISK continued

41.2 Currency risk continued

Analysis of assets and liabilities by currency continued

| <i>Separate</i> | US Dollar R'000 | Euro R'000 | British Pound R'000 | South African Rand R'000 | Other R'000 | Total R'000 |
|--|--------------------|---------------|---------------------------|-----------------------------------|----------------|----------------|
| 2018 | | | | | | |
| Assets | | | | | | |
| Cash and cash balances | 109 404 | 12 482 | 3 609 | 1 452 719 | 829 | 1 579 043 |
| Trading assets | – | – | – | 174 183 | – | 174 183 |
| Negotiable securities | – | – | – | 1 975 407 | – | 1 975 407 |
| Other receivables | – | – | – | 336 901 | – | 336 901 |
| Loans and advances | – | – | – | 3 589 487 | – | 3 589 487 |
| Taxation | – | – | – | 1 721 | – | 1 721 |
| Investment securities | – | – | – | 136 226 | – | 136 226 |
| Property and equipment | – | – | – | 51 455 | – | 51 455 |
| Intangible assets and goodwill | – | – | – | 115 345 | – | 115 345 |
| Loans and investments in subsidiaries and special purpose entities | – | – | – | 692 358 | – | 692 358 |
| Total assets | 109 404 | 12 482 | 3 609 | 8 525 802 | 829 | 8 652 126 |
| Liabilities | | | | | | |
| Funding under repurchase agreements and interbank | – | – | – | 1 519 672 | – | 1 519 672 |
| Trading liabilities | – | – | – | 171 561 | – | 171 561 |
| Other payables | 104 625 | 12 631 | 3 264 | 251 057 | 598 | 372 175 |
| Deposits from customers | – | – | – | 5 155 577 | – | 5 155 577 |
| Long-term loans | – | – | – | 424 616 | – | 424 616 |
| Deferred tax liability | – | – | – | 43 617 | – | 43 617 |
| Total liabilities | 104 625 | 12 631 | 3 264 | 7 566 100 | 598 | 7 687 218 |

41. MARKET RISK continued

41.3 Derivative financial instruments

| | Within 1 year R'000 | Net fair value R'000 | Positive fair value R'000 | Negative fair value R'000 | Notional principal R'000 |
|--------------------------|---------------------------|----------------------------|---------------------------------|---------------------------------|--------------------------------|
| Consolidated | | | | | |
| 2019 | | | | | |
| Exchange rate contracts | 4 210 | 4 210 | 38 349 | (34 902) | 3 601 677 |
| Interest rate swaps | (4 876) | (4 876) | 658 | (5 534) | 1 630 257 |
| Total derivatives | (666) | (666) | 39 007 | (40 436) | 5 231 934 |
| 2018 | | | | | |
| Exchange rate contracts | 22 496 | 22 496 | 177 677 | (155 181) | (28 204) |
| Interest rate swaps | 1 249 | 1 249 | 1 740 | (491) | 1 591 693 |
| Total derivatives | 23 745 | 23 745 | 179 417 | (155 672) | 1 563 489 |
| Separate | | | | | |
| 2019 | | | | | |
| Exchange rate contracts | 4 210 | 4 210 | 38 349 | (34 139) | 3 601 677 |
| Interest rate swaps | (383) | (383) | 648 | (1 032) | 1 316 573 |
| Total derivatives | 3 827 | 3 827 | 38 997 | (35 171) | 4 918 250 |
| 2018 | | | | | |
| Exchange rate contracts | 19 289 | 19 289 | 174 183 | (154 894) | 15 623 |
| Interest rate swaps | (16 667) | (16 667) | – | (16 667) | 1 741 |
| Total derivatives | 2 622 | 2 622 | 174 183 | (171 561) | 17 634 |

Notes to the consolidated and separate financial statements continued

FOR THE YEAR ENDED 30 JUNE 2019

42. CAPITAL MANAGEMENT

The Banking Group manages its capital to achieve a prudent balance between maintaining appropriate capital levels to support business growth and depositors' confidence, and to provide stakeholders with returns on a sustainable basis.

The key fundamentals of the Banking Group's capital management policy are to ensure that the Banking Group is adequately capitalised to support its risk profile and to develop risk management techniques and internal controls to manage and monitor the risks of the Banking Group.

Key objectives of capital management are to:

- ensure that the Banking Group has sufficient qualifying capital resources to meet the minimum regulatory capital requirements as set by the SARB in accordance with the Basel III Accord and the Banking Group's Board Risk Appetite;
- ensure that the available capital resources of the Banking Group are sufficient to support the economic capital requirements of the Banking Group;
- optimise return on regulatory and economic capital by providing investors with above market-related returns on a sustainable basis
- generate sufficient capital to support organic and new business growth objectives of the Banking Group;
- allocate capital to businesses to support the strategic and growth objectives of the Banking Group; and
- ensure that the Banking Group is sufficiently capitalised to withstand the impact of potential stress events within the parameters of an appropriate capital buffer.

The Board is responsible for assessing and approving the Banking Group's capital management framework, capital plans and capital buffer. The capital plans and buffer are set annually and reviewed quarterly or when the economy shows signs of stress. The Board has tasked the GRCMC to ensure the Banking Group is in compliance with the capital management objectives. The GRCMC meets on a quarterly basis to review the regulatory and economic capital adequacy of the Banking Group. The capital adequacy of the Banking Group is reported to the Board on a quarterly basis.

Capital adequacy (unaudited)

The Banking Group has developed and implemented a capital management framework, which ensures that the Group is adequately capitalised in terms of its regulatory and economic capital requirements, taking into account its risk profile, internal target ratios and stress testing.

The capital management framework and processes ensure the Banking Group maintains adequate capital levels for legal and regulatory compliance purposes. The Banking Group ensures that its actions do not compromise sound corporate governance and appropriate business practices.

The Banking Group has adopted the aggregation approach for consolidation in terms of the Basel III regulations where the capital resources and requirements of the banking and financial entities within the Banking Group are consolidated.

Regulatory capital (unaudited)

In terms of the requirements of the Banks Act, the Banking Group has complied with the minimum capital requirements for the year under review.

The Banking Group's regulatory capital is split into two tiers:

- Tier 1 capital is split into Common Equity Tier 1 capital and Additional Tier 1 capital, includes ordinary share capital, share premium, appropriated earnings and qualifying preference share capital.
- Tier 2 capital includes subordinated term debt after regulatory adjustments.

The minimum capital requirements are defined by two ratios and amount to:

- Tier 1 capital as a percentage of risk-weighted assets; and
- total qualifying capital as a percentage of risk-weighted assets.

42. CAPITAL MANAGEMENT continued

Regulatory capital (unaudited) continued

| | 2019 % Unaudited | 2018 % Audited |
|---|------------------------|----------------------|
| Consolidated | | |
| Common Equity Tier 1 Capital | 16.265 | 14.562 |
| Additional Tier 1 Capital | – | 1.00 |
| Total Tier 1 Capital | 16.265 | 15.562 |
| Tier 2 Capital | 0.968 | 0.341 |
| Total capital | 17.233 | 14.903 |
| Stakeholder capital adequacy ratio minimum requirements | | |
| Regulator: | | |
| – Notional Common Equity Tier 1 | 8.500 | 8.375 |
| – Notional Total Tier 1 | 10.700 | 10.375 |
| – Total capital | 13.500 | 13.125 |
| Separate | | |
| Common Equity Tier 1 Capital | 14.023 | 13.295 |
| Total Tier 1 Capital | 14.023 | 13.295 |
| Tier 2 Capital | 0.656 | 0.305 |
| Total capital | 14.679 | 3.600 |
| Stakeholder capital adequacy ratio minimum requirements | | |
| Regulator: | | |
| – National Common Equity Tier 1 | 8.500 | 8.375 |
| – National Total Tier 1 | 10.750 | 10.375 |
| – Total capital | 13.500 | 13.125 |

Notes to the consolidated and separate financial statements continued

FOR THE YEAR ENDED 30 JUNE 2019

43. BUSINESS COMBINATIONS COMPLETED IN THE PRIOR YEAR

Acquisition of the ATFS business

On 1 April 2018, the Banking Group acquired the business of Absa Technology Finance Solutions (Pty) Limited (ATFS). The business consisted of the loan book, IT equipment, IT software and personnel.

The loan book comprises rental deals relating to technology assets such as business centres, PABX systems and IT Infrastructure (networking and communication).

The transaction was concluded as part of Sasfin's strategy to expand its market share and grow its rental business.

As disclosed in the 2018 Annual Financial Statements, the allocation of the purchase price was based on provisional fair values of the assets and liabilities acquired, while the Banking Group sought a professional valuation to determine the fair values of certain of the assets and liabilities acquired. The valuation had not been completed by the date the 2018 Annual Financial Statements were approved for issue by the Board of Directors.

Identifiable assets acquired and liabilities assumed

The following is a summary of the (restated) fair value of the identifiable assets and liabilities acquired, purchase consideration and goodwill (previously gain on bargain purchase):

| | Provisional fair values reported 2018 R'000 | Adjustment R'000 | Finalised fair value 2019 R'000 |
|--|---|---------------------|--|
| Loans and Advances (Loan book) | 1 195 212 | (40 613) | 1 154 599 |
| IT Equipment | – | 481 | 481 |
| Total assets | 1 195 212 | (40 132) | 1 155 080 |
| Accrued leave balances transferred on purchase | (471) | 0 | (471) |
| Total liabilities | (471) | – | (471) |
| Total identifiable net assets acquired at fair value | 1 194 741 | (40 132) | 1 154 609 |
| (Gain on bargain purchase)*/Goodwill | (39 297) | 40 132 | 835 |
| Total purchase consideration settled in cash | 1 155 444 | – | 1 155 444 |

* Since the purchase price allocation was only provisional in 2018, recognition of the gain on bargain purchase was postponed until the purchase price allocation was finalised with reference to the professional valuation obtained. Based on the finalised and completed purchase price allocation, a small goodwill was recognised, which is mostly representing the expected synergies arising from this acquisition.

The comparative information has been restated in these Consolidated and Separate Annual Financial Statements to include the effect of the adjustments noted above. According to paragraph 10(f) of IAS 1 *Presentation of Financial Statements*, a restatement will usually require the presentation of a third consolidated and separate statements of financial position as at 1 July 2017. Since this restatement of the provisional fair values has no effect on the consolidated and separate statements of financial position as at that date, the directors do not consider that this would provide useful additional information. Consequently a third consolidated and separate statements of financial position is not presented.

During 2018 the Banking Group incurred acquisition-related costs of R3.752 million relating to external legal fees and due diligence costs. These costs have been included in "Consulting fees" in note 30.

ATFS contributed R35.972 million to interest income and R479 117 to Banking Group profit before tax from the date of acquisition to 30 June 2018. Had the acquisition occurred on 1 July 2017, the Banking Group interest income would have been R1.389 billion and the Banking Group profit before tax R205.331 million for the year to 30 June 2018.

Glossary of terms

| TERM | DEFINITION |
|----------------|--|
| ALCO | Asset and Liability Committee |
| ATFS | Absa Technology Finance Solutions (Pty) Ltd |
| Banks Act | Banks Act, 94 of 1990, as amended |
| Basel III | Set of reform measures, in addition to Basel II, to strengthen the regulation, supervision and risk management of the banking sector |
| Benal | Benal Property Investments (Pty) Ltd |
| CAR | Capital Adequacy Ratio |
| CGU | Cash-generating unit |
| CIC | Capital Investment Committee |
| CLEC | Credit and Large Exposures Committee |
| Companies Act | Companies Act, No 71 of 2008, as amended |
| DFI | Development Finance Institutions |
| ECL | Expected Credit Losses |
| Efficient | Efficient Group Limited |
| Fintech | Fintech (Pty) Ltd |
| FVTPL | Fair value through profit or loss |
| GACC | Group Audit and Compliance Committee |
| GIA | Group Internal Audit |
| GRCMC | Group Risk and Capital Management Committee |
| IAS | International Accounting Standard |
| IASB | International Accounting Standards Board |
| IFC | International Finance Corporation |
| IFRIC | International Financial Reporting Interpretations Committee |
| IFRS | International Financial Reporting Standards |
| INBR | Incurred but not reported |
| IRBA | Independent Regulatory Board for Auditors |
| ISAs | International Standards on Auditing |
| JSE | Johannesburg Stock Exchange Limited |
| LGD | Loss given default |
| Libor | London Interbank Offered Rate |
| PD | Probability of default |
| REMCO | Remuneration Committee |
| Reporting date | 16 September 2019 |
| SAICA | South African Institute of Chartered Accountants |

Glossary of terms continued

| | |
|---------------------|---|
| SARB | South African Reserve Bank |
| Sasfin | Sasfin Holdings Limited |
| SASP | South African Securitisation Programme (RF) Limited |
| SasSec | Sasfin Securities (Pty) Limited |
| SCS | Sasfin Commercial Solutions (Pty) Ltd |
| SICR | Significant Increase in Credit Risk |
| The Bank | Sasfin Bank Limited |
| The Company | Sasfin Bank Limited |
| The Holding Company | Sasfin Holdings Limited |
| The Group | Sasfin Holdings Limited and its subsidiaries |
| USD | United States Dollar |
| WACC | Weighted Average Cost of Capital |
| WIPHOLD | Women Investment Portfolio Holdings Limited |
| ZAR | South African Rand |

Corporate details

| | |
|---|--|
| Country of incorporation and domicile | South Africa |
| Independent Non-Executive Chair | Roy Andersen |
| Executive directors | Michael Sassoon (Chief Executive Officer) Angela Pillay (Financial Director) |
| Independent Non-Executive Directors | Richard Buchholz Linda de Beer Grant Dunnington Gugu Mtetwa Shahied Rylands (Lead) Mark Thompson Eileen Wilton |
| Non-Independent, Non-Executive Directors | Gugu Dingaan Gloria Serobe Shaun Rosenthal (Alternate) |
| Group Company Secretary | Howard Brown |
| Transfer secretaries | Computershare Investor Services (Pty) Ltd Rosebank Towers 15 Biermann Avenue Rosebank Johannesburg 2196 |
| Lead sponsor | Sasfin Capital (Pty) Ltd (a member of the Sasfin Group) |
| Independent sponsor | Deloitte & Touche Sponsor Services (Pty) Ltd |
| Auditors | PricewaterhouseCoopers Inc |
| Registered office | 29 Scott Street Waverley Johannesburg 2090 |
| Postal address | PO Box 95104 Grant Park Johannesburg 2051 |
| Website | www.sasfin.com |
| E-mail | investorrelations@sasfin.com |
| Company registration number | 1951/002280/06 |
| Tax reference number | 9375/204/71/7 |

